



## BtL IT Services

**Imagine a world where IT was nothing more than a monthly cost... and not a distraction to your business.**

Traditional IT solutions consist of setup costs covering the hardware, software and installation plus an ongoing charge for hardware maintenance, support and helpdesk services. BtL solutions bring these costs together in a predictable monthly per user fee with no set up charge. This means you know the total cost of your IT and can plan your budget easily without large capital costs.

Other solutions may look similar to ours but they're not; they offer hardware lease contracts. The beauty of the BtL model is that there is a shift of responsibility from you to us – we take responsibility for doing our job so you can get on with what you do best.

### **Overview**

BtL take reliability seriously because IT can only add value to your business if it works properly. Firewalling, comprehensive backup, security patch management and anti-virus are just some of the ways we work in the background to make sure your IT tools are always available.

Reliable IT comes from investment in quality hardware and software. BtL investment in quality, highly motivated staff brings you specialists in areas such as Internet security, backup, desktop support and server management so there is nothing that we cannot cover.

BtL aim to deliver value for money managed solutions that are reliable, freeing businesses so you can do what you do best. Most of these solutions have been developed by working closely with current and potential customers to develop the most stable and efficient platforms.



### **Remote WAN & LAN Management**

BtL has established Remote LAN Management (RLM) service, offering the present the UK marketplace with the opportunity to unify the support and management of cross-platform systems, networks and applications that run businesses and make them competitively.

BtL RLM services allow the support, monitoring and management of strategic systems and applications from a unique business systems perspective, focusing IT resources on keeping infrastructure available and optimised. RLM services employ the use of graphical tools to simplify support, monitor, control and configure systems and applications residing in distributed and legacy host environments. These tools utilize the concept of business systems management to organize related components and report status in a business context to your management decision-makers.



Some of the Key areas of BtL's RLM service are the following;

- Single Point of Contact
- Planning & Design
- Vendor Management
- Procurement & Logistics
- On Site Support & Maintenance
- Infrastructure management

BtL RLM services can be offered as a complete solution that would cover the design, procurement, monitoring, maintenance and help desk support services for a fixed monthly fee per user.

Alternatively a client can take a sub set of these services, whatever solution ultimately decided on the same fixed monthly fee structure applies. Typically we will be able to demonstrate a 25% saving on your current costs and provide a proactive service.

### Summary

BtL solutions reduce the overall cost of providing information technology for two main reasons: **reduced downtime and increased productivity.**

Downtime is reduced through the application of technologies such as patch management and anti-virus. BtL also restrict a users' ability to tamper with settings or install their own personal software which may interfere with vital business applications.

Productivity increases because applications work faster - less waiting around for a word processor to load or for a file to save, and because desktop computers remain free of the clutter which often clogs a typical system.

Whether you would like us to manage and deliver your next IT project, sanity check your own IT strategy or just gain an understanding of why our current clients see us as an extension of their own trusted workforce, contact us today for more information.

For more information or a live demo please call 0800 011 4088 or email [sales@btlc.co.uk](mailto:sales@btlc.co.uk)