

REGISTERED COMPANY NUMBER: 2083754 (England and Wales)
REGISTERED CHARITY NUMBER: 295873

**REPORT OF THE TRUSTEES AND
AUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2018
FOR
THE FOUNDATION FOR CONDUCTIVE EDUCATION**

THE FOUNDATION FOR CONDUCTIVE EDUCATION

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FOR THE YEAR ENDED 31 JULY 2018**

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THE FOUNDATION FOR CONDUCTIVE EDUCATION (REGISTERED NUMBER: 2083754)

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 JULY 2018**

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 July 2018. The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015).

OBJECTIVES AND ACTIVITIES

Objectives and aims

The Foundation for Conductive Education (NICE) aims to develop, advance and teach the science of Conductive Education.

Conductive Education originated in Hungary in the 1940s as a unique form of education and rehabilitation for people with neurological motor disorders such as cerebral palsy, stroke, multiple sclerosis and Parkinson's.

Conductive Education is based upon a "simple" concept of human potential which means that everyone has the capability to learn and develop irrespective of their starting point. Whilst most of us agree with this statement, in practice many systems place barriers and boundaries on this learning. People with disabilities frequently spend much of their time being assessed for what they "cannot do" rather than what potential they have. Conductors are highly trained to observe this potential in a person and to nurture their development and devise structured programmes to enable success. Conductive Education combines education, psychology and medical science and considers all aspects of the person simultaneously.

Vision, Mission and Values

Vision

Our vision is of a society where children and adults with neurological motor disorders are respected as having the potential to learn and are supported in achieving this.

Mission

Our mission can be summarised as follows.

1. To push the boundaries of human potential for children and adults with neurological movement disorders by teaching them, through Conductive Education, a range of skills which promote an active lifestyle and new opportunities in society.
2. To deliver training activities which challenge perceptions on the abilities of children and adults with neurological movement disorders and to ensure standards of excellence in Conductive Education.

Values

Our values can be summarised as follows.

1. Children and adults with neurological motor disorders have the right to highly specialised teaching relevant to their individual needs and values.
 2. Conductive Education should be made more readily available and accessible as a choice for education and/or rehabilitation.
 3. Families of children and adults with motor disorders should be viewed as experts and play a role in developing services to meet their needs.
 4. To provide a safe environment in which children and adults can thrive, learn and develop, where all aspects of their welfare will be protected and where they feel valued and listened to.
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THE FOUNDATION FOR CONDUCTIVE EDUCATION (REGISTERED NUMBER: 2083754)

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 JULY 2018**

OBJECTIVES AND ACTIVITIES

Significant activities

Significant activities undertaken by NICE during the year ended 31 July 2018 to help children and adults who have a primary neurological movement disorder include the following.

- o The Milestone Club For children aged between 0 and 3 years of age working alongside parents/guardians.
- o The Red Boots Nursery For children aged between 3 and 5 years of age.
- o The Red Boots School For children aged between 5 and 11 years of age following a primary school curriculum.
- o Intensive movement training For children aged between 7 and 14 years of age receiving 2 or 3 week block placements.
- o Mainstream school sessions For children with developmental co-ordination disorders.
- o Adult Conductive rehabilitation and treatment Regular sessions for adults living with the effects of Parkinson's, strokes, multiple sclerosis, cerebral palsy and other neurological movement disorders.

Safeguarding policy

We review our responsibilities as laid out in the Charity Commission's guidance of strategy for dealing with safeguarding issues charities and confirm that we have complied with statutory requirements in respect of reporting, investigating and learning from any safeguarding incidents. In the period covered by these financial statements, the trustees were not aware of any incidents that were required to be reported to the Charity Commission.

NICE is committed to the safeguarding of vulnerable adults and children. Safeguarding alerts and incidents are reported to trustees as part of our governance oversight and structure. We have policies and procedures for the safeguarding and protection of people who use our services and provide regular staff training.

Public benefit

Ensuring our work delivers our aims

We review our aims, objectives and activities each year. This review looks at what we achieved and the outcomes of our work in the previous 12 months. The review looks at the success of each key activity and the benefits they have brought to those groups of people we are set up to help. The review also helps us to ensure that our aims, objectives and activities remain focused on our stated purposes.

We have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing our aims and objectives and in planning our future activities. In particular, the trustees consider how planned activities will contribute to the aims and objectives they have set.

The focus of our work

The focus of NICE continues to be the development, advancement and teaching of the science of Conductive Education.

All of our work is achieved through the practice of Conductive Education.

Who can benefit?

Conductive Education focuses on children and adults who have a primary neurological movement disorder.

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 JULY 2018**

OBJECTIVES AND ACTIVITIES

Public benefit

In children this is typically cerebral palsy, global development delay or developmental co-ordination disorders. It does, however, not preclude children with genetic or rare conditions which present a primary movement problem.

In adulthood this will also include acquired conditions such as Parkinson's, strokes, multiple sclerosis or brain injury.

Alongside the person with the disability we believe that families also need support throughout their journey. With this in mind, we provide a range of additional workshops, support sessions and training for parents, carers, guardians and wider family members.

STRATEGIC REPORT

Achievement and performance

Charitable activities

How our activities deliver public benefit

In setting our objectives and planning our activities the trustees have given careful consideration to the Charity Commission's general guidance on public benefit, including the guidance on public benefit and fee charging.

All of our charitable activities focus on our ability to develop, advance and teach the science of Conductive Education and to ensure that we deliver benefit to the public not only to the children and adults that we help through Conductive Education but also to their families and carers who support them.

Key achievements and successes during the period include the following

o Highlights

During the year ended 31 July 2018 we provided direct services to around 328 families (256 adult participants and 72 children).

o Fundraising fun

In order to provide these services we are very reliant on our fundraising efforts. We have hosted and managed a number of events over the year. We are also indebted to all of our individual, community, corporate and trust supporters who have made this year possible. We can't thank you all enough for all that you do for us.

o Volunteers

Volunteers play many roles at NICE, from supporting cricket parking and running stalls to painting our buildings and providing pro bono legal support for our families. A huge NICE thank you to everyone who has given their time and effort to helping us over the year. Without the support of our many volunteers we would not be able to run as successfully as we do.



Skansa staff volunteers painted our student room in a vibrant colour. Thank you.

REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 JULY 2018

STRATEGIC REPORT

Achievement and performance

Charitable activities

- o Volunteers



At our annual awards ceremony our Volunteer Award was presented to Alan Begley from Ault Insurance Brokers. Alan has been a supporter of NICE for many years and this was a very well deserved award. Alan (pictured left) is shown with NICE's Chair of Trustees, David Wood.



Snowdon Climb

Here are Team GRIN who were amongst a total of 27 people who climbed Snowdon to raise funds for NICE, raising a huge total of £9,807.

- o Events – Annual Ball 2017

This year the Annual Ball was held at the ICC in Birmingham, hosted once again by one of our greatest supporters, Ed James.

It was an amazing night, full of glamour and fun, and we raised an amazing £35,641.

A huge thank you to everyone who came and supported this great event. Pictures from the event are shown below.



REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 JULY 2018

STRATEGIC REPORT

Achievement and performance

Charitable activities

- o Other Events – the Christmas Fayre and the Annual Golf Day at Edgbaston Golf Club
The Christmas Fayre (pictured below) raised an amazing £4,237.



At the Annual Golf Day at Edgbaston Golf Club (pictured below), the main guest was Adrian Chiles and here we can see TEAM OWB enjoying the challenge, raising £9,455.



- o Newly qualified conductors

At the 2018 graduation ceremony for newly qualified conductors is the Right Worshipful Lord Mayor of Birmingham, Councillor Yvonne Mosquito (picture left, below) and some of the graduates (pictured below, right) throwing their caps in the air



REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 JULY 2018

STRATEGIC REPORT

Achievement and performance

Charitable activities

o Strategy overview – “A NICE Future”

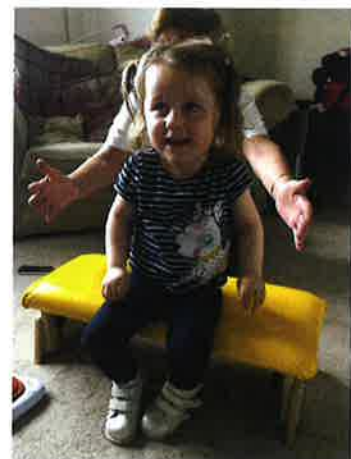
“A NICE Future” is our strategic document designed to lead us into the next three years. The following provides a summary of the key points from this document.

NICE positioning of services

Over the past year we have been working at identifying a more sustainable model of service delivery and to position ourselves in new areas to promote services and attract funding support. A number of new initiatives have been introduced.

Children’s Services

- Part-time primary school placements. These have been designed to meet parental demand and also the needs of mainstream schools to ensure that the needs of children are met.
- Introduction of a bursary sponsorship to “top up” local authority funding, enabling us to attract full-time and part-time pupils and to meet their needs through the delivery of Conductive Education.
- Free pre-school placements for parents. This has enabled us to support parents through their journey into the world of “special educational needs” whilst ensuring that their child receives Conductive Education services. These are totally funded through voluntary income sources.
- Pro bono legal support and staff training to provide a greater level of expertise to support our families. A thank you to Access Legal for their support with this initiative.



Adult Services

- The year 2017 saw the end of a long-term grant from Birmingham City Council to provide services for our adults. This has required a re-structure of the department including a reduction in staffing.
- The first stages of the “NICE Road to Wellness”. This is the new strategic direction for adult services and positions Conductive Education in the field of wellness and wellbeing.

REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 JULY 2018

STRATEGIC REPORT

Achievement and performance

Charitable activities

Adult services

- Successful continuation of our reablement services funded by the Big Lottery Fund. To date, this project has worked with 443 people and provided a total of 820 places on a range of activities. This year also saw the introduction of a new Nordic Walking group for people with Parkinson's. We are now entering our final year of this grant.



Pictured below is a group thank you to Masonic Charitable Foundation for their amazing donation of £25,000.



Pictured below are three of our "first" children who joined us in 1988 and went to Hungary in search of Conductive Education – all grown up now!



**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 JULY 2018**

STRATEGIC REPORT

Achievement and performance

Charitable activities

The Conductive College and Training

- Establishment of a national Conductive Education consortium to promote the future training of conductors through Birmingham City University (BCU) and bringing together Conductive Education centres from across the UK to share and disseminate information and promote Conductive Education in a more unified way.
- Revalidation of an improved course structure to meet the changing needs of students and professional experience for employment.
- Introduction of new post-graduate modules and an MA degree in Conductive Education to promote academic understanding, knowledge and expertise in the field of Conductive Education. Modules to form part of BCU MA programme.
- Introduction of a new multi-disciplinary conductor post-graduate level qualification targeted at professionals already working on Conductive Education centres across the UK and Europe. This course aims to increase the number of qualified conductors trained to deliver Conductive Education services.

Financial review

Financial position

During the financial year we achieved a surplus of £44,505 compared to a surplus of £42,691 in the previous year. Excluding depreciation this represents a surplus of £52,703 for the year ended 31 July 2018.

Income for the year ended 31 July 2018 decreased slightly at £1,071,525 compared to £1,080,255 last year, with a decrease Adults Services income due to the cessation of a long-term grant from Birmingham City Council being almost offset by increases in Training Services, donations and legacies and fundraising activities.

Voluntary income totalling £460,410 (consisting of donations, legacies and fundraising activities) showed an increase of 3.4% compared to the year ended 31 July 2017.

Costs were well controlled during the year at £1,027,020 with a 1.0% decrease compared to the year ended 31 July 2017.

As at 31 July 2018 our total reserves now stand at £883,633 compared to £839,128 as at 31 July 2017.

Although we have net current liabilities of £183,425 as at 31 July 2018, this includes deferred income of £182,779 which will be available during the year ended 31 July 2019.

We also have fixed and variable term loans outstanding totalling £377,264 as at 31 July 2018 with Lloyds Banking Group. All due repayments concerning these loans have been made during the year ended 31 July 2018 and total outstanding loans with Lloyds Banking Group reduced by £33,244 as at 31 July 2018 compared to as at 31 July 2017.

Lloyds Banking Group continue to give us ongoing support with an overdraft facility of £200,000.

REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 JULY 2018

STRATEGIC REPORT

Financial review

Reserves policy

Reserves will be spent at the trustees' discretion in furtherance of NICE's objects.

NICE's policy on reserves includes detailed procedures and covers the following.

- o The reasons why NICE needs reserves.
- o The level of reserves which the trustees believe NICE needs.
- o The steps which NICE takes to establish/maintain its reserves at the agreed level.
- o The procedures to monitor and review the policy.

Unrestricted funds are required by NICE for the following reasons.

- o To cover administration, fundraising and marketing and support costs without which NICE could not function.
- o To provide funds which can be designated to specific projects to enable these to be undertaken at short notice.

The trustees have reviewed NICE's needs for reserves in line with the guidance issued by the Charity Commission. The trustees believe that to ensure that NICE can run effectively in the event of unforeseen circumstances that free reserves should be at a level of £260,000 being three months costs. Free reserves are defined as unrestricted funds less illiquid assets (net of borrowings) plus deferred income.

As at 31 July 2018 NICE's free reserves were £20,000 being an increase of £61,000 since 31 July 2017 and are therefore, insufficient to satisfy our current reserves policy.

Given our high dependency upon local authority fees and grant income, we are continually working to increase our reserves through voluntary income sources and by developing fee-paying services.

The level of reserves will be monitored and reviewed by the trustees annually.

Going concern

Our forward financial projections show a positive cashflow position at the end of the next period.

No matters have come to the attention of the trustees which might suggest that NICE will not be able to maintain its current activities for the foreseeable future and, given that the bank have confirmed their ongoing support of NICE to the beginning of August 2019 and have indicated that there is no reason for this support not continue on the same basis beyond that point, they have therefore considered that it is appropriate for the financial statements to be prepared on the going concern basis.

REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 JULY 2018

STRATEGIC REPORT

Future plans

What we know

- o The need for our services is increasing due to the ageing population and across authority cuts in services for children and adults with physical disabilities. This has been reflected in the number of enquiries and applications across all services.
- o The move into the Wellness and Wellbeing agenda places us in a different, modern context.
- o Collaboration with mainstream schools provides benefit for pupils and meets parents' wishes.
- o Understanding of neuroplasticity and how the brain can change and develop provides evidence of the benefit of Conductive Education as an approach to neurological movement disorders.

Prevention

Traditionally NICE has been focused on a model of intervention rather than prevention. However, there is increasing evidence of the impact of a long-term physical disability on mental health.

"Poor physical health can lead to an increased risk of developing mental health problems. Since the founding of the NHS in 1948, physical care and mental health care have largely been disconnected. There is an increasing call on healthcare professionals to consider psychological wellbeing when treating the physical symptoms of a condition and vice versa." (Mental Health Foundation)

This requires us NICE to recognise the psychological benefit of Conductive Education and how this can work to prevent the families we work with experiencing mental health issues. Whilst our families commonly report these benefits we have not placed a specific emphasis on the impact of this quality of life and overall health and wellbeing.

Strategic priorities – 2018 to 2021

- o To fully reposition adult services and develop a financially sustainable service structure.
 - o To manage increased demands in children's services through increased numbers of part-time children.
 - o To ensure all standards are met and quality recognised by Ofsted.
 - o To maximise income generation through training services..
 - o To focus on prevention of longer term associated mental health problems and improving wellbeing.
 - o To maximise capacity in pre-school services.
 - o To develop a robust fundraising strategy to an annual voluntary income target of £500,000.
 - o To create new packages of services to meet changing needs.
 - o To increase our social media presence and provide a clear marketing message.
 - o To focus on defining the link between physical and mental health in our population.
 - o To provide an optimal environment for staff and families.
 - o To develop a clear communication strategy internally and externally.
-

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 JULY 2018**

STRATEGIC REPORT

Future plans

- o To further establish NICE as a centre of expertise in the West Midlands.

Summary

We are entering a new phase in the development of NICE. Growth is not only about expanding services but ensuring that we meet the increasingly complex needs of the families we serve.

This year we will be focusing on positioning NICE clearly in the community within which we work, ensuring that we can continue to develop a robust financial model whilst developing our service base to meet need.

Our major priority is to secure and regrow our adult services by developing our NICE Road to Wellness project.

We will work to create an environment which is vibrant, forward thinking and moving into the future.

It will be a year of political change and NICE needs to be clear on the threats and possibilities this may bring. This requires a flexible approach and an outward looking vision. Our goal is to ensure that we are able to be flexible to meet changing needs whilst retaining secure in the philosophy and approach of Conductive Education. Subsequent years will continue to build on this and create a robust base for services and training, focusing on ensuring that children and adults with neurological movement disorders have access to specialist services to meet their individual needs and to continue to challenge perceptions of what is possible.

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing document

The Foundation for Conductive Education (NICE) is a company limited by guarantee (company registration number 2083754) which was incorporated on 12 December 1986 and achieved charitable status on 10 February 1987 (charity registration number 295873).

NICE was established under a Memorandum of Association which established the objects and powers of NICE and is governed under its Articles of Association.

In the event of NICE being wound up members are required to contribute an amount not exceeding £1.

Recruitment and appointment of new trustees

We draw upon a wide range of skills mix for our Trustee Board ranging from specialist skills (such as education, local government), professional skills (such as law and accountancy) and broad commercial skills.

All of our trustees have current or past experience of being a trustee, director or partner in either a charity, commercial or professional organisation.

Furthermore, all of our trustees give their time voluntarily and receive no benefits from NICE. Any expenses reclaimed from NICE by trustees are set out in the notes to financial statements.

Organisational structure

Ultimate responsibility for NICE resides with the membership which exercises power through a Board of Trustees.

The Board of Trustees comprises both elected members and the nominees of certain institutions with elected members always in the majority.

The Board of Trustees meets routinely four times a year and is joined in its discussions by co-optees from users and staff and by the NICE's directorate. A vital function of the Board of Trustees is to review at every meeting the progress of NICE's development plan.

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 JULY 2018**

STRUCTURE, GOVERNANCE AND MANAGEMENT

A scheme of delegation is in place and day to day responsibility for the provision of NICE's services rests with the chief executive. The chief executive is responsible for ensuring that NICE delivers the services specified and that key performance indicators are met. The chief executive also has responsibility for the day to day operational management of NICE, individual supervision of the staff team and ensuring that the team continue to develop their skills and working practices in line with good practice.

Induction and training of new trustees

New trustees undergo an orientation day to brief them on legal obligations under charity law, the content of NICE's Memorandum and Articles of Association, the committee and decision-making process and the recent financial performance of NICE.

During the induction day they meet key employees and other trustees.

Trustees are encouraged to attend appropriate external training events where these will facilitate the understanding of their role.

Key management remuneration

In the trustees' opinion, the key management personnel of NICE responsible for the direction, control, running and operation of NICE on a day to day basis consists of the Board of Trustees and the Chief Executive.

Key management personnel - trustees

All trustees give of their time freely and no trustee received remuneration during the year.

Details of trustees' expenses and related party transactions are disclosed in notes 11 and 22 to the financial statements.

Key management personnel - chief executive

The pay of the NICE's senior staff is reviewed annually and normally increased based upon the position of NICE's finances and the cost of living in general.

Risk management

The trustees have a duty to identify and review the risks to which NICE is exposed and to ensure appropriate controls are in place to provide reasonable assurance against fraud and error.

During the year the chief executive identifies the major risks facing NICE. These are assessed in terms of their likelihood of occurrence and potential impact. Corrective actions are set out to mitigate these risks and responsibility for their monitoring and implementation put in place. This is reviewed regularly at the quarterly trustees' meetings through the chief executive's report to the trustees.

A major risk to NICE is financial stability given our high dependency on voluntary income. This is monitored through rigorous cashflow forecasting on a weekly basis, regular meetings with our bank relationship manager and quarterly reports to the Board of Trustees. The chief executive meets monthly with a trustees finance sub-committee.

With reference to operational risk, we work with a wide range of operational policies (eg health and safety, safeguarding and POVA) which set out to identify potential risks and actions to mitigate them. Where necessary, we undertake individual risk assessments.

We also have full insurance cover for public, employer, product and professional liability.

THE FOUNDATION FOR CONDUCTIVE EDUCATION (REGISTERED NUMBER: 2083754)

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 JULY 2018**

STRUCTURE, GOVERNANCE AND MANAGEMENT

Fundraising

NICE's fundraising during the year ended 31 July 2018 was undertaken by staff and volunteers and not by any professional fundraisers or commercial companies. NICE is registered with the Fundraising Regulator. There have been no failures to comply with the Fundraising Code of Practice or requirements of the Regulator.

REFERENCE AND ADMINISTRATIVE DETAILS

Registered Company number

2083754 (England and Wales)

Registered Charity number

295873

Registered office

Cannon Hill House
Russell Road
Moseley
Birmingham
B13 8RD

Trustees

Elected trustees

The following trustees have been appointed to the Board of Trustees by election in accordance with NICE's Articles of Association and, except where stated, have served throughout the period since 1 August 2017.

