

PRECISE360

Fast and simple quote-to-invoicing for precision engineering owners who want

MAIN MENU

PRECISE360



Simple Fast Quote-to-Invoicing for Precision Engineers

Quotations

Quality Control

Orders

Reports

Order Line Progress

Snapshot

Order Status

Customer Credits

Purchasing

Calibrations

Log

Lookup Tables

Timesheets

Misc Invoicing

SAGE

Exit Application

more time to spend on what matters most.

"I never thought our quoting could be made easier and faster by a computer. How wrong I was"

Geoff Little General Manager, Norwest Engineering - Carlisle

Because PRECISE360 has been designed by owners of precision engineering companies, it comes with functionality guaranteed to maximize your returns from the one place that really matters...your factory floor.



It eliminates the two biggest threats to your efficiency...your productivity...your margins...and your cash flow. Paperwork and disjointed ill-fitting software packages.

The stealers of your most precious asset-available. Time.

Paperwork, and let's face it, there is a lot of it in precision engineering.



- customer enquiries
- customer drawings
- quotations
- raw material prices
- customer purchase orders
- job cards
- operative time sheets
- purchase orders for raw materials
- purchase orders for subcontractors
- customer & supplier delivery notes
- Customer & supplier invoices
- Certificates of conformities
- Supplier test certificates
- customer conformance issues
- customer order variations
- supplier rejection issues

and with every job it keeps on growing...and growing.



Trying to process and join up all this paperwork using software such as spreadsheets, accounts packages, Microsoft Word, and email, makes tasks tedious and longwinded. Working like this in the daily cauldron of getting the job done...on time...right and first time, force errors and omissions.

While each incident in its own right is tolerable, over time they build up to collectively make people's jobs frustrating.

And even with computers with their folders, subfolders and numerous files there is nothing that links everything together to answer the only question that really matters "how did we perform both operationally and financially on the job?"

“ Now the invoice gets emailed as soon as the signed delivery note comes back from the customer. This has seen our average debtor days drop, and really helps with cash flow”

- Sue Bloor, Director, B & E Engineering - Crewe

PRECISE360 has been built upon one core belief. SIMPLICITY. With its easy to use input screens, users can enter information quickly and accurately. Having done so it automatically updates associated areas. It takes the strain out of having to do the same task multiple times.

This means less work for you and your staff, freeing up precious time to spend in areas of your business that grow profits.

Everything linked in harmony. Tailored to suit the way you work.



Tools to simplify and put your finger on the pulse of your business

- Built in scanning
- Documents library for quotes, orders, purchase orders, and measuring tools
- Works with MS Outlook, Excel, Word and Crystal Reports
- Updates SAGE, Xero, QuickBooks, Pegasus TASBooks and Exchequer
- Logs for storing and emailing notes
- 25 built in reports which deliver insight for improvement
- Custom professional documentation including quotes, job cards, delivery notes, invoices, purchase orders, Certificates of Conformity and many more
- Job Profitability shows actual against quoted along with Job Performance Statement with full traceability of labour, materials, subcontracted and extras transactions

“By being able to track jobs in real time PRECISE360 grew our turnover by 10% after 12 months”

- Justin Arthur, Director, Alpha Engineering - Selby



Fast simple quote production

- Designed to suit your stationery
- Instant delivery by email
- Price for multiple quantities
- Use your operations and price in minutes or hours
- Raw materials with percentage mark-up including free issue
- Include tooling costs
- Flexible pricing
- Multiple delivery addresses
- Design your own delivery methods including FOC by customer
- Repeats
- Automatic storing of quote as PDF in documents library
- Fast access to quote, item and customer histories
- Email chasers & reminders
- ...and much, much more



Automatic conversion from quote or direct entry

- Email order acknowledgements
- Automatic job card production to suit your existing format
- Automatic delivery notes with part delivery capability
- Automatic invoice production with part (scheduled) capability
- Proforma invoicing
- Automatic Certificates of Conformity
- Delivery notes & invoices stored as PDF for future reference
- Dimension variation recording
- Repeats
- Instant profitability per order
- Instant actual versus quoted comparison across all levels
- Log for notes with built in emailing
- User defined order status with analysis to Excel
- Instant shop floor time spent versus actual by operative
- ...and much, much more



Automatic updating to work in progress

- Supplier enquiries for sourcing raw material prices
- Automatically convert supplier enquiries to purchase orders
- Request supplier certificates
- Update with supplier delivery notes and invoices
- Automatic updating to jobs
- Raise orders for consumables
- Automatic raw material price file updating
- Optional authorization limits by user and item
- Record cast details including supplier, diameter, length, grade and search by ID no
- ...and much, much more

"Before PRECISE360 everyone had their own spreadsheets and it was a nightmare trying to see the real and true picture of how we were doing. Now everyone uses the same system and I can see in minutes how we are performing."

