

Service Providers List for your Business with Amazon Japan

Amazon .co.jp are NOT able to act as the Importer of Record for goods shipped to Japan so UK companies, who do not have a presence in Japan, will need to work with a local partner. The following companies offer the relevant services to sell on Amazon Japan. **UKTI have agreed with them to give special discounts for UK companies for their services.** Please choose one of those which offers relevant services for you and mention UKTI's introduction when approaching them.

Contact details of each service provider (in alphabetical order)

- **Around The World Trading Inc.** (ashmart)
Ms Yasuko Rand
Tel: +81-3-6868-5993/ 1-858-715-0461
Email: onlineus@ashmartcs.com
Web: <https://ashmart.com/en/fba/index.php>
- **anydoor Inc.** (Conyac)
Ms Fumi Umehara
Tel: +81-3 -6206-8084
Email: sales@any-door.com
Web: <https://conyac.cc/en>
- **EC Robo Inc.**
Mr Atsushi Suda
Tel: +81-3-4431-1337
Email: suda@ecrobo.com
Web: <http://air-trade.jp/>
- **IDEAL NET Co., Ltd.**
Mr Yuta Matsuura, Mr Taku Miyazawa
Tel: +81-3-5844-6456
Email: amazon-support@ideal-net.jp
Web: <http://ideal-net.jp/amazon/>
- **Jumbo Co.,Ltd.**
Mr Kazuki Hayashiyama
Tel: N/A
Email: ov@jmba.jp
Web: <http://www.jmb.co.jp/english/contents.html>
- **Windows, Inc.**
Mr Hunter Brumfield
Tel: +81-3-3626-3539
Email: hbrumfield@icloud.com
Web: <http://www.windowstokyo.com/service.html#amazon>

Services offered by each service provider.

*Discounts can be applied to the services in yellow in the chart below.

company name	translation	account registration/ product listing	shipment support	customer service in Japanese	handling customer returns	payment solution	legal advisory	tax advisory
Around the World Trading Inc. (ashmart)	○	○	○	○	○	N/A	N/A	N/A
anydooR Inc. (Conyac)	○	N/A	N/A	N/A	N/A	N/A	N/A	N/A
EC Robo Inc.	○	○	○	○	○	N/A	N/A	N/A
IDEAL NET Co., Ltd.	○	○	○	○	○	N/A	N/A	N/A
Jumbo Co.,Ltd.	○	○	○	○	○	N/A	N/A	N/A
Windows, Inc.	○	○	○	○	○	N/A	N/A	N/A