

Wernick®

GROUP

Accommodating people for over 80 years





Wernick

GROUP

Wernick
HIRE

Wernick
BUILDINGS

Wernick
REFURBISHED
BUILDINGS

Wernick
EVENTS

Welcome from David Wernick, Chairman

The Wernick® Group of Companies has a proud history stretching back to 1934, growing from a humble maker of poultry crates to become Britain's largest independent manufacturer and hirer of portable and modular accommodation.

Our product range covers virtually all types of modular and portable buildings; from small units on short term hire to large, permanent design and build projects.

We serve clients in almost every sector including construction, events, healthcare, MOD, commercial and education. Our wealth of knowledge and experience is available from a nationwide network of service centres.

The Wernick family is deeply indebted to all past and current employees and all of our loyal customers who have, and continue to, make this success possible.

I hope you find this brochure interesting. If you need anything please contact us on 01268 735544 or visit our website at www.wernick.co.uk

David Wernick, Chairman



The Wernick® Group Company Values are:



SIMPLICITY

We keep our business model simple and avoid bureaucracy



EXCELLENCE

We wow our customers through service excellence and outstanding product quality



INVEST

We continually invest in our products, staff and business infrastructure to secure a prosperous future



CAREERS

We promote from within and create careers for our staff through training and opportunity



SAFETY

We create a safe and happy working environment for our staff, suppliers and customers

WORLDWIDE
CONSTRUCTION

CONSIDER AT THE
CONSTRUCTORS



Registered Supplier

S

00001

Business Structure

The Wernick® Group is now comprised of the following companies:



Wernick® Hire Ltd

Portable and modular accommodation for hire.



Wernick® Buildings Ltd

Designers & manufacturers of steel-framed modular buildings.



Wernick® Refurbished Buildings Ltd

Refurbished portable accommodation for purchase or hire.



Wernick® Event Hire Ltd (Trading as Wernick Events)

Portable and temporary accommodation, for outdoor events, exhibitions, concerts, sporting fixtures & hospitality.

Leadership, strategic direction and overall management of the Group is undertaken by the Board of Directors.

The Board currently consists of eight Executive Directors:



David Wernick
CHAIRMAN



Simon Doran
CHIEF EXECUTIVE



John Jaggon
FINANCE DIRECTOR



Jonathan Wernick
MARKETING DIRECTOR



Michael Thistlethwaite
MANAGING DIRECTOR
WERNICK® HIRE LTD



Stuart Wilkie
MANAGING DIRECTOR
WERNICK® BUILDINGS LTD



Ben Wernick
MANAGING DIRECTOR
WERNICK® CONSTRUCTION LTD



Andy King
DEPUTY MANAGING DIRECTOR
WERNICK® BUILDINGS LTD

The story so far...

The Wernick® Group is the largest independent hirer and manufacturer of modular and portable buildings in Britain.



1934

In 1934 Samuel (Sam) Wernick places a sign outside his family home declaring 'Sheds For Sale - Enquire Within'. The business is born at 127 Waterloo Road, Wolverhampton.



1946

Despite a difficult start, Sam is pleased with the progress of the business and optimistic about its future, making it a Limited Company in the Autumn of 1946.



1952

In 1952 a new factory is opened in Billericay, Essex. Four years later another factory is opened at Brownhills, ten miles east of Wolverhampton.



1971

In 1971, the Board agrees to 'set machinery in motion for buildings on hire.' In 1974 a subsidiary is renamed 'Wernick® Hire'.



1980

In January 1980 Wernick® purchases Secometric, another modular building business and the Group headquarters moves to Wickford.





1989

1995

2005

2014/5

today >>>

In 1989 Wernick® takes over Swiftplan, a rival modular building company based in South Wales.

In 1995 the Wernick® Group acquire Hallam Hire, beginning a chain of many acquisitions that follow.

PK Accommodation is acquired in 2005, specialising in the refurbishment of modular buildings. Wernick Event Hire is launched at the beginning of 2006, specialising in supplying the event industry.

The Wernick® Group celebrated 80 years of business in 2014. Group investment tops £35 million in 2015 with expansion through all divisions.

We operate from 32 sites. Revenues are in excess of £110m.

