## INSURANCE RISK & CLAIMS MANAGEMENT LTD

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Authorised & Regulated by the Financial Services Authority



## Marine businesses benefit from 31% average savings with IRCM

Here are just a few examples of Marine businesses that have benefitted from significant premium savings and improved insurance services thanks to IRCM.

Business Type*	Premium Before IRCM	Premium After IRCM	% Saving
Hire Fleet Operator	£5,400	£4,700	13%
Yacht Charter Company	£1,600	£1,250	22%
Chandler/Boat Builder	£4,500	£3,690	18%
Hire Fleet Operator	£67,000	£49,000	26%
Marine Engineer	£800	£382	52%
Traditional Boat Builder	£3,600	£2,800	25%
Marine Engineer/Chandler	£3,390	£2,930	13%
Hire Fleet Operator	£3,300	£2,300	30%
Marina	£3,490	£2,804	19%
Marine Manufacturer	£6,500	£1,200	81%
RYA Training School	£750	£382	49%
Marine Engineer	£1,010	£842	16%
Yacht Charter Company	£1,100	£750	32%
Boat Builder	£6,500	£3,800	46%
Naval Architect	£1,600	£1,300	18%
Hire Fleet Operator	£4,800	£2,650	44%
Chandler/Engine Sales	£3,500	£2,150	38%
Hire Fleet Operator	£10,200	£7,900	22%
Yacht Builder	£100,000	£35,000	65%
Hire Fleet Operator	£6,400	£5,000	22%
Marine Engineer	£730	£413	43%
Hire Fleet Operator	£8,700	£5,400	38%
Marine Engineer	£2,330	£1,815	22%
Manufacturer of Steel Hulls	£1,750	£950	45%
Marine Contractor	£5,835	£2,880	50%
Motor Boat Manufacturer	£137,000	£93,000	30%
Yacht Rigger	£1,100	£777	29%
Sail Maker	£1800	£1100	38%
Boat Sales	£1545	£1100	31%
Moorings Provider	£1300	£392	70%
Chandlery/Boat Yard	£2100	£1281	39%
Rigger	£1900	£1375	27%
Fleet Hire Operator	£2500	£1303	47%
Large Marina	£21,000	£15,000	28%
Watersport Centre	£14,000	£7,700	45%
Marine Engineer	£1,895	£1,300	31%
Boatyard	£5,000	£2,300	53%
Marine Engineer	£16,500	£12,350	25%

<sup>\*</sup>Due to reasons of confidentiality we do not reveal names of our clients – please telephone for further details