David Wood (Chairman)
Sarah Collett
Anthony Coombs
Graham Coombs
Keith Dudley
Les Lawrence
Kevin Mattinson
Andrew Moss
Ian Sharp
Jayne Titchener

Appointed trustees

The following trustees have been appointed to the Board of Trustees by their respective Appointing Bodies in accordance with the NICE's Articles of Association.

Councillor Martin Straker Welds

Birmingham City Council

Company secretary

Marie McCann

Chief executive

Melanie Brown

Senior Statutory Auditor

Peter Smith ACA

THE FOUNDATION FOR CONDUCTIVE EDUCATION (REGISTERED NUMBER: 2083754)

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 JULY 2018**

REFERENCE AND ADMINISTRATIVE DETAILS - CONTINUED

Independent auditors

J W Hinks LLP
Chartered Accountants
and Statutory Auditors
19 Highfield Road
Edgbaston
Birmingham
B15 3BH

Solicitors

ShakespeareMartineau
No 1 Colmore Square
Birmingham
B4 6AA

Banker

Lloyds Bank plc
University of Birmingham Branch
142 Edgbaston Park Road
Birmingham
B15 2TY

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 JULY 2018**

STATEMENT OF TRUSTEES RESPONSIBILITIES

The trustees (who are also the directors of The Foundation for Conductive Education for the purposes of company law) are responsible for preparing the Report of the Trustees and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland".

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing those financial statements, the trustees are required to

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charity SORP;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

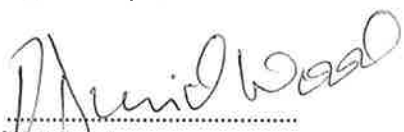
- there is no relevant audit information of which the charitable company's auditors are unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

AUDITORS

The auditors, J W Hinks LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting.

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

Approved by order of the board of trustees on 18 October 2018 and signed on its behalf by:


.....
R D Wood - Trustee

**REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF
THE FOUNDATION FOR CONDUCTIVE EDUCATION (REGISTERED NUMBER: 2083754)**

Opinion

We have audited the financial statements of The Foundation for Conductive Education (the 'charitable company') for the year ended 31 July 2018 on pages eighteen to forty. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 July 2018 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and the Republic of Ireland'; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our Report of the Independent Auditors thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

**REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF
THE FOUNDATION FOR CONDUCTIVE EDUCATION (REGISTERED NUMBER: 2083754)**

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Report of the Trustees for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Report of the Trustees has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Report of the Trustees.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to take advantage of the small companies exemption from the requirement to prepare a Strategic Report or in preparing the Report of the Trustees.

Responsibilities of trustees

As explained more fully in the Statement of Trustees Responsibilities set out on page eleven, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so

Our responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Independent Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Independent Auditors.



Peter Smith ACA (Senior Statutory Auditor)
for and on behalf of J W Hinks LLP
Chartered Accountants
and Statutory Auditors
19 Highfield Road
Edgbaston
Birmingham
B15 3BH
Date: 18 October 2018

THE FOUNDATION FOR CONDUCTIVE EDUCATION

STATEMENT OF FINANCIAL ACTIVITIES
FOR THE YEAR ENDED 31 JULY 2018

	Note	Unrestricted fund £	Restricted funds £	2018 Total funds £	2017 Total funds £
INCOME AND ENDOWMENTS FROM					
Donations and legacies	2	116,782	249,324	366,106	356,749
Charitable activities	5				
Children's services		109,160	-	109,160	111,609
Adult services		256,675	41,834	298,509	344,676
Training services		203,446	-	203,446	178,584
Other trading activities	3	94,304	-	94,304	88,636
Investment income	4	-	-	-	1
Total		780,367	291,158	1,071,525	1,080,255
EXPENDITURE ON					
Raising funds	6	106,367	-	106,367	102,046
Charitable activities	7				
Children's services		238,628	185,451	424,079	421,281
Adult services		188,553	122,829	311,382	293,960
Training services		185,192	-	185,192	220,277
Total		718,740	308,280	1,027,020	1,037,564
NET INCOME		61,627	(17,122)	44,505	42,691
Net movement in funds		61,627	(17,122)	44,505	42,691
RECONCILIATION OF FUNDS					
Total funds brought forward		798,745	40,383	839,128	796,437
TOTAL FUNDS CARRIED FORWARD		860,372	23,261	883,633	839,128

CONTINUING OPERATIONS

All income and expenditure has arisen from continuing activities.

The notes form part of these financial statements

THE FOUNDATION FOR CONDUCTIVE EDUCATION (REGISTERED NUMBER: 2083754)

BALANCE SHEET
AT 31 JULY 2018

	Note	Unrestricted fund £	Restricted funds £	2018 Total funds £	2017 Total funds £
FIXED ASSETS					
Tangible assets	13	1,407,144	-	1,407,144	1,415,342
Investments	14	<u>1</u>	<u>-</u>	<u>1</u>	<u>1</u>
		1,407,145	-	1,407,145	1,415,343
CURRENT ASSETS					
Debtors	15	47,690	20,020	67,710	114,184
Cash at bank and in hand		<u>22,569</u>	<u>3,241</u>	<u>25,810</u>	<u>40,637</u>
		70,259	23,261	93,520	154,821
CREDITORS					
Amounts falling due within one year	16	<u>(276,945)</u>	<u>-</u>	<u>(276,945)</u>	<u>(350,267)</u>
NET CURRENT ASSETS/(LIABILITIES)		<u>(206,686)</u>	<u>23,261</u>	<u>(183,425)</u>	<u>(195,446)</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		1,200,459	23,261	1,223,720	1,219,897
CREDITORS					
Amounts falling due after more than one year	17	<u>(340,087)</u>	<u>-</u>	<u>(340,087)</u>	<u>(380,769)</u>
NET ASSETS		<u>860,372</u>	<u>23,261</u>	<u>883,633</u>	<u>839,128</u>
FUNDS					
Unrestricted funds	21			860,372	798,745
Restricted funds				<u>23,261</u>	<u>40,383</u>
TOTAL FUNDS				<u>883,633</u>	<u>839,128</u>

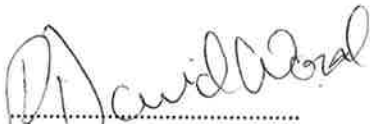
The notes form part of these financial statements


THE FOUNDATION FOR CONDUCTIVE EDUCATION (REGISTERED NUMBER: 2083754)

**BALANCE SHEET - CONTINUED
AT 31 JULY 2018**

These financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small charitable companies.

