

Press Release

August 2016



CSL MANAGEMENT TEAM RE-INVESTS WITH NORLAND, ICONIQ AND RIT CAPITAL PARTNERS.

CSL, the provider of Critical Connectivity solutions for machine-to-machine communications, has been acquired by Norland Capital, ICONIQ Capital and RIT Capital Partners.

CSL is a connectivity solutions provider in the M2M/IoT sector. With over 400,000 managed connections the company is the market leader, providing managed connectivity within the Fire & Security and Telehealth sectors.

Since Bowmark's investment in 2011, CSL has invested significantly in its core Fire & Security customer base, providing high levels of service and product innovation. As a result, CSL's DualCom signalling range has become the market leading solution for over 2,000 professional security installers and the security choice for thousands of homes, commercial business and high street brands.

CSL's founder, Simon Banks commented, "we are keen to continue investing in product innovation and support for our Fire & Security customer base in the UK, Ireland, Nordics and Netherlands. The new partnership enables CSL to expand into other close verticals and take managed connectivity to a world stage."

Ed Heale, CSL's Managing Director commented, "with the support of our new financial partners, we can continue to improve the service we provide in our existing markets, as well as accelerate our plans in other sectors both organically and through acquisition."

For more information please contact:

Joe Sheppard
Senior Marketing Executive

+44 (0) 1895 474 474
joe.sheppard@cslDual.com