



Sri Lanka

INVESTMENT AND BUSINESS CONCLAVE 2019



○ **Explore** ○ **Network** ○ **Capitalise**

16th - 17th September 2019

Shangri-La Colombo - Sri Lanka

Organised by



The
**Ceylon
Chamber of
Commerce**

In association with

- › Ministry of Foreign Affairs
- › Ministry of Development Strategies and International Trade
- › Ministry of Industry & Commerce
- › Board of Investment of Sri Lanka
- › Department of Commerce
- › Sri Lanka Export Development Board
- › Sri Lanka Convention Bureau

- Explore
- Network
- Capitalise

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Shangri-La Colombo
Sri Lanka



Sri Lanka
INVESTMENT AND
BUSINESS CONCLAVE
2019



The Ceylon Chamber of Commerce presents an opportunity to be introduced to the emerging preferred destination for investments in Asia – Sri Lanka.

Sri Lanka Investment and Business Conclave 2019 offers the perfect blend of opportunities aimed at enriching institutional, corporate and individual investors and business houses with a comprehensive set of guidelines for their investment decisions, and act as a networking opportunity for introductions to potential business partners with a view of establishing partnerships in Sri Lanka.

Why Attend?

New feature to explore Sri Lanka



Attractive destination for investments and business opportunities



Updates on new business and investment opportunities



Understanding the policies and regulations of Sri Lanka



Expose participants to new ideas, contacts, resources and insights into best practices



Business with Leisure – Spouse Programme to enjoy your visit to Sri Lanka

We are glad to offer our services for necessary follow up action to ensure that you conclude successful business tie ups. Contact the Conclave 2019 Secretariat for further details

Gateway to the world – located in dynamic Asia with easy access to air and sea routes of the world.

Opportunities to further enhance the outreach to promote products once the proposed FTAs are in operation with China, Malaysia, Japan and Thailand in addition to existing FTAs with India, Pakistan and Singapore

Growing economic Hub with favourable policies – Colombo Port City Project

Fast developing infrastructure - opportunities through the Western Region Megapolis Project

Strong policies in place for protecting international investors and business partners

High quality of Life

Sri Lanka's proposed Financial City aims to become the prominent financial hub in the region and it has commenced to attract foreign investments from Indian, South Asian, and Middle East region as well as from European countries

Educated and Adaptable Workforce

New urbanization initiatives with new opportunities for investment

One of the lowest corporate tax rates in the region

Colombo has the potential to serve as a subsidiary market for eastern and western giants since it is located midway between the major financial markets such as London, Frankfurt, Dubai to the West / and Tokyo, Hong Kong, Singapore and Sydney to the East.

Why Sri Lanka



Introduction and Geography

LOCATION

The island of Sri Lanka lies in the Indian Ocean, to the southwest of the Bay of Bengal. It is separated from the Indian subcontinent by the Gulf of Mannar and the Palk Strait and is located about 31 Kilometers off the southern coast of India.

Latitude - 5° 55' to 9° 50' north

Longitude - 79° 42' to 81° 52' east

650km north of the equator

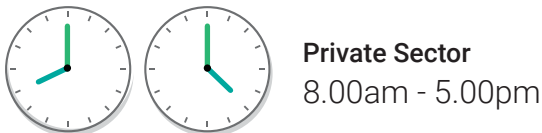
AREA

Total area
65,610 sq.km



Land area 62,705 sq.km Inland waters 2,905 sq.km

BUSINESS HOURS



CURRENCY (CODE)

Rs. Sri Lankan Rupee
(LKR)

TOPOGRAPHY

The coastal areas and northern half are flat, the central and south central areas are hilly and mountainous.

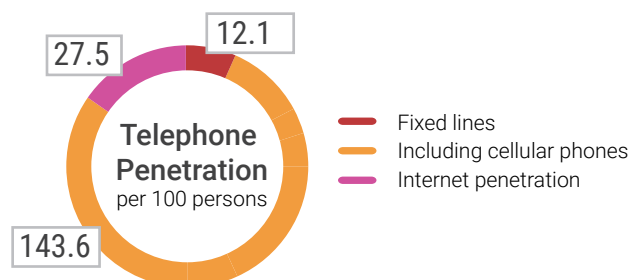
SOCIAL INDICATORS

Mid-year Population
(‘000) in 2018

21,673



COMMUNICATION



Growing Economic Hub With Favourable Policies

ECONOMY

OUTPUT (2018)

GDP

at current market prices
(Rs. Billion)

14,450

GNI

at current market prices
(Rs. Billion)

14,058

Per capita GDP

at market prices (Rs.)

