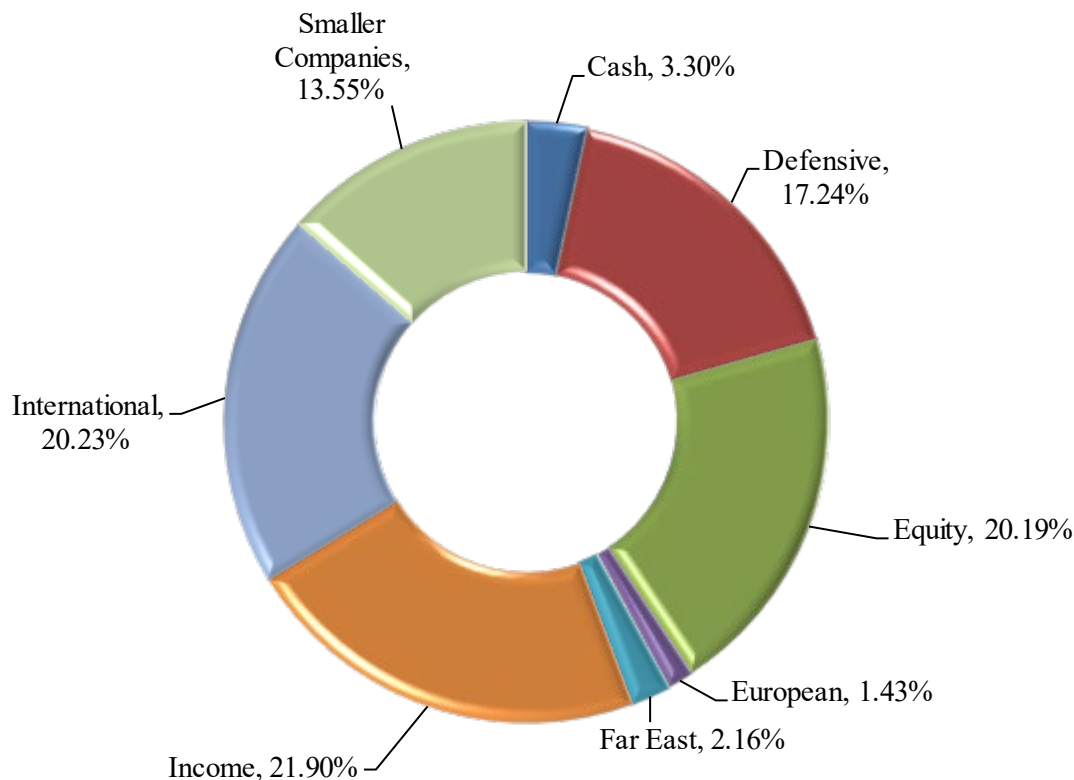


Discretionary Managed Balanced Portfolio

01 May 2019

The Balanced Portfolio is best described as a managed fund designed to place equal emphasis upon the provision of income and capital growth. It affords an excellent sustainable income yield (which may be withdrawn or reinvested) with good capital appreciation potential on top. There will be a bias towards developed and liquid capital markets.



Top Ten Holdings	%	Sectors
Aberdeen Smaller Companies Income Trust Plc (ASCI)	3.94%	Smaller Companies
Value & Income Investment Trust (VIN)	2.93%	Income
Shires Income (SHRS)	2.87%	Income
BlackRock World Mining Ords (BRWM)	2.80%	International
Dunedin Income Growth Investment Trust (DIG)	2.75%	Income
JPMorgan Multi-Asset Trust (MATE)	2.68%	Defensive
Ecofin Global Utilities and Infrastructure Trust plc (EGL)	2.56%	Income
Aberdeen Latin American Income Ltd (ALAI)	2.45%	International
Henderson Alternative Strategies Trust (HAST)	2.41%	Income
CQS Natural Resources Growth and Income Plc (CYN)	2.37%	International
Total Percentage of Fund Represented	27.76%	
Cash	3.30%	



Key Attractions

- Independent and unfettered investment management
- Very attractive dealing terms negotiated through our market presence
- Complete flexibility with lump-sum and/or regular contributions
- Flexibility to draw income or reinvest & to change those instructions anytime
- No charges to withdraw income or lump sums of cash in part or total
- Comprehensive reporting and quarterly valuations
- Consolidated 5 April tax statements
- Dividend income tax free if below £2,000
- Allows you to utilise often unused Capital Gains Tax allowances
- A wide range of strategies for different needs and cost-free switches

Key Facts

Collective Model Strategy Size	£19,349,409.96
Annual Management Charge	1.5% + VAT
Estimated Annual Underlying Investment Charge	0.6%*
Estimated Annual Transaction Charges	0.525%**
Withdrawal Fee	NIL***
Projected Annual Income Yield for £10,000	3.99%
Minimum Initial Investment	£10,000
Minimum Top up	£500
Minimum Monthly	£50
Valuation and Transaction Reporting Dates	January, April, July and October
Income Options	Monthly or Quarterly
Administrator	Quai Administration Services

* Certain collective investments that we purchase (mainly Investment Trusts) will benefit from their own underlying investment management for which a small additional charge will apply.

** This takes account of the 1% charge on purchases and 2% on sales and assumes a 15% annual turnover of holdings. On certain shares, Stamp Duty of 0.5% will also apply to purchases, which this figure also includes.

*** Subject to our agreed notice period to enact stock sales being acceptable

For full confirmation of our charging terms and conditions, please refer to our Discretionary Client Agreement.

Risk Warning

Past performance is not a guide to the future. The capital value of units and the income from them may fall as well as rise. Yield figures may vary and are not guaranteed. Where a fund holds investments in another currency there may be additional risks due to exchange rate fluctuations. Specific clarification, individual advice and consideration of full terms and conditions is necessary if action is being considered. An investor may not get back the amount invested.