

LINE CARD:

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Since it's inception in 1980, **GLYN** has focused its strategic course of business on technical expertise, excellent product support, reliable processes and sophisticated logistics. A total of 70 technical field sales staff throughout Europe, technical product specialists and application engineers with their professional know how are available to assist our satisfied customers. **GLYN** focuses on a selection of leading manufacturers in the areas of semiconductors, display and system solutions, GSM and flash memory media. This specialisation on customised products gives **GLYN** the head start in the support and advisory sector.

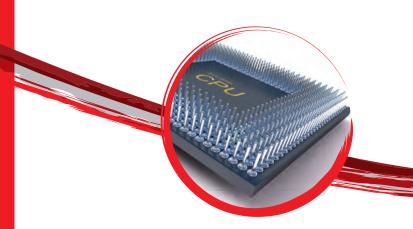
FIRST BYTE MICRO LIMITED is the UK office of **GLYN** and has been trading since 1989. Following a management buy out in 2008 which included the name change from GLYN UK, we have established ourselves as one of the UK's leading Franchised and Independent stocking distributors. We offer a commitment to providing exceptional levels of service and expertise to meet your electronic component needs. Our highly motivated, friendly sales team are dedicated to developing long term relationships with our valued customers. With an emphasis on total quality, we are committed to being one of your most trusted supply partners and invite you to see how we can be of service to your organisation. Let us prove that by combining our full service disciplines, we can understand your business and offer a truly integrated approach that is not tied to specific manufacturers or pricing structures. We understand it is not always buying products at the best possible price; the devices also have to be of the highest quality as well. In an age of counterfeiting, we reassure you that product is only purchased from our approved vendor list of authorised suppliers as set out in our BSI QA Manual and subject to our vendor management program. This involves using the electronics resellers association (ERAI) to provide updated information on faulty, high risk or counterfeit parts as well as assessing suppliers. For obsolete or otherwise difficult components purchased from nonperform stringent inspection upon receipt of the goods. With a network of worldwide offices we combine our purchasing power in order to pass on price support to our customers whatever the required quantity.

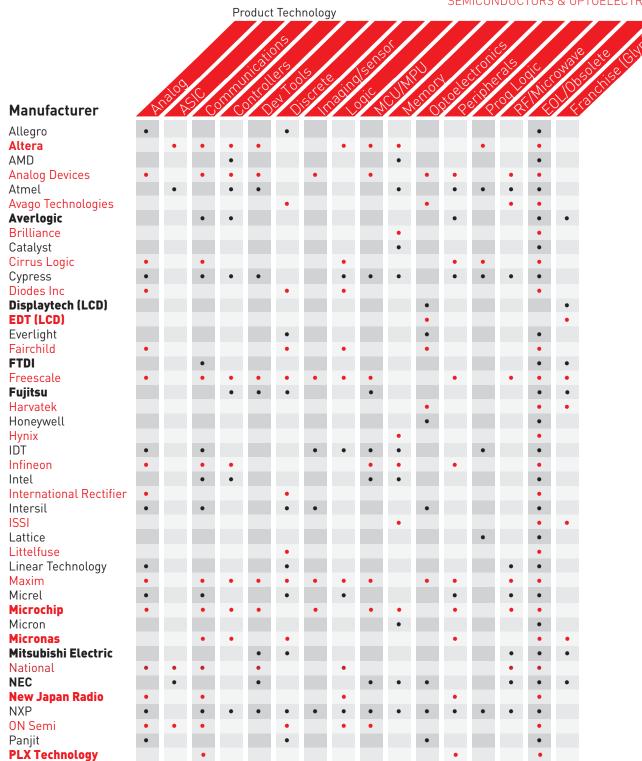
















Component Distribution – Services Include:

- Global sourcing of obsolete, hard to find or long lead-time components
- Global sourcing of day to day or MRP requirements with realistic market pricing
- Flexible Schedules (single or multi-line orders) with fixed pricing and exclusive buffer stock
- Fast response & quote turnaround for urgent RFQ's
- Only original product supplied with manufacturer's C of C
- Technical support with supply of samples, data and development kit
- Re-packaging & programming service to suit customer needs
- 24 hour part search facility + RFQ request via our website
- Experienced and dedicated expert as your Account Manager

As the UK office of Glyn GmbH, First Byte Micro Limited is an authorised UK distributor for the following manufacturers:



MICRONAS 8-Bit HVC High Voltage Microcontroller for direct 12V Operation,
HALL Sensors for Angle, Distance and Position Measurements, Gas Sensors for
different Gases, Current Sensors for Industrial and Automotive applications.

TAMURA Current Sensors, Transformers, Power Supplies





Manufacturer

Seiko Instruments

Texas Instruments

Renesas **ROHM** Samsung Sanyo

Sharp **SMSC** Sony Spansion STM **Tamura**

Toshiba Vishay Xilinx Zilog

> SII SEIKO INSTRUMENTS, Power Supply ICs (Voltage Regulators/Detectors, Switching Regulators, Lithium-Ion Battery Protection ICs), EEPROMs (serial 2-wire, 3-wire, SPI), Hall Sensors, Quartz Crystals 32.768 kHz, Real-Time-Clocks, Micro Battery.





Focus Lines - UK

Manufacturers we buy direct, or from authorised channels.

Microchip Sony Toshiba Altera Xilinx NEC Renesas PLX Technology Atmel NXP Texas Instruments STM National Semiconductor Fairchild Maxim IR NJR Mitsubishi RF Lattice Freescale Analog Devices Brilliance Avago Cirrus Logic

Diodes Inc IDT Micrel New Japan Radio
On Semi Panjit Samsung Sharp Spans

Vishay











First Byte Micro Ltd source product from authorised or factory channels only. In the event we have to purchase devices on the open market where parts are on long leadtime, EOL or obsolete, we are members of the ERAI who provide us with updated information on faulty, high risk or counterfeit devices as well as assessing the suppliers' history and business practices.

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