666,817

Per capita GDP

at market prices (US\$):

4,102

REAL OUTPUT

(percentage change) 2018

GNI : 3.2%

GDP : 3.1%

Sectoral Classification of GDP (2018) Constant Prices

 Agriculture
7.0%

 Industry
26.1%

 Services
57.7%

TRADE - 2018

Exports (US\$ mn)

(Excludes Re-imports)

11,890

Imports (US\$ mn)

22,233

Trade Balance

(US\$ mn)

-10,343

National Export Strategy of Sri Lanka 2018 - 2022

Sri Lanka is on the cusp of transforming its export industry through the implementation of a National Export Strategy (NES) which was launched in 2018. The NES of Sri Lanka was developed under the aegis of the Ministry of Development Strategies and International Trade (MODSIT) and the Sri Lanka Export Development Board with financial support from the EU as part of the 'EU-Sri Lanka Trade-Related Assistance: Increasing SMEs' Trade Competitiveness in Regional and EU Markets' project. The NES was developed on the basis of the process, methodology and technical assistance of the International Trade Centre (ITC), Geneva within the framework of its Trade Development Strategy Programme.

Six focus sectors for innovation and export diversification under NES

1. IT-BPM
2. Wellness Tourism
3. Boat Building
4. Electrical and Electronic Components
5. Processed Food and Beverages
6. Spices and Concentrates

Focus Sectors



Agriculture

Cultivation and processing of fruits, vegetables, herbs and spices, Deep Sea Fishing & rearing/ processing of fish, Animal husbandry projects, Horticulture / Floriculture



Apparels

Apparel manufacturing, Textile and Fabric Manufacturing, Garment Accessories, Garment related Services such as Garment washing, Textile testing, Screen printing etc.



Education

Branch campuses of leading Foreign Universities, Higher Educational Institutes, Hospitality / Tourism / Hotel Management, Design Development, Engineering, Nursing, Maritime Training



Export Manufacturing

Rubber, PVC Products Cement, Minerals (processing), Metal, Transport, Equipment, Gem & Jewellery, Electrical & Electronics, Ceramic, Paper, Leather, Chemicals, Pharmaceutical, Boats, Food (processing), Tea, Wood, Coir



Export Services

Shipping services, Other marine services (shipping services, crew exchange etc), Printing services, Management consulting services, Aviation Services, Automation services, Other export services, Enterpot Trading, Logistic Service, Regional Operating Headquarters



Infrastructure

Housing and Property Development, Shopping & Office Complex, Mixed Development Projects, Hospital Services and Medical Services, Warehousing & Logistic Services, Exhibition Centers, Industrial Parks, Construction of Highways and Railways



Knowledge Services

IT Software Development, KPO / BPO Industry, IT and IT Enabled Services, IT Training Sectors.



Tourism and Leisure

Hotels / Resorts / Villas, Higher-end restaurants, Leisure / Entertainment and Theme Parks, Tourist transport: Domestic and International Sea & Air transport, Meeting Incentive Convention and Exhibition: MICE, Domestic and International Air transport / Water-based transport, Skill Development: Hotel / Hospitality Training Institutes



Other

Power & Energy, Telecommunications and Related Services, Ports Development, Distribution of Petroleum related products such as LPG & LNG, Recycling of Waste

A Glimpse of Sri Lanka Investment and Business Conclave

2016

127
Delegates

136
Local

27
Countries



" This very first trip of mine to Colombo has opened my eyes on the potential of your most loved country "



" Conclave 2016 was a well-organised and relevant event for any business considering doing business in Sri Lanka "

2017

134
Delegates

127
Local

24
Countries



" The Online Registration and Business Matchmaking was superior in my experience. Highly productive Interchanges took place "



2018

135
Delegates

128
Local

26
Countries



"In my opinion the Conference was very successful. I personally had opportunity, like the other participants, to meet interesting businessmen from Sri Lanka and foreign representatives"



"I believe that this Conference will serve to promote better and closer relations between businessmen of Sri Lanka and Serbia"



Programme

Strategic Partners



Ministry of Foreign Affairs

Ministry of Development Strategies and International Trade

Department of Commerce

Ministry of Industry & Commerce



Board of Investment of Sri Lanka



Sri Lanka Export Development Board



Sri Lanka Convention Bureau



International Trade Centre

Knowledge Partner



Creating Markets, Creating Opportunities

Supporting Partners



Official IT Partner

E-W Information Systems



Beijing Lansing Overlook International Exhibition Co. Ltd.