Grieg Hepburn, Managing Director, Premium Drilling Tools Ltd - Aberdeen



Instant traceability and analysis of shop floor time

- Record time via bar code or touch screen
- Records attendance
- Log in and off job
- Track operation
- Track machine centre
- Track non productive time



- Operative time spent
- Record measuring tool usage
- ...and much, much more



Guaranteed compliance internally and externally

- Automatic updating with customer orders
- Automatic integration with suppliers' deliveries
- Define your own concession reasons
- Email documents
- Attach files such as images to concessions
- Comprehensive Options for API (oil & gas companies)
- Excel and Crystal Reports output

- Record and analyse by machine centre & operative
- Measuring tools calibration and inspection records
- Automatic email reminders for inspections due
- Save calibration and test results with tool history
- Generate linked purchase orders for repairs
- User time frequencies
- Analyse by tool type and location



Simple time saving, error free updating

- Detailed pre and post update audit trails
- Updates customers, suppliers, nominals and cost centres
- Roll back when errors occur in original entry
- Electronic file can be emailed where accounts office is in different location



"Reducing the volume of paperwork, and being able to instantly see the accurate status for customers orders has slashed wasted time, which has seen a noticeable increase in production and quicker deliveries"

Stuart Marsh, Owner, Highblade Cables - Appleby-in-Westmorland

Instant access to the information you need when you need it

PRECISE360 eliminates the need to hunt for critical paper or computer files by automatically creating and storing copies of the document in the files library of the quote, customer order, purchase order, QA incident, etc.

It does this in the universal format of Adobe PDFs. Blisteringly fast, and available on tap to view, print or email anytime you need it. Nothing to misplace, lose or get frustrated over because it is not to hand. In addition you can also add your own files to this library and scan directly to it.

ORDER FILES			Add File	Files	Scan
Order No	408013	Status	Invoiced	Client	ALTRUISTIC GAS & OIL LIMITED
DETAILS	LOCATION	FILE			
Sent Estimate Acknowledgement	Q:\PBH\Docs\Jobs\408013\Data\	EstAck.pdf			
Customer Drawings	Q:\PBH\Docs\Jobs\408013\Data\	output gear shaft.jpg			
Quote 308006	Q:\PBH\Docs\Jobs\408013\Data\	Quote-8Jun2017-1628h.pdf			
Acknowledgement.pdf	Q:\PBH\Docs\Jobs\408013\	Acknowledgement.pdf			
Jobcard 408013	Q:\PBH\Docs\Jobs\408013	Jobcard 408013.pdf			
Delivery Note No 219	Q:\PBH\Docs\Jobs\408013\	Delivery219.pdf			
Invoice No 508001	Q:\PBH\Docs\Jobs\408013\	Invoice508001.pdf			

QUOTATION

OUR REF: 208008
 YOUR REF: [blank]
 DATE: 08/06/2017
 PAO: Rob Palmer
 PAGES: Page 1 of 1

DELIVERY NOTE

DELIVERY NOTE: 219
 DESPATCH DATE: 10/06/2017
 YOUR ORDER No: 344/01061078

INVOICE

INVOICE No: 508001
 DATE: 10/06/2017
 YOUR ORDER No: 344/01061078
 ORDER / JOB REF: 408013

CERTIFICATE OF CONFORMITY

These goods remain the property of PRECISE360. Claims for non-delivery, part delivery or damage will only be considered if received in Good Condition.

“Reducing the volume of paperwork, and being able to instantly see the accurate status for customers’ orders has slashed wasted time, which has seen a noticeable increase in production and quicker deliveries”

Stuart Marsh, Owner, Highblade Cables - Appleby-in-Westmorland

Measure true performance across your entire operation

- How much profit did we make on the job?
- Did we complete it in the time we quoted?
- Did we meet the customer’s delivery date?

PRECISE360 has been designed to answer these questions quickly...and easily.