Wernick Buildings new factory is officially opened by First Minister of Wales, Carwyn Jones.



THE WERNICK® GROUP LOCATIONS

The Group has 32 depots and divisional offices throughout England, Scotland and Wales.

Location Key:

- Wernick® Group Head Office
- Wernick® Hire Ltd
- Wernick® Buildings Ltd
- Wernick® Event Hire Ltd
- Wernick® Refurbished Buildings Ltd

West Central

- Horwich
- Leeds
- Newcastle Under Lyme
- Widnes

Midlands & Wales

- Aldridge
- Cheltenham
- Mansfield
- Neath
- Aldridge
- Kenfig
- Aldridge

South West

- Avonmouth
- Devizes
- Plymouth
- St. Austell
- Plymouth

Scotland

- Dundee
- Glasgow
- Lochgelly
- Nairn
- Glasgow

North East

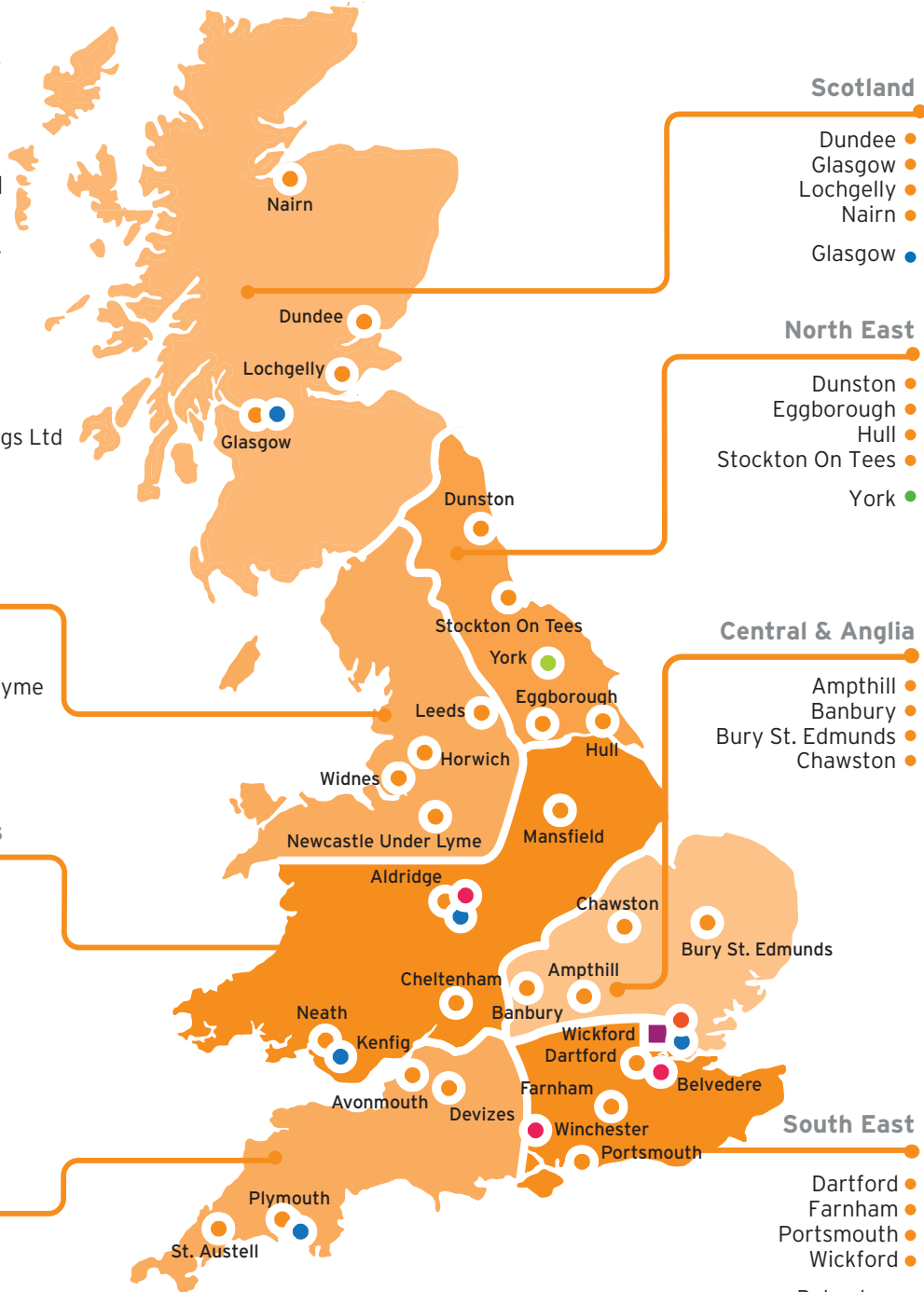
- Dunston
- Eggborough
- Hull
- Stockton On Tees
- York

