



2017 Annual Report

80 Years Strong



Message from the Chairman



The Vision of the British Columbia Aviation Council is an aviation and aerospace industry that is visible, connected and thriving. As the Board Chair, I am pleased to once again deliver an annual report that outlines our efforts toward fulfilling that vision.

This is a special year for BCAC as we celebrate our 80th anniversary. To say our industry has changed over the last 80 years would be nothing if not an understatement. Eighty years ago, it would have been uncommon to know more than a handful of people who had experienced flight; today, for Canadians flying across the country and indeed, across the globe is quite commonplace. Advances in avionics, surveillance and communications mean travelling by air is more accessible, more routine and safer than ever before. The British Columbia Aviation Council is proud to be a stakeholder and supporter of this incredible industry and is ready to represent, connect and promote the interests of our members.

Speaking of connection, we are very proud of this year's conference where the theme was "Facilitating Connections". I would like to extend a sincere note of thanks to all the

speakers who selflessly gave of their time, to our sponsors and supporters who helped make the conference happen, and to the conference committee for their tireless efforts in putting this event together.

One of the cornerstones of the work we do at BCAC is the presentation of scholarships to deserving individuals to help fulfill their dreams of careers in aviation. This year BCAC presented \$53,500 worth of scholarships thanks to the generous support of our membership. Congratulations to all our scholarship winners and please know we are ecstatic that each and every one of you have chosen aviation as your profession. At no time in history has it been as important as it is now to encourage and inspire youth to enter careers in the aviation and aerospace industry. We are on the cusp of a labour crisis in many sectors of our industry such that ensuring the sustainability of our industry is going to take a concerted effort from all concerned; corporations, not for profits and all levels of government. You can be sure that BCAC will be front and centre on this issue to keep our members aware, involved and represented.

On a personal note I am proud to be part of such a vibrant organization working with dedicated and insightful professionals and I look forward to another exciting year.

Heather Bell



Message from the Executive Director



The B.C. Aviation Council has been present in the aviation industry in B.C. for 80 years now. It is because of the continued support from the industry and our members that we are able to grow and develop as an organization. 2017 was a successful year again for the Council thanks to the

hard work of many. Throughout 2017 we strived to provide more benefits to our members by hosting more networking events, sharing information through our website and email blasts, and connecting with other industry associations to better strengthen our reach within the industry.

In 2017 we continued to work with the Aviation Leadership Foundation's mentorship program, and hosted events including: industry networking events, Silver Wings Awards and our

annual Airport's Conference in Cranbrook. The Council also sustained strong growth, reaching 340 members.

There were significant personnel changes near the end of 2017. The part-time positions of Executive Director and Administrator were combined into a full-time Executive Director position. Candace McKibbin moved on with her career in mid-November and Donna Farquhar retired at the end of December. The results in this annual report are due to their hard efforts. Extremely big shoes to fill.

Thank you to all the volunteers that dedicate their time and support BCAC throughout the year, lead by our Board of Directors. Thank you to our members, our sponsors, and scholarship donors. I look forward to getting to know you throughout 2018 and how the BCAC can better serve your needs.

Dave Frank



What We Do

The British Columbia Aviation Council, established in 1938, is a member-driven organization that represents and promotes the shared interests of the aviation and aerospace community.

Aviation and aerospace is critical to growing the provincial economy and supports all British Columbians everyday. It is the job of the BCAC, in partnership with members, stakeholders, and the community, to positively influence the well-being of British Columbia's aviation and aerospace sector. It is only by innovating and finding new ways to work together will we see a visible, connected, and thriving aviation and aerospace industry in BC.

The British Columbia Aviation Council is a charitable society established under the Society Act.

Vision

An aviation and aerospace industry that is visible, connected and thriving.

Mission

To promote, stimulate and encourage the development, growth and advancement of aviation and aerospace in British Columbia.

Board of Directors

PETER BARRATT

HEATHER BELL
CHAIR

HEATHER BRAUN

HARVIE BUITELAAR
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MICHAEL DELVES
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MARCELLO GAROFALO

REG KRAKE

JACK LAZAREFF

DAVE NOWZEK

GREGG RAFTER

TREVOR SKILLEN

QUENTIN SMITH

JACK WILLMS

STRATEGIC RESULTS 2017

For 80 years, the B.C. Aviation Council has worked to grow the profile of aviation and aerospace in British Columbia. Below are some examples of our efforts to achieve a visible, connected and thriving aviation and aerospace industry.

1 Increasing Visibility

Objective: The Industry's history, size, scope, and impact become well known to members, politicians, civil servants, educators, journalists, and the public in B.C. and elsewhere.

