



Subsequently, we road-tested the car for a week and found, when towing cars, fuel consumption had improved by 5mpg."

Becoming a network was "easy", according to Mark, "providing BHP hasn't already covered your area" and obtaining the relevant training to get his business up and running was a "straightforward" process. Since then Mark admits that ECU remapping has become a critical part of his workshop's offering as he is capable of providing his customers with a range of services – some of which fall outside of the traditional boundaries normally associated with remapping.

"We're also able to remove Diesel Particulate Filters (DPFs) and Exhaust Gas Recirculation valves (EGR) and this is proving very popular," says Mark. "Many of our customers have already had quotes of £1,500-plus to replace components associated with these systems, yet their driving style and habits mean that they will always encounter problems. Therefore, removal is the only cost-effective way around this issue, and we're



glad that we can offer a solution.

"We've now mapped over 220 vehicles – including motor homes, fleet vehicles, economy and many performance cars – and although we offer our two-week money-back guarantee, we're still yet to have anyone apply for it. Occasionally, we do get asked for some vehicles

that BHP doesn't cover at the moment – for example, some Honda applications – however, the last 12 months has seen many more vehicles added to its product line. This is very encouraging when we're looking ahead to the future", Mark adds.

#### EXCELLENT RELATIONSHIP

Mark said that his working relationship with Qal has been "excellent" from the word 'go', and BHP's personal touch has even extended to an occasion where a friend was in need of a favour. He recalls: "I went to Anglesey with a mate, who has a garage himself. There, two of his customers wanted their cars looked at and potentially remapped, so I arranged a time with Qal and both cars were done within an hour. That tells you a lot about the customer service on offer from the company."

#### MORE INFORMATION

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