### captivating engages the audience Speaker's Kit energy simply inspiring

### Deborah J. Cabral, CPO<sup>®</sup> The DeClutter Coach

Certified Professional Organizer, Productivity & Efficiency Consultant and Trainer

"Deb Cabral is a dynamic speaker who *engages the audience immediately.* Her energy and enthusiasm is infectious as you get on-board to hear all the worthwhile and thoughtful information she has to share."

Janice Rasmussen, Chairperson, MARCPO Speaker Committee

"Deb has a personality and presentation style that *lights up the room and captivates the audience*. Her energy and enthusiasm for her business is simply inspiring. Her words of business wisdom are always *exactly what the audience is looking for*. I would highly recommend Deb for any speaking engagement where the organizer is looking for a *high spirited*, *articulate, organized program* full of energy and excellent advice."

Tracy Higginbotham, President, Women TIES



### CABRAL ENTERPRISES, LLC

Deborah J. Cabral, CPO® President

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www.DeClutterCoachDeb.com







www.organizationmotivation.com



www.organizedin60seconds.com











### Meet Deb



### Turning personal tragedy into professional success!

Taking personal tragedy, a 2002 car accident which left her with significant injuries, and turning it into professional success, Certified Professional Organizer and Productivity & Efficiency Consultant and Trainer Deborah J. Cabral, CPO<sup>\*</sup> launched her company, The DeClutter Coach, in 2010.

#### The Company

Growing demand has led to the rapid expansion of the business to include DC Efficiency Consulting, the corporate training and consulting division, Organization Motivation!, Deb's 30 minute national television show and Organized in 60 Seconds, nationally syndicated news/lifestyle segments – all are subsidiary companies under Cabral Enterprises, LLC., a NY State (WBE) & NY City (WBE), National (WBENC) and Federal (WOSB & DBE) Certified Women-Owned Business Enterprise.

#### **Experience & Credentials**

As a Golden Circle member and leadership volunteer of NAPO, National Association of Productivity and Organizing Professionals and SHRM, The Society for Human Resource Management- MV Chapter and ATD, The Association for Talent Development, Deb lends her knowledge of professional productivity, efficiency, time management and organization to residential and corporate clients through one-on-one consultations, corporate training, consulting, coaching & wellness programs, motivational speaking engagements, a weekly television show which currently airs in 16 states and news/lifestyle segments which currently air in 20 states, regular appearances on the ABC affiliate in Syracuse, NY's live morning talk show Bridge Street, a weekly column in the Utica Observer Dispatch newspaper, national magazine articles and TV and radio interviews. Deb is also a Certified Photo Organizer and a member of APPO, The Association of Personal Photo Organizers.

#### **Personal & Awards**

Deb is a wife, mother of three and active community volunteer. In addition, she's an award winning entrepreneur including the recipient of the2012 SBA Excellence in Small Business Award, 2013 Key4Women Achieve Award, 2016 NYS Women Inc Entrepreneur of the Year, 2016 YWCA Salute to Outstanding Women in Business & Industry Award, a finalist in the 2016 SBA Small Business Person of the Year and the 2017 Distinguished Entrepreneur Award presented by Syracuse University's Whitman School of Management and the WISE Women's Business Center.

Deb is also the author of *DeClutter Your Life NOW!* A motivational guide to tackle the clutter in ALL aspect of your life.



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Deborah J. Cabral, CPO® Certified Professional Organizer, Productivity&Efficiency Consultant and Trainer (315) 794-9495 www.DeClutterCoachDeb.com

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### Keynote Addresses

### **DeClutter & Simplify Your Life - It can be Done SIMPLY!**

Are you feeling overwhelmed? This presentation will provide you with simple tips to motivate you to declutter and organize all the areas of your life to reduce stress. In addition, Deb will talk about curbing your addiction to your cell phone.

### Perfecting the Balancing Act - How to Get Organized at Home & Work

This informative presentation gives you the tools needed to evaluate your current routines at home and work to determine what is working and what is not. Deb will offer practical tips and teach you the true "rules" for getting organized at home and work and staying that way. You will need a tried and true plan and Deb will motivate you to create one that will work for you... on your own terms.



### No More Chaos - Easy Tips to Organize Your Home & Family

Does your home suffer from CHAOS (Can't have anyone over syndrome?) Deb's lively presentation will provide you with systems and routines to organize your home and family. From creating a family hub, to setting up a lunch making zone, Deb thinks of everything and presents the information in an easy to understand, fun way! You'll want to run right home and get started.

### Is My Clutter Making Me Sick? Get Organized for a Healthy Life

In this presentation, Deb explains the health and safety issues associated with clutter and provides the audience with basic declutter tips to create a healthy lifestyle. From tips to organize your kitchen and how to easily cook healthy meals for your family, you'll be motivated to change old habits and create new, healthier ones in no time!





### DeClutter Your Kitchen and Pantry -Meal Planning for Busy Families

It's difficult to prepare healthy meals for your family when your kitchen, pantry, refrigerator and freezer and not organized. This presentation provides step by step instructions to get organized in the kitchen. Deb will also tell you the two most important things you need to perfect meal planning!



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### Keynote Addresses



### Get Organized for Back to School - An Easy to Follow Simple Plan for Success!

Back to school is a very busy time of year. Without a plan, things can get very stressful. Deb's presentation provides a checklist of things to do before school starts to be ready to go and things to do after school starts to stay organized all year long. If you fail to plan- plan to fail. This presentation will motive you to make a plan for your family for the back to school season!

### Get Organized for a Stress-Free Holiday Season

The holidays don't have to be stressful. Deb provides a fool-proof plan to help organize gift buying and wrapping, sending holiday cards and planning for holiday meals and parties. Start early and follow the plan so you can have everything checked off your To Do list and enjoy the holidays with family & friends- without stress! Isn't this the year to make it easier on yourself?