Results:

- Social Media following up 22%
- Corporate, Individual and especially Student Membership have all increased, reaching a total of 340 members
- Signed affiliation agreement with the Canadian Council for Aviation and Aerospace (CCAA)
- Hosted affiliates of BCAC to Board of Directors meetings including COPA and Hope Air
- Supported the Aviation Leadership Foundation's Mentorship Program
- Hosted a sold-out membership dinner in November with guest speaker Michael Benson, Provincial Air Tanker Program, BC Wildfire Service
- Hosted a free sold-out networking event for youth engagement in May at the Dublin Crossing Pub in Vancouver
- Hosted a very well-received Silver Wings Awards at the Vancouver Convention Centre, awarding six industry awards and a record 15 scholarships totalling \$28,500 plus a 50 hour commercial float plane endorsement through the new Harbour Air Advanced Float Plane Endorsement scholarship (value \$25,000)
- Hosted annual Airports Workshop and BCAC's AGM in Cranbrook
- Fundraised through YVR's Annual Koffee Klutch for scholarship fund adding \$1480 to the fund.
- Published 33 E-News Articles
- Partnered with the Waypoint Aviation Connections event held on September 28 at the Simon Fraser University downtown campus, with organizations such as YVR, BCIT, WestJet, Air Canada, TSB, InterVISTAS, Nav Canada and more in attendance.
- Attended Langley Secondary School to speak with students in the new Aviation Explorations class
- Attended the Canadian Aviation Hall of Fame Gala at Vancouver International Airport to honour four new inductees including B.C. Entrepreneur Danny Sitnam, CEO and President of Helijet International

2 Contributing to the Development of Aviation and Aerospace Policy

Objective: BCAC provides a clear and timely voice on policy and related issues that can influence a visible, connected and thriving aviation and aerospace community.

Results:

- Worked to promote the B.C. Air Access Program (BCAAP)
- Participated in the Greater Vancouver Board of Trade Transportation Committee
- Attended CBAA, GVBOT, and CILTNA events
- Attended ATAC's AGM and Conference in Montreal
- Attended the Canadian Owners and Pilots Association conference in Kelowna, B.C.
- Participated on the Nav Canada advisory committee
- Worked to develop an economic impact study for aviation and aerospace in B.C.
- Supported national coalition working to rethink flight duty hours for smaller, regional operators and various sectors of the aviation industry

3 People - The Industry's Future

Objective: BCAC collaborates with educators, industry, government, partner associations and others to promote a visible, connected and thriving industry.

Results:

- Blue Skies Ahead: Four new postings on the Blue Skies Ahead blog that features different careers and success stories in the industry
- Supported the Aviation Leadership Foundation's Mentorship Program
- Attended Women of Aviation Week Event in Squamish, B.C.
- Partnered with Waypoint Aviation Connections and attended the event with a table to provide information to students on BCAC
- Represented on the Program Advisory Committee for BCIT's Airport Operations Program
- Over 80 new BCAC Student Members in 2017
- Added the Lynne Denison Scholarship Fund to the BCAC scholarship page to collect funds for a scholarship in honour of Lynne Denison Foster who retired in 2017 from BCIT Aerospace
- Increased scholarships by \$5,000 plus a 50 hour Harbour Air Advanced Float Plane Endorsement
- Awarded \$28,500 in scholarships, 2017 Scholarship Winners:
 - » Al Michaud Memorial \$1,000
Kieran Lapointe, Pacific Flying Club
 - » Anderson Family Flight Training \$5,000
Derek Strangway, Pacific Flying Club
 - » Anne and Rudy Bauer Memorial, \$1,000
Nadia Scott, Victoria Flying Club

- » Barry and Jim AME Graduate, \$3,000
Sean Peterson, BCIT Aerospace
- » BCAC Airports Committee Airport Ops/
Mgt Training, \$2,000 each
Jason Tran and Jaskaran Sidhu, BCIT Aerospace
- » BCAC Career Training, \$1,000
Dylan Reid, Pacific Flying Club
- » BCAC Flight Instructor Training, \$1,000
Paawan Miglani, Southern Interior Flight Center
- » Conair Group Commercial Aviation Training, \$3,000
Edward Harry, Chinook Helicopters
- » Ernie Alexander Memorial \$2,000
Matthew Lum, BCIT Aerospace
- » Harbour Air Advanced Float Plane
Endorsement, 50 hours *
Natasha Shoebridge, Victoria Flying Club
- » *Helijet IFR Training (Rotary), \$3,500
Rowland Stanley, Chinook Helicopters
- » Michelle Ward Memorial, \$2,000
Owen Titerle, Coastal Pacific Aviation
- » Mary Swain Memorial, \$1,000
Brenna Short, BCIT Aerospace
- » William Templeton Airport Ops/Mgt Training, \$1,000
Sina Tajbakhsh, BCIT Aerospace

*New for 2017

4 Encouraging a Connected Community with a Strong Voice

Objective: BCAC brings people together to present a strong voice for the aviation and aerospace community in B.C.

