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Outstanding SUPPORT every step of the way





# Optimise customer communications with Neopost

## A strong track record In communications

- Specialists in communication since 1924
- Experts in managing physical and digital mail
- Introducing advanced software that help manage communications and improve data accuracy

#### Supporting your future goals

- Neopost is a global and financially stable company, with the agility, responsiveness and dynamism required in the rapidly changing world of communications
- Each year we invest 4-5 Million Euro to enhance existing products and develop new solutions to the changing needs of businesses



#### Did you know that Neopost:

- Have helped ING to prevent potential fraud by £4 Million in every month
- Have helped Centre Parcs to achieve a 20% increase in Marketing ROI on campaigns
- Process over 3.8 million Postal Items per day for Royal Mail
- Process over 200,000 express parcels for Parcelforce, which is powered by Neopost software
- Help process over 90,000 tracked parcels/post items for Royal Mail



### Helping you make the right choice

Our solutions can help your business grow by reducing costs, improving productivity and making customer communications more effective.

- Our dedicated locally based Account Managers take time to understand customer communication processes so that we can recommend the right integrated solution for current and future needs
- Our solutions deliver improvements at every stage of sending and receiving communications, from customer data accuracy, document design, envelope filling and despatch through to receipt of responses
- If your mailing needs change, our modular design approach, extensive range and easy integration between solutions makes it simple to adapt
- Our choice of service packages give peace of mind, flexibility and no hidden charges
- Specialist expertise is readily accessible through our local Product Support Managers





## We're here when you need us

#### **PHONE**



#### UK based call centre

- Best Use of Technology Award
   Customer Contact Association
- Contact Centre Manager of the Year Award
   London and South East
   Contact Centre Forum
- Contact via voice, email and web
- Interactive voice recognition technology supports routing and 24/7 access to service support
- 85% of queries answered within their initial call



#### **ON-LINE**



#### 24/7 support

- myneopost provides 24/7 on-line access to critical information on accounts and equipment
- Market leading on-line solutions for easy control of mail
- Handle postage credits, invoices, supplies, orders and service support at the click of a mouse
- Quick navigation and simple to operate
- Easy access to frequently used information and features

#### **ON-SITE**



#### Personal service

Over 100 experienced engineers provide national support with installation, training and maintenance. These engineers work exclusively on Neopost systems and use only genuine Neopost spare parts for ultimate peace of mind and security.

We can rely on Neopost.
The engineers are
knowledgeable and
communicate well with us."

Primary Care Support Services



#### Focused on customer satisfaction

Recent independent research proves that our customers rate us highly for:

- Administration
- Invoicing
- Postal Rate change
- Ease of use of equipment
- · Equipment installation
- Sales representative
- Ease of use of website, clarity and availability of useful information

## How we have helped our customers

"Quick response with maintenance service. We like the on-line service; logging on and being able to print reports."

**Medical Equipment Supplier, Bridgend** 

"Neopost's engineer was a 'star' as always, providing sufficient training for all our mailroom operatives at the time of installation."

**Skipton Building Society** 

"Neopost products stood out, head and shoulders above the others." in terms of its accessibility, ease of use and cost effectiveness."

**Coles Solicitors** 

"From the demo stage to the installation to subsequent after sales support, Neopost's staff have been excellent and highly responsive."

#### **Mill Auto Supplies**

"Neopost are always very reliable and provide a highly responsive service whenever we need anything. Overall I've been really impressed, so much so that I've recommended their services to another department within World Vision."

#### **World Vision**

"We weren't making a decision based simply on price or feeds and speeds, it was 'best buy,' and that covers the whole package including after sales care and back up. Put simply; it doesn't matter how impressive a machine is, it's no good to you if there's a fault and it's out of action for days due to slow repair work."

**University of Nottingham** 



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