The financial statements were approved by the Board of Trustees on 18 October 2018 and were signed on its behalf by:


.....
R D Wood -Trustee


.....
I G Sharp -Trustee

The notes form part of these financial statements

THE FOUNDATION FOR CONDUCTIVE EDUCATION

CASH FLOW STATEMENT
FOR THE YEAR ENDED 31 JULY 2018

	Notes	2018 £	2017 £
Cash flows from operating activities:			
Cash generated from operations	1	<u>133,500</u>	<u>50,107</u>
Net cash provided by (used in) operating activities		<u>133,500</u>	<u>50,107</u>
Cash flows from investing activities:			
Purchase of tangible fixed assets		-	(9,126)
Interest received		-	<u>1</u>
Net cash provided by (used in) investing activities		<u>-</u>	<u>(9,125)</u>
Cash flows from financing activities:			
New loans in year		-	9,126
Bank loan repayments in year		(33,243)	(32,310)
Capital repayments in year		<u>(1,224)</u>	<u>(3,306)</u>
Net cash provided by (used in) financing activities		<u>(34,467)</u>	<u>(26,490)</u>
Change in cash and cash equivalents in the reporting period			
		<u>99,033</u>	14,492
Cash and cash equivalents at the beginning of the reporting period	2	<u>(73,223)</u>	<u>(87,715)</u>
Cash and cash equivalents at the end of the reporting period	2	<u>25,810</u>	<u>(73,223)</u>

The notes form part of these financial statements

THE FOUNDATION FOR CONDUCTIVE EDUCATION

NOTES TO THE CASH FLOW STATEMENT
FOR THE YEAR ENDED 31 JULY 2018

1. RECONCILIATION OF NET INCOME TO NET CASH FLOW FROM OPERATING ACTIVITIES

	2018	2017
	£	£
Net income for the reporting period (as per the statement of financial activities)	44,505	42,691
Adjustments for:		
Depreciation charges	8,198	15,420
Interest received	-	(1)
(Increase)/decrease in debtors	46,474	(63,272)
Increase/(decrease) in creditors	<u>34,323</u>	<u>55,269</u>
Net cash provided by (used in) operating activities	<u>133,500</u>	<u>50,107</u>

2. ANALYSIS OF CASH AND CASH EQUIVALENTS

	2018	2017
	£	£
Cash in hand	109	106
Notice deposits (less than 3 months)	25,699	40,531
Overdrafts included in bank loans and overdrafts falling due within one year	-	(113,860)
Total cash and cash equivalents	<u>25,810</u>	<u>(73,223)</u>

THE FOUNDATION FOR CONDUCTIVE EDUCATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2018

1. ACCOUNTING POLICIES

BASIS OF PREPARING THE FINANCIAL STATEMENTS

General information

The Foundation for Conductive Education (NICE) is a charity incorporated in England and Wales. The address of NICE's registered office is Cannon Hill House, Russell Road, Moseley, Birmingham, B13 8RD.

Accounting convention

The financial statements of NICE, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102) (effective 1 January 2015)", Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", the Companies Act 2006 and the Charities Act 2011.

The financial statements have been prepared using the historic cost convention as modified to include certain financial instruments at fair value and are presented in sterling which is the functional currency of NICE, rounded to the nearest £1.

The significant accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented unless otherwise stated.

COMPANY STATUS

NICE is a company limited by guarantee.

NICE had 108 members as at 31 July 2018 (2017 - 120) all of whom have given an undertaking to contribute up to £1 each if called upon to do so in the event of NICE being wound up.

GOING CONCERN

The financial statements have been prepared on a going concern basis as the trustees believe that no material uncertainties exist. The trustees have considered the level of funds held and the expected level of income and expenditure for 12 months from authorising these financial statements. The expected level of income and expenditure is sufficient with the level of reserves for the Foundation to be able to continue as a going concern.

THE FOUNDATION FOR CONDUCTIVE EDUCATION

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED FOR THE YEAR ENDED 31 JULY 2018

1. ACCOUNTING POLICIES - continued

INCOME

All income is recognised in the Statement of Financial Activities once NICE has entitlement to the funds, it is probable that the income will be received and the amount can be measured reliably.

For donations to be recognised NICE will have been notified of the amounts and the settlement date in writing. If there are conditions attached to the donation and this requires a level of performance before entitlement can be obtained then income is deferred until those conditions are fully met or the fulfilment of those conditions is within the control of NICE and it is probable that they will be fulfilled.

For legacies to be recognised, entitlement is the earlier of NICE being notified of an impending distribution or the legacy being received. At this point income is recognised. On occasion legacies will be notified to NICE. However, it is not always possible to measure the amount expected to be distributed. On these occasions the legacy is treated as a contingent asset and disclosed.

Fees charged for services provided by NICE such as children's services, adult services and training services are recognised as the services are being performed. Income received in advance of the service being performed is deferred.

Income from trading activities includes income earned from fundraising events and trading activities to raise funds for NICE. Income is received in exchange for supplying goods and services in order to raise funds and is recognised when entitlement has occurred. Other income includes membership fees which are recognised evenly over the membership period and conferences and sales of merchandise which are accounted for when the conference takes place or when merchandise has been delivered to the purchaser.

NICE receives local authority grants and grants from other third parties in respect of its activities. Income from local authority grants and grants from other third parties are recognised at fair value when NICE has entitlement after any performance conditions have been met, it is probable that the income will be received and the amount can be measured reliably. If entitlement is not met then these amounts are deferred.

Investment income is earned through holding assets such as cash on deposit. It includes interest receivable. Interest income is recognised using the effective interest rate method and is recognised as NICE's right to receive payment is established.

GIFTS IN KIND

Where NICE receives goods or services by way of gifts in kind, the market value of the gift is accounted for in the Statement of Financial Activities as an incoming or outgoing resource.

Where NICE receives a donated fixed asset, the market value of the asset is treated as an incoming resource and capitalised as a fixed asset in the Balance Sheet.

Volunteers' time is not recognised in the financial statements.

THE FOUNDATION FOR CONDUCTIVE EDUCATION

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED FOR THE YEAR ENDED 31 JULY 2018

1. ACCOUNTING POLICIES - continued

EXPENDITURE

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Expenditure is recognised where there is a legal or constructive obligation to make payments to third parties, it is probable that the settlement will be required and the amount of the obligation can be measured reliably.

It is categorised under the following headings.

- o Costs of raising funds.
- o Expenditure on charitable activities.

Costs directly attributable to the activities below are allocated to the activity to which they relate. Where employees work for more than one activity their salary cost is apportioned on the basis of time spent on each activity.

The cost of generating funds includes direct expenditure incurred on fundraising applications and activities and a proportion of management overheads.

Conductive services comprise all direct costs which have been incurred by NICE in providing conductive education services and meeting its charitable objects.

Support costs are those that assist with the work of NICE but do not directly represent charitable activities and include office costs, governance costs and other administrative costs.

Governance costs represent the costs incurred in connection with the administration of NICE and compliance with constitutional and statutory requirements.

TANGIBLE FIXED ASSETS

Tangible fixed assets are stated at cost or valuation less accumulated depreciation.

Depreciation is calculated to write off the cost or valuation of fixed assets to their estimated residual value on a straight line basis at the following rates.

Freehold property	Not depreciated
Motor vehicles	20%
Computer equipment	25%
Fixtures and fittings	20%

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset and is recognised in net income/(expenditure) for the year.

Depreciation is not provided in respect of freehold property. The trustees consider that this policy is necessary in order for the financial statements to give a true and fair view because current values and changes in current values are of prime importance rather than the calculation of systematic annual depreciation.

