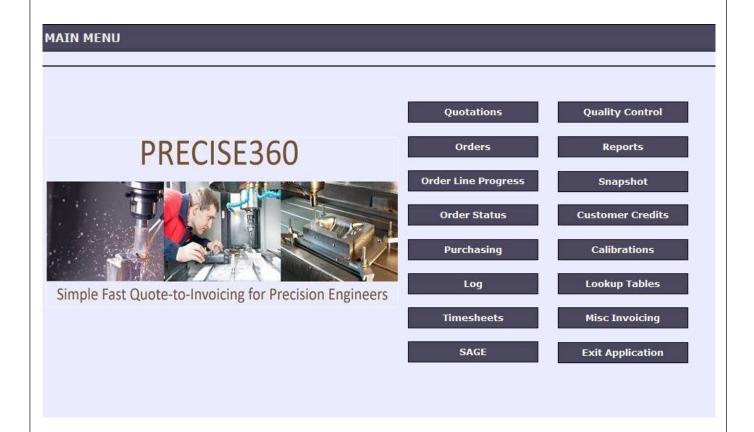
PRECISE360

Fast and simple quote-to-invoicing for precision engineering owners who want



more time to spend on what matters most.

Because PRECISE360 has been designed by owners of precision engineering companies, it comes with functionality guaranteed to maximize your returns from the one place that really matters...your factory floor.



It eliminates the two biggest threats to your efficiency...your productivity...your margins...and your cash flow. Paperwork and disjointed ill-fitting software packages.

The stealers of your most precious assetavailable. Time.

Paperwork, and let's face it, there is a lot of it in precision engineering.



- customer enquiries
- customer drawings
- quotations
- raw material prices
- customer purchase orders
- job cards
- operative time sheets
- purchase orders for raw materials

- purchase orders for subcontractors
- customer & supplier delivery notes
- Customer & supplier invoices
- Certificates of conformities
- Supplier test certificates
- customer conformance issues
- customer order variations
- supplier rejection issues

and with every job it keeps on growing...and growing.



Trying to process and join up all this paperwork using software such as spreadsheets, accounts packages, Microsoft Word, and email, makes tasks tedious and longwinded. Working like this in the daily cauldron of getting the job done...on time...right and first time, force errors and omissions.

While each incident in its own right is tolerable, over time they build up to collectively make people's jobs frustrating.

And even with computers with their folders, subfolders and numerous files there is nothing that links everything together to answer the only question that really matters "how did we perform both operationally and financially on the job?"

"Now the invoice gets emailed as soon as the signed delivery note comes back from the customer. This has seen our average debtor days drop, and really helps with cash flow"

- Sue Bloor, Director, B & E Engineering - Crewe

PRECISE360 has been built upon one core belief. SIMPLICITY. With its easy to use input screens, users can enter information quickly and accurately. Having done so it automatically updates associated areas. It takes the strain out of having to do the same task multiple times.

This means less work for you and your staff, freeing up precious time to spend in areas of your business that grow profits.

Everything linked in harmony. Tailored to suit the way you work.



Tools to simplify and put your finger on the pulse of your business

- Built in scanning
- Documents library for quotes, orders, purchase orders, and measuring tools
- Works with MS Outlook, Excel, Word and Crystal Reports
- Updates SAGE, Xero, QuickBooks, Pegasus TASBooks and Exchequer
- Logs for storing and emailing notes
- 25 built in reports which deliver insight for improvement
- Custom professional documentation including quotes, job cards, delivery notes, invoices, purchase orders, Certificates of Conformity and many more
- Job Profitability shows actual against quoted along with Job Performance Statement with full traceability of labour, materials, subcontracted and extras transactions



Fast simple quote production

- Designed to suit your stationery
- Instant delivery by email
- Price for multiple quantities
- Use your operations and price in minutes or hours
- Raw materials with percentage mark-up including free issue
- Include tooling costs
- Flexible pricing

- Multiple delivery addresses
- Design your own delivery methods including FOC by customer
- Repeats
- Automatic storing of quote as PDF in documents library
- Fast access to quote, item and customer histories
- Email chasers & reminders
- ...and much, much more



Automatic conversion from quote or direct entry

- Email order acknowledgements
- Automatic job card production to suit your existing format
- Automatic delivery notes with part delivery capability
- Automatic invoice production with part (scheduled) capability
- Proforma invoicing
- Automatic Certificates of Conformity
- Delivery notes & invoices stored as PDF for future reference

