

# LR LOYAL RETAINERS

IT Recruitment  
*by*  
IT Professionals



# LR LOYAL RETAINERS

We provide both *high quality and competitive* recruitment and resourcing solutions. We focus primarily on permanent and interim roles for mid/senior positions. We only operate in sectors that we know well and in which we have built successful careers. Our people have an established track record in both technology and recruitment.

## Our primary focus: -

- Business facing positions including, for example, project managers, business/systems analysts
- Specialist IT technical roles across the full project and operations spectrum
- IT Management roles from functional IT heads to CIOs
- Hard to fill specialist technical positions

## Our sector experience: -

- Learning & Education
- Publishing & Media
- Professional Services – Legal, Property & Accountancy
- Museums & Libraries
- SMEs and start ups (all sectors)
- Charities
- Technology Companies



***We know technology and what makes a great technologist***

# Why partner with us?

## Our Credentials

- We have worked in IT for our whole careers (and still do) so we get it!
- We genuinely understand the roles you are trying to fill
- Our IT knowledge and experience enables us to identify candidates with appropriate transferable skills for the more specialised and challenging roles
- Our team brings together expertise in both recruitment and IT

## How do we find candidates?

- We develop a tailored acquisition plan for each role
- We use a variety of social platforms, CV databases and job boards
- We leverage our professional networks

## Our Approach

- We focus on quality rather than quantity
- For all roles we call on our network of technical panellists to interview and assess candidates' suitability and ability
- We offer a range of testing/assessment platforms including video
- We are small enough to go the extra mile with each of our clients
- We have proven delivery processes to ensure pace of delivery without compromising quality
- We demonstrate thought leadership through our blogs
- We will never, ever, bombard your inbox with over-familiar emails telling you about the amazing candidates we have on our books for roles you do not have vacant



***We obsess in delighting our clients***

# How do we work?

At the heart of how we do business are our own core values of honesty, integrity and building trust. We are also passionate believers in equality of opportunity and never discriminate against anyone on any grounds. We conduct our business driven by sound business and professional ethics.

- We commit to having an open and honest dialogue with you about your recruitment objectives to ensure we get it right the first time
- We assess candidate suitability by balancing technical skills and soft skills ensuring the selected candidate fits into your organisation on all levels
- We spend (quite some!) time turning job descriptions into good marketing copy to ensure job adverts have the maximum impact
- We believe we spend more time on each role and candidate interactions at each stage than traditional recruiters
- We are able to remain price competitive through operating as a virtual business
- We build tailored marketing campaigns for each role, selecting the right digital channels to ensure we access the most appropriate marketing platforms and databases



*Operating with integrity, honesty and respect*

# Client testimonials

- “ Loyal Retainers are experienced IT professionals who understand our requirements ”
- “ You use expert panellists who save us time and effort by removing the unsuitable candidates ”
- “ Loyal Retainers’ sourcing mechanisms appear to identify candidates not identified through the traditional recruitment agency routes ”
- “ They are not purely interested in pushing a head into the role – there is ownership and partnership ”
- “ We trust Loyal Retainers to find the right person at the right level for the role ”
- “ The effective pre-screening checks they have put in place mean that I'm interviewing only high quality applicants ”

# Candidate testimonials

- “ They gave me suggestions about how to develop my long term career ”
- “ I found the approach of your agency very refreshing. You were very approachable and, having worked yourselves in the IT industry, were obviously very knowledgeable ”
- “ That's quite a team you have there! If you stick to those principles you'll be head and above most agencies out there, and quite a few other businesses too ”
- “ During those two months I was looking for work, you were by far the best of the recruiters that I dealt with ”
- “ You guys really made it very easy for me. Thank you all so much! ”





## Contact or Connect with us

Web: <http://loyalretainers.co.uk/it-recruitment/>

About us: <http://loyalretainers.co.uk/loyal-retainers/>

Email: [recruitment@loyalretainers.co.uk](mailto:recruitment@loyalretainers.co.uk)

LinkedIn: [Loyal Retainers](#)

Contact: Cindy Knight/Gary Woodhall

Phone: 07540687166/07872 013053

## Loyal Retainers.... What's with the name?

We chose the name Loyal Retainers as it fits well with our philosophy of helping clients and individuals achieve their goals. The “Loyal Retainer” is a character in literature and film who aids the hero and fights for what they believe in. Loyal Retainers positively reinforce the main character because of their continual support and guidance throughout their journeys together. We felt this name resonated with what we wanted to do both in our IT Consultancy and Recruitment businesses.



*Helping clients and individuals achieve their goals*