

# ANANYA

Going Beyond Finance

## Job Description for Program Manager

**Location:** Chennai

### **Tasks to be Handled**

- 1) Market Intelligence: Analysis of macro level geographical risks in the Microfinance and Agribusiness sector, scouting for potential partners, assessing risks of existing partners.
- 2) Credit appraisal of potential Borrowers
  - a) Financial analysis: Calculation and analysis of financial ratios
  - b) Appraisal of field operations: Analysis of effectiveness of field operations including aggregation and selling, price volatility risk management, operational risk management, governance factors, MIS, internal audit, HR practices, adherence of regulatory norms and others
  - c) Timely submission of detailed appraisal report and recommendation of loan amount and sanction conditions
- 3) Relationship Management: Maintaining cordial and formal relationship with all existing and new partners, follow-up with partners on various aspects like loan documentation, sanction conditions etc.
- 4) Achievement of Business Plan: Maintain a pipeline of proposals to ensure effective utilisation of funds, ensure zero delinquency, undertake cost effective tours and travels
- 5) Any other tasks related to agribusiness credit assessment / portfolio management as assigned by the company from time to time

### **Educational Qualification and Experience**

- 1) Qualified Chartered Accountant / MBA
- 2) Minimum of two years of work experience in Microfinance / Agrifinance / banking preferred
- 3) Willingness to undertake extensive tours (upto 15 days/month) to remote places across the states of Tamil Nadu and Karnataka
- 4) Experience in writing analytical reports
- 5) **Knowledge of Tamil language is a must**

### **Functional areas**

Credit underwriting, Loan portfolio management, Delinquency management

### **Compensation**

As per industry standards

If your profile is in alignment with our requirement,  
please email us your CV to our following address:

**Kind attn.:** Mr. Nagendra Singh Rajawat

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