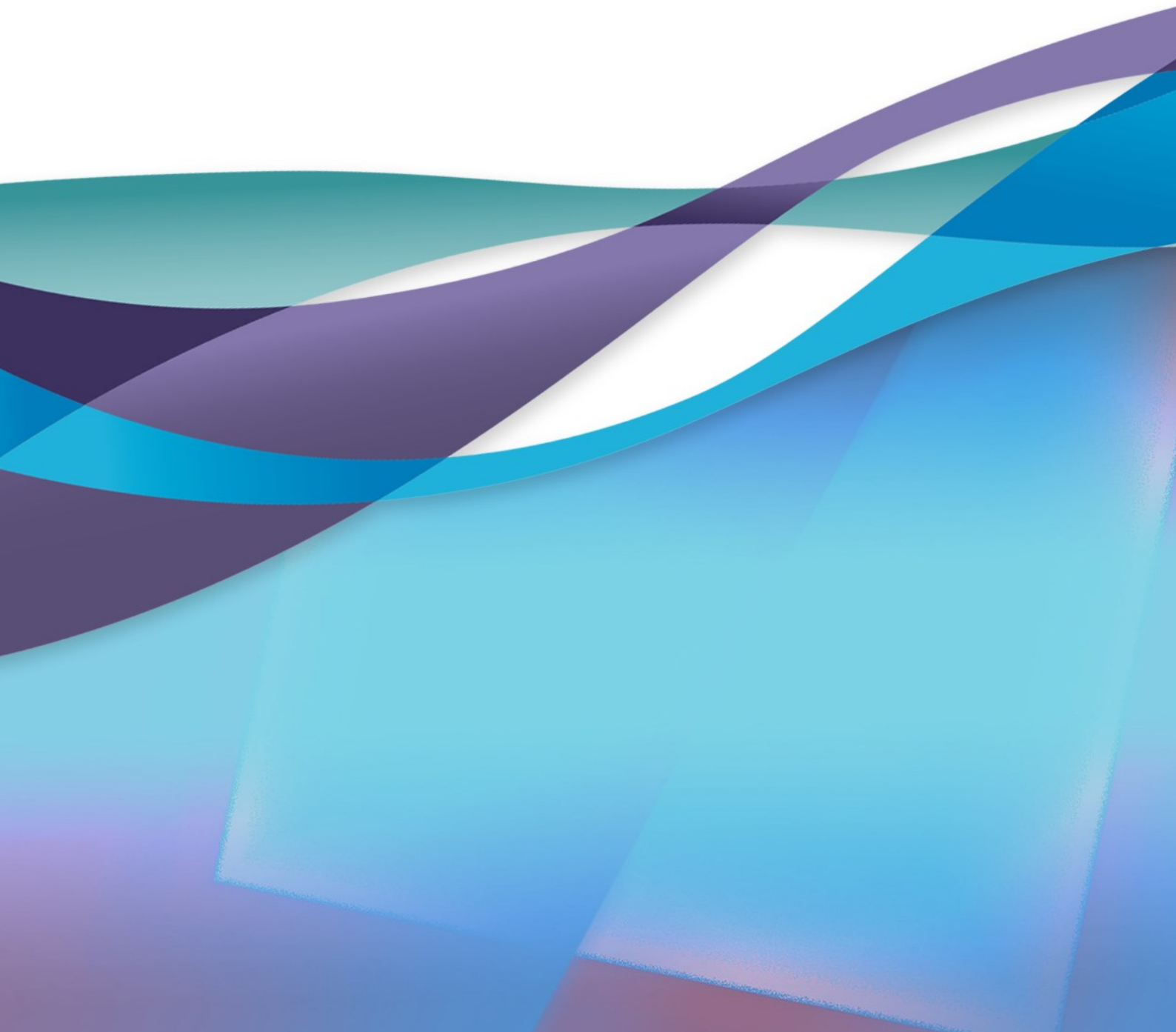


# AIT solutions and services

*Visibility. Analytics. Control.*



# Welcome

## We are AIT

At AIT we are proud of our reputation, won over 15 years, for delivering innovation and excellence in Advanced Infrastructure Technology to hundreds of enterprises in the public and private sectors.