### *Don't Go Unprepared! The Complete College Organization Plan for Students & Their Parents*



College... so many new things to learn. This presentation provides both students and their parents the opportunity to learn together. What to bring to your dorm and what to leave home. Deb will discuss how to organize your dorm for optimum space. She also provide tips for managing your relationship with roommate, your time and your money. This is a presentation not to be missed!

### **DeClutter for the Golden Years - Safety & Simplicity**

People in their golden years have specific reason why they should declutter and get organized. During Deb's presentation, she explain why and what to do to help those seniors in their life maintain a clutter free environment for safety and simplicity. Deb will discuss tips for decluttering your home, 10 clutter-buster tips and tips for downsizing to a smaller home.

### Do I Really Have to Balance My Checkbook? Simply Advice to DeClutter Your Finances



Deb's presentation discusses the 6 important tips to declutter your finances, how to save money and spend wisely and using coupons and rebates to save big!





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### Full & Half Day Workshops/Presentations



DeClutter Your Life Simplify Your Life Tame the Paper Chaos DeClutter & Organize Your Closet DeClutter & Organize Your Closet DeClutter & Organize Your Finances DeClutter & Organize Your Kitchen DeClutter & Organize Your Garage & Car Stress Management Get Organized for the New Year DeClutter & Organize Your Photos DeClutter for the Golden Years





**Organizing For Women (**makeup, jewelry, accessories, pocketbook)

**Time Management for Busy Families** 

Perfecting the Balancing Act Between Home and Work



Get Organized for Spring DeClutter & Downsizing for Moving

DeClutter & Get Organized for a Healthy Lifestyle

Get Organized for College



Get Organized for the Holidays (Halloween, Thanksgiving & Christmas)



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## Testimonials

"Thanks so much for speaking at our NAPO Greater Philadelphia Chapter Meeting. You have such a great spirit. You were absolutely fabulous! Your Energy & Expertise was Exhilirating (the Triple E's). I love the way you think outside the box "Adding Revenue Streams" to our businesses was a great topic. I walked away feeling so excited about implementing some new ideas to my business. The feedback from the chapter members was phenonmenal. "She's a enthusiastic motivational speaker". I definitely would recommend you speaking at the NAPO Conference and other NAPO Chapter meetings. Thanks Deb. " *Carla Shipman* 

Director of Development, NAPO Greater Philadelphia Chapter

"Deb shared her expertise with our Go Red for Women Team on How to Declutter for a HealthyLlife . It is amazing how clutter can affect so many aspects of our lives including our overall health. The overwhelming response to her presentation was Deb was informative, professional, inspiring and motivational. Many said they were starting today and scheduling 15 minutes to start decluttering their space. Thank you Deb! "

#### Marguerite Lynch

Community & Regional Affairs Manager, Excellus BlueCross BlueShield

"Deb recently came to speak to a group of our employees about "DeCluttering for a Healthy Life". She offered fantastic advice and applied practical solutions to incorporate into our everyday lives at home and work. Employees walked away feeling inspired and motivated to make changes to their current habits and identified ways they can avoid the unnecessary stress of being disorganized. Thank you Deb!" *Lori Nichols* 

#### Human Resources Manager, First Source Federal Credit Union

"We were pleased to have Deborah Cabral address a group of 60 credit union leaders recently. She gave an outstanding presentation on ways that we can enrich our personal and professional lives simply by becoming more organized and eliminating clutter. The topic was of so much interest we had the greatest turnout at the event in years and I received significant, very positive feedback from the group." *Mike Parsons* 

#### President/CEO, First Source FCU

"I was pleased to have Deb speak at our recent NYSUT Annual Retired Teachers Conference in Syracuse. This conference includes 5 counties. The presentation of choice was Deb's. it was the most highly attended break out session. Participants raved about the presentation. Thanks Deb for getting us on the right track! " *Carole H. Gehrig* 

NYSUT Retiree Services Consultant, Syracuse Regional Office

"I was more than pleased to see the motivation that Deb Cabral sparked in all my staff. Many workers started the next work day clearing out paper clutter. As a team we will work on organizing our time to be more efficient with all the tips that were presented to us. What I had hoped to stimulate for my staff by providing this workshop happened to a greater extent than I imagined. I am looking forward to a more organized work environment and for staff to be more efficient and productive. Thank You Deb! " *Linda Montemurro* 

Director of Supportive Case Management The Neighborhood Center Inc.

"Deb has come to our school to give a couple of different workshops to our teachers. She has given us so many practical, very useful tips to use in organizing our lives! These workshops have been so much FUN that our staff is always asking when she's coming back to do another! Deb's Declutter Workshops are a wonderful motivational tool for teachers and school personnel! Looking forward to the next one!" *Diane Cotton* 

#### Kindergarten Teacher, Barringer Road School, Ilion, NY



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# Pre-Program Questionnaire

To help put together the most productive, inspiring training session catered just for your company's needs, please take a few moments to fill out the following and submit to deb@decluttercoachdeb.com or mail to: The DeClutter Coach, 23 Oxford Road, New Hartford, NY 13413

Name
Company
Phone Email
Size of group that will be attending presentation
Was there a need expressed by your group/organization on getting more organized, managing time better, balancing work/life, etc that prompted you to contact us?
□ yes □ no
If yes, what is the biggest topic that your audience needs help in?
What are your top three goals for your audience to accomplish after Deb Cabral's presentation?
1)
2)
3)
Is there anything that you can share about your audience that will help us customize our presentation more? (i.e. mostly female attendees, a large number of the audience is from a particular industry, etc.)



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