

PROJECT CONTROL > GLOBAL REFERENCES



molex[®]



IT INFRASTRUCTURE PROJECTS

WINNING TOGETHER

Why Molex?

Molex offers more than 30 years' experience in the design and manufacture of end-to-end solutions, as well as hundreds of years of combined employee experience in making structured cabling systems that businesses around the world rely on.

As a technically-experienced team leading the design and manufacture of IP solutions, we're uniquely positioned to understand and solve your project challenges. This experience means that we've become a trusted advisor for IT infrastructure deployments, globally.

Project Control - multi-site projects made easy!

It's a reality that dealing with multiple vendors and contractors usually means a project owner loses time in their day that simply cannot be recovered. Add to that the capabilities void that's left behind when IT and Facilities personnel are seconded to remote IT infrastructure builds and you'll perhaps recognise some familiar issues.

Project Control provides a unique turnkey project management solution for organizations with IT infrastructure deployment programmes across multiple sites. It enables a single point of contact for all of your projects, no matter their location and our proven project management methodology gives you access to live project status updates for each of your sites, 24-7.

From consultancy and design through to vendor management and installation; our fully-accountable service includes staging, commissioning and IP solution rollout services.



Recover time lost

Project Control is a flexible turnkey service that enables project owners to recover time lost, enables better deployment of internal resources and instantly creates clarity from complexity.

A single point of contact

Recognizing the 'time drain' caused by having to deal with multiple vendors and contractors, we provide a single point of contact, accountable for all aspects of vendor relations and logistics, covering all sites, no matter the location.

24-7 project status availability

Our project management methodology addresses the specific needs of complex, multi-site IP infrastructure builds, enabling us to manage every aspect of a project. It ensures 24-7 live project status updates for each global project, meaning key stakeholders have immediate access to decision-critical information.

Better use of resources

By providing turnkey management of your projects, we remove the need for your IT and Facilities personnel to learn specialist infrastructure and project management skills. The capabilities gap and expense caused by removing key team members to work off-site for extended time periods is also removed.

Financially secure

Connected Enterprise Solutions is a business unit of Molex, LLC, which is wholly-owned by Koch Industries Inc, the second-largest privately-owned company in the United States (www.forbes.com) with 100,000+ employees in nearly 60 countries. We come to the table debt-free, with absolute financial security and a highly stable operation.

Total accountability

We're totally accountable, for each site we're asked to deliver, from planning through handover.

IT INFRASTRUCTURE PROJECTS ON YOUR SIDE

CES global customers

Customer	Description
Global aluminum can manufacturer HQ UK	Office, operations, WAP, copper / fibre backbone, fire control, fire suppression, paging, cabinets, A/V a
Global glass manufacturer HQ Detroit, MI	WAP refresh, office computer LAN and telecom
Political advocacy organization	Office computer LAN, sound masking and telecom
Non-profit organization	Office computer LAN and telecom
Major University	Office computer LAN and telecom, Cu/Fibre, mu ongoing
Global Airline HQ Dubai, UAE	Office, copper / fibre backbone and power
Architects & Development Consultants (to whom CES was a sub-contractor)	See airline project above - written reference ava



	Project requirement	Location
lines, security, access V and power	New construction and refurbish	12 countries / 3 continents
m	Refurbish	US - Midwest
ecom	Refurbish	US - Washington, DC
	Refurbish	US - Washington, DC
multiple projects /	New construction and refurbish	United Kingdom
	Refurbish	United Kingdom - London
available upon request	Refurbish	United Kingdom - London

IT INFRASTRUCTURE PROJECTS

THE SUB-CONTRACTOR TEAM

CES Sub-Contractor / Suppliers (written references available upon request)

Contractor	Project
IP Communications	Global aluminum can manufacturer New factory build to include: <ul style="list-style-type: none">• Steel containment• 400 cat6 channels• 8 cabinets• 14 fibre optical backbone links• Wireless AP install• Full project lifecycle design and management
NETcare Europe Limited	Global Airline Office refurbishment to include: <ul style="list-style-type: none">• 500 cat6 channels• Fibre backbone links• Voice backbone links• UPS design and installation• UPS electrical distribution design and installation• Migration of live comms room to temporary location• AV installation <hr/> Multinational professional services firm Wireless rollout to 5 site to include: <ul style="list-style-type: none">• 120 cat6a channels• Installation of Access Points (APs)• Full project lifecycle management



	Location
	Switzerland
	United Kingdom, London
	Norway



IP PROJECT MANAGEMENT > POST-MATCH ANALYSIS

Multinational professional services firm

“We are very happy with how this project has gone. I have challenged Maria and Tommy for feedback separately and both have been very impressed with how smoothly everything went (at least our perception is of smoothness) which is excellent feedback in my book.