Our business provides a unique mix of expertise, trusted advice and technology across both Network and Physical Infrastructures.

We ensure that you have the visibility, analytics and control of your critical infrastructure.

Partnering with the leading technology vendors, we add value at every stage through our award winning, in-house professional services team. From audit, design and project management to support and full managed services, AIT delivers what you need.

Our passion and focus on getting the job done and providing unrivalled care has rewarded AIT with exceptional customer loyalty.

### *Our solutions and services*



Network, mobility and cyber security solutions



Physical infrastructure, data centre and facilities



Professional services, consultancy, support maintenance and project management

## Network, mobility and cyber security solutions

Emerging technologies transform enterprises by improving productivity and efficiency. To make the most of them requires

a fast, flexible, secure and reliable IT network. AIT's experience ensures our customers infrastructure is fit for purpose.

## Physical infrastructure, data centre and facilities

Our solutions manage, monitor and control critical infrastructure at the edge and in the data centre.

We increase the available capacity, reduce downtime and cut energy costs for our customers.

# Solutions and services

## *Network Infrastructure, Mobility and Cyber Security*

AIT provides a range of networking, mobility and cyber security solutions and services to help you manage, control and secure your network. We work with you to understand your challenges and go behind the hype and marketing of the big name vendors to deliver what you really need.

Whether your requirement is for two APs or 10,000 APs, a classroom, campus, head office or hundreds of sites, our services scale for all requirements with solutions tailored to meet your needs and budget.



### WIRELESS AND MOBILITY

Wireless is our passion. We know how to make it work and keep it secure so your users get the full benefits of mobility.



### PROFESSIONAL SERVICES

Our award winning in-house services include audits, surveys, design, app development, project management installation, support and training.



### CYBER SECURITY AND CONTROL

Innovative technology and skills that deliver best practice security to protect your business against a growing cyber threat.



### NETWORK SWITCHES

Core and Edge switches from leading brands. Feature rich technology, reliability and exceptionally low TCO supported by AIT professional services.



### ANALYTICS

Using leading software tools and our own in-house development team we tailor solutions to provide the data you need.



### POINT TO POINT WIRELESS

Cost effective alternatives to leased lines installed in days. High bandwidth wireless backbones for campus and metropolitan networks.



# Solutions and services

## Physical Infrastructure, Data Centre and Facilities

AIT provides a range of solutions and services to help you manage, monitor and control your physical infrastructure including cooling, mechanical and electrical equipment and power and data cabling. We provide you with visibility, analytics and control through a single pane of glass.

Whether your requirement is for two racks or 1,000, a small comms room, a campus, head office or hundreds of sites, our services scale to meet all your requirements with solutions tailored to meet your budget.



### CONSULTING AND AUDITING

Expert advice and practical solutions to improve resilience, cut costs and independently assess your owner operated, Co-Location or hosted data centre.



### DESIGN AND BUILD

New builds and upgrades of comms rooms and data centres. Innovative design, installation and support of UPS, cooling and rack containment solutions.



### MANAGE AND OPTIMISE

Make the most of your investment with AIT managed services and solutions. Minimise PUE, maximise uptime and reduce risk.



### INFRASTRUCTURE MANAGEMENT SOFTWARE

Real time monitoring, planning and control of cooling, power, space and connectivity in IT equipment racks across your estate.



### PHYSICAL INFRASTRUCTURE MANAGEMENT SOFTWARE

Map the physical layer of your network. Easy to use, our tools provide instant diagnosis and help you enforce best practice cabling standards.



### KVM AND CONTROL ROOM

Technology and services to extend and switch analogue, digital and virtual desktop video, mouse and keyboard.

