



**Full-stack  
consulting  
company**

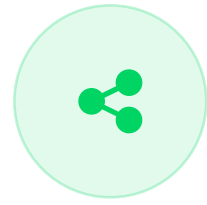




# Experience

We have a decade of experience in developing web and mobile applications, providing custom design services, and building e-commerce solutions.





# Partnership

We are partners for early-stage startups and established corporations from all over the world.





# Development

We build software that lets people do things differently.





# Workshops

Share your challenge with our team, and we'll help you create a revolutionary digital product.





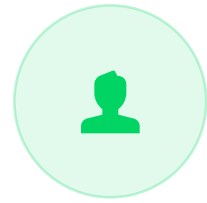
**One of the fastest  
growing companies in  
Europe according to  
Financial Times and  
Deloitte**



# Growth

We have evolved from a small software shop to a global agency, acquiring great teams from across the country along the way, including Vorm & Bitcraft Software Houses.





# Clients

We are actively boosting our international footprint across the banking, healthcare, retail, property, and travel industries, delivering products to such brands as solarisBank, IKEA, PAYBACK, Merck, Volkswagen, Babbel, Santander, Keller Williams, and Hive.






net

netguru

“

We're just getting started!

# Netguru in numbers



10+

Years of experience

1400+

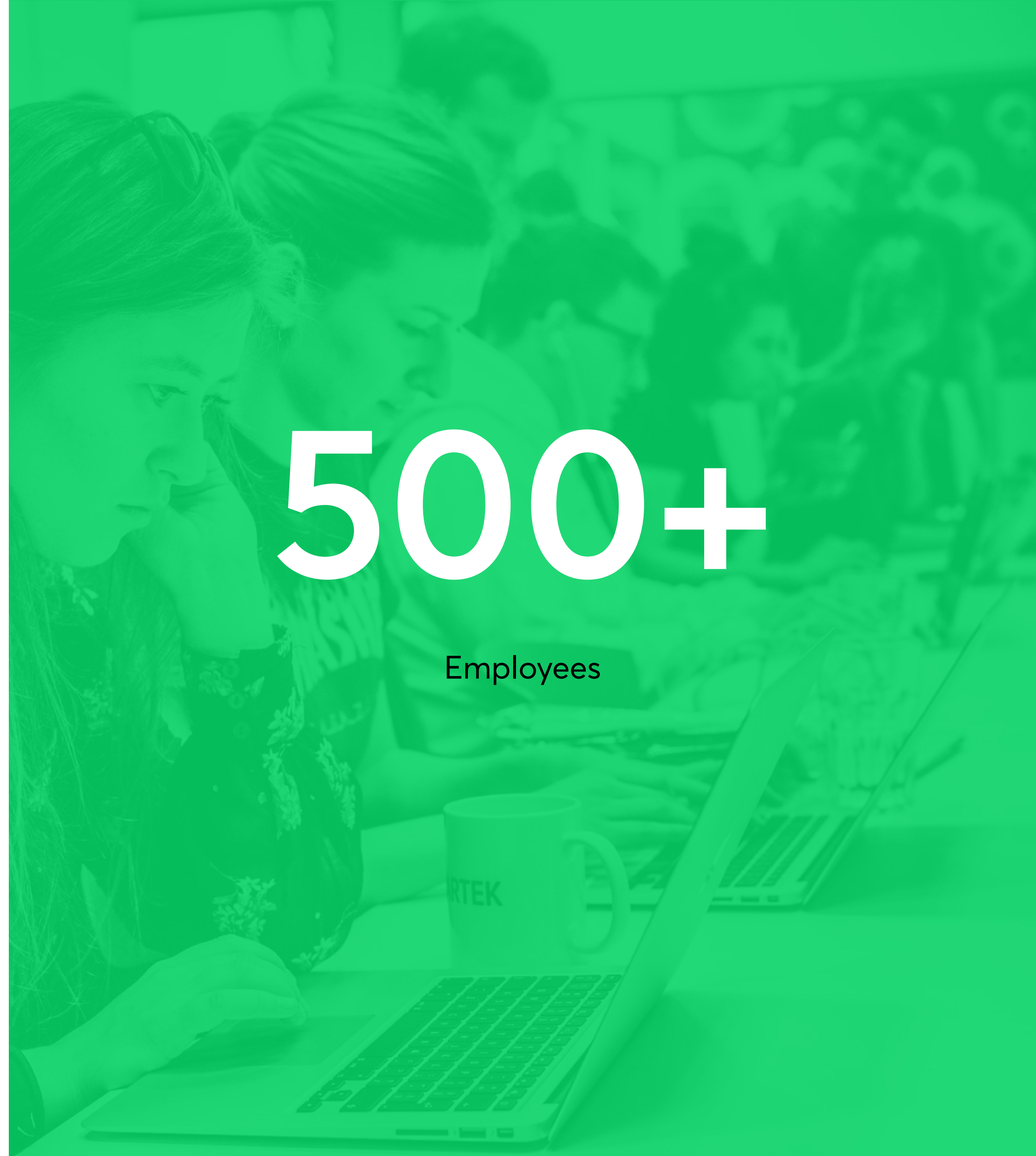
Delivered projects

# 100%

Year-to-year revenue growth

# 500+

Employees





291

Clients

33

Countries

5

Continents

30+

Awards

Deloitte.

Inc.  
5000

Forbes



**Our clients have changed  
the way people listen to  
music, learn languages,  
and rent bikes.**

We thrive on turning our clients' ideas into innovative products and robust businesses that people love to talk about.

Products created by Netguru have been featured in:  
**The Wall Street Journal, Financial Times, Die Zeit,  
and Handelsblatt.**

# Core services



# Ideation and evaluation

Give your product idea a shape. Plan and evaluate the essential features of your product to accomplish your business goals and eliminate potential mistakes.



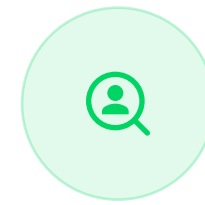
