

#### Simplify. Commit. Deliver.

Corporate Profile

# Corporate Profile

Innovation & Discipline is key to the Evolution & Sustenance of businesses across the Globe.

The same principle lies at the core of the formation of Aerizo. We provide solutions in Technology, that are innovative and in Human Resources; which constitutes the structural backbone for an organization to succeed.

As a fast growing entity in the ICT sector in the GCC market, Aerizo primarily focusses on Information Security Consulting & Advisory Services, IT Infrastructure along with a dedicated business unit for niche and disruptive solutions in core spaces namely: Hyper-Convergence, Pseudo Hyper-Convergence, DR Automation & Business Continuity, SIEM, Identity & Access Management etc.

In the field of Distribution, Aerizo have strategically partnered with IP Technology Labs & Air Communication as exclusive Partners for the MENA region to cater to the evolving telecommunications market.

In Accounting & Book-Keeping, we offer outsourced Accounting and Book-keeping services to our SME clients. This helps them to focus on their core businesses rather than keeping up with the nuances of accounting and keeping records upto-date.

### Vision Statement:

"Our vision is to create a mutually beneficial long lasting relationship with our clients and business partners. By being able to incorporate new to market and niche advanced products/ Technology while constantly working on our existing product line, we develop entrusted relationships."

#### **Mission Statement**

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# Core Values

In all of our business activities, we embrace these core values as a guiding philosophy and way of life.

- o Quality Quality is our way of life. We are never satisfied with how things are. We strive to continuously improve in all of our undertakings, always consistent with our total quality philosophy.
- o Customer Orientation Our Customers are our lifeblood. We exist because of our clients. They should rightfully be the highest priority of our attention.
- o Team Orientation We work as a team, fostering cooperation rather than competition. By working together in harmony toward a common goal, we accomplish more than working alone.
- o Discipline While we promote camaraderie to usher in a climate of openness, we never sacrifice our Professionalism, Integrity and Competence key attributes that sum up our work philosophy.
- o Ethics We strive to build and nurture a lasting partnership with our Clients.
- o Result Oriented We value results more than the meaning of attaining them. We always begin any undertaking with the end in mind. We take a step forward, conscious of our moves, never straying from our path towards our goal. We take proactive rather than reactive instances. We make things happen.

#### Organizational Structure

Aerizo team's have been carefully chosen based on their expertise, experience, ability, performance records. The Management and other resources have worked together in strengthening the company's policy to develop and maintain close relationships with the client base and providing efficient and professional services.

#### Our Strength

#### "TEAM - Together Everyone Achieves More"

Aerizo's primary strength lies in our highly proficient team, technology-driven product range, varied industry focus, enterprise clients, proven distribution channel and a professional support infrastructure.

## Our Service Suite:

INFORMATION TECHNOLOGY	<ul> <li>INFORMATION SECURITY CONSULTING &amp; ADVISORY</li> <li>Information Security Audit Services</li> <li>Information Security Project Implementation</li> <li>SOC Monitoring Services</li> </ul>	<ul> <li>IT INFRASTRUCTURE</li> <li>Server &amp; System Infrastructure</li> <li>Virtualization</li> <li>Storage &amp; Security</li> <li>Voice &amp; telephony</li> <li>Data &amp; Networking</li> <li>Wireless Solutions</li> <li>Structured Cabling</li> </ul>	<ul> <li>IT SOLUTIONS</li> <li>SIEM Solutions</li> <li>Virtualization</li> <li>DR Automation</li> <li>Hyperconvergence</li> <li>Digital Workspace Automation and Management Solution</li> <li>Identity &amp; Access Management Solution</li> </ul>
DISTRIBUTION	<ul> <li>IP Technology Labs</li> <li>IpTL provides network connectivity appliances for transparent and secure VoIP/UC, Site-to-Site Networking, MPLS Replacement, &amp; Industrial VPN and Bonding/Failover Solutions.</li> <li>For enterprises, machines, network-enabled applications, and mobile users, IpTL operates over any commodity Internet connection and delivers Ethernet connectivity through the WAN over dynamic IP links, firewall/proxys, and private IP infrastructures anywhere.</li> </ul>	<ul> <li>Optifab International is a leading UK fibre optic manufacturer and supplier based in Milton Keynes. They specialize in the manufacture of Fibre Optic Communication and Networking Products for bespoke and general Optical applications.</li> <li>Products range from basic passive infrastructure to active categories, including POF (plastic optical fibre) – FTTH (fibre to the home), which is the new forefront in home entertainment.</li> </ul>	<ul> <li>Star Technologies</li> <li>FFS-9000 optical fiber fusion splicer is a mini fiber splicing equipment which is compactly designed, easy to carry and operation. It has vivid and exquisite image-forming system and high precision image processing technology on fiber alignment, which leads to its high proficiency in splicing and low loss.</li> <li>Its beautiful operation interface and body design conforms to operation principle of ergonomics, which greatly improves user experience. It is equipped with large capacity pluggable lithium battery, which provides reliable guarantee for a long time field work.</li> </ul>
ACCOUNTING & BOOK-KEEPING	Accounting Supervision, Payroll Accounting, Sales Accounting	Book-Keeping	Financial Reporting & Analysis

#### Our Partners & Vendors:

NetApp	<b>vm</b> ware <sup>.</sup>	SONICWALL	FC:RTINET.
cisco.	Array NETWORKS	UNIFY Harmonize your enterprise	Microsoft
veeam	AVAYA	HUAWEI	Acronis
	SMART.	eser	Logicom
Westcon <sup>-</sup>	וין MINDWARE	*REDINGTON	EXCLUSIVE NETWORKS

#### Our Customers: System Integration & Distribution:



... and more

# THANKYOU

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