



বাংলাদেশ সাবমেরিন কেবল কোম্পানী লিমিটেড (বিএসসিসিএল)  
Bangladesh Submarine Cable Company Limited (BSCCL)

Ref.:14.34.0000.005.55.02.15. ১০৩৭

Date: June 01, 2015

To  
The Managing Directors/CEOs  
IIG/IGW/Corporate IPLC User

**Subject: Reduced Tariff Package for IPLC Bandwidth from BSCCL**

Dear Concern,

It is a matter of great pleasure to announce BSCCL is offering the reduced price package for its IPLC customers to promote the use of quality Bandwidth for Internet and Voice communications.

The price package has been approved in the Board of Directors of BSCCL and will come into effect from June 1, 2015.

All IIGs, IGWs and Corporate IPLC users (permitted by BTRC) are advised to take advantage of the reduced tariff.

The Tariff Structure is as summarized below:

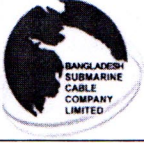
**A. Charges for IPLC (Submarine Cable Wet Segment)**

**1. Non-Recurring Charges (NRC) in Tk.**

Capacity (Full/Half Circuit)	Registration Fee	Installation Fee
E-1	20000	19600
STM-1	(for all)	132300
STM-4		264600
4 x STM-1		396900
STM-16		661500
16xSTM-1		992250
STM-64/10G		1653750
64xSTM-1		2480625

**2. Monthly Recurring Charges (MRC) in Tk.**

Capacity (Half-circuit)	Group A (Chennai, Mumbai, Satun, Melaka, Tuas) Multiplication Factor=1.0	Group B (Pakistan, Saudi Arabia, UAE) Multiplication Factor=1.1	Group C (Italy & France) Multiplication Factor=1.2
E-1	49000	58800	68600
STM-1	465500	512050	558600
STM-4	1489600	1638560	1787520
STM-16	4468800	4915680	5362560
STM-64/10G	13965000	15361500	16758000



বাংলাদেশ সাবমেরিন কেবল কোম্পানী লিমিটেড (বিএসসিসিএল)  
Bangladesh Submarine Cable Company Limited (BSCCL)

3. Multiplication factor (between Half & Full Circuit)

Full Circuit Price (Existing)	Full Circuit Price (New)
1.5 x Half Circuit Price	1.3 x Half Circuit Price

B. Discounts (Only on MRC)

a. Normal Discount

Entity/Commitment Period	Rate
IIG/Academic & Research Institution/BPO/IT Enabled Service Providers	
STM-1	60%
STM-4	60%
STM-16	65%
STM-64	65%
IGW	
STM-1	5%
STM-4	10%
STM-16	15%
STM-64	20%
Based on Commitment Period (for any client):	
More than 1 year and less than 3 Years	10%
More than 3 years and less than 5 Years	12.5%
More than 5 Years	15%

C. Advance Payment & Security Deposit (Payable before Installation with other charges included in Demand Note)

Existing System	Present System
1 (one) month's MRC with VAT as advance	1 (one) month's MRC with VAT as advance in cash/pay-order
+	+
2 (two) month's MRC with VAT as security deposit	1 (one) month's MRC with VAT as security deposit in cash/pay order/.

D. Notes/Terms & Conditions (Should be reflected in the SLA)

1. IPLC:

The scope of "IPLC" here includes only the point-to-point unshared & private circuit through the submarine cable wet-segment between Cox's Bazar Landing Station and the other foreign Landing Station as specified in the chart in A.2 (excludes cross-connects, backhaul, local-loop, etc.).

2. BSCCL will provide the OSS and will help the client in locating the best suitable backhaul provider.

3. For upgrade of capacity for any circuit, in normal cases, only the difference amount in the Installation Charges of the existing and upgraded capacity will be due as the NRC.



