



TOTAL INTERIORS

**THE HOLISTIC
INTERIORS APPROACH**



**WESTCOUNTRY
GROUP**

WHAT IS 'TOTAL INTERIORS'?

Welcome to Total Interiors; Westcountry Group's all-new, holistic solution to your every interior requirement.

Why was it introduced?

Having worked with schools for over 40 years, we understood that they were looking for a trusted partner that would take the hassle out of school refurbishment and fit-out projects and deliver real value for money. Schools were looking for an all-in-one interior designer, refurbishment specialist and furniture supplier, coordinated with experienced project management, that would take projects from concept to completion, removing stress and leaving them to focus on key managerial tasks.

What have we developed?

Engineered by industry professionals to deliver best-value return from tight budgets, Total Interiors provides dependable support, enabling great schools to deliver a top-class education and inspire staff and students with innovative and successful learning environments.

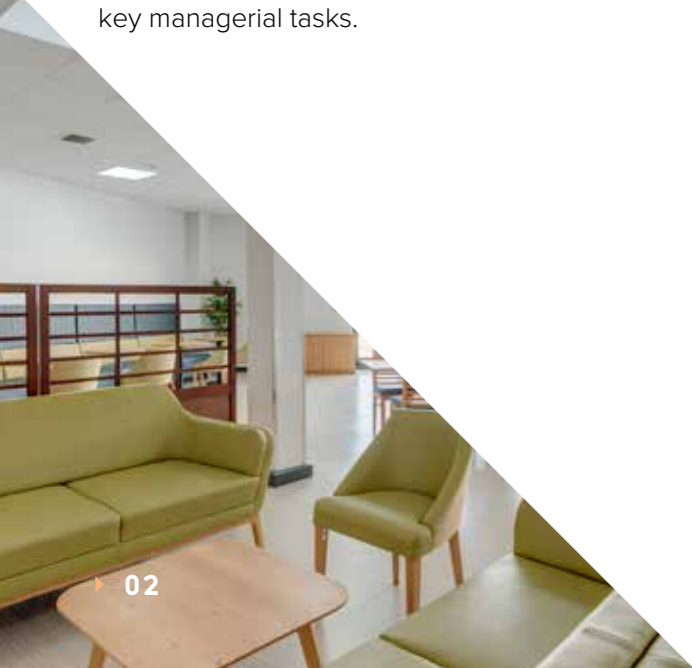
Whether you require a whole school of furniture or a single classroom refurbished, Total Interiors delivers it. Covering everything from loose furniture and legacy audits through to complete interior design and turnkey school refurbishment we are your one-stop interior shop.

WHAT MAKES TOTAL INTERIORS UNIQUE?

What sets us apart is our ability to act as your interior designer, refurbishment specialist, furniture supplier and project manager all in one.

We provide you with one point of contact for your entire project – to save you dealing with and trying to co-ordinate various contractors. With Total Interiors it's all about reducing risk and stress as well as providing you with increased control over your fit-out or refurbishment project, ensuring a great end result that matches up with your original requirements and budget.

Total Interiors offers so much more than just standard furniture-supply; we provide key interior-support systems including furniture audits, interior design, space-planning, fit-out and refurbishment, graphics and signage, and furniture removal and recycling. We know that each project is unique, so we'll tailor our offering to your specific requirements, simply doing as much or as little as you need us to.



8 ESSENTIAL STEPS TO A SUCCESSFUL PROJECT

STEP 01

Project brief:

We'll work with you to understand your organisation's brand, ethos and culture, and define your key aspirations and goals you want to achieve in your project.

STEP 02

Interior design concept:

Creating the initial design ideas, including a 3D or even 4D Virtual Reality experience to explore your space plan in every dimension – before we've created it!

STEP 03

Interior design finishes:

Our qualified interior designers will collaborate with you to recommend colour, fabric and finish options, ensuring your new space will look refreshing and inspiring whilst still retaining the practicality needed in a school environment.

STEP 04

Detailed space plans:

Creating detailed existing / proposed plans and a comprehensive schedule of work. Ensuring your proposed design has structural considerations and calculations allowed for including DDA (Disabilities Discrimination Act) and fire compliance.

STEP 05

Independent tender evaluation:

If required, we produce a full tender package to allow you to approach the market to get fully comparable quotations. We'll also assist with tender evaluations so you're completely in control at all times.

STEP 06

Project planning & scheduling:

Our qualified teams will analyse external factors and take into consideration such as local authority building control, planning permission, health and safety and CDM (Construction Design and Managements).

STEP 07

Project fulfilment:

Commencement of the project: our teams start on site with all construction works including any building, plumbing, electrics, flooring, décor, graphics, signage, fixed and loose furniture.

STEP 08

Project completion:

Once everything is perfect and you're delighted we'll have a project handover meeting to present your new space. We'll also undertake testing commissioning and present your certificates and operations and maintenance manuals.

OUR EXPERTISE

If it's interior, it's us.

Our extensive areas of expertise include:

- Refurbishments
- Furniture
- Fit-outs
- Relocations

In addition, we also offer:

- Funding bid writing
- Project financing guidance
- Bid analysis
- Furniture removal
- Tender preparation
- Furniture recycling

To complement our trusted service and ensure your premises remain safe during our time on site, we're accredited to the following:



ISO 9001: Certified Quality Management System: Ensuring work undertaken and all products are of the highest quality.



Builders Profile: Ensuring our supply chains are continuously improving.



ISO 14001: Certified Environmental Management System – proving our environmental credibility in our choice of products and ethical practice.



SMAS Safety Management Advisory Services: Demonstrating we have an effective health and safety management system in place.



ISO 18001: Certified Occupational Health and Safety System.



Investors in People: We're people persons who care about, trust and rely on each other.

TESTIMONIALS

With over 40 years' experience, Westcountry Group has become the 'trusted advisors' to hundreds of schools across the South.

"I'm so pleased that we decided to go with Westcountry Group for this order as I know the others we considered might not have gone the extra mile as you did – you did a fantastic job, I'm really pleased and have no hesitation in recommending Westcountry Group to other schools and colleges for large scale furniture supply and installation projects; thanks once again."

Paul Stenning
Estates Manager,
Brockenhurst College

"Just wanted to say what a fantastic experience we've had working with you, how efficient you were and also how responsive you were to any of our needs."

Nick Tildesley
CEO,
Communitas Education Trust

"Westcountry have recently overseen the design and installation of furniture in our new £6.5m building at The Stonehenge School. The project ran smoothly and on time under the direction of their team of dedicated staff. Management of the project was made easier by having Westcountry overseeing all of the design process, from advising us on colour schemes to installing signage, wall graphics and engaging furniture removers... The expertise of the staff has been evident throughout"

Claire Busby
Business Manager,
The Stonehenge School

"The whole administration process with Westcountry Group was smooth (quote, order, delivery, etc.) making my life as a School Business Manager straightforward. Their customer service is excellent and I can highly recommend them."

Nick Hunt
Business Manager,
Hillbourne Primary School



TOTAL INTERIORS

CALL THE EXPERTS ON **0330 030 0330** TO
GET STARTED ON YOUR REFURBISHMENT
OR FURNITURE PROJECT TODAY!

WWW.WESTCOUNTRYGROUP.COM

Cranmere House
Darklake View
Plymouth
PL6 7TW

T: 01752 696 300

Warne House, Central Way
Walworth Industrial Estate
Andover, Hants
SP10 5AN

T: 01264 303 103

 **WESTCOUNTRY**
GROUP