

MAXIMIZING AIRPORT REVENUES DELEGATES

Aalborg Airport, Denmark - Head of Route and Business Development
Aeroporti di Puglia, Italy - Non-Aeronautical Commercial Aviation
Aéroports de Montréal, Canada - Assistant Director, Development, Commercial
Aeropuerto de Castellón, Spain - CEO
Aeropuerto Internacional de Tocumen, Panama - Operations Manager
Aeropuerto Internacional de Tocumen, Panama – Organizational Development
Aeropuerto Internacional de Tocumen, Panama – Planning Specialist
Aeropuerto Internacional de Tocumen, Panama – Vice President of Planning and
Aeropuertos Argentina 2000 - Commercial Director
Al Musbah National Parking, UAE - Manager Business Development
ANA Aeroportos, Portugal – Retail Development Manager
ANA Aeroportos, Portugal - Retail Key Account Manager
Athens International Airport, Greece - Account Supervisor, Retail Services
Athens International Airport, Greece - Consumers Activation Associate, Retail
Athens International Airport, Greece - Senior Special Projects Supervisor
Azerbaijan Airlines, Azerbaijan - Production and Airport Coordination
Belgrade Airport Nikola Tesla, Serbia - Assistant to the CEO
Belgrade Airport Nikola Tesla, Serbia - Executive Board Office Coordinator
Bratislava Airport, Slovakia - Director of Commercial Activities
Bratislava International Airport, Slovakia – Commercial Department
Brussels Airport, Belgium - Commercial Development Manager
Civil Aviation Authority of Bangladesh - Additional Secretary
Civil Aviation Authority of Bangladesh – Director Finance
Cuneo Airport, Italy – Managing Director
Dnepropetrovsk, Ukraine - Commercial and Retail Director



Dublin Airport Authority, Ireland - Commercial Property Account Manager
Edinburgh Airport, UK - Retail & Property Director
ESCO Duty Free, Ukraine - Director International Airport
Genova Airport, Italy - Commercial and Marketing Director
Grupo Aeroportuario del Pacífico, Mexico – Commercial Analyst
Grupo Aeroportuario del Pacífico, Mexico – Commercial Director
Grupo Aeroportuario del Pacífico, Mexico – New Business Development Manager
GVK Services, Indonesia - Business Management Director
GVK Services, Indonesia - General Manager Commercial
GVK Services, Indonesia - Manager Landside Operations
Hermes Airports, Cyprus - Commercial and Business Development Account
Hermes Airports, Cyprus - Senior Manager, Commercial and Business
Kharkov Airport, Ukraine – Chief Commercial Officer
Kharkov Airport, Ukraine – Finance Director
Korea Airports Corporation, Republic of Korea - Assistant Manager, Commercial
Krakow Airport, Poland - Commercial Department Specialist
Limak Pristina International Airport, Kosovo - Commercial Officer
Lithuanian Airports, Lithuania - Head of Non-aviation Services
Lithuanian Airports, Lithuania - Project Manager
Lithuanian Airports, Lithuania - Sales Manager
MAG Airports, United Kingdom – Commercial Manager
MAG Airports, United Kingdom – Corporate Development Manager
MAG Airports, United Kingdom – Junior Strategy Analyst
MAG Airports, United Kingdom – Retail Commercial Manager
Manchester Airport Group, UK – Commercial Department
Manchester Airport Group, UK – Corporate Relationship Lead
Milan Bergamo Orio Al Serio Airport, Italy - Non Aviation Commercial Director
Minsk National Airport, Belarus - Chief Economist
Minsk National Airport, Belarus - Deputy Head of Foreign Trade
Mumbai Int. Airport, India - Senior Manager Project Constructions
Nikola Tesla International Airport - Director Assistant



Odessa International Airport, Ukraine - Commercial Director
Owen Roberts Airport Taste Group, Cayman Islands – Facilities Coordinator
Palanga Airport, Lithuania – Sales Manager
Poznań-Ławica Airport, Poland – Sales Manager
Princess Juliana Int. Airport, Sint Maarten - Business Relations Officer
Princess Juliana Int. Airport, Sint Maarten - Special Projects Coordinator
PT. Angkasa Pura I, Indonesia - Business Development Group Head
PT. Angkasa Pura I, Indonesia - Business Planning & Development Depart. Head
PT. Angkasa Pura I, Indonesia - Co. General Manager Commercial
PT. Angkasa Pura I, Indonesia - Commercial Operation Manager
Riga International Airport, Latvia - Chairman of the Board
Riga International Airport, Latvia - Member of the Board
Rotterdam The Hague Airport, Netherlands - Commercial Director
Rotterdam The Hague Airport, Netherlands – Manager, Finance
Sandefjord Airport, Norway – Commercial Director
Sandefjord Airport, Norway – Marketing and Communication Manager
Vantage Airports Group, Canada – Network Airport Planner
Vnukovo International Airport, Russia - Deputy Director General, Commercial
West Airport Knock, Ireland – Head of Airport Operations and Commercial
Winnipeg Airports Authority, Canada - Manager, Marketing & Advertising

EXPERT SPEAKERS

ARUP, United Kingdom – Aviation Business Leader, Europe
DKMA, Switzerland – Director
Dubai Airports, UAE – Aviation Consultant
Dufry, Switzerland – former Global Retail Senior Executive
Gatwick Airport, United Kingdom – Head of Car Parks & Products
Heathrow Airport, United Kingdom - Head of Luxury, Fashion, Technology
Heathrow Airport, United Kingdom - Head of Commercial Delivery & Approvals



Heathrow Airport, United Kingdom - Retail Operations Team
J.P. Morgan, United Kingdom – Hotels & Restaurants, Equity Research
JFK International Air Terminal, United States - former Commercial Director
Kinetic Consultancy, Netherlands – Director
MAG Airports, United Kingdom – Head of Retail
MAG Airports, United Kingdom – Head of Retail – Commercial
Market Square Consult Travel Retail Solutions, Netherlands - Managing Director
SSP America, United States - VP, Corporate Marketing Communications
SSP America, United States - Senior Marketing & Communications Consultant
The Design Solution, United Kingdom - Managing Director
The Travel Retail Consultancy, United Kingdom - Managing Director
Vantage Airports Group, United States – Commercial Director

GUESTS

AOE Omnichannel Digital E-Commerce, Germany - CEO and Founder
Airline 2018, UK – Director
ARUP, UK - Airport partner
Airkom, UK – Operations Director
Aviation Media, UK – CFO
Coindrum, United Kingdom - CEO
Designit, UK - Senior Business Designer
FLIO Airport App, UK – Managing Director
Idom, UK - Associate Architect
Lagardere Travel Retail, UK - Team Member
London Luton Airport, UK - Chief Commercial Officer
London Luton Airport, UK - Head of Business Development
Midas Aviation, UK - Partner
Monarch Airlines, UK - former Head of Network Development
Total UK - Aviation Manager
TUI, UK - Senior Customer Experience Lead