- Dimension variation recording
- Repeats
- Instant profitability per order
- Instant actual versus quoted comparison across all levels
- Log for notes with built in emailing
- User defined order status with analysis to Excel
- Instant shop floor time spent versus actual by operative
- ...and much, much more



Automatic updating to work in progress

- Supplier enquiries for sourcing raw material prices
- Automatically convert supplier enquiries to purchase orders
- Request supplier certificates
- Update with supplier delivery notes and invoices
- Automatic updating to jobs
- Raise orders for consumables

- Automatic raw material price file updating
- Optional authorization limits by user and item
- Record cast details including supplier, diameter, length, grade and search by ID no
- ...and much, much more

"Before PRECISE360 everyone had their own spreadsheets and it was a nightmare trying to see the real and true picture of how we were doing. Now everyone uses the same system and I can see in minutes how we are performing."

Grieg Hepburn, Managing Director, Premium Drilling Tools Ltd - Aberdeen



Instant traceability and analysis of shop floor time

- Record time via bar code or touch screen
- Records attendance
- Log in and off job
- Track operation
- Track machine centre
- Track non productive time



- Operative time spent
- Record measuring tool usage
 - ...and much, much more





Guaranteed compliance internally and externally

- Automatic updating with customer orders
- Automatic integration with suppliers' deliveries
- Define your own concession reasons
- Email documents
- Attach files such as images to concessions
- Comprehensive Options for API (oil & gas companies)
- Excel and Crystal Reports output

- Record and analyse by machine centre & operative
- Measuring tools calibration and inspection records
- Automatic email reminders for inspections due
- Save calibration and test results with tool history
- Generate linked purchase orders for repairs
- User time frequencies
- Analyse by tool type and location





Simple time saving, error free updating

- Detailed pre and post update audit trails
- Updates customers, suppliers, nominals and cost centres
- Roll back when errors occur in original entry
- Electronic file can be emailed where accounts office is in different location











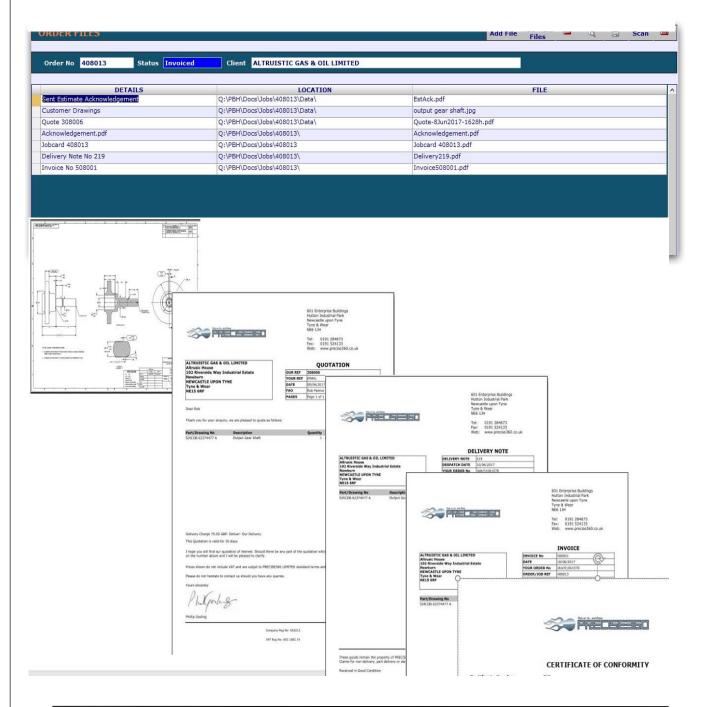
"Reducing the volume of paperwork, and being able to instantly see the accurate status for customers orders has slashed wasted time, which has seen a noticeable increase in production and quicker deliveries"

Stuart Marsh, Owner, Highblade Cables - Appleby-in-Westmorland

Instant access to the information you need when you need it

PRECISE360 eliminates the need to hunt for critical paper or computer files by automatically creating and storing copies of the document in the files library of the quote, customer order, purchase order, QA incident, etc.

It does this in the universal format of Adobe PDFs. Blisteringly fast, and available on tap to view, print or email anytime you need it. Nothing to misplace, lose or get frustrated over because it is not to hand. In addition you can also add your own files to this library and scan directly to it.