## Product Design Sprint

A five-day workshop that will help you answer crucial business questions, plan the essential features of your product, and reduce the risk associated with bringing a product to the market.



## Scoping Session

A workshop aimed at shaping your business idea and answering questions regarding project planning, time estimation, and budgeting.



## UX Review

An evaluation that will help you radically improve your product by eliminating all UX issues, in order to get a truly appealing and streamlined experience that your users will love.



## Code Review

A review of a web or mobile application's code aimed at making the product more secure and allowing it to work flawlessly and faster thanks to a bulletproof backend.



# Reinventing Volkswagen's retail experience

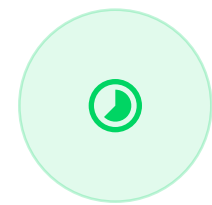
Together with Netguru, Volkswagen designed their first-in-the-world concept store, VW Home.

Enhanced with a few technologies, the boutique improved VW's customer experience. Volkswagen managed to increase the average sale price at VW Home by around €1,000.



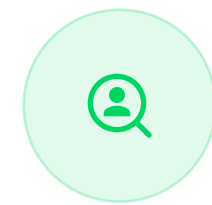
# Product design

Craft delightful experiences. Solve real human problems and provide the ultimate UX for your web and mobile applications.



## UI Design

Craft beautiful and engaging user interfaces to impress your customers from the first moment.



## UX Services

Humanise your software user experience and provide additional value to your customers and your business.



## Illustration

Establish a unique and unmistakable visual language of your brand and product through custom-built illustrations.



# E-banking platforms for one of the world's biggest banks

One of the world's top banks turned to the Netguru team when they needed a reliable partner for crafting user interfaces and experiences for their banking products.

Our product design team, which consists of 15 experienced designers has successfully worked on the platforms for more than a year now.



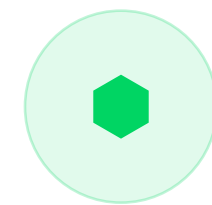
# Web development

Create beautiful, fast, and secure web applications tailored exclusively to your business goals.



