



StrataPrime enables leaders to accelerate, transform and secure value from technology in a digital age.



Technology Business Management (TBM)



Digital Workplace



Cybersecurity & Risk

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Technology Cost Optimisation at a large water utility

StrataPrime delivered a 25% vendor cost reduction programme, with improved cost controls, for a large water utility.

Enabling Technology and Procurement Teams to Achieve More

- The team ran a cost reduction exercise on contract renewals, leading to a 25% cost reduction on 3rd party contract costs
- Delivered sustainable savings with strategic vendors
- Managed the “unmanageable vendor tail” and shadow IT spend
- Efficient handling of regulatory contract and commercial negotiations. Managed OJEU tenders under regulator directives
- Embedded Service Ownership cost accountability
- Provided visibility on total cost of ownership for IT assets.
- Implemented supplier governance and service owner accountability.
- Strengthened collaboration between technology, finance and procurement.

25% Annual Cost Savings

Annual technology run optimisation

£15m Budget Savings

Indicative TCV cost reductions

10x Return on Investment

StrataPrime deliver self-funding engagements averaging 10x ROI

80% Service Improvement

StrataPrime engagements delivered a 80% YoY Service Improvement



StrataPrime uses the Seven Cost Levers approach to identify, deliver and secure market-leading results.



Identify

The Seven Cost Value Levers

Business Vision, Strategy Targets, KPIs, Metrics, Partnership



- Infrastructure, Platform, XaaS and Cloud
- Application & License Management
- Vendor Management & Procurement
- Demand Management & Benchmarking
- Resource, Process, Automation and AI
- Service Mgmt. and Operational Excellence
- Portfolio, Programme and Projects



Value Business Cases

8 Weeks

Fixed Price or Risk & Reward



Transform

The Transformation Factory

Key Transformation Enablers



Planning



People

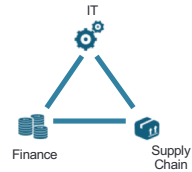


Operational Sub-towers

12 Weeks to 24 Months

Price by scope

Tangible Annual Cost Benefits

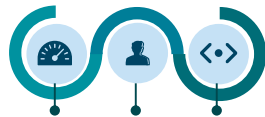


Improved Collaboration, Automation and Efficiency

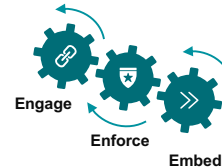


Service improvement and Risk Reduction

Underpinning our core products is The Astute Way™, our lightweight agile sprint methodology which drives iterative improvement of value realisation.



Mobilise Accelerate Transform



Engage Enforce Embed

The Astute Way™

Scrum-based Methodology

Capture

Analyse & Quantify

Recommend

Approve

Deliver

8 Week Timeline for Initial Engagement