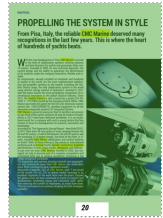


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NAUTICAL

PROPELLING THE SYSTEM IN STYLE

From Pisa, Italy, the reliable **CMC Marine** deserved many recognitions in the last few years. This is where the heart of hundreds of yachts beats.

With the new headquarters in Pisa, **CMC Marine** is pivotal in the field of stabilization systems, steering systems and bow thrusters for yachts and passenger ships over 16 meters. Founded in 2005, its very technical approach, the careful design and the ability to guarantee the performance of its products make the company innovative, flexible and reliable.

Its components, already installed on hundreds and hundreds of yachts in the world, are the most sophisticated stabilization and propeller systems on the market, including the Stabilis Electra range, the only stabilization system in the world using electric energy instead of hydraulics, awarded in 2011 with the Dame Award, the most prestigious recognition of technological innovation in the global nautical industry. Since 2012, the **Stabilis Electra** is also covered by a patent (EU PATENT n° 2172394) issued by the European Patent Office. CMC Marine also holds the patent for the DIA-LOG electronic control system (No. T02012A000472), standard equipment on all the innovative integrated systems SE Integrated System.

CMC Marine is proud to announce that its facilities are present on one third of the yachts, between 30 and 50 meters in length, which in 2017 have been delivered worldwide. It is an exceptional result for a company with such a young history that has chosen to focus its development on research, innovation and technology.

According to 'The Superyacht Annual Report - New Build 2018', in 2017 there were 95 new yachts of sizes ranging between the 30 and 50 meters, of which 68 between 30 and 40 meters and the remaining 27 of higher length. One third of this fleet, ie 31 units, installed **CMC Marine** stabilization and control systems on board. Most of these belong to big names in international yachting such as Azimut Yachts, Benetti, Sanlorenzo, Baglietto and Rossinavi, or even Tansu Yachts, Mangusta, and Admiral. In just over ten years **CMC Marine**, founded in 2005, has managed not only to become part of a complex, competitive and articulated field, but to achieve excellence, becoming a top player recognized worldwide.

The expansion and opening strategy towards new geographical and commercial areas that **CMC Marine** has undertaken since 2016, continues to bear significant results.

Alessandro Cappiello, CEO of **CMC Marine**, said: "I am proud of the results. For us, 33% of global market coverage is an excellent response to the work done over the years. Despite the global crisis, we have continued to invest in research and development, employing young and motivated staff, rather than reducing the number of employees, as many have done. This has motivated us to continue studying the best strategies available".