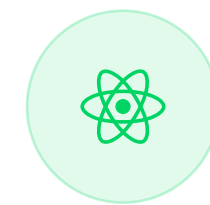
## Ruby on Rails

Leverage the perfect solution when the speed of development is crucial to your success.



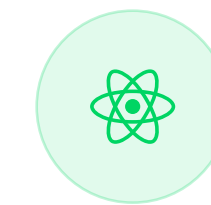
## Node.js

Build performant web applications based on Javascript – one language for full-stack development.



## React.js

Implement beautiful and responsive user interfaces that are highly-interactive and give users a native-like experience.



## Python

Deliver a high-quality product to the market on time using one of the fastest growing programming languages.



# The world's first Banking as a Platform service

solarisBank is a Berlin-based fintech and the first banking platform for corporations and startups. Netguru helped solarisBank expand its API services, assembled and introduced a team to work on a platform for handling debit cards. The platform is now powering over 60 corporate customers. Over three years, solarisBank has raised almost €100m in funding, grew to a 150-person strong team, and acquired a full banking license.



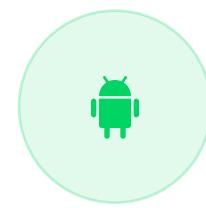
# Mobile development

Build well-designed and optimized custom mobile applications with a delightful UX for both iOS and Android.



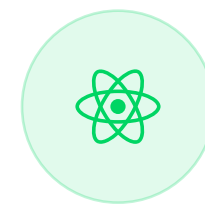
## iOS development

Deliver native applications for iOS devices. Get professional support from our mobile team at every stage of development.



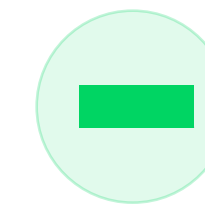
## Android development

Build beautiful and scalable mobile applications with top-of-the-league performance, using the Java and Kotlin programming languages.



## React Native

Leverage a powerful framework for mobile cross-platform development. One technology and one codebase for multiple devices make for faster development.