বাংলাদেশ সাবমেরিন কেবল কোম্পানী লিমিটেড (বিএসসিসিএল)  
**Bangladesh Submarine Cable Company Limited (BSCCL)**

4. Any re-assignment, re-routing, re-grooming or any other change required by the Customer that is not under the obligation of BSCCL (as per agreement), shall be subject to a service charge, the amount of which will at least be equal to the Registration Charge. The client has to bear any other cost (if any) that may incur during the process.
5. For any distant destination points other than the foreign landing stations specified above (in A.2), BSCCL can help the client for obtaining a suitable package by collaboration with BSCCL's foreign partners.
6.
  - a) The current package price offer will be applicable for all new and existing connections.
  - b) During the Circuit Activation Process, upon submission of all required documents and application papers, BSCCL will issue the Demand Note which will include all NRCs with VAT and 1 (one) month's MRC with VAT as advance payable in cash/pay order and 1 (one) month's MRC with VAT as security deposit payable in cash/pay order.
  - c) For the old/existing circuits, the provision for two month's security deposits will remain valid.
  - d) Security deposits will be fully refundable when the circuit is duly disconnected & returned without any default on the part of the client. For any payment default or other misuse of the facilities by the client, BSCCL may disconnect the client's circuit and forfeit the security deposit anytime.
  - e) All payments will be in Taka (Bangladesh Currency). However, in applicable cases, the payment in US Dollars will be acceptable with the conversion rate based on Sonali Bank's buying (Bank buys) rate on that day.
7. Discounts policy:
  - a. Both the 2 (two) types of discounts (based on Capacity and based on Commitment period) on the monthly recurring charge(s) will be applicable to a particular circuit of the eligible entity, however the net value will be calculated through applying the discount rates one after the other (not by simply adding the two discount rates).
  - b. For any break of commitment, the undue discounts benefit already enjoyed by the client will be cancelled and the discounted amount (the difference between the due amount without the applicable discount and the amount with the applicable discount) will be charged.
8. VAT/TAX:

VAT@15% and Income Tax will be applicable with all charges, as per the rules of the Govt. of Bangladesh unless permission/documents for VAT/TAX exemption (if applicable) are submitted by the client.
9. In case of any fractional number as amount (which is not already specified in the Tariff Chart) arising in the process of calculation of charges will be rounded on to the next non-fractional number unless otherwise stated.



বাংলাদেশ সাবমেরিন কেবল কোম্পানী লিমিটেড (বিএসসিসিএল)  
**Bangladesh Submarine Cable Company Limited (BSCCL)**

10. In case of defaults by the client, the connection will be temporarily disconnected giving 10 days notice. If within these 10 days, the client fails to take proper actions, upon permission by the Managing Director of BSCCL, the circuit will be permanently disconnected with 5 days notice. In case of permanent disconnection, the security deposit will be forfeited & other proceedings will follow as per terms & conditions of the Contract and legal frameworks.

For further information regarding the new tariff, pls. contact any of the following personnel:

1. Parvez M. Ashraf  
DGM (Bandwidth Planning)  
Mobile: 01741124926  
Email: pashraf@bsccl.com.bd

2. Muhammed Shoeb Ali  
Manager (Bandwidth Planning)  
Mobile: 01911310932  
Email: shoeb@bsccl.com.bd

BSCCL is ready to meet your bandwidth requirement of any magnitude and provide the Best Quality of Services for your benefit.

Best Regards,

Managing Director  
Bangladesh Submarine Cable Company Limited (BSCCL)  
Mobile: 01819246030  
Email: [monwar.bsccl@gmail.com](mailto:monwar.bsccl@gmail.com)

Copy to:

1. PS to Secretary, PTID, MoPT&IT
2. PS to Chairman, BTRC
3. Company Secretary, BSCCL
4. DGM (Bandwidth Planning), BSCCL
5. DGM (SMW-5), BSCCL
6. DGM (Development), BSCCL
7. DGM (F&A), BSCCL
8. DGM (IIG), BSCCL
9. DGM (SMW-4), BSCCL