Central & Anglia

- Ampt Hill
- Banbury
- Bury St. Edmunds
- Chawston

South East

- Dartford
- Farnham
- Portsmouth
- Wickford
- Belvedere
- Winchester
- Wickford



Key facts

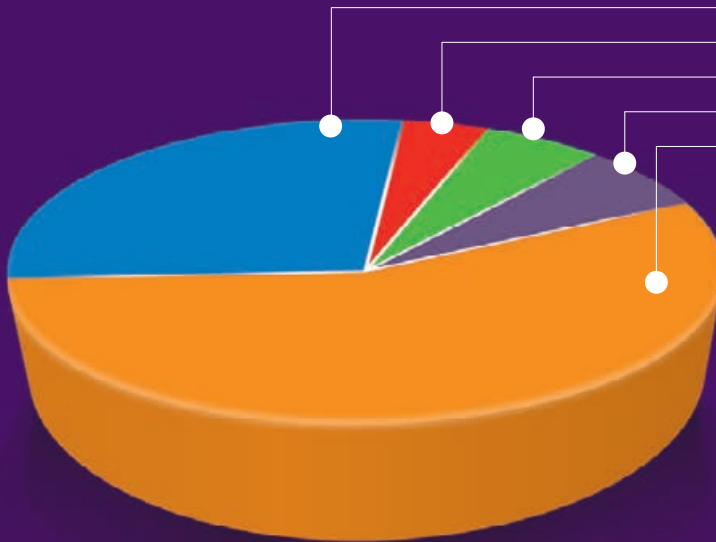
Investment

Year	2018*	2017	2016	2015	2014	2013
Total	£30m	£24m	£23m	£35m	£18m	£18m

*Forecast

Staffing

Company	Number of Staff
Wernick® Buildings	160
Wernick® Events	31
WRB	34
Wernick® Group	39
Wernick® Hire	361
TOTAL	625



Financials

Year	2017	2016	2015	2014	2013	2012
Turnover	£103,260,000	£111,868,000	£97,000,000	£93,000,000	£82,000,000	£76,000,000
Net Group Assets	£94,831,000	£82,000,000	£72,000,000	£61,634,000	£53,462,000	£44,327,000



Instant accommodation from Wernick® Hire

Wernick® Hire is the largest independent hirer of portable and modular accommodation in Britain with 28 Hire Depots strategically located to cover all areas of England, Scotland and Wales.

Wernick® Hire Products

- PMflex® Quality Modular Buildings
- Secure Modular AVflex®
- Fire rated modular accommodation
- GreenSpace® Eco Accommodation
- Secure Site Accommodation
- Self-Contained Welfare Units
- Renewable Energy Solutions
- Secure Toilets & Showers
- Secure Storage Units
- Blast Resistant Buildings
- Classroom Hire

Why choose Wernick® Hire?

- ✓ National coverage
- ✓ One of the largest and most comprehensive ranges of accommodation in the UK
- ✓ Design / CAD Services
- ✓ Expert advice from well trained staff
- ✓ Delivery & installation services
- ✓ Maintenance support throughout contract
- ✓ Quality - Accredited to ISO 9001
- ✓ Registered supplier with Considerate Constructors

I've used several other companies in my 15 years in the industry. For the past 5 years I've used Wernick Hire - hassle free with no issues from ordering, delivery through to invoicing.