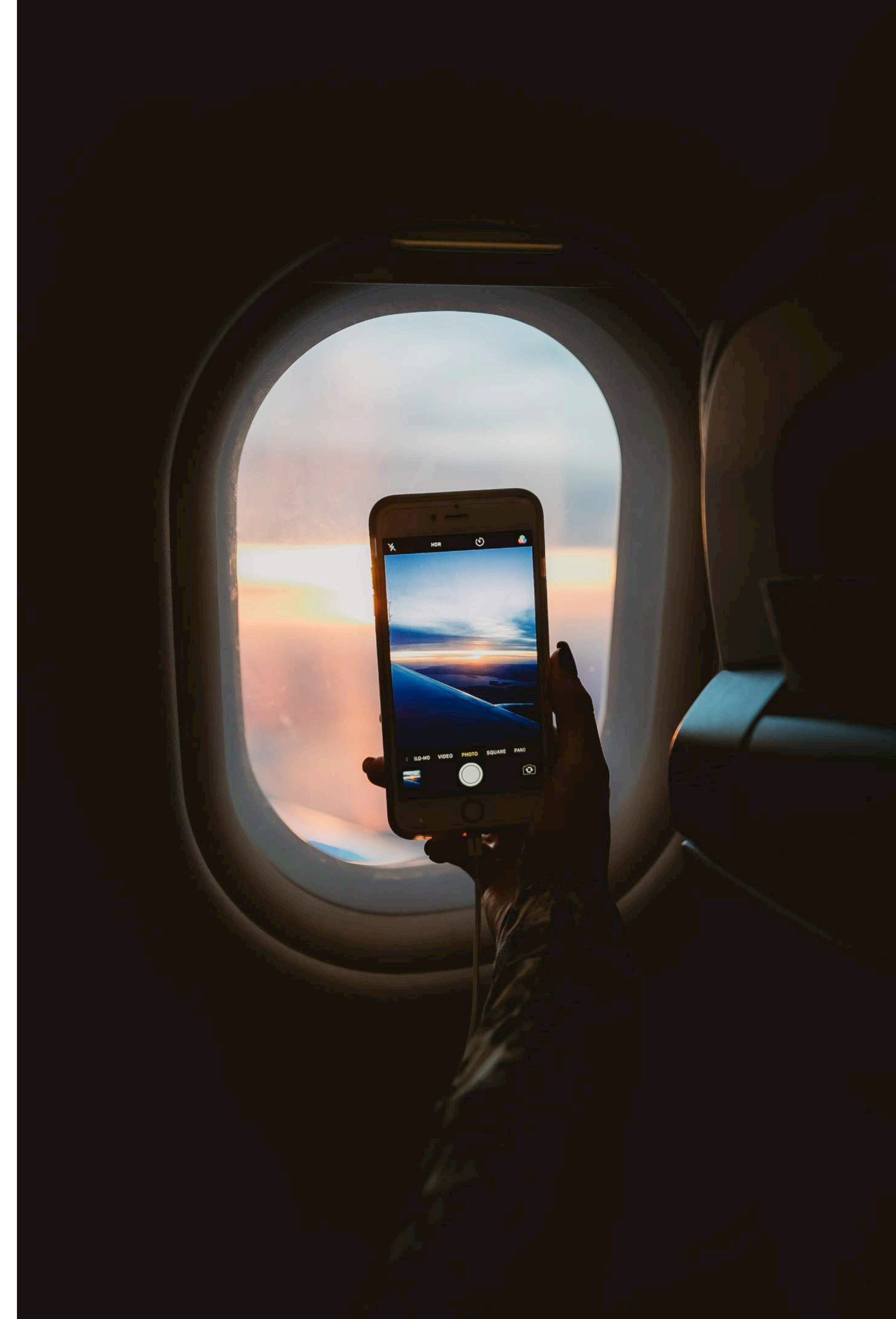
## PWA

Build a progressive web app application that uses the latest modern web technologies to deliver impressive mobile user experience.



# Building a custom in-flight entertainment system

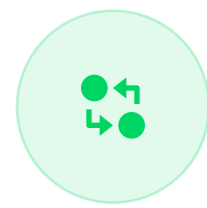
One of the world's biggest airlines turned to Netguru to help them develop an application for inflight entertainment. The system was designed so that passengers could browse the library in flight and also before the flight on their mobile devices, saving their choices for the journey. The major challenge was to integrate a React Native module with the inflight entertainment hardware via a native SDK and then back to the native application.





# Maintenance and support

The project may be completed, but it is never finished. We will secure its continuous quality and support incremental improvements.



## Project Management

We have a well-laid-out communication scheme and coherent processes. Our Project Manager keeps their finger on the pulse and makes sure the project is delivered on time and within budget.



## Quality Assurance

Quality Assurance specialists will be the quiet guardians of your project, making sure the product is released bug-free and that it provides users with a flawless experience.



## DevOps/SLA

We have rock-solid DevOps/SLA practices, which we have developed to enhance trust, speed up development, resolve issues, and increase project security.



## Maintenance

We offer development and design enhancements for your existing product or service. We can also keep your infrastructure up to date.



## Supporting Inn Style's development and infrastructure since 2012

Inn Style is the property management system (PMS) that streamlines the work of accommodation owners by automating many of the processes that they would otherwise be doing manually. Today, the platform is used by over 1,000 accommodation owners, and more than 364,000 reservations have been made through the platform. Last year, the company introduced a new product that captures an even bigger share of the holiday booking market. Netguru has accompanied Inn Style on that journey from the very early days of their operation.



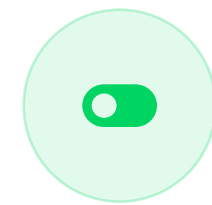
# Machine learning and digital transformation

Machine learning and business intelligence solutions turn your data into a competitive advantage. Machine learning will open your business to a wide variety of new opportunities thanks to AI-powered solutions.



