

**AIRPORT SALES AND MARKETING**  
incorporated with AIRPORT TRAFFIC GROWTH

**PREVIOUS LONDON DELEGATES**

Air Arabia, UAE - Network Planning Executive  
Alitalia, United Kingdom - Business Development Manager  
ANA Airports, Portugal - Marketing Aviation and Route Development Manager  
Azerbaijan Airlines, Azerbaijan - Vice President Assistant  
Budapest Airport, Hungary - Head of Airlines Business Development  
Copenhagen Airports, Denmark - Chief Traffic Forecaster  
Finavia Corporation, Finland - Key Account and Business Development Manager  
Fly Dubai, Armenia - Airport Services Manager  
Garuda Indonesia Airlines, UK - Sales & Marketing Manager UK & Ireland  
Groningen Airport Eelde, Netherlands - Route Development  
Hainan Airlines, United Kingdom – Airline Sales Manager  
Jet Air, Belgium - Aviation Development Manager  
London Southend Airport, United Kingdom – Former Head of Business Development  
Manchester Airport, United Kingdom - Analyst  
Milan Bergamo Airport, Italy - Aviation Sales Director  
Minsk Airport, Belarus - Head of Cargo Traffic Development  
Minsk Airport, Belarus - Head of Foreign Trade Department  
Mostar Airport, Bosnia & Herzegovina - Operations and Safety Department  
Munich Airport, Germany - Director Traffic Development  
Qatar Airways, Qatar - Analyst Network Strategy  
Royal Brunei Airlines, United Kingdom – Sales Account Manager  
Royal Brunei Airlines, United Kingdom – Account Manager  
Shannon Airport, Ireland – Marketing Manager  
Silk Way Business Aviation, Azerbaijan - Managing Director  
Zadar Airport, Croatia – Marketing Manager

**SPEAKING EXPERTS**

Aviation Economics - Joanna Hunt, Head of Route Development  
BBC - Sergey Stanovkin, Head of Advertising, Strategic Communications  
Brussels Airlines, Air Malta, Air Southwest, Caribbean Airlines - Peter Davies Former CEO



Cornwall Newquay Airport - Al Titterington, Managing Director

Edinburgh Airport - David Wilson, CCO

Hamburg Airport - Jörgen Kearsley, General Manager Aviation Marketing

London Gatwick Airport - Chris van Rÿswÿck, Former Performance Manager

Malta International Airport - Markus Klaushofer, Former CEO

Oman Tourism - Alison Cryer, Managing Director

OTT - Zoe Prophet, Head of Business Development, Specialising in Driving Passenger Traffic

Pragma Consulting - Alex Avery - Director

Ryanair - Bernard Berger, Former New Route Development Director

Ryanair - Sinead Finn, Former Commercial Director and currently CEO of affinity

TVTravelmedia - Abhi Dighe, Travel Buyer Senior Executive Advisor

Virgin Atlantic Airways - Barry Humphreys, Former Director of Route Development

### **NETWORKING GUESTS**

Advantage Travel - Air Product and Ticketing Executive

Air Canada - Sales Manager, International Accounts & Offline EMEA

Almont Travel - Director

Aviapages.com – Brand Development Partner

Cathay Pacific - Marketing Communications & E-commerce Manager, UK

Chapman Freeborn - Executive Charter Sales

City Jet - Vice President, Sales & Distribution

Cox & Kings - Chief Commercial Officer

Designer Outlets Tours - Managing Director

Edreams - Key Account Manager

Expedia - Director, Global Sales Planning

Global Hospitality Services - Director of Sales

Holiday Extras - Head of Airline Business Development

Hotelplanner.com - International Product Manager

Jac Travel - Contracts Manager

Lastminute.com - Director of Sales, UK, DE & Nordics

Pegasus Airlines – Senior Account Executive

Ritz Tours - Inbound Operations Consultant

Travelpack - Manager, Business & Group Travel

Odigeo - Key Account Manager

Omega Travel - Contracts Manager

Ruby Mear Group - Chairman & CEO

For more information please visit <http://www.gtaviationtraining.co.uk/courses/sales-and-marketing/>