TAXATION

NICE is exempt from corporation tax on its charitable activities.

CASH AND CASH EQUIVALENTS

Cash and cash equivalents include cash in hand and deposits held at call with banks. Bank overdrafts are shown within borrowings in current liabilities.

THE FOUNDATION FOR CONDUCTIVE EDUCATION

**NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE YEAR ENDED 31 JULY 2018**

1. ACCOUNTING POLICIES - continued

FUND ACCOUNTING

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the trustees.

Restricted funds can only be used for particular restricted purposes within the objects of NICE. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements.

HIRE PURCHASE AND LEASING COMMITMENTS

Leasing charges in respect of operating leases are recognised over the lives of the lease agreements using the straight line method. Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period of the new lease.

Assets acquired under hire purchase contracts and finance leases are capitalised as tangible fixed assets.

Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives.

Obligations under such agreements are included in creditors net of the finance charge allocated to future periods.

EMPLOYEE BENEFITS

When employees have rendered service to NICE, short-term employee benefits to which the employees are entitled are recognised at the undiscounted amount expected to be paid in exchange for that service.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when NICE is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

INVESTMENTS

Investments are recognised initially at fair value which is normally the transaction price excluding transaction costs. Subsequently, they are measured at fair value with changes recognised in "net gains/(losses) on investments" in the Statement of Financial Activities if the investments are publicly traded or their fair value can otherwise be measured reliably.

PENSION COSTS AND OTHER POST-RETIREMENT BENEFITS

NICE makes contributions into two pension schemes, a defined benefit scheme and a defined contribution scheme, and the assets of both pension schemes are held separately from those of NICE in independently administered funds.

The defined benefit scheme, which is the Teachers' Pension Scheme, is an unfunded multi-employer scheme and NICE is unable to identify its share of the underlying assets and liabilities. Accordingly, NICE accounts for its contributions to this scheme as if it was a defined contribution scheme.

THE FOUNDATION FOR CONDUCTIVE EDUCATION

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE YEAR ENDED 31 JULY 2018

1. ACCOUNTING POLICIES - continued

FINANCIAL INSTRUMENTS

NICE has elected to apply the provisions of Section 11 "Basic Financial Instruments" and Section 12 "Other Financial Instruments Issues" of FRS 102 to all of its financial statements.

Financial instruments are recognised in NICE's balance sheet when NICE becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Basic financial assets

Basic financial assets, which include trade and other receivables and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction where the transaction is measured at the present value of the future receipts discounted at a market rate of interest.

Other financial assets

Other financial assets are initially measured at fair value which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in the income and expenditure account, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

Trade debtors, loans and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as "loans and receivables". Loans and receivables are measured at amortised cost using the effective interest method less any impairment.

Interest is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial. The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating the interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the debt instrument to the net carrying amount on initial recognition.

Impairment of financial assets

Financial assets, other than those held at fair value through income and expenditure, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected.

If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in the income and expenditure account.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been had the impairment not previously been recognised. The impairment reversal is recognised in the income and expenditure account.

THE FOUNDATION FOR CONDUCTIVE EDUCATION

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE YEAR ENDED 31 JULY 2018

1. ACCOUNTING POLICIES - continued

FINANCIAL INSTRUMENTS

Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when NICE transfers the financial asset and substantially all of the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the Foundation after deducting all of its liabilities.

Basic financial liabilities

Basic financial liabilities, including trade and other payables and bank loans, are initially recognised at transaction price unless the arrangement constitutes a financing transaction where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest.

Debt instruments are subsequently carried at amortised cost using the effective interest rate method.

Trade payables are obligations to pay for goods and services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade payables are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest rate method.

Other financial liabilities

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in the income and expenditure account in finance costs or finance income as appropriate unless hedge accounting is applied and the hedge is a cash flow hedge.

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into.

Derecognition of financial liabilities

Financial liabilities are derecognised when the Foundation's contractual obligations expire or are discharged or cancelled.

CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

In the application of NICE's accounting policies, the trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period or in the period of the revision and future periods where the revision affects both current and future periods.

THE FOUNDATION FOR CONDUCTIVE EDUCATION

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE YEAR ENDED 31 JULY 2018

2. DONATIONS AND LEGACIES

	Unrestricted funds £	Restricted funds £	2018 Total funds £	2017 Total Funds £
Gifts and donations	116,282	249,324	365,606	356,749
Legacies	500	-	500	-
	<u>116,872</u>	<u>249,324</u>	<u>366,106</u>	<u>356,749</u>

Gifts and donations receivable in excess of £3,000, included in the above, are as follows.

	2018 £	2017 £
The Alison Hillman Charitable Trust	5,000	4,000
The Allergan International Foundation	7,347	3,000
The Barbara Ward Children's Foundation	5,519	5,519
The Blakemore Foundation	-	5,000
The Casey Trust	5,000	5,000
The Connie and Albert Taylor Charitable Trust	50,000	-
The D'Oyly Carte Charitable Trust	3,000	3,000
The Edward Cadbury Charitable Trust	5,000	6,000
The Edward and Dorothy Cadbury Trust	7,000	5,000
The Eveson Charitable Trust	-	30,000
The Foyle Foundation	20,000	-
The G J W Turner Trust	3,000	3,000
The Garfield Weston Foundation	15,000	-
The George Perkins Charitable Trust	-	5,000
The Jordan Charitable Foundation	-	10,000
The Keith Coombs Trust	-	22,500
The Loppylugs and Barbara Morrison Charitable Trust	4,000	4,000
The Masonic Charitable Foundation	25,000	-
The Michael Marsh Charitable Trust	-	3,000
The Ric-Sue Society	-	3,000
The Roger and Douglas Turner Charitable Trust	6,000	6,000
The Saintbury Trust	10,000	10,000
The Santander Foundation UK	-	4,918
The Sobell Foundation	5,000	5,000
The Souter Charitable Trust	-	3,000
The Weinstock Fund	6,450	-
Browne Jacobson LLP	3,094	-
CHK Charities Limited	-	5,000
DAC Beechcroft	-	8,268
Didymus CIO	-	3,500
Marie Curie	9,471	-
Marks & Clerk LLP	15,000	-
Office Agents Society	5,000	5,000
Property for Kids	-	10,000
Mr Ron Cro (in memoriam)	-	5,000
St James's Place Foundation	21,894	42,929
Balance – items less than £3,000 in value	128,831	131,115
	<u>365,606</u>	<u>356,749</u>

THE FOUNDATION FOR CONDUCTIVE EDUCATION

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE YEAR ENDED 31 JULY 2018

3. OTHER TRADING ACTIVITIES

	Unrestricted funds £	Restricted funds £	2018 Total funds £	2017 Total funds £
Fundraising events	<u>94,304</u>	<u>-</u>	<u>94,304</u>	<u>88,636</u>

4. INVESTMENT INCOME

	Unrestricted funds £	Restricted funds £	2018 Total funds £	2017 Total funds £
Deposit account interest	<u>-</u>	<u>-</u>	<u>-</u>	<u>1</u>

5. INCOME FROM CHARITABLE ACTIVITIES

	Children's services £	Adult services £	Training Services £	2018 Total Activities £	2017 Total Activities £
Children's fees	104,957	-	-	104,957	106,603
Grants	-	163,729	-	163,729	203,551
Other income	4,203	4,202	4,202	12,607	15,019
Rehabilitation fees	-	130,578	-	130,578	136,119
Training & consultancy fees	-	-	199,244	199,244	173,577
	<u>109,160</u>	<u>298,509</u>	<u>203,446</u>	<u>611,115</u>	
2017	<u>111,609</u>	<u>344,676</u>	<u>178,584</u>		<u>634,869</u>

THE FOUNDATION FOR CONDUCTIVE EDUCATION

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE YEAR ENDED 31 JULY 2018

5. INCOME FROM CHARITABLE ACTIVITIES - continued

Grants received, included in the above, are as follows.