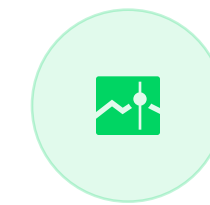
## Machine Learning

Personalize your customer experience, automate your processes, and change the way customers interact with your product.



## Digital Transformation

Digitize your processes and increase revenues, cut costs, improve security, and build new ways of organizing processes.



## Business Intelligence

Transform data into actionable intelligence that informs an organization's strategic and tactical business decisions.



## Keller Williams on their digital transformation journey

Keller Williams is the largest real estate franchise in the world and one of the largest privately held global residential real estate brokerages. In 2015, KW invested heavily in its own software, the cloud, and AI. It has created its own lab division, KW Lab, with one of their signature products, Kelle, dubbed as 'Siri for the real estate industry'.



# Clients' testimonials



Artur Kryzan  
Team Leader  
and CX Manager  
in Volkswagen.

“

**Let me put it this way: we have built a grand and impressive building. But without Netguru's insights, we would be stuck on the ground-floor forever.**



Adi Pavlovic  
Director of Innovation  
at Keller Williams

“

**Netguru has been the best agency we've worked with so far. Your team understands Kelle and is able to design new skills, features, and interactions within our model, with a great focus on speed to market.**



“

Anna Silovsky  
Marketing Executive  
at Inn Style and Staylists

**We've worked with Netguru for several years now – perhaps longer than any other company. Our partnership is built on trust and mutual respect.**





“

Peter Grosskopf  
CTO at solarisBank

**And this is what I appreciate in working with Netguru: that you take the ownership, that you're experienced, and that we can rely on you.**

People  
of Netguru



# Michał Jeżyński

## Tech Lead Backend

9 years of professional experience in developing tech solutions for international clients