Confederation of Asia-Pacific Chambers of Commerce and Industry



Official Airline

SriLankan Airlines



Communication Partner

Lanka Communication Services (Pvt.) Ltd.



Official Travel Partners

HERTZ



Andrew the Travel Company (Pvt) Limited

Registration of Delegates

15th September – 11.00 am to 5.00 pm

DAY 01

16th September 2019

- 09:00 am – 09:30 am** Arrival of participants to Lotus Ballroom, Shangri-La
- 09:30 am – 10:00 am** Inauguration
- 10:00 am – 10:30 am** Tea Break
- 10:30 am – 11:30 am** Strategies for Growth
1. Opportunities in Trade and Investment
 2. National Export Strategy
 3. Port City Colombo
- 11:30 am – 12:15 pm** Panel discussion on Exploring the Foreign Direct Investment, Tax and Sector landscape
- 12:15 pm – 12:45 pm** Working Lunch
- 12:45 pm – 05:30 pm** B-2-B (Business to Business) and G-2-B (Government to Business) Meetings
- 06:30 pm – 09:00 pm** High level Strategic Networking Reception

Spouse Programme

16th September 2019 - Invitation to attend the Lunch and the Strategic Networking Reception

Visits to the following places (Group transport will be provided)

- Gangaramaya Buddhist Temple
 - Colombo City Centre
 - Odel Mall
 - Zam Gems Jewellery Centre
- Or
- Paradise Road
 - Laksala
 - Spa Ceylon
 - Siddhalepa Ayurvedic Spa

DAY 02

17th September 2019

Sri Lanka Economic Summit at the Cinnamon Grand Colombo

Your investment

How to Participate

Please return the enclosed Registration Form duly perfected in BLOCK LETTERS to the "Sri Lanka Investment & Business Conclave 2019" Secretariat along with your Participation Fee, **on or before 20th July, 2019**. Your registration is subject to receipt of the complete payment.

Payment could be made online www.invest-srilanka.lk or via Bank Draft drawn in favour of 'The Ceylon Chamber of Commerce' or by Telegraphic Transfer as given below:

Bank details

Bank : Hatton National Bank Limited

Branch: City Office

Account Name: The Ceylon Chamber of Commerce – Special A/c

Account No: 002-010276741

Swift Code: HBLILKLX

Address: 16, Janadhipathi Mawatha, Colombo 01, Sri Lanka.

► Entry Requirements


A Business Visa is issued to foreign nationals who visit Sri Lanka for business purposes for short periods of time. This visa may be issued for single or double journeys.

Access <http://www.eta.gov.lk>

Participation at the Conclave 2019, B2B Meetings and G2B Meetings, High-level Strategic Networking Reception

- **Delegate Fee - US\$ 300** per participant
- **Special discounted** rates offered to Delegates attended the Conclave 2016, 2017 or 2018 - **US\$ 275** per participant
- **Sri Lanka Economic Summit 2019 - US\$ 60** per participant to attend the Sri Lanka Economic Summit 2019 on 17th September 2019 at the Cinnamon Grand Colombo
- **Spouse Fee – US\$ 160**
- **Tour to Kandy** either on 15th or 18th September, 2019 - **US\$ 60** per participant inclusive of return group transport, all entrance tickets to places of visits and lunch.

A better way to connect



Get 15% Discount
on Economy Class

Get 10% Discount
on Business Class

SriLankan Airlines would offer all participants and accompanying persons a 15 % discount on Economy Class Airfare and a 10% discount on Business Class Airfare (on the prevailing market fare at the time of ticketing) for purchase of tickets for registered delegates travelling to SriLankan Airlines online stations which presently are as follows

Indian Sub Continent - Delhi, Mumbai, Chennai, Cochin, Bangalore, Trichy, Trivandrum, Madurai, Hyderabad, Coimbatore, Pakistan, Maldives, Seychelles, Bangladesh

Far East - Singapore, Beijing, Kuala Lumpur, Bangkok, Shanghai, Canton, Tokyo, Indonesia, Melbourne

Middle East - Dubai, Abu Dhabi, Riyadh, Dammam, Jeddah, Doha, Kuwait, Muscat, Bahrain

Europe - London

Please note that to avail of these discounts, ticketing will have to be done directly at SriLankan Airlines Offices and not through Agents. All taxes needs to be paid separately and are not discountable.