I acknowledge how challenging any one of these sites was let alone all 5 in such a tight timeframe. You have definitely demonstrated the value add of this solution, especially in highly complex installations such as this.

I look forward to our next project to utilise this solution.

Thanks to you and the rest of the team for running this so efficiently and battling in the background initially to secure it and prove the value.”

**Engineer for Data Room Facilities Services
Global Hosting Services**

Multinational professional services firm - NETcare Europe Limited

“Can I say it was a pleasure to work with Molex and your project manager on the recent multi-site wireless roll out job.

Working with Molex on the wireless project in Norway proved seamless and efficient. Molex’s international presence and knowledge base aided us with the understanding of ‘local’ regulations and working laws at project conception.

The materials planning and delivery logistics organized by Molex meant we could start the project without any delays and ensured that the schedule of works was adhered to and actually exceeded customer expectation.

The use of their online project management tool ‘PCM’ allowed us to track the installation and provided visible progress on tasks and timelines from other stakeholders, allowing us to plan more effectively and efficiently. The PCM tool also allowed us to show our installation techniques and upload test results, allowing a quicker transition from project completion to our invoicing stage. The project was ‘signed off’ before our engineers returned using the ‘PCM’ tool.

Molex and their PCM service generally improved overall communication on the project.”

**Senior Project Manager
NETcare Europe Limited**



Global aluminium can manufacturer

“Whilst working in Widnau for the last year on aspects of the cabling I wanted to pass on that I found that IP Communications were a great partner to work with in association with Molex.

We had some tight timescales to work to which were achieved and some challenging situations which were always handled in a professional manner.

We worked well together and there was the right level of interaction, questions that I need to answer came to me and where there were choices that we could be interested in these were presented before work being started. Outside of these interactions the team managed the work themselves, as expected, and this meant that whilst I was there and available to provide input where/when needed I was also free to work on other items.

On a personal note I found all the guys great to work with and felt that we had a really good working relationship based on mutual trust and respect.”

Global Technical Solutions Analyst
Global Technical Solutions Delivery

Global aluminium can manufacturer - IP Communications

“Our experience working with Molex, on the recent project in Switzerland was efficient and cost effective for us. Molex not only assisted with the intricacies of Swiss local laws and regulations, but our payment terms were understood and agreed to assist us to manage this and our other projects simultaneously. Molex’s understanding of SMB needs, helped us to be competitive with our offer and successful award of the project.

The use of the online project management tool also aided our delivery of the project, making task completion fast and effective. Molex project managers signing off and agreeing completions aided our invoicing requirements ensuring cash flow was always favorable.

On completion of the project and delivering the required information to Molex, our invoice was paid as due, without hassle or argument. Working with Molex avoided the issues with project management and payment, often found working directly to the end customer, which in turn allowed us to concentrate on completing the scoped works more efficiently.”

Contracts Director
IP Communications

IP PROJECT MANAGEMENT > POST-MATCH ANALYSIS

Global Airline

Re:- Global Airline HQ - London

We have been working with Molex since May of last year to deliver the complete phased refurbishment of the airline's HQ in central London.

The Molex team has exceeded our expectations at every stage in a rapidly changing project environment and I now consider them an advisor I trust.

We have found them to be a very pro-active team who strive to complete the works on time and on budget and we have been particularly happy with the way they have worked with us to overcome any complications that have appeared during the project.

We would have no hesitation in recommending Molex to potential clients.

Project Director
Architects & Development Consultants



CONTACT >

Connected Enterprise Solutions

Nigel Hollingworth
Integrated Solutions Sales Manager, EMEA

+44 (0)7714 853733
nigel.hollingworth@molex.com

www.molexpn.co.uk

Connecting Enterprises **Simply Solved**