





BCAC
BRITISH COLUMBIA
AVIATION COUNCIL

2018 Annual Report **Continued Growth**



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Message from the Chairman

Visible, Connected and Thriving. Your Council continues to work towards our vision and 2018 has been another successful year. This success is achieved through the hard work of many dedicated individuals. To this end I would like

to thank our Board of Directors, both current and past, for their selfless commitment and tireless efforts to ensure the continued viability of our industry. Speaking of tireless, there has been no one more hardworking than our steadfast Executive Director, Dave Frank. Dave has made great strides in modernizing the administration of our organization as well as deepening our industry connections. On behalf of the Council and all our members I would like to thank Dave for his dedication, innovation, and nose to the grindstone commitment.

Last year we reported our concerns regarding the looming industry labour shortage and fears of a human resource crisis. This continues to be a focus for our Council. To further raise awareness, Dave and I have met with Provincial Ministries to express our concerns and as Board Chair I have acted as a federal witness for the House of Commons Standing Committee on Transportation and Infrastructure, participated as a member of the Federal Steering Committee on the Aviation Labour Shortage, contributed to the Elevate Aviation focus group on increasing female applicants in aviation, and co-founded the Give Them Wings initiative, a program to introduce Indigenous Youth to careers in aviation. These steps are all initial in nature and we will continue to pursue ways to increase awareness around the labour shortage issue and focus energy on finding constructive ways to increase participation in our industry and remove barriers to entry.

Additionally, our attention has been concentrated on efforts to raise awareness and support for the need for increased federal and provincial funding for airport infrastructure improvements. Our airports are not only vital economic drivers for their individual communities but critical for connectivity and to ensure the availability of essential transportation services. BCAC will continue to advocate for fair and necessary funding for all our province's airports.

Your council is proud to continue the support of industry initiatives by presenting scholarships to deserving individuals. BCAC presented over \$50,000 in awards this year thanks to the exceedingly generous contributions of our sponsors and donors. Supporting new entrants in the aviation and aerospace industry is foundational to BCAC. The Council is exceptionally grateful to all our members for without you this vital support would not be possible. Congratulations to this year's scholarship and industry award winners, well done!

Many of you will be reading this annual report just before or during this year's conference in Kelowna. I hope the agenda met and exceeded your expectations; we are happy to see that registration is at an all-time high, showing us that we are moving in the right direction. Our Board is looking forward to another exceptional year and as always, we welcome your comments, insights and suggestions for growth and improvement.

It continues to be an honor to represent this industry provincially and to work with the fine leaders that make up our team. Thank you all for your ongoing support.

Heather Bell



Message from the Executive Director

The B.C. Aviation Council has been present in the aviation industry in B.C. for over 80 years now. It is because of the continued support from the industry and our members that we are able to grow and develop as an organization. 2018

was a successful year again for the Council thanks to the hard work of many. The theme of this report is "Continued Growth". Throughout 2018 we strived to provide more benefits to our members - increasing our value proposition - including adding some educational benefits and adding two more groups to our extensive list of affiliates. Reminder that you can participate in our affiliates' programs as if you were a member.

In 2018 the Aviation Leadership Foundation, a mentorship program, merged into the Council to form our Leadership Committee. I know we will be seeing great activities as a result. The Silver Wings Industry and Scholarship Award Celebration was good fun and will be an even greater success this year (October 24th) as we move up to the third floor of the Vancouver Convention Centre. On May 31st we hold our

first ever joint social event with AIAC-Pacific: attending the Vancouver Whitecaps tackling Toronto FC.

My thanks to Marcello Garofalo, David Nowzek and the rest of the Airports, Aviation, Aerospace Conference team. Whistler was a great success setting new modern day records which have already been smashed by Kelowna - due in no small part to the hard work of James Hall.

Thank you to all the Volunteers that dedicate their time and support BCAC throughout the year, led by our Board of Directors. Thank you to our members, our sponsors, our presenters and scholarship donors. I survived my first year because of help from all of you. In particular, I'd like to recognize Mike Delves, our outgoing Treasurer, and Reg Krake, our outgoing Membership Committee Chair.

