



TRUBIQUITY[®]

Aerospace & Defense



Make Secure & Compliant Collaboration Easier.

Get *real-time* data visibility for better, faster decision making.

In Aerospace and Defense, collaboration is the key to competitiveness. With the influx of new competitors, increased pressure to keep costs down, and sourcing even more product content to global suppliers; efficiently and cost-effectively managing the flow of data among all these *Supplier Communities* is a real challenge. Access to the right data in *real-time* and fast, precise business processes are critical to success. Trubiquity technology provides the data visibility and process efficiency to keep you ahead of the competition. Our secure collaboration and data sharing tools can help you improve Supply Chain performance and mitigate risk.

Unsurpassed Security when Sharing Information with Suppliers, Customers, Joint Venture & Partner teams.

We will ensure the right data, gets to the right people, at the right time, at any location across the globe.

You will have the peace of mind knowing your product information and Intellectual Property are secure with our:

- ▶ User Authentication control and monitoring features.
- ▶ Cryptography - Private Key Encryption - making your data unreadable for an unauthorized user.
- ▶ Audit Trails - providing a full record of all system activities for compliance and dispute resolution.



Maintain Compliance - with Accurate, Traceable, Secure Communication – AS9100/ITAR

Ensuring real time visibility, our TRUcentrix™ solution is designed to address specific aerospace industry issues:

- ▶ Secure Cross-firewall communications with many different partners.
- ▶ Whether you are a US based company or working with US designed components, services or technology exchange, ITAR (International Traffic in Arms Regulations) compliance is required. We can help you better manage the compliance workload allowing you to concentrate on new opportunities.
- ▶ Setting user permissions -- access rights are set at the individual folder level -- a best practice in ITAR data environments.

With Trubiquity's proven ITAR compliant solutions you can quickly and cost-effectively establish ITAR best practices. And, our intuitive interface means your teams will reach full proficiency with little or no training.

Design Files - Automating CAD & PLM File Transfers - Get to Market Faster

We can speed up the process for your designers and engineers by automating file transfers between CAD and PLM systems.

Accelerate the Pace of Aerospace Business Process - with Automation

Save time and eliminate errors by automating processes such as:

- ▶ Supplier Registration & Certification – Automate supply profile updates; collect documents; send reminders about expiring certificates; validate user's citizenship & access rights prior to granting access to the system. All of this helps maintain an efficient, compliant supply chain.
- ▶ Procurement/eRFQ – Our TRUcentrix – quote management application -- simplifies purchasing by automating RFQ distribution, bid response collection, bid comparisons; and it provides MFT (managed file transfer) of RFQ packages. This drives down procurement costs and reduces lead-times.

See reverse side for supported Aerospace & Defense message types.



APQP (Advanced Product Quality Planning)

The aerospace industry requires a high level of quality and precision for the production of parts, while Primes and OEM's are sourcing more component parts to their suppliers. As a result, aerospace companies are looking to the Advanced Product Quality Planning standard (APQP) developed by the automotive industry to support the processes within their global supply chains. Trubiquity technology supports the APQP process providing retrieval of custom information about the part, the supplier, and the program with full visibility of tasks and supply chain activity as an automated, real-time process.

Put Electronic Data Interchange (EDI) into Play -- Integrate even your smallest Suppliers.

We can incorporate all the communication and message standards used by your trading partners whether they are located across the street or across the globe. Here are the message types we support:

Common Aerospace & Defense Message Types

	EDIFACT	ANSI X12
Delivery schedule	DELFOR	Planning Schedule with Release Capability (830)
Invoice	INVOIC	Invoice (810)
Remittance Advice	REMADV	Payment Order/Remittance Advice (820)
Credit Advice	CREADV	Coupon Notification (887)
Dispatch Advice	DESADV	Ship Notice/Manifest (856)
Inventory Report	INVRPT	Product Activity Data (852)
Purchase Order Change Request	ORDCHG	Purchase Order Change Request (860)
Receiving Advice	RECADV	Receiving Advice (861)
Sales Data Report	SLSRPT	Product Transfer and Resale Report (867)
Order	ORDERS	Purchase Order (850)
Detailed call-off	DELJIT	Shipping Schedule (862)/Production Schedule (866)
JIT Delivery schedule		
Shipping Instructions	IFTMIN	Shipping Instructions (304)

Why work with Trubiquity?

Trubiquity technology provides secure and optimized data flow throughout an extended enterprise with cost-effective, easily deployed, flexible solutions. Customers across the globe, from Fortune 100, Primes and OEM's to small and medium sized companies, use Trubiquity's proven **secure, data management, B2B collaboration and business process automation tools** to improve performance, increase production, reduce costs and risk. It's a smart decision to use Trubiquity technology.

Contact Us Today for a Free Consultation.

Email: sales@trubiquity.com

For more information about our solutions, visit our website: www.trubiquity.com

Trubiquity is a leading global provider of MFT (managed file transfer), process automation and integration solutions for 6,500 companies with 60,000 users in more than 40 countries. For more than 25 years, we have served the automotive, aerospace, manufacturing, retail, finance, healthcare and consumer goods industries. Trubiquity solutions improve our customer's ability to control and protect data within their business and among external partners. Trubiquity is headquartered in Troy, Michigan, USA with facilities in California and international offices in Germany and the United Kingdom. For more information, visit www.trubiquity.com.

Michigan Office (HQ)
5480 Corporate Dr
Suite 300
Troy, MI 48098
+1 248 833.9000

California Office
6005 Hidden Valley Rd.
Suite 230
Carlsbad, CA 92011
+1 760 929.0829

UK Office
Suite 2, 3rd Floor
Goodbard House
Infirmary Street, Leeds, LS1 2JS
+44 (0) 113 245.4305

Germany Office
Dynamostraße 3
68165 Mannheim, Germany
+49 (0) 621 39155.0

