

CURRICULUM VITAE (CV) FOR PROPOSED PROFESSIONAL STAFF

1. **Proposed Position:** Team Leader and Senior Strategy/Institutional Specialist

2. **Name of Firm:** DFC SAU

3. **Name of Staff:** Jose Luis Mombrú

4. **Date of Birth:** 17 July 1943

Nationality: Spanish

5. **Education:**

1996: Harvard Business School
Advanced Management Programme

1969: University of Barcelona, Spain
Assistant Professor of Economic Policy

1962-1968: University of Barcelona, Spain
Doctoral Studies - PhD candidate in Economics, MBA and MA Economics

6. **Membership of Professional Associations:** Círculo de Economía, Spain (53-year old business organization)

7. **Other Training:**

8. **Countries of Work Experience:**

Algeria, Morocco, Egypt, Iran, Jordan, Armenia, Central and Eastern Europe, Bulgaria, Ukraine, East and West Africa, Portugal, The Netherlands, Finland, Belgium, Peru, South Africa, Tahiti, Argentina, Colombia, , Malawi, Pakistan, Sri Lanka, Togo, Indonesia, Poland, Vietnam.

9. **Languages:**

Spanish/Catalan, mother tongue

English, very good in speaking, very good in reading and very good in writing

French, very good in speaking, very good in reading and very good in writing

10. **Employment Record:**

Since 1980 – DFC Group, UK and Spain

Co-founder and Managing Partner

Since creating the DFC Group in 1980, responsible for defining the strategy and operating policies of the Group and for initiating and developing all its activities.

1970-1979 – World Bank, Washington D.C., U.S.A.

Various

1977-1979: Senior Investment Officer, Industrial Development & Finance

Evaluation, negotiation and preparation for Board consideration of credit proposals to development banks in the East Africa region, and supervision of such lines of credit; industrial and financial sector

analysis; and design of projects conducive to the development of small scale-industries in the same area. Led or participated in about 15 assignments to banks and to other financial institutions in several countries of the region. Evaluation of financial intermediaries in Kenya, Malawi, Sudan, Mauritius and Tanzania.

1974-1977: Deputy General Manager, Société Sénégalaise de Développement Industriel

Mr Mombrú was seconded to this development bank created by the Government of Senegal, the World Bank and other foreign and local institutional shareholders. At the request of the government, his tenure was extended to three years. Together with the President, he was responsible for the launching of the institution, defining its organization and internal procedures, obtaining and negotiating its financial resources, and preparing credit and investment proposals for the Board. During that period, he worked as a personal consultant to the World Bank in two development banking assignments in Morocco and Niger.

1971-1974: Operations Officer, Development Finance Companies Department

Evaluation, negotiation and preparation for Board consideration of credit proposals to development banks, supervision and evaluation of such lines of credit, in the Middle East, Africa and European regions. Mr Mombrú led or participated in about 25 assignments in development banks in those regions, including: 3 Moroccan intermediaries; 3 Iranian intermediaries; The 1st World Bank operation in an IF in Algeria; Financial intermediaries in India and Cyprus.

1970-1971: Young Professionals Programme

Joined the World Bank as a member of its Young Professionals Programme, and worked as an industrial economist in Ecuador and Peru, and as an investment officer at the Development Finance Department for India and Morocco.

1969-1970 – Agrolimen S.A., Barcelona, Spain

Investment Analyst, Department of Investments

Agrolimen is a major private holding company specialising in agribusinesses and in the food and beverages industry sectors in Spain. His duties there included selection and evaluation of investment proposals, both in operating concerns and in new activities; participation in and implementation of take-over operations, including direct management involvement for an initial period after take-over; and design of adequate investment strategies for the group in specific sectors.