Looking forward to a fantastic 2019/20

Dave Frank

What We Do

The British Columbia Aviation Council, established in 1938, is a member-driven organization that represents and promotes the shared interests of the aviation and aerospace community.

Aviation and aerospace is critical to growing the provincial economy and supports all British Columbians everyday. It is the job of the BCAC, in partnership with members, stakeholders, and the community, to positively influence the well-being of British Columbia's aviation and aerospace sector. It is only by innovating and finding new ways to work together that we will see a visible, connected, and thriving aviation and aerospace industry in BC.

The British Columbia Aviation Council is a charitable society established under the Society Act.

Vision

An aviation and aerospace industry that is visible, connected and thriving.

Mission

To promote, stimulate and encourage the development, growth and advancement of aviation and aerospace in British Columbia.

Board of Directors

PETER BARRATT

HEATHER BELL
CHAIR

MICHAEL BENSON

HARVIE BUITELAAR
SECRETARY

CHERYL CAHILL

TIM COLE

MICHAEL DELVES
TREASURER

TEARA FRASER

MARCELLO GAROFALO

KELLY JAMIESON

REG KRAKE

JACK LAZAREFF

HEATHER MCCARLEY
VICE CHAIR

DAVE NOWZEK

GREGG RAFTER

STRATEGIC RESULTS 2018

For 81 years, the B.C. Aviation Council has worked to grow the profile of aviation and aerospace in British Columbia.

Below are just some examples of our efforts to achieve a visible, connected and thriving aviation and aerospace industry.

1 Increasing Visibility

Objective: The Industry's history, size, scope, and impact become well known to members, politicians, civil servants, educators, journalists, and the public in B.C. and elsewhere.

Results:

- Social Media following continues to climb, especially on Twitter and LinkedIn
- Corporate, Individual and especially Student Membership have all increased
- Signed affiliation agreements with the Air Force Officers Association and Pacific Aircraft Maintenance Engineers Association (PAMEA)
- Hosted a very well-received Silver Wings Awards at the Vancouver Convention Centre, awarding seven industry awards and scholarships with a total value of over \$50,000 including the 50 hour commercial float plane endorsement through the Harbour Air Advanced Float Plane award
- Hosted annual Spring Conference and BCAC's AGM in Whistler
- Fundraised through YVR's Annual Koffee Klutch for scholarship fund adding to the fund.
- Published our eNewsletter now with over 1900 supporters
- Partnered with the Waypoint Aviation Connections with organizations such as YVR, BCIT, WestJet, Air Canada, TSB, InterVISTAS, Nav Canada and more in attendance.
- Attended and networked at several industry related events including ADSE, Greater Vancouver Board of Trade, launch of AIAC's Aviation 2025 initiative, CBAA, CILTA, etc.
- Attended Elevate Aviation's conference in Edmonton

2 Contributing to the Development of Aviation and Aerospace Policy

Objective: BCAC provides a clear and timely voice on policy and related issues that can influence a visible, connected and thriving aviation and aerospace community.

Results:

- Worked to promote the B.C. Air Access Program (BCAAP) resulting in the program being over subscribed by "tens of millions" which is the first step toward increased funding
- Participated in the Greater Vancouver Board of Trade Transportation Committee
- Met with the BC Minister of Transportation and Infrastructure regarding raising aviation's profile and increased student aid for Commercial Pilot License programs
- Submitted and spoke to the House on Commons Standing Committee on Transportation and Infrastructure regarding flight schools and the pilot shortage
- Attended hearings on passenger rights
- Attended ATAC's all presidents meeting in Vancouver
- Active member of the CAC sub-committee on ACAP
- Participated on the Nav Canada advisory committee
- Involved with AIAC-Pacific labour study
- Supported national coalition working to rethink flight duty hours for smaller, regional operators and various sectors of the aviation industry
- Participation in ATAC's "Day on the Hill" in Ottawa

3 People - The Industry's Future

Objective: BCAC collaborates with educators, industry, government, partner associations and others to promote a visible, connected and thriving industry.

