



World Class Defined and Enabled

### **Investor Presentation**

Ted A. Fernandez, Chairman & CEO

August 2018

### Hackett Group Highlights

### IP-Centric Benchmarking and Best Practice Implementation Firm

- Leading Global Business Benchmarking Firm
- Leading Repository of Enterprise Performance Metrics and Best Practices
- Proprietary Digital Transformation Platform Aligns IP to Software and Solutions

### The Hackett Group

- Benchmarking Comparisons to Peer and World-class Companies
- Executive Advisory Access to Performance Metrics, Best Practices and Advisors
- Business Transformation Strategy, Organizational Design and Implementation
- ERP, EPM and Analytics (EEA) Best Practice Technology Implementation

### New IP Centric Strategic Offerings And Alliances

Create New Opportunities that Add High Gross Margin Recurring Revenues

### "Leading Benchmark and Best Practice IP Provides Strategic Access to Global 2000"



## We know how the best do it, where they do it and the benefit of doing it!

## **Leading Businesses** 97% 89% of Dow Jones of Fortune 100 Industrials Affac 90% RALPH LAUREN of Dow Jones of DAX **Global Titans** Campbells 53% 59%



















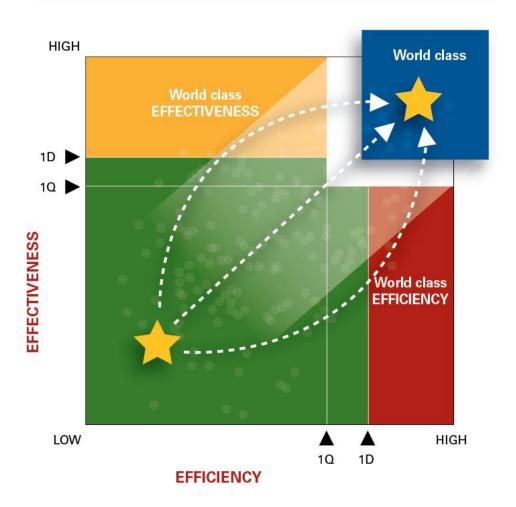


of FTSE 100

of CAC 40

### Unmatched Enterprise Performance IP

### **Benchmarks, Best Practices & Accelerators**



#### **Best Practices Intelligence Center™**

**30,000** Performance metrics

15,000 Benchmarking studies

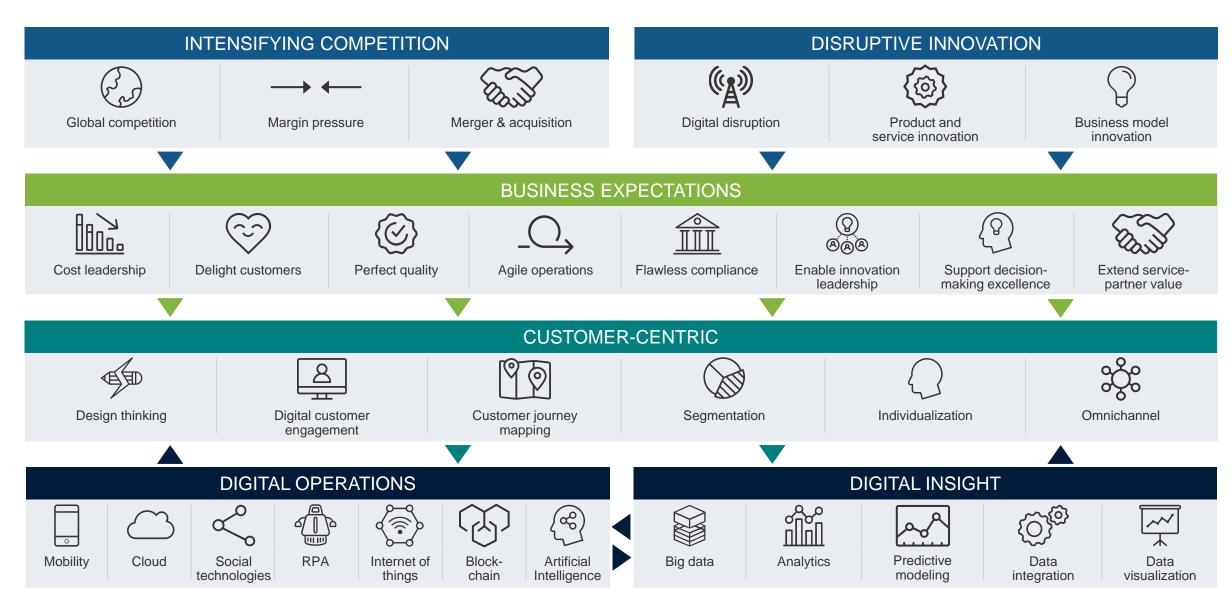
**2,000** Best practices

**700+** Process maps

330 Implementation and configuration guides



## Digital Transformation... Growth Opportunity and Disruptive!



# **Key Digital Initiatives**

**Quantum Leap** 

Robotic Process
Automation



► Launch demo

**Digital Transformation** 

**Platform** 

The Hackett Institute