You may find all contact details of SriLankan Airlines offices from corporate website http://www.srilankan.com/en_uk/corporate/contact

► For further details contact the

Sri Lanka Investment & Business Conclave 2019 Secretariat

The Ceylon Chamber of Commerce
No.50 Navam Mawatha Colombo 2 Sri Lanka

Tel: +94 11 5588818, 5588888, 5588800

Fax: +94 11 2449352, 2381012

E-mail: investsrilanka@chamber.lk www.invest-srilanka.lk

Accommodation



Cinnamon Grand Hotel



77, Galle Road, Colombo 03, Sri Lanka
Tel: +94 11 243 7437 Fax: +94 11 244 9280

Deluxe Room

Room Only	Single BB	Double BB
USD 125	USD135	USD145



Cinnamon Lakeside Hotel



115, Sir Chittampalam A. Gardiner Mawatha,
Colombo 02, Sri Lanka.
Tel: +94 11 249 1000 Fax: +94 11 254 4211

Superior Room

Room Only	Single BB	Double BB
USD 125	USD134	USD143



Shangri-La Hotel Colombo



1, Galle Face, Colombo 02, Sri Lanka.
Tel: +94 11 788 8288

Deluxe Lake View	Single Room	Double Room
	USD 135	USD145

Deluxe Ocean View	Single Room	Double Room
	USD 145	USD155



Taj Samudra Colombo



No. 25 Galle Face Centre Road,
Colombo 3, Sri Lanka.
Tel: +94 11 244 6622
Fax: +94 11 243 7208

Deluxe City Facing

Room Only	Single BB
USD125	USD138



Kingsbury Hotel



48, Janadhipathi Mawatha,
Colombo 01, Sri Lanka.
Tel: +94 11 242 1221 Fax: +94 11 243 7326

Superior Ocean View

Room Only	Single BB	Double BB
USD135	USD134	USD143



Movenpick Hotel Colombo



24, Dharmapala Mawatha
Colombo 3, Sri Lanka.
Tel: +94 11 745 0450
Fax: +94 11 772 3723

Deluxe Ocean View

Room Only	Single BB
USD136	USD146



Hilton Colombo



No 2 Sir Chittampalam A Gardiner Mawatha,
Colombo 02, Sri Lanka.
Tel: +94 11 249 2019 Fax: +94 11 254 4657

Room Only	Single BB	Double BB
USD125	USD135	USD145



Ramada Colombo



30 Sir Mohamed Macan Markar Mawatha,
Colombo 03, Sri Lanka.
Tel: +94 11 242 2001 Fax: +94 11 244 7977

Room Only	Single BB
USD95	USD105



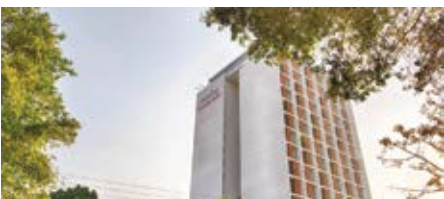
*Cinnamon Red



59, Ananda Coomaraswamy Mawatha,
Colombo 03, Sri Lanka.
Tel: +94 11 214 5145 Fax: +94 11 214 5146

Standard Room

Room Only	Single BB	Double BB
USD85	USD93	USD101



Jetwing Colombo Seven



57, Ward Place, Colombo 07, Sri Lanka.
Tel: +94 11 255 0200 Fax: +94 11 269 5516

Deluxe Room Single	Room Only	Single BB
	USD120	USD140

Deluxe Room Double	Room Only	Single BB
	USD130	USD150

- Hotel Room Rates are subject to prevailing Taxes in Sri Lanka
- Check in time – 01.00 p.m.
- Check out time – 12.00 noon
- Airport Transfers could be arranged by the Hotel
- Room charge equivalent to one night stay will apply in case of no show and cancellation made 2 days before check in date stated in the Registration Form
- Payment through Credit Cards is accepted and will be based on the prevailing Rates of Exchange
- Online Hotel Room Reservation could done via www.invest-srilanka.lk

Registration Form

For Official Use Only

Please complete in **BLOCK LETTERS** and return along with your payment before 20th July 2019 to:

Date received

Registration No

Sri Lanka Investment & Business Conclave 2019 Secretariat
The Ceylon Chamber of Commerce
No.50 Navam Mawatha Colombo 2 Sri Lanka

☎ +94 11 5588818, 5588888, 5588800 📠 +94 11 2449352, 2381012 ✉ investsrilanka@chamber.lk 🌐 www.invest-srilanka.lk

Delegate Details

Name of Organisation			
Mailing Address			
Country	Tel. (Direct)	Fax	
E-mail	Website		
Company Profile (Maximum 6 lines)			

Name of Participant	H.E./Prof./Dr./Mr./Ms.	Designation	
Passport Number	Date of Expiry	Mobile	E-mail

If you are interested in attending the following (Please mark 'x' in the box)