Results:

- Supported the merging of Aviation Leadership Foundation's Mentorship Program into the BCAC
- Partnered with Waypoint Aviation Connections and attended the event with a table to provide information to students on BCAC
- Removed Student membership fees for all BC residents
- Anderson Family Scholarship raised to \$6,000
- Nanaimo Airport building a new airport scholarship
- Efforts redoubled to promote scholarship awards, especially to airport operations and AMEs
- Supporting Elevate Aviation's efforts to introduce girls and young women to the industry
- Supporting Give Them Wings Program to introduce indigenous youth to the wonders of our industry

- 2018 Scholarship Winners:
 - » Al Michaud Memorial \$1,000
Brad Scott, Pacific Rim Aviation Academy
 - » Anderson Family Flight Training \$5,000
Jacob Loukianoff, Tylair Aviation/BP Aviation
 - » Anne and Rudy Bauer Memorial, \$1,000
Leo Cheung, Coastal Pacific Aviation
 - » BCAC Airports Committee Airport Ops/ Mgt Training, \$2,000 each
Kenneth Lieblich, BCIT Aerospace
 - » BCAC Career Training, \$1,000
Suleyman Ilke Altindis, Victoria Flying Club
 - » BCAC Flight Instructor Training, \$1,000
Kieran Lapointe, Pacific Flying Club
 - » Conair Group Commercial Aviation Training, \$3,000
Victoria Grahm, Chinook Helicopters
 - » Ernie Alexander Memorial \$2,000
Alex Mogyoros, Pacific Flying Club
 - » Harbour Air Advanced Float Plane Endorsement, 50 hours *
Katherine Cowley, Glacier Air
 - » Helijet IFR Training (Rotary), \$3,500
Cristiano Coehlo, Chinook Helicopters
 - » Michelle Ward Memorial, \$2,000
Jennifer Zadorozniak, Victoria Flying Club
 - » Mary Swain Memorial, \$1,000
Anastasia Lisnevskaya, BCIT Aerospace
 - » William Templeton Airport Ops/Mgt Training, \$1,000
David Cojocar, UBC

4 Encouraging a Connected Community with a Strong Voice

Objective: BCAC brings people together to present a strong voice for the aviation and aerospace community in B.C.

Results:

- The Silver Wings Awards brought together aviation professionals from all over the province to support the 2018 award recipients. Industry awards were presented in the following categories:
 - » Entrepreneur of the Year in Aviation
Aero Design, Powell River
 - » BCAC Environmental Award in Aviation
Victoria Airport Authority
 - » Back and Bevington Air Safety Award
Doug Strachan, West Coast Helicopters
 - » Robert S. Day Award
Pat Kennedy, Pacific Flying Club
 - » William Templeton Award
Northwest Regional Airport (Terrace-Kitimat)
 - » Lifetime Achievement in Aviation
Peter Barratt, West Coast Helicopters and John Ward, Pacific Adjusters
- Hosted successful Spring Conference – Facilitating Connections: Airports, Aviation, Aerospace with modern era record attendance in Whistler
- Focused on building high-function committees to drive our Council, including the addition of our Leadership Committee

5 Ensuring Continued Organizational Sustainability and Financial Stability

Objective: BCAC continues to strengthen and grow the organization's financial stability in order to realize the vision.

Results:

- Finalized detailed membership pricing review taking into account results of extensive membership survey
- Set the stage for long term individual and corporate membership growth through free Student members and new \$20 "Recent Graduate" membership category to smooth transition into permanent membership in the BCAC
- BCAC Investment Portfolio reviewed by Audit and Investment Committee
- Financial reporting monthly to BCAC Board of Directors
- 2018 Annual Report released and will be mailed to all members
- Reached out twice to over 400 Transport Canada licensed operators who are not members
- Mail-out to over 100 perspective aerospace members
- Organizational structure managed by Governance Committee
- Completed merging the role of Executive Director and Administrator into one position
- Completed partial transition to SilkStart Membership Management System resulting in greater operating efficiencies
- Reviewed and implemented ongoing cost savings of telephone and banking/payment systems
- Negotiated better rate with Stripe, our online payment gateway
- Implemented electronic credit cards acceptance at functions
- Tightened account receivable collection systems

BCAC's membership and reach continues to soar.