Strong analytical thinking, leadership skills, Ruby on Rails development

A project management background and a PM certificate





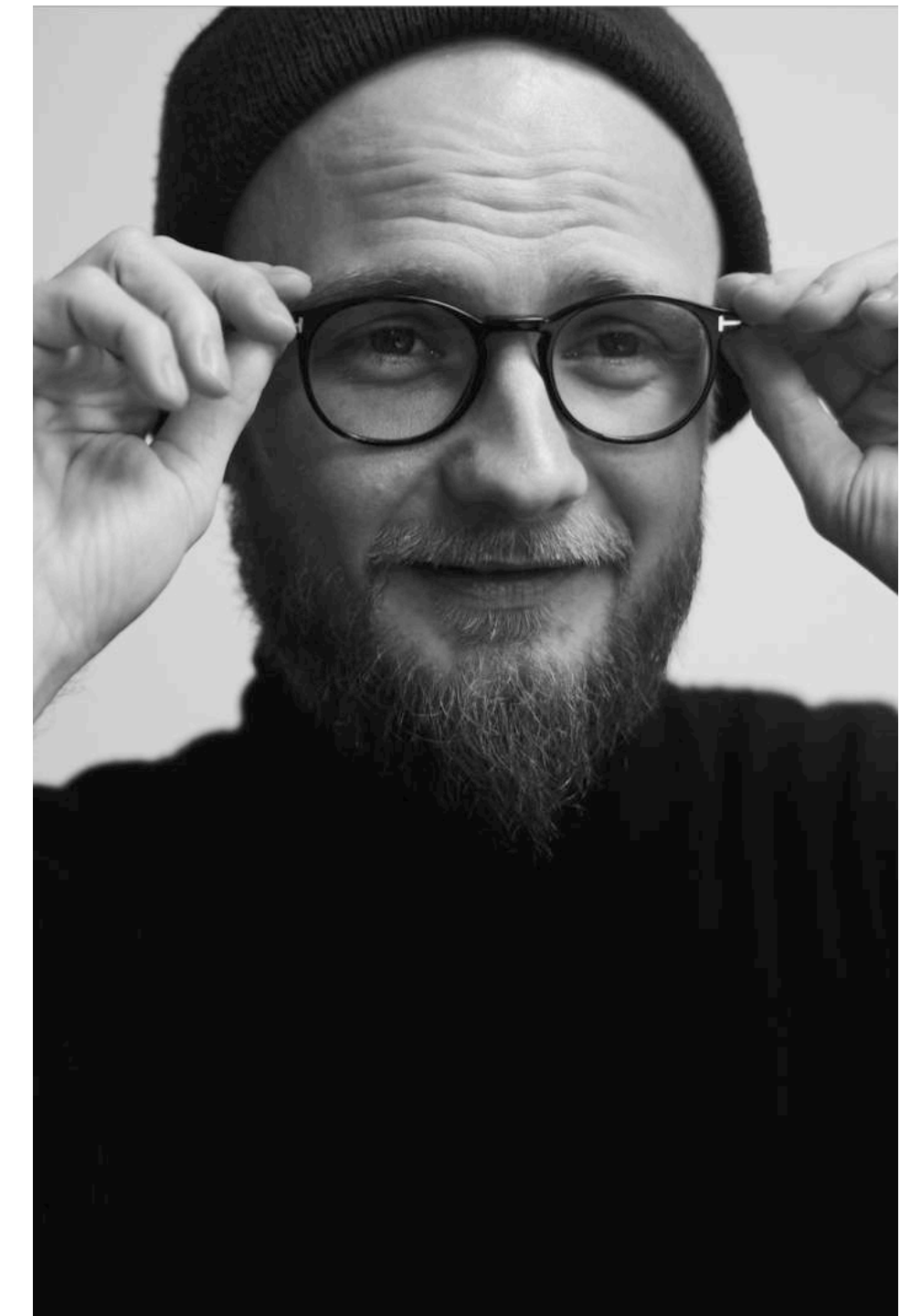
# Dawid Woźniak

**Senior Product Designer & Team Leader**

8 years of professional experience in building digital products for startups and enterprises

UX design, Agile methodologies, user-centered design

Speaker at the biggest UX conference in the region, UX Poland 2018





# Zuzanna Stolińska

**Senior Ruby on Rails developer**

4 years of professional experience in developing digital products for international brands

Ruby on Rails, ReactJS, building Restful APIs

Organiser of an internal conference for 80 people and now preparing the second edition for about 500 people





# Adrian Kashivskyy

**Technical Lead Developer & Team Leader**

14 years of experience in programming in different technologies (10 years with iOS)

Organiser of the country's biggest mobile meetup

Active contributor and moderator in Swift Evolution and Stack Overflow





# Marta Ciesielska

## Senior Project Manager

6 years of professional  
experience in IT

Managing remote teams,  
PSM and PSPO  
certificates, Agile  
methodologies;

Managing a long-term  
project for a real estate  
company changing the  
way that people move  
homes





# Michał Marcinkiewicz

**Machine Learning Engineer / PhD in Physics**

2.5 years of professional  
experience and 8 years  
working in science

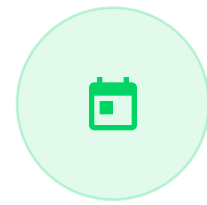
Data pattern analysis,  
Applied math,  
Programming

Almost 20 academic  
publications across  
multiple domains



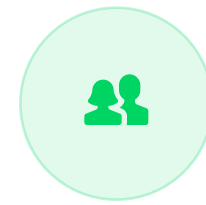


# Preferred business model



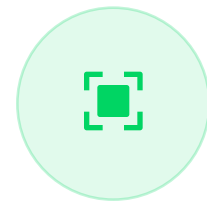
## Time & Material monthly rates

The rate is based on a daily rate of each engineer or designer in your team



## Complete design & development team

Your team will consist of a Project Manager, Quality Assurance Specialist, Engineer(s), and/or Designer(s)



## Client flexibility

Regardless of the initial team size, you can always scale up or down and add new talent on board



## Customer Success Manager support

From day one, a free-of-charge Customer Success Manager will be in assist to ensure our partnership goes well



## Reliable contract

We operate on Master Service Agreement and Statements of Work for any ongoing assignments