Order Profit

CHARGES

Delivery **£75.00**

Total **£2,775.00**

COSTS

Operations **£341.40**

Materials **£300.25**

Sub-Contracted **£230.00**

Delivery Cost **£45.50**

Sub-Total **£990.93**

HOURS

Tot Est Hrs **34.50**

Tot Act Hrs **30.00**

Difference **-4.50**

Difference % **-13.04%**

Profit/Loss **£1,784.07**

Statement Cost Breakdown Exit

JOB PERFORMANCE STATEMENT 09/06/2017
Page 1 of 2

Customer	ALTRUISTIC GAS & OIL LIMITED	Order Date	08/06/2017
Order Ref	JAH/01061078	Our Order No	408013
Order Value	£2,775.00	Quote No	308006
Contact	Rob Palmer	Quoted By	Phillip Gosling
Deliver Line	22/06/2017	Order Quantity	1
Last Inv Date	10/06/2017	Last Inv No	508001
Item	Stabiliser		

NB Operations, raw materials, sub-contracted work values are to make 1 item

Operation	Est Hrs	Act Hrs	Diff	Diff PC
CNC Milling	10.00	10.00	0.00	0.00%
Turning Manual	20.00	18.00	2.00	10.00%
Inspection	1.00	1.00	0.00	0.00%
Washing	1.00	0.50	0.50	50.00%
Other	2.50	0.50	2.00	80.00%
Totals	34.50	30.00	4.50	£140.00

Raw Material	Est Cost	Act Cost	Diff	PO No
Stainless Steel Round Bar 2.000" 303	£300.25	£300.25	£0.00	208000
Totals	£300.25	£300.25	£0.00	

Supplier	Est Cost	Act Cost	Diff	PO No
XEON HEAT TREAT ENGINEERING LIMITED	£230.00	£230.00	£0.00	
Totals	£230.00	£230.00	£0.00	

Tool	Est Cost	Act Cost	Diff
5mm Carbide End mill cutter- double ended	£30.00	£30.00	£0.00
Bull Nose Carbide End Mill 2mm	£43.78	£43.78	£0.00

TOTALS			
Delivery Cost	£45.50	Order Cost	£990.93
Delivery Chg	£75.00	Order Profit	£1,784.07
		Order Margin	64.29%
		Order Total	£2,775.00
		Invoiced	£2,775.00
		To Invoice	£0.00



"A big time saver is the bar coding. Now we can check in real time on any job. It is invaluable advising customers on delivery dates. The bar coding of production time and raw material usage has slashed waste."

Tony Winter, Operations Manager, Vaplas Limited - West Yorkshire



On tap reporting and analysis that delivers information you can easily...and quickly action into improvement to build competitive muscle.

ORDER ESTIMATED VS ACTUAL OPERATION HOURS							09/06/2017	
							Page 1 of 1	
CUSTOMER ALTRUISTIC GAS & OIL LIMITED								
JOB NO 408013		DATE 08/06/2017						
TOOL	Output Gear Shaft			QTY	1	DEL DUE	22/06/2017	
OPERATION		EST HRS	ACT HRS					
Other		2.50	0.50					
	CNC Milling	10.00	10.00	CH	0.50	10/06/17 17:30 - 10/06/17 18:00		
	Turning Manual	20.00	18.00	RS	10.00	09/06/17 08:00 - 09/06/17 18:00		
	Washing	1.00	0.50	PG	6.00	09/06/17 13:30 - 09/06/17 19:30		
	Inspection	1.00	1.00	PG	12.00	10/06/17 08:00 - 10/06/17 20:00		
				LM	0.50	10/06/17 18:30 - 10/06/17 19:00		
				RS	1.00	10/06/17 21:00 - 10/06/17 22:00		
JOB		54.50	48.00	diff	6.50	88.07%	Within Quote	

DAILY NON PRODUCTIVE ANALYSIS FOR 5th June 2017

OPERATIVE	CATEGORY	TIME-MINUTES
Phil Gosling	Wait/Find Material/Tool	20.00
Rob Simpson	Sample Drg/Machining Queries	20.00
Chris Thomson	Cleaning/Labouring	15.00
Steve Collins	Machine Breakdowns	90.00
Mark Brewster	Wait/Find Material/Tool	20.00
TOTAL		165.00

From Aberdeen to Ashford in Kent. From Stoke to Lincoln. From Carlisle to Cambridge, PRECISE360 is helping over 50 UK precision engineering owners simplify and streamline their business processes Helping them to grow by automating critical day-to-day tasks.



For a free 30 minute demonstration ring us on 01661 844864 today.