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# Wholesale city eyes RM10bil revenue

Centre expected to host over 5,000 wholesalers within a decade

**B**OLD and adventurous GM Klang Wholesale City in Bandar Botanic expects to rake in RM10bil in wholesale revenue within a decade as it creates a new trend of offering small stores that offer goods at economical prices at its premises.

It has set its sights on becoming the largest and most comprehensive one-stop, international wholesale city in South-East Asia, a move that should help to strengthen Klang's position as an international trading hub.

GM Klang Wholesale is jointly developed by Gamuda Land Sdn Bhd and GM Klang Sdn Bhd. Full completion of the development is expected to be in 2025, whereupon the wholesale centre is expected to host more than 5,000 wholesalers.

By then, total revenue, which came in at RM1.5bil in 2014, is expected to rise exponentially and hit RM10bil.

Gamuda GM Klang Sdn Bhd managing director Datuk Lim Seng Kok said that the company would like to see at least 25% of its tenants coming from Asean, the Middle-East and countries like Bangladesh, China, India and Pakistan.

"Opportunities for jobs are immense as the wholesalers will contribute to some 20,000 jobs. Block A, comprising 700 lots spread out over five levels, has been operating since October 2012.

"It offers a wide variety of quality products on a wholesale basis, including fashion apparel and accessories, cosmetics, stationery, toys and electrical goods," Lim said.

"Over time, it has become a well known product sourcing destination for many entrepreneurs and small business owners from all over Malaysia and even neighbouring countries," he added.

According to Lim, the 12-storey Block B, which is currently under construction, will showcase the latest fashion trends from around the world, with one level specially dedicated to Muslim apparels and accessories. Block C would be focused on the wholesale of household goods, office and building supplies.

Lim said the presence of foreign businesses would certainly add diversity, freshness and a cosmopolitan flavour that would help to draw more visitors to the place.

"We want to play a key role in helping Klang grow into an international trading hub where business can actually thrive," he said.



**Choices galore:** Consumers checking out all kinds of bags available at GM Klang Wholesale City.

Selangor Mentri Besar Azmin Ali, who graced the official opening of GM Klang Wholesale City recently, said GM Klang Wholesale City's presence and plans would surely give the necessary boost to Selangor's economy.

"I hope small traders, especially young graduates interested in entrepreneurship, will take up the opportunity to open up their businesses here.

"I also hope that the management will be able to supervise along with the authorities on providing competitive yet affordable prices to the consumer," he said.