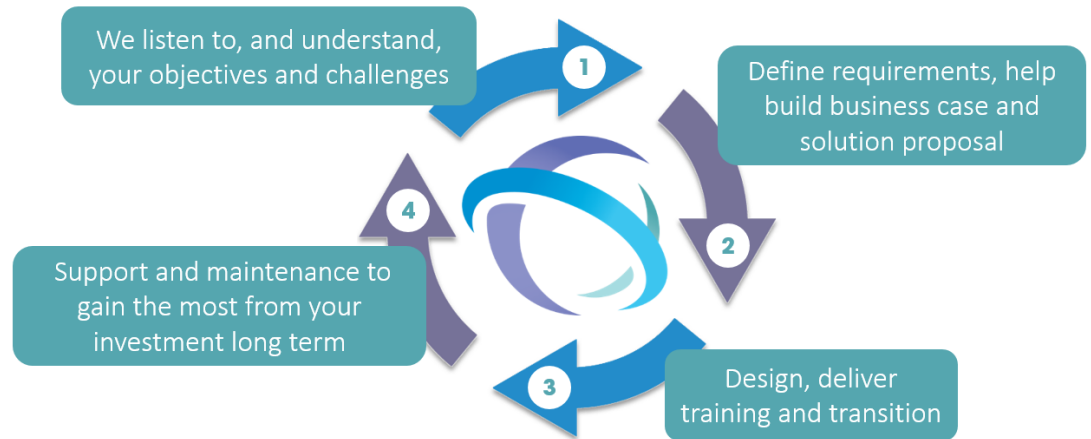


# Our approach

AIT has a unique blend of experience and skills in IT and mechanical and electrical engineering.

We are passionate about what we do, bringing our drive and expertise to work with our customers

as part of their team to bridge the gap between department silos with our experience and understanding.



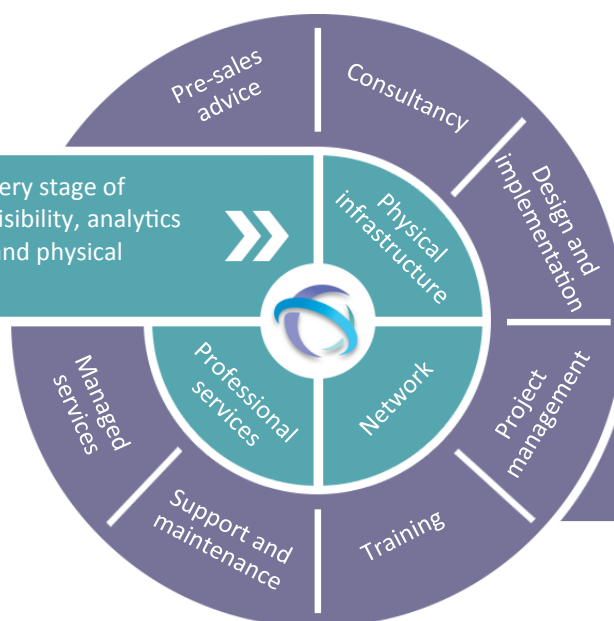
## We deliver

innovation by harnessing the creativity of AIT consultants and our development team with vendor partner solutions.

### What

Our business adds value at every stage of delivery, providing you with visibility, analytics and control of your network and physical infrastructures.

AIT delivers excellence through experience, expertise and commitment to exceeding customers' expectations.



### How

It's our professional services team that makes AIT stand out from the crowd. They deliver the support you need, when you need it.