Neil Jones, Contracts Manager, Colas Ltd

Clients Include:

Kier • Morgan Sindall Lovell • Berkeley Homes
Costain • VolkerWessel • BAM Nuttal • Galliford Try
Amco • ISG Construction • Wates • Balfour Beatty
Lendlease • JT Mackley • JB Leadbitter • Mace
Gap Group • Clugston Construction • Vinci
Neilcott Construction • Interserve • Network Rail
Countryside Properties • John Graham Construction
Ardmore Construction **and many more...**



Permanent modular buildings from Wernick®

Wernick® Buildings are leaders in the design, manufacture and sale of quality modular accommodation.

With over 80 years experience the company is one of the oldest and largest operators in its sector.

The steel framed modular systems designed by Wernick® Buildings have the flexibility to provide accommodation solutions in a wide range of sectors, including construction, education, healthcare, custodial, commercial, and leisure.

Why choose Wernick® Buildings?

- ✓ Faster than traditional construction methods
- ✓ Quality product
- ✓ Full turnkey service
- ✓ Expert advice from planning to completion
- ✓ Lower cost
- ✓ Dependable build programme
- ✓ 25-year structural warranty
- ✓ Project management
- ✓ Sustainable product
- ✓ Wide range of design options

“ The Wernick team were very clear and focused from start to finish and well prepared to work at a busy school site. There were no unwanted surprises and they were flexible throughout. ”

Steve Berridge, Site Manager
at Uppingham Community College



One of Britain's largest providers of refurbished modular buildings & cabins

Wernick® Refurbished Buildings are one of Britain's largest providers of refurbished modular buildings and cabins. All buildings are refurbished to the highest of standards in a controlled factory environment to customers specifications. The Company has recently moved its operations to a purpose built state of the art facility near York.

The Company has expertise in

- School and college classrooms
- Day centres, nurseries and crèches
- Office accommodation
- Doctors surgeries and clinics
- Welfare units
- Storage units
- Marketing suites
- Gatehouses
- Club houses and sports centres
- Shower and toilet units
- Canteens

Why choose Wernick® Refurbished Buildings?

- ✓ Lower cost
- ✓ Speedy completion
- ✓ Sustainable form of building
- ✓ Full project management
- ✓ More dependable build programme

“ We knew this was going to be a difficult project and Wernick's honesty and professionalism in communicating the challenges of the site reassured us they would be able to deliver. ”

Jo Wilby, Facilities Manager, Ella's Kitchen



Event accommodation, sleeper units, toilet & shower facilities

Wernick® Events Accommodation are a specialist supplier of portable buildings and associated equipment for outdoor events, festivals, exhibitions, sporting events, and concerts. National coverage is provided through 3 strategically located dedicated Events Depots who are supported by the Wernick® Hire depot network.

Wernick® Events Products

- Toilet & shower blocks
- Changing rooms
- Sleeping accommodation
- Production & site offices
- Ticket offices & Gatehouses
- Storage facilities

Clients Include:

Glastonbury • Southampton Boat Show • Reading Festival
Bestival • Isle of Wight Festival • Boom Town Fair
Aintree Grand National • Royal Welsh Show
British Summer Time Hyde Park • Burghley Horse Trials
and many more...

Wernick have a long established history of working with the Grand National, and I have already recommended Wernick Events to other companies. 2015 saw Wernick deliver their units into a new area for them where we have had testing times in the past with other suppliers equipment, but this year they were a credit to the event and the paying publics requirements.

**Carl Pastor, Operations Manager for
Aintree Racecourse and the Jockey Club,
Crabbies Grand National 2015**

Their (Wernick Events) excellent services, quality products and understanding of their customers are the main reasons we will recommend Wernick to other companies.

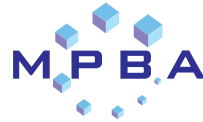
**Monica Zhao, Young's Investment,
UK Art Lantern Festival 2016**

Accreditations & Certifications

The Wernick® Group of Companies hold the following accreditations:



ISO 14001: 2015



MPBA



Achilles UVBD



NOEA



FSC



Construction-Line



FORS



TESA



RISQS



CHAS



Safe Contractor



Considerate Constructors
Approved Supplier



Competent
Person Scheme



ISO 9001: 2015



BRE



NQA

Health & Safety

The Wernick® Group has a comprehensive Health & Safety Management System to ensure that:

- Accidents and incidents are minimised and eventually eliminated.
- All activities fully comply with current Health & Safety legislation.
- A secure online resource is available to all staff which provides instant access to up to date health & Safety information.