"Reducing the volume of paperwork, and being able to instantly see the accurate status for customers' orders has slashed wasted time, which has seen a noticeable increase in production and quicker deliveries"

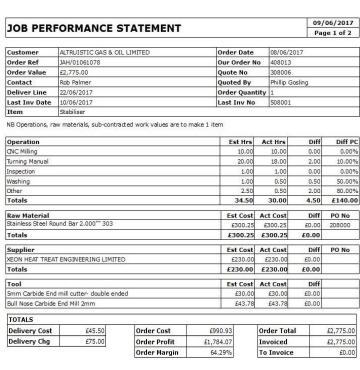
Stuart Marsh, Owner, Highblade Cables - Appleby-in-Westmorland

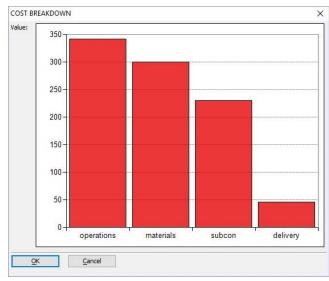
Measure true performance across your entire operation

- How much profit did we make on the job?
- Did we complete it in the time we quoted?
- Did we meet the customer's delivery date?

PRECISE360 has been designed to answer these questions quickly...and easily.







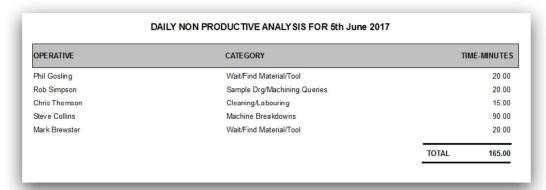
"A big time saver is the bar coding. Now we can check in real time on any job. It is invaluable advising customers on delivery dates. The bar coding of production time and raw material usage has slashed waste."

Tony Winter, Operations Manager, Vaplas Limited - West Yorkshire



On tap reporting and analysis that delivers information you can easily...and quickly action into improvement to build competitive muscle.

| ORDER ESTIMATED VS ACTUAL OPERATION HOURS | | | | | | | | 09/06/2017 Page 1 of 1 | | | |
|---|---------------------|------------------------------|------------|----------|------|-------|-------------------|---------------------------|----------|-------|--|
| | | | | | | | | | | | |
| CUSTOMER | ALTRUIST | ALTRUISTIC GAS & OIL LIMITED | | | | | | | | | |
| JOB NO 408 | 013 t Gear Shaft | DATE | 08/06/2017 | | 0 | TY | 1 | DEL DU | E 22/06 | /2017 | |
| OPERATION | | | EST HRS | ACT HRS | | 2.2 | | | | | |
| Other | | | 2.50 | 0.50 | | | | | | | |
| | | | | | CH | 0.50 | 10/06/17 | 17:30 - | 10/06/17 | 18:00 | |
| CNC Milling | | | 10.00 | 10.00 | | | | | | | |
| | | | | | RS | 10.00 | 09/06/17 | 08:00 - | 09/06/17 | 18:00 | |
| Turning Manual | | | 20.00 | 18.00 | | | | | | | |
| | | | | | PG | 6.00 | 09/06/17 | 13:30 - | 09/06/17 | 19:30 | |
| | | | | | PG | 12.00 | 10/06/17 | 08:00 - | 10/06/17 | 20:00 | |
| Washing | | | 1.00 | 0.50 | | | | | | | |
| | | | | | LM | 0.50 | 10/06/17 | 18:30 - | 10/06/17 | 19:00 | |
| Inspection | | | 1.00 | 1.00 | | | | | | | |
| Chilyden | MASSA | | 1010000 | 1,500-50 | RS | 1.00 | 10/06/17 | 21:00 - | 10/06/17 | 22:00 | |
| ЈОВ | | | 54.50 | 48.00 | diff | | 6.50 88 Within | 3.07% Quote | | | |



From Aberdeen to Ashford in Kent. From Stoke to Lincoln. From Carlisle to Cambridge, PRECISE360 is helping over 50 UK precision engineering owners simplify and streamline their business processes Helping them to grow by automating critical day-to-day tasks.





BILLINGHAM MACHINE COMPANY CAMPBELL & HALL LTD



















For a free 30 minute demonstration ring us on 01661 844864 today.