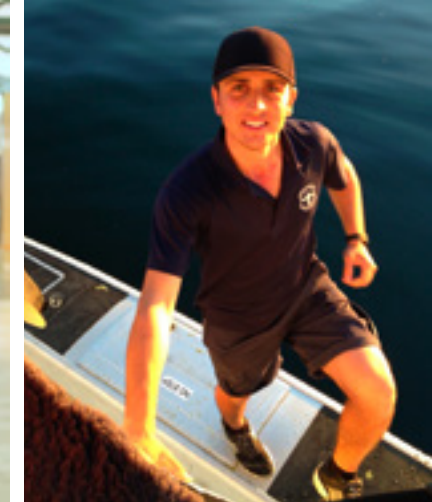
In 2019, BCAC scholarships will reach nearly \$60,000 including a 50 hour float plane endorsement by Harbour Air.



Statement of Financial Position

December 31, 2018

	2018	2017
Assets (Current)		
Cash	20,565	44,175
Accounts Receivable	46,211	21,761
Inventory	2,415	2,415
Capital Assets		
	7,147	10,328
Investments	317,238	333,486
	393,575	412,164
Liabilities		
Current Liabilities	9,239	1,255
Deferred Revenue	—	19,675
Deferred Contributions	71,707	56,329
	80,946	77,259
Net Assets		
Invested in capital assets	7,147	10,328
Internally restricted	169,736	178,371
Endowment funds	130,000	130,000
Unrestricted	5,746	16,207
	312,629	334,905
	393,575	412,164



Committee Chairs for 2018

Airports

Marcello Garofalo / Heather McCarley

Air Operators

Dave Nowzek

Awards and Scholarships

Michael Dery

Audit and Investment

Mike Delves

Communications

Heather Madden-Johns

Endowment

Mark Duncan

Events

Marcello Garofalo

Governance

Gregg Rafter

Leadership

Heather McCarley

Membership

Reg Krake

Silver Wings Awards

Harvie Buitelaar

Youth Engagement

Candace McKibbon / Kelly Jamieson

Our Affiliations

Air Cadet League of Canada, BC Provincial Committee

Air Force Officers' Association

Air Transport Association of Canada (ATAC)

British Columbia General Aviation Association (BCGA)

Canadian Council for Aviation and Aerospace (CCAA)

Canadian Owners and Pilots Assn (COPA)

College of Professional Pilots of Canada (CPPC)

Hope Air

Manitoba Aviation Council

Northern Air Transport Association (NATA)

Pacific Aircraft Maintenance Engineers Association (PAMEA)

Pacific Northwest Aerospace Alliance (PNAA)

Quarter Century in Aviation Club

Saskatchewan Aviation Council

Unmanned Systems Canada

Vancouver Board of Trade



JOIN BCAC

To join BCAC or get more information, visit:
www.bcaviationcouncil.org/join-bcac

CHOOSE YOUR MEMBERSHIP

With over 340 individual and corporate members, the BCAC represents almost all major aviation and aerospace companies in the province. Please consider joining us to enjoy the benefits of membership while helping to sustain a strong aviation and aerospace industry in British Columbia.



CORPORATE PARTNER
\$5,000



CORPORATE
\$500



INDIVIDUAL
\$100



RECENT GRADUATE
\$20



STUDENT
FREE

	Member + 10 colleagues	Member + 1 colleague	Member	Member	Member
Educational Discount at CCAA (10%) and DTI Training (25%)	✓	✓	✓	✓	✓
One Vote in the Society	✓	✓	✓	✓	✓
Opportunity to Serve on Committees and the BCAC Board of Directors	✓	✓	✓	✓	Committees
Regional Newsletter and "First-to-Know" Industry Announcements	✓	✓	✓	✓	✓
Your Company Information on the BCAC Website	Logo	Logo	✗	✗	✗
Social Media Support	✓	✓	✗	✗	✗
Free Job Postings on Website	✓	✓	✗	✗	✗
Recognition at All BCAC Events	✓	✗	✗	✗	✗
Tickets to the Annual Silver Wings Awards Celebration	4	✗	✗	✗	✗