- 16th Sep - Inauguration
 16th Sep - Strategies for Growth
 16th Sep - Panel Discussion
 16th Sep - B-2-B Meetings
 16th Sep - High level Strategic Networking Reception
 17th Sep - Sri Lanka Economic Summit

16th Sep - Spouse Programme (Only for Spouse)★

Name of the Spouse (Prof./Dr./Mr./Mrs) Passport Number

- | | | | | |
|---|--|----|---|---|
| <input type="checkbox"/> Gangaramaya Buddhist Temple - Colombo 2
www.gangaramaya.com | <input type="checkbox"/> Colombo City Centre - Colombo 2
www.colombocitycentre.lk | or | <input type="checkbox"/> Paradise Road Colombo 7
www.paradiseroad.lk | <input type="checkbox"/> Laksala Colombo 7
www.laksala.gov.lk |
| <input type="checkbox"/> Zam Gems Jewellery Centre - Colombo 4
www.zamgems.com | <input type="checkbox"/> Odel Mall - Colombo 7
www.odel-mall.com | | <input type="checkbox"/> Spa Ceylon - Colombo 3
www.lk.spaceylon.com | <input type="checkbox"/> Siddhalepa Ayurvedic Spa - Colombo 7
www.siddhaleparesort.com |

Name of Participant	H.E./Prof./Dr./Mr./Ms.	Designation	
Passport Number	Date of Expiry	Mobile	E-mail

If you are interested in attending the following (Please mark 'x' in the box)

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- | | | | | |
|---|--|----|---|---|
| <input type="checkbox"/> Gangaramaya Buddhist Temple - Colombo 2
www.gangaramaya.com | <input type="checkbox"/> Colombo City Centre - Colombo 2
www.colombocitycentre.lk | or | <input type="checkbox"/> Paradise Road Colombo 7
www.paradiseroad.lk | <input type="checkbox"/> Laksala Colombo 7
www.laksala.gov.lk |
| <input type="checkbox"/> Zam Gems Jewellery Centre - Colombo 4
www.zamgems.com | <input type="checkbox"/> Odel Mall - Colombo 7
www.odel-mall.com | | <input type="checkbox"/> Spa Ceylon - Colombo 3
www.lk.spaceylon.com | <input type="checkbox"/> Siddhalepa Ayurvedic Spa - Colombo 7
www.siddhaleparesort.com |

★ 16th September 2019 - Cost includes return group transport to the places of interests only. Services consumed/purchases made to be settled direct to the relevant facility provider.

B-2-B Meetings

Sectors of interests to invest/set up Joint Ventures / Technology Transfer/ Outsource/ Export/ Import/ Other.

It is compulsory that you **visit www.invest-srilanka.lk** to identify and select more specific areas of interest in order to schedule B2B Meetings with matching investor/business partners. - (Please mark 'x' in the box)

Focused Sector/ Area	Invest	Joint Venture	Technology Transfer	Outsource	Export	Import	Other
Agriculture	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Apparel	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Export Manufacturing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Export Services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Infrastructure	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Knowledge Services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tourism and Leisure	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Power and Energy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Telecommunications and Related Services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ports Development	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Other (Please specify products/services in brief)

.....

G-2-B Meetings

Do you wish to attend the G-2-B Meetings with officials of the Government Institutions on 16th September 2019? If so, **select a maximum of 03 institutions given below** (Please note that the appointments will be made subject to availability) - (Please mark 'x' in the box)

- Board of Investments of Sri Lanka
 Ministry of Industry and Commerce
 Ministry of Megapolis and Western Region Development
 Registrar of Companies
 Sri Lanka Export Development Board
 Any Other? Please Specify

Hotel Reservation: Need Assistance
 On own

Preferred Hotel

Please make a reservation for: (kindly circle the dates you wish to reserve hotel accommodation)

Single Room Number of days Dates: SEP 14 SEP 15 SEP 16 SEP 17 SEP 18 SEP 19 2019
 Double Room Number of days Dates: SEP 14 SEP 15 SEP 16 SEP 17 SEP 18 SEP 19 2019

Please provide me (Please mark 'x' in the box)

- Visa Letter to apply for visit to visit Sri Lanka
 An Invoice

I am aware of the Cancellation Policy stated below

By or before 1st August 2019 – full refund of Registration Fee, less Administrative fee of USD.60.

By or before 15th August 2019 – 50% refund of Registration Fee

By or before 30th August 2019 – 25% refund of Registration Fee

After 1st September 2019 – No refund Refunds will be made three weeks after the conclusion of the Conclave 2019

Name _____

Signature _____

Designation _____

Date _____