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2016 Employee Compensation Report

One of the major challenges facing business owners is in providing a fair and adequate compensation and benefits package for employees. In trying to establish a sound compensation system, managers are continually looking for benchmarks. Even though compensation benchmarks are critical, developing such benchmarks has always been a very difficult undertaking in distribution. The **2016 Employee Compensation Report** provides a solution to these problems.

The value of this report to your organization is threefold:

- The results help you **determine where your compensation plan stands**, not only within the industry, but also compared to other companies in distribution.
- The data **helps WMA protect your interests** by responding to legislative proposals regarding government-mandated health and leave benefits for employees.
- The information **helps companies that must prove their compensation is "reasonable"** within the constraints of the Internal Revenue Code.

WMA partnered with North American Building Material Distribution Association (NBMDA) and North American Association of Floor Covering Distributors (NAFCD) in the study. Incorporating information from our distributor members and those from fellow industry organizations will provide more information for a **stronger industry benchmark**.

The results will provide information about compensation and benefits practices for not only WMA, NBMDA, NAFCD, but over 950 contributing firms representing 6,000 locations.

Complete Results

The 2016 Compensation Report provides the most comprehensive source of information available about compensation and benefit practices for distribution industries.

Report results of the Profit Planning Group's *2016 Employee Compensation Study of the Distribution Industry* will include two types of data – compensation levels by position and fringe benefits.

Survey Access

- **Downloadable PDF 2016 Employee Compensation Survey**
- **Excel Format – 2016 Employee Compensation Survey**

2016 Employee Compensation Report Order Now!

WMA Member Participants – *no cost*
WMA Member - \$750
Non-Members - \$2000

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