## To Optimarin's customers and trading partners

"Optimarin Remains Open for Business"

The world has entered unchartered territory in which modern society is facing an unprecedented challenge and confusion brought about by the rapid spread of the Corona virus. The shipping industry is no exception. The top priority is to do as much as we can to minimize the impact of COVID-19 while safeguarding the health and wellbeing of our populations.

At the same time, it is crucial for business and society at large to keep the wheels of the global economy rolling to whatever extent possible under the circumstances. As long as borders remain open and our suppliers can deliver, Optimarin is in a good position to contribute to this important effort.

## Optimarin is in "Corona mode" but we are still here to help

Our organizational set-up is allowing us to operate as closely as possible to 'business as usual' at this very unusual time.

- We have implemented guidelines and restrictions within the organization in line with advice from the Norwegian authorities and from governments of the other countries where we have employees.
- We have flexible working arrangements, with employees working from home and an open office where essential staff engaged in deliveries and logistics can continue to work in a safe environment.
- We are working closely with our suppliers, logistics and service providers to try to mitigate the potential negative consequences on our business in the coming days and weeks.
- We are here to help with any enquiries you may have, with unrivalled expertise and technology refined over 25 years in our niche segment. Rest assured that we remain committed to providing the best possible service and continuity of support for our customers. We are available 24/7, worldwide.

## The impact of the global lockdown is growing

We feel very fortunate at Optimarin. Companies and employees in other businesses and in other countries are facing far greater hardship. We very much appreciate the hard work of our partners in keeping their operations up and running, as this is essential in our efforts to optimally serve our customers.

Please get in touch with the team if you have any questions, concerns or plans regarding ballast water compliance, and future deliveries.

Given the apparent slow-down of the pandemic in Asia, there is light at the end of the tunnel for the rest of the world. But it is likely to be a protracted fight. We sincerely wish that you stay safe and healthy, and that you can successfully navigate these turbulent times.

With kind regards from the team here at Optimarin.