# Professional services, consultancy, support maintenance and project management

AIT adds value at every stage with a comprehensive professional services offering:

- Consultancy
- Surveys and design
- Project management
- Installation
- Trouble shooting and resolution

- Proactive monitoring
- Configuration changes
- Training
- Maintenance
- Audits
- Health checks
- Vulnerability scans
- Reporting
- Application Development
- Compliance



## Our support

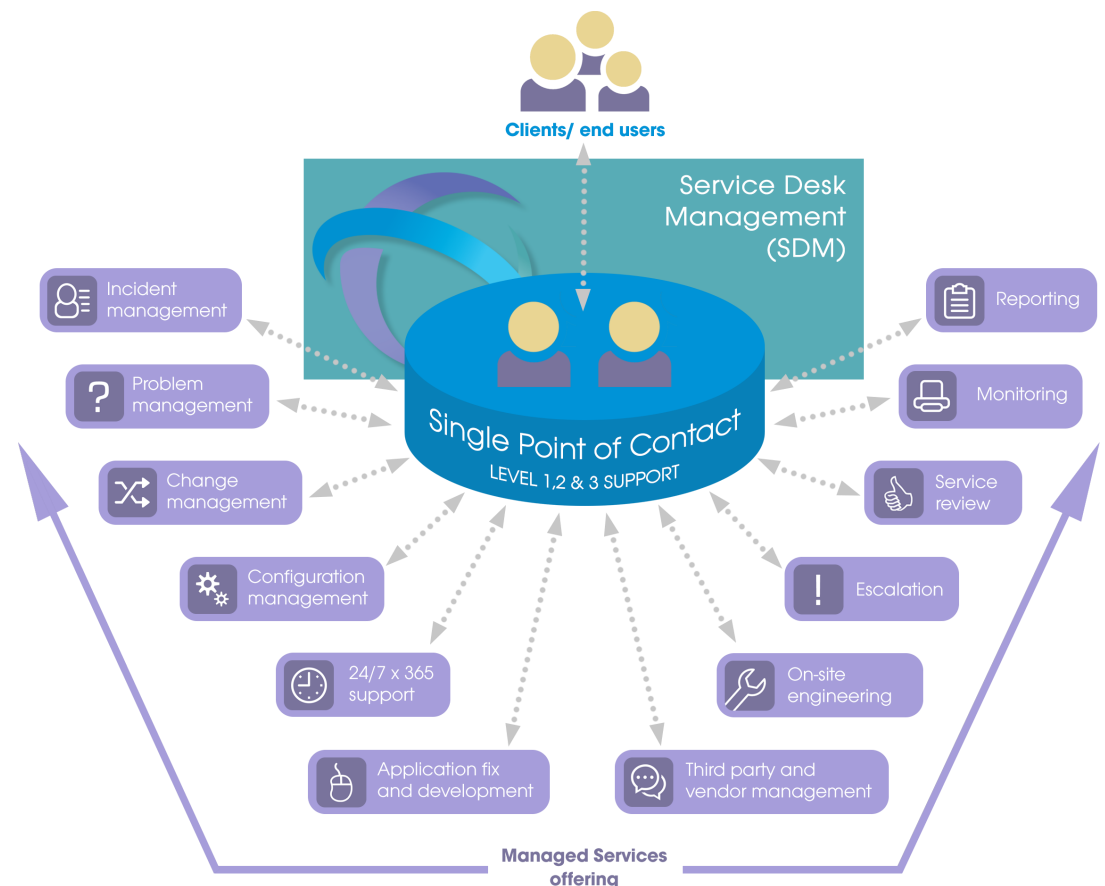
services enable our customers to stay focused on their core business, saving them time and money.

AIT managed services are provided in standard tiered packages which can also be tailored to deliver to specific requirements.

You don't have to take our word for how good we are! Please visit our website

[www.ait-pg.co.uk](http://www.ait-pg.co.uk)

where you will find case studies and customer references testifying to our expertise, professionalism and customer focus.



# Our work

“AIT had the skills to install and configure the wireless network in a very short space of time. They have been a very professional partner throughout the project from start to finish, and we continue to work closely together on future strategic projects.”

“We quickly got to trust AIT’s advice and respect their technical expertise.”

**Minesh Chikniwala**  
Deputy CIO, University of Bedfordshire

**Tony Daly**  
Lead Data Centre Technician, Solihull Council

*Some of our  
public sector  
clients*



*Some of our  
private sector  
clients*



## Get in touch

If you would like to know more about how we can work together, please contact us, we'd love to hear from you.

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