

Job Title: Self Employed Life Insurance Advisor

Earnings: £40-50k year 1, £50-60k+ year 2

Location: Milton Keynes / Work from Home

Summary:

A unique opportunity has opened for experienced Life Insurance Advisors to work with a franchise of the UK's leading Protection Broker.

With over 50 industry recognized awards won over the last decade, including Protection Intermediary of the year 9 times in the last 11 years, this really is the best brand there is on the market as far as Protection goes.

You will be responsible for advising clients on products such as Life Insurance, Critical Illness Cover, Income Protection, and Relevant Life Cover.

You will be provided with a mix of leads from some of the most sought after providers in the market and also with the best PPC leads available.

Training and equipment will be provided whether you wish to work from our Milton Keynes Office or from home.

Essential Skills / Experience:

- Minimum 18 months experience selling Protection Products
- Understanding of compliance and ICOBs within an FCA regulated environment
- RO5 and/or CFA qualifications desirable but not essential
- Mature approach towards time management
- Even temperament with the ability to work under pressure
- Experience with MS Office and Iress desirable

What you can expect:

This role will require lots of hard work dialing out, particularly at the beginning whilst you grow your pipeline. Once your pipeline has grown, you can expect a great work-life balance and flexible hours.

You will essentially be managing yourself in this role, so it's important to remember you get out what you put in.

Anyone with experience of self-generating leads will have a head start as commission on self-generated leads is excellent.

What you can expect from us is ongoing training and development as the market, products and systems change. You will have your own post-sales support who will correspond with Insurers, clients and GP surgeries (where required) to get your cases on risk with minimum effort to yourself. You will have access to our team of Tele-Interviewers who will complete the client applications for you to free up your time to focus on new business.

So, if you're ready to take your career to the next level, send your CV to kishgohil@lifesearch.co.uk for consideration and we'll be in touch.