	Unrestricted funds £	Restricted funds £	2018 £	2017 £
Big Lottery Fund - Rehabilitation fund	-	41,834	41,834	41,024
Birmingham City Council - General fund	121,895	-	121,895	162,527
	<u>121,895</u>	<u>41,834</u>	<u>163,729</u>	<u>203,551</u>

6. RAISING FUNDS

Raising donations and legacies

	Unrestricted funds £	Restricted funds £	2018 Total funds £	2017 Total Funds £
Staff costs	60,603	-	60,603	63,048
Insurance	1,104	-	1,104	1,015
Electricity, gas and water	1,538	-	1,538	1,677
Telephone	425	-	425	399
Postage and stationery	314	-	314	390
Sundry expenses	7,997	-	7,997	7,825
Depreciation	492	-	492	1,139
	<u>72,473</u>	<u>-</u>	<u>72,473</u>	<u>75,493</u>

Fundraising activities

	Unrestricted funds £	Restricted funds £	2018 Total funds £	2017 Total Funds £
Fundraising event expenses	<u>33,894</u>	<u>-</u>	<u>33,894</u>	<u>26,553</u>
Total	<u>106,367</u>	<u>-</u>	<u>106,367</u>	<u>102,046</u>

THE FOUNDATION FOR CONDUCTIVE EDUCATION

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE YEAR ENDED 31 JULY 2018

7. CHARITABLE ACTIVITIES COSTS

	Direct Costs (See note 8)	Support costs (See note 9)	Governance costs (See note 9)	Totals
	£	£	£	£
Children's services	265,849	154,602	3,628	424,079
Adult services	237,111	72,568	1,703	311,382
Training services	<u>114,152</u>	<u>69,411</u>	<u>1,629</u>	<u>185,192</u>
	<u>617,112</u>	<u>296,581</u>	<u>6,960</u>	<u>920,653</u>

8. DIRECT COSTS OF CHARITABLE ACTIVITIES

	Children's services	Adult services	Training Services	2018 Total Activities	2017 Total Activities
	£	£	£	£	£
Staff costs	248,383	225,241	107,998	581,622	596,893
Travel expenses	600	44	3,308	3,952	5,653
Accommodation and catering	2,356	3,024	132	5,512	6,937
Staff training	1,896	3,730	2,412	8,038	11,494
Recruitment	-	-	-	-	-
Advertising	9,000	4,500	-	13,500	13,500
Sundry expenses	3,614	572	302	4,488	823
	<u>265,849</u>	<u>237,111</u>	<u>114,152</u>	<u>617,112</u>	<u>635,300</u>

THE FOUNDATION FOR CONDUCTIVE EDUCATION

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE YEAR ENDED 31 JULY 2018

9. SUPPORT COSTS

Support costs

	2018 Total activities £	2017 Total activities £
Wages	96,388	99,979
Social security	9,216	9,522
Pensions	5,015	5,976
Postage and stationery	4,927	5,645
Insurance	17,300	14,663
Electricity, gas and water	24,104	24,260
Telephone	6,653	5,764
Professional fees	11,045	12,474
Sundry expenses	4,410	5,142
Maintenance expenses	41,788	24,335
Equipment rental charges	18,270	17,801
Motor and travel expenses	3,315	2,067
Staff training	538	505
Recruitment charges	471	935
IT support and maintenance	16,343	11,799
Bank interest and charges	3,290	8,561
Bank loan interest	20,406	24,443
Payroll and other charges	5,026	4,632
Hire purchase interest charges	370	94
Depreciation of tangible fixed assets	7,706	14,280
	<u>296,581</u>	<u>292,877</u>

Governance costs

	2018 Total activities £	2017 Total Activities £
Auditors' remuneration	6,960	6,960
Professional fees	-	273
Payroll and other charges	-	108
	<u>6,960</u>	<u>7,341</u>

THE FOUNDATION FOR CONDUCTIVE EDUCATION

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE YEAR ENDED 31 JULY 2018

10. NET INCOME/(EXPENDITURE)

Net income/(expenditure) is stated after charging/(crediting):

	2018	2017
	£	£
Auditors' remuneration	6,960	6,960
Depreciation - owned assets	6,373	14,963
Depreciation - assets on hire purchase contracts and finance leases	<u>1,825</u>	<u>456</u>

11. TRUSTEES' REMUNERATION AND BENEFITS

There were no trustees' remuneration or other benefits for the year ended 31 July 2018 nor for the year ended 31 July 2017.

TRUSTEES' EXPENSES

During the year ended 31 July 2018 trustees' expenses totalling £nil (2017 - £nil) was reimbursed by NICE.

12. STAFF COSTS

	2018	2017
	£	£
Wages and salaries	640,521	659,747
Social security costs	56,776	58,015
Other pension costs	<u>55,547</u>	<u>57,656</u>
	<u>752,844</u>	<u>775,418</u>

The average monthly number of employees during the year was as follows:

	2018	2017
Conductors	20	20
Other staff	<u>9</u>	<u>11</u>
	<u>29</u>	<u>31</u>

No employees received emoluments in excess of £60,000.

THE FOUNDATION FOR CONDUCTIVE EDUCATION

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE YEAR ENDED 31 JULY 2018

13. TANGIBLE FIXED ASSETS

	Freehold property £	Motor vehicles, computers and fixtures and fittings £	Totals £
COST			
At 1 August 2017	1,400,000	92,642	1,492,642
Additions	-	-	-
Disposals	-	-	-
At 31 July 2018	<u>1,400,000</u>	<u>92,642</u>	<u>1,492,642</u>
DEPRECIATION			
At 1 August 2017	-	77,300	77,300
Charge for year	-	8,198	8,198
Eliminated on disposal	-	-	-
At 31 July 2018	<u>-</u>	<u>85,498</u>	<u>85,498</u>
NET BOOK VALUE			
At 31 July 2018	<u>1,400,000</u>	<u>7,144</u>	<u>1,407,144</u>
At 31 July 2017	<u>1,400,000</u>	<u>15,342</u>	<u>1,415,342</u>

Included within motor vehicles, computers and fixtures and fittings are assets with a net book value of £6,845 (2017 - £8,670) held under finance leases. The depreciation charged on these assets amounted to £1,825 (2017 - £456).

On 6 October 2017 Lambert Smith Hampton, chartered surveyors, revalued NICE's freehold property at an amount of £1,400,000 on an existing use open market basis.

