

Case study:

How one of the smallest parts of the project can still deliver sizeable savings...

Or, how costly mistakes can soon add up.

Brief

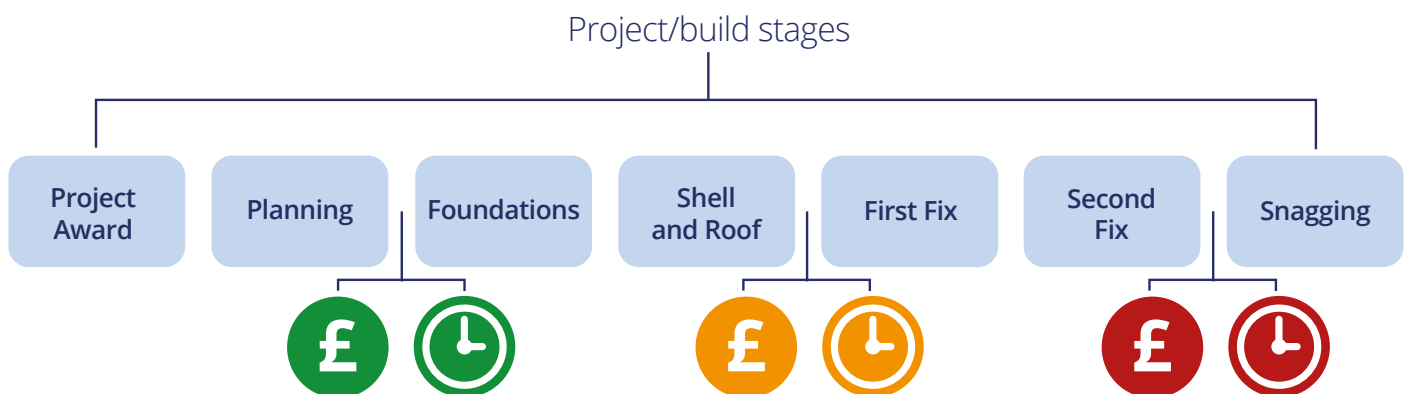
Saving costs on building projects of any size is always welcome. Yet for many building contractors, the purchase and installation of patient hoists and disabled bathrooms is considered a simple part of the project that probably doesn't offer much in terms of ways to save money.

Worse, the possibility that mismanagement of the installation could result in costly and avoidable mistakes is not always fully appreciated.

Opemed has devised a simple checklist for surveyors who are embarking on the planning and delivery of nursing or care homes to help prevent simple mistakes and fully realise the potential for cost savings.

5 Key Considerations for Surveyors

1 Time: Many surveyors call us when they purchase equipment, usually after the first fix. This is too late. In order to optimise our installation, deliver cost savings and design ideas, we should be brought in during the initial stages after planning consent. Our free site visit will help quickly show where – and when – our involvement is needed to ensure you can save time and materials throughout the project.



2 Planning: It has happened in the past that, in order to complete installation, we need to pull down completed areas of build. It's frustrating for all involved. However, with the right planning, we can help deliver a seamless installation that fits alongside your delivery timetable and doesn't cut across workmanship.

3 Materials: Our ceiling hoists and tracked lifts don't always require specialist steels or other costly or bulky equipment that many professionals incorrectly install. With our early involvement, we can work alongside quantity surveyors to develop structures that avoid additional costs on unnecessary materials.

4 Design: Complex tracking for patient handling equipment can be difficult to map (for example from room to room, bedroom to en-suite). With our early help, we can bring design ideas and save you money through advising on correct door headers between rooms and other solutions.

5 Purchase: With careful planning and a joined up approach, Opemed has often been able to offer discounts on equipment product costs, particularly when a number of items are ordered together.

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Results

Surveyors who have worked alongside OpeMed on large and small projects have benefited from our expertise to deliver:

Hoists installed alongside TGI joists and a glass roof to **deliver a bespoke solution** which the client thought impossible

A 3-week time saving as a result of inserting bespoke supports before the project's first fix

Over 10% cost savings on product costs with early planning

A £10,000 saving when surplus steel beams were prevented from being installed into a care home because **OpeMed systems do not require them**



"I have worked with OpeMed on multiple projects and their knowledge, realism and expertise have ensured a smooth, cost-effective installation of specialist equipment, even when our structures are complex."



Samantha Andrews, Senior Quantity Surveyor, Highwood Construction

For more information, contact **Rosie Gandy**, call **+44 (0) 1252 758858** or visit **www.opemed.net**