

# I AM THE NCR FASTLANE SELFSERV™ CHECKOUT EXPRESS CONVERTIBLE

## **NCR FastLane SelfServ Checkout Express Convertible maximizes front-end lane availability and ease of service all within minimum space**

Maximizing every little bit of space within a retail store is extremely valuable for profitability. At the same time, providing a fast and convenient front-end checkout is just as important for creating an outstanding customer experience. The NCR FastLane SelfServ Checkout Express Convertible enables a flexible solution for smaller stores to support both self-checkout and fully assisted checkout without the need to expand their footprint.

### **Offers the best of both worlds**

The NCR FastLane SelfServ Checkout Express Convertible is especially well-suited for small store environments. Its staffing model enables it to accommodate the ebbs and flows of consumer traffic, allowing all lanes to be open all of the time while providing high customer service levels at the same time.

### **Easily converts to cashier mode**

The NCR FastLane SelfServ Checkout Express Convertible quickly and easily converts through a swivel mount design that provides a secondary display and pinpad to change a selfcheckout lane to a fully assisted point-of-sale lane in seconds. Cashiers can convert the software to "attendant mode," which temporarily deactivates security features allowing them to "scan and bag" like a traditional checkout.

### **Maximize your space with a best-fit solution**

NCR's Store Business Consultancy team is uniquely positioned to provide the data-based modeling and expertise to operationalize the NCR FastLane SelfServ Checkout Express Convertible to maximize your front end to drive revenue and profitability.





# WHY CHOOSE NCR AND CBE?

## NCR

- Global leader in self-service technology
- 71% market share – nearest competitor has 11%
- Has installed over 100,000 SCO solutions in the retail industry
- All major retail groups in Ireland and the UK have implemented the NCR SelfServ solution

## CBE

- Leading innovator in retail technology in Europe
- The CBE EPoS solution seamlessly integrates with the NCR SelfServ solution
- Full project management of implementation
- Experienced personnel onsite to assist with installation
- Local hardware and software support

## Business Benefits

- Improved labour efficiencies
- Reduces customer queues
- Increase transaction numbers
- Greater number of sales at peak periods
- Make maximum use of limited floor space
- Provides a competitive advantage and builds customer loyalty
- Return on Investment possible within 8 months

## Research

- 37% of customers prefer self-checkout over traditional cashier-staffed checkouts (Empathy Research)
- The NCR SelfServ™ Checkout reduces checkout wait times up to 40% (NCR)
- Irish customers spend 11.2 minutes queuing daily to pay for low-value purchases (SagePay)
- 63% of respondents said that queues irritate customers the most about supermarkets (Empathy Research)



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