In the opinion of the trustees there is no material difference between this value and that as at 31 July 2018.

THE FOUNDATION FOR CONDUCTIVE EDUCATION

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE YEAR ENDED 31 JULY 2018

14. FIXED ASSET INVESTMENTS

	Shares in group undertakings £
MARKET VALUE	
At 1 August 2017 and 31 July 2018	<u>1</u>
NET BOOK VALUE	
At 31 July 2018	<u>1</u>
At 31 July 2017	<u>1</u>

There were no investment assets outside the UK.

NICE's investments consist of a 50% holding of the ordinary £1 shares of Peto (UK) Limited, a dormant company registered in England and Wales (company registered number 02582147), whose net assets totalled £2 as at 31 July 2018.

15. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2018 £	2017 £
Other debtors	62,755	101,867
Prepayments	<u>4,955</u>	<u>12,317</u>
	<u>67,710</u>	<u>114,184</u>

16. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2018 £	2017 £
Bank loans and overdrafts (see note 18)	40,550	148,195
Hire purchase (see note 19)	1,224	1,224
Trade creditors	302	6,883
Amounts owed to group undertakings	1	1
Social security and other taxes	12,719	14,147
Other creditors	5,858	6,291
Deferred income	182,779	148,627
Accrued expenses	<u>33,512</u>	<u>24,899</u>
	<u>276,945</u>	<u>350,267</u>

THE FOUNDATION FOR CONDUCTIVE EDUCATION

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE YEAR ENDED 31 JULY 2018

16. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR - continued

Deferred income

A summary of movements in deferred income during the year is as follows.

	2018	2017
	£	£
Beginning of year	148,627	102,830
Received during year	182,779	177,028
Released during year	<u>(148,627)</u>	<u>(131,231)</u>
End of year	<u><u>182,779</u></u>	<u><u>148,627</u></u>

17. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2018	2017
	£	£
Bank loans (see note 18)	336,714	376,173
Hire purchase (see note 19)	<u>3,373</u>	<u>4,596</u>
	<u><u>340,087</u></u>	<u><u>380,769</u></u>

18. LOANS

An analysis of the maturity of loans is given below:

	2018	2017
	£	£
Amounts falling due within one year on demand:		
Bank overdraft	-	113,860
Bank loans	<u>40,550</u>	<u>34,335</u>
	<u><u>40,550</u></u>	<u><u>148,195</u></u>
Amounts falling between one and two years:		
Bank loans - 1-2 years	<u>41,772</u>	<u>36,503</u>
Amounts falling due between two and five years:		
Bank loans - 2-5 years	<u>134,110</u>	<u>123,896</u>
Amounts falling due in more than five years:		
Repayable by instalments:		
Bank loans - more than 5 years by instalments	<u>160,832</u>	<u>215,774</u>

THE FOUNDATION FOR CONDUCTIVE EDUCATION

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE YEAR ENDED 31 JULY 2018

19. LEASING AGREEMENTS

	Hire purchase contracts	
	2018	2017
	£	£
Net obligations repayable:		
Within one year	1,224	1,224
Between one and five years	<u>3,373</u>	<u>4,596</u>
	<u>4,597</u>	<u>5,820</u>

At 31 July 2018 NICE had outstanding commitments for future minimum lease payments under non-cancellable operating leases which fall due as follows.

	Operating leases	
	2018	2017
	£	£
Within one year	26,741	26,741
Between two and five years	47,123	73,864
In more than five years	-	-
	<u>73,864</u>	<u>100,605</u>

20. SECURED DEBTS

The following secured debts are included within creditors:

	2018	2017
	£	£
Bank overdraft	-	113,860
Bank loans	377,264	410,508
Hire purchase contracts	<u>4,597</u>	<u>5,820</u>
	<u>381,861</u>	<u>530,188</u>

NICE's bank overdraft and bank loans are secured by a first legal charge over part of NICE's freehold property.

NICE's bank loans are repayable by monthly instalments over 15 years at fixed interest rates of between 5.73% and 7.28% and by monthly instalments over 8 years at variable rates of interest.

Amounts payable under hire purchase contracts are secured on the related assets.

THE FOUNDATION FOR CONDUCTIVE EDUCATION

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE YEAR ENDED 31 JULY 2018

21. MOVEMENT IN FUNDS

	At 1.8.17 £	Net movement in funds £	Transfer between funds £	At 31.7.18 £
Unrestricted funds				
General fund	798,745	61,627	-	860,372
Restricted funds				
Children's Services fund	32,019	(25,563)	-	6,456
Rehabilitation fund	-	-	-	-
Fixtures, Fittings and Equipment fund	8,364	8,441	-	16,805
	40,383	(17,122)	-	23,261
TOTAL FUNDS	839,128	44,505	-	883,633

Net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General fund	780,367	(718,740)	61,627
Restricted funds			
Children's Services fund	156,329	(181,892)	(25,563)
Rehabilitation fund	122,829	(122,829)	-
Fixtures, Fittings and Equipment fund	12,000	(3,559)	8,441
	291,158	(308,280)	(17,122)
TOTAL FUNDS	1,071,525	(1,027,020)	44,505

THE FOUNDATION FOR CONDUCTIVE EDUCATION

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE YEAR ENDED 31 JULY 2018

21. MOVEMENT IN FUNDS - continued

Purpose of Unrestricted Funds

General fund

This fund represents the free funds of NICE that are not designated for particular purposes.

Purpose of Restricted Funds

Children's Services fund

This fund represents primary funding received by NICE for the provision of pre-school and child services and also bursaries.

Rehabilitation fund

This fund represents funds used by NICE for the provision of free and subsidised services used by adults.

Fixtures, fittings and equipment fund

This fund represents funding received by NICE to enable NICE to purchase equipment which is used across all of the services provided by NICE.

22. RELATED PARTY DISCLOSURES

Tangible gifts and donations

The Keith Coombs Trust

During the year ended 31 July 2018 NICE received income totalling £nil (2017 - £22,500) from the Keith Coombs Trust, a registered charity, in which Anthony Coombs and Graham Coombs, trustees of NICE, also serve as trustees.

The Lord Austin Trust

During the year ended 31 July 2018 NICE received income totalling £2,000 (2017 - £2,000) from the Lord Austin Trust, a registered charity, in which Keith Dudley, a trustee of NICE, also serves as a trustee.

This amount was deferred by NICE as at 31 July 2018.

Grevayne Properties Limited and S & U plc

During the year ended 31 July 2018 NICE received income totalling £4,350 (2017 - £3,594) from Grevayne Properties Limited and S & U plc, companies in which Anthony Coombs and Graham Coombs, trustees of NICE, also serve as directors.

Irwin Mitchell LLP

During the year ended 31 July 2018 NICE received income totalling £1,400 (2017 - £nil) from Irwin Mitchell LLP, a firm in which Sara Collett, a trustee of NICE, also serves as a member.

23. MEMBERS' GUARANTEE

NICE is a company limited by guarantee and, as such, does not have share capital.

NICE had 108 members as at 31 July 2018 (2017 - 120) all of whom have given an undertaking to contribute up to £1 each if called upon to do so