Experience

The Wernick® Group recruits and retains high calibre staff who have many years experience in providing portable and modular buildings. All employees involved in site work hold CSCS cards in the relevant categories.

The various Group Companies make extensive use of mobile cranes for the installation and removal of portable accommodation. As this is a potentially high risk activity, wherever possible the Company plans and supervises all its lifting operations with its own trained and qualified lifting personnel. There are more than 40 qualified Appointed Persons directly employed across the Group.



Training

To ensure that employees are able to always undertake tasks effectively and safely, the Wernick® Group invests significantly in the appropriate training.

All staff undergo extensive safety courses relevant to the requirements of their roles within the Company. These are in most cases supervised by independent expert training organisations.



Environment & Sustainability

The Wernick® Group constantly strives to deliver buildings that are as environmentally friendly as possible. Modular construction by its nature is substantially more sustainable than traditional building methods. The Group also maintains a vigilant Environmental Management System to mitigate against adverse environmental impact from company operations.

Manufacture

Where possible, designs utilise materials in their supplied sizes to reduce waste before manufacture has even begun. Wernick® Buildings manufacturing facility in South Wales is accredited to ISO 14001: 2015.

Product

Energy Performance Ratings of 'B' can be achieved by various products across each of the Group Companies. An 'A' rating can be obtained with the addition of energy saving features such as photovoltaic panels or air source heating. Modular units can be re-sited if necessary allowing them to be reused for a variety of purposes over a long life-span.

On site

Compared to traditional construction methods, modular construction minimises waste and noise pollution to the local area as well as dramatically reducing site time.



Corporate Social Responsibility

The Wernick® Group recognise the importance of conducting our business in a socially responsible manner.

This is demonstrated in the way that we deal with our employees, customers and the wider community where we operate. We consider that Corporate Social Responsibility (CSR) is an integral part of good business management.

The Executive Board of the Company is responsible for the leadership, strategic direction and overall management of the Group. It sets the strategic aims, establishes the Company's values and standards, and monitors compliance within a framework of effective controls.