Results:

- The Silver Wings Awards brought together aviation professionals from all over the province to support the 2017 award recipients. Industry awards were presented in the following categories:
 - » Entrepreneur of the Year in Aviation
Craig Murray, Nimmo Bay Resort
 - » BCAC Environmental Award in Aviation
Masset Municipal Airport
 - » Back and Bevington Air Safety Award
Cathy Press, Chinook Helicopters
 - » Robert S. Day Award
Teara Fraser, Iskeww Air Inc.
 - » William Templeton Award
Alberni-Clayoquot Regional District
 - » Lifetime Achievement in Aviation
Terry Rea, YVR Tower, Nav Canada
- Hosted successful Airports Workshop in Cranbrook, B.C. with speakers from the Canadian Airports Council, Transport Canada, Carter Hales Design Lab, Kootenay Rockies Tourism, Jetpro Consultants, Team Eagle, Nav Canada, Savage Management, SNC-Lavalin, InterVISTAS, Urban Systems, McElhanney Consulting, Airbiz, Sixel Consulting, and Tetra Tech EBA
- Attended the Canadian Business Aviation Association (CBAA) convention in Abbotsford, B.C. in conjunction with the Aerospace Defense and Security Expo (ADSE) from August 10-11

- Developed a slide presentation on the history of aviation in B.C.
- Focused on building high-function committees to drive our council, including the addition of our Events committee

5 Ensuring Continued Organizational Sustainability and Financial Stability

Objective: BCAC continues to strengthen and grow the organization's financial stability in order to realize the vision.

Results:

- Conducted detailed membership pricing review taking into account results of extensive membership survey
- BCAC Investment Portfolio reviewed by Audit and Investment Committee
- Financial reporting monthly to BCAC Board of Directors
- Increased scholarship endowment funds
- 2017 Annual Report released
- Organizational structure managed by Governance Committee
- Combined the role of Executive Director and Administrator to one position

BCAC's membership has soared, reaching 340 and climbing.

In 2012, BCAC issued \$10,000 in scholarships. By 2017 that number increased to \$53,500 including a 50 hour float plane endorsement.



Statement of Financial Position

December 31, 2017

	2017	2016
Assets (Current)		
Cash	44,175	46,343
Accounts Receivable	21,761	3,380
Inventory	2,415	4,231
Capital Assets		
	10,328	14,453
Investments		
	333,486	280,494
	412,164	347,401
Liabilities		
Current Liabilities	1,255	4,497
Deferred Revenue	19,675	-
Deferred Contributions	56,329	46,135
	77,259	50,633
Net Assets		
Invested in capital assets	10,328	14,453
Internally restricted	178,371	170,602
Endowment funds	130,000	100,000
Unrestricted	16,207	11,714
	334,905	296,768
	412,164	347,401



Committee Chairs for 2017

Airports

Cuyler Green / Marcello Garofalo

Air Operators

Dave Nowzek

Awards and Scholarships

Michael Dery

Audit and Investment

Mike Delves

Communications

Heather Braun

Endowment

Mark Duncan

Events

Heather Braun

Governance

Gregg Rafter

Membership

Reg Krake

Silver Wings Awards

Harvie Buitelaar

Youth Engagement

Candace McKibbin

Our Affiliations

Air Cadet League of Canada, BC Provincial Committee

Air Transport Association of Canada (ATAC)

British Columbia General Aviation Association (BCGA)

Canadian Council for Aviation and Aerospace (CCAA)

Canadian Owners and Pilots Assn (COPA)

College of Professional Pilots of Canada (CPPC)

Hope Air

Manitoba Aviation Council

Northern Air Transport Assn (NATA)

Pacific Northwest Aerospace Alliance (PNAA)

Quarter Century in Aviation Club

Saskatchewan Aviation Council

Unmanned Systems Canada

Vancouver Board of Trade



JOIN BCAC

To join BCAC or get more information, visit:
www.bcaviationcouncil.org/join-bcac

CHOOSE YOUR MEMBERSHIP

With over 340 individual and corporate members, the BCAC represents almost all major aviation companies in the province. Please consider joining us to enjoy the benefits of membership while helping to sustain a strong aviation sector in British Columbia.



SUSTAINING
\$5,000



CORPORATE SUPPORTER
\$2,500



CORPORATE
\$500



INDIVIDUAL
\$100



STUDENT
*FREE

Member rates for BCAC	Member + 10 colleagues	Member + 5 colleagues	Member + 1 colleague	Member	Member
Member rates at Delta Hotels and Resorts	✓	✓	✓	✓	✗
One Vote in the Society	✓	✓	✓	✓	✓
Opportunity to serve on Committees and the BCAC Board of Directors	✓	✓	✓	✓	Committees
Member only newsletter and “first-to-know” industry announcements	✓	✓	✓	✓	✓
Your Company information on the BCAC website	Logo	Logo	Logo	✗	✗
Your company profile on web and periodic newsletter placements	✓	✓	✓	✗	✗
Free Job postings on website	✓	✓	✓	✗	✗
Recognition at the annual Silver Wings Awards	✓	✓	✓	✗	✗
Tickets to the annual Silver Wings Awards	4	2	✗	✗	✗