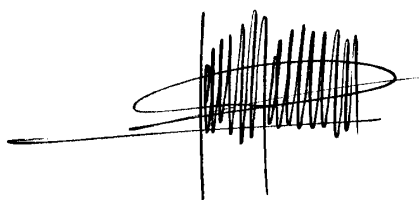
<p>11. Detailed Tasks Assigned:</p> <ul style="list-style-type: none"> • Overall responsibility for coordination of the work of the team and production of deliverables. • Strategy Note, jointly with Dr. Corm (see below): <ul style="list-style-type: none"> - Current positioning of CMI; - Future positioning in the region; 	<p>12. Work Undertaken that Best Illustrates Capability to Handle the Tasks Assigned (last five years)</p> <p>Name of assignment or project: Evaluation of Finnish Concessional Aid Instruments Year: 2010-2011 Location: Finland Client: Government of Finland Positions held: Project Director Activities performed: Project Director for the evaluation of concessional Aid Development Instrument of the Ministry of Cooperation.</p>
---	--

<ul style="list-style-type: none"> - Strategic approach to CMI and core areas of future work. • Assessment of CMI: <ol style="list-style-type: none"> 1. Governance, 2. Administration of CMI, 3. Staffing, 4. Resource mobilization and budget; and 5. Sustainability. <p>(from Annex 1 of the ToRs, plus the topics added in paragraph 1.8 b).</p>	<p>Name of assignment or project: Evaluation of the development bank of The Netherlands (FMO) Year: 2009-2010 Location: The Netherlands and multi-country Client: Government of The Netherlands Positions held: Project Leader Activities performed: Mr Mombrú led an impact evaluation of operations of the development bank of the Netherlands (FMO), including an assessment of the effectiveness of established governance mechanisms and the relations with the Government.</p> <p>Name of assignment or project: Pan-Armenian Development Bank (PADB) – Design Study Year: 2009 Location: Armenia Client: Government of Armenia Positions held: Project Leader Activities performed: Mr Mombrú was invited to lead a DFC team to prepare a concept paper and subsequently a full business plan for a new national development bank, the Pan-Armenian Development Bank.</p> <p>Name of assignment or project: Observatorio de la Salud Global (OSG) – Plan Estratégico y de Negocios Year: 2008-2009 Location: Spain Client: Fundació La Caixa Positions held: Project Leader Activities performed: Following an invitation to prepare a conceptual note, Mr Mombrú led the preparation of a strategic and business plan for a new global health foundation, with the participation of the Caixa Foundation and CRESIB, the Barcelona Research Centre for Global Health.</p> <p>Name of assignment or project: Concept Note and Strategy for Kofi Annan Foundation Year: 2008 Client: Private Activities performed: In close consultation with the former United Nations Secretary General, Mr Mombrú prepared a concept note and strategy for the Kofi Annan Foundation, a new international development forum focused on poverty alleviation and conflict resolution. The strategy was approved by the Board of the Foundation.</p> <p>Name of assignment or project: Technical Assistance to Karafarin Bank Year: 2007-2008 Client: International Finance Corporation - IFC Positions held: Project Leader Activities performed: Led a team of 6 experts providing wide ranging technical support in processes, organization and strategy to Bank Karafarin, a private bank selected as participating institution in a line of credit for SME development.</p>
--	---

	<p>Name of assignment or project: Evaluation of Belgian Investment Company for Developing Countries (BIO) Year: 2007 Location: Multicounty Client: Ministry for Development, Government of Belgium Positions held: Project Leader Activities performed: Mr Mombrú led the five year mark evaluation of the Belgian Investment Company for Developing Countries (BIO), including a diagnostic of the institutional organization, benchmarking against similar European organizations, and a review of investments made by BIO in Latin America and Sub-Saharan Africa.</p> <p>Name of assignment or project: Assistance to undertake a feasibility study of the sector in which Development Finance Corporations (“DFCs”) Year: 2004 Location: Colombia Client: International Finance Corporation - IFC Positions held: Project Leader Activities performed: Led a DFC team to analyze the sector in which the development finance companies operate in order to determine the market needs. Prepared strategic options for DFCs conversion into fully fledged investment banks. An important part of the study also dealt with the implications of this conversion onto the banks with respect to the new regulations of Basle II and the Superintendencia de Valores de Colombia.</p>
--	--

13. Certification:

I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes me, my qualifications, and my experience. I understand that any wilful misstatement described herein may lead to my disqualification or dismissal, if engaged.



José Luis Mombrú

[Signature of staff member or authorized representative of the staff]

Date: 18 May 2011

Day/Month/Year

Full name of authorized representative: José Luis Mombrú