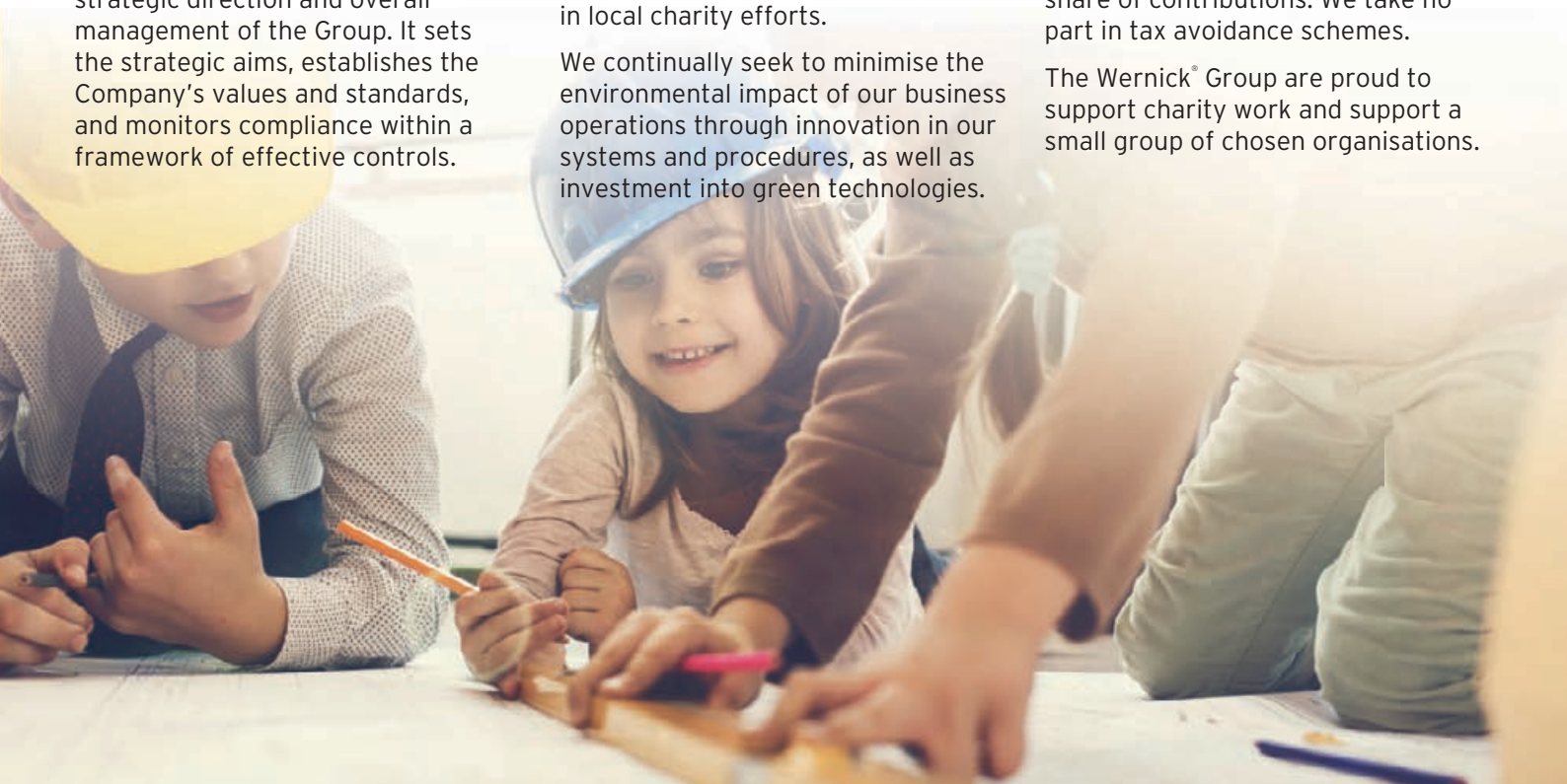
We believe appointing the right people is vital and strive to create a respectful and rewarding work environment. We invest in employee training and career development and provide incentives to support employee engagement in their communities. Our help in the community initiatives mean that we encourage staff to take part in local charity efforts.

We continually seek to minimise the environmental impact of our business operations through innovation in our systems and procedures, as well as investment into green technologies.

We have ISO 14000 Environmental Management Certification and ensure every opportunity is taken to make our procedures and practices as sustainable as possible.

We are a proud British company, and we recognise that our employees benefit from institutions such as the NHS and we believe in paying our fair share of contributions. We take no part in tax avoidance schemes.

The Wernick® Group are proud to support charity work and support a small group of chosen organisations.





Client testimonials

We are extremely proud of the client feedback we have received over the years for the quality of our work and our commitment to their success.

“ We have a new building exactly as we wanted. It was delivered on budget, on time, and to the standard we wanted - so we are pleased with the result. ”

**Ian Bryant - Assistant Head of
Sir Henry Floyd Grammar School**

Wernick® Buildings

“ The cabins are brand new and well finished. Wernick were very accommodating throughout the project. Wernick Hire's Depot Manager provided a great service, visiting the site on several occasions through the process and ensuring the team's requirements were listened to. ”

**Martin Sandall - Senior Site Supervisor
of BAM Construction**

Wernick® Hire

“ We've worked with Wernick for a number of years and they never fail to deliver. The Events team always provide a friendly, efficient service, which is why we've returned to them again and again as suppliers. ”

**Andrew Smith - Senior Operations Manager
for the Virgin London Marathon.**

Wernick® Events

“ Wernick were originally chosen as a provider who offered a full package, with experienced staff guiding us from enquiry to hand-over. We've stayed with Wernick ever since thanks to their high quality customer service, my (Wernick) contact is always prompt, professional and fully understands what we need. ”

**Angela Hodgson - Hire Manager
of Morrison Utility Services**

Wernick® Refurbished Buildings



Accommodating people for over 80 years

Hire 0800 51 55 55 Buildings 0800 18 18 22
Refurbished Buildings 01904 471 481 Events 01922 472900



Find out more about us at: www.wernick.co.uk