



A message from our Managing Director

Welcome to the Winter edition of the Company Newsletter

Winter is upon us and we have had a very busy 12 months that has seen a number of new jobs won, as covered in the newsletter by our teams. One very important job that we are close to completing is the re-commission works for the two care homes we built in Stoke on Trent in 2011. As many of you will know we were just days away from handing the buildings over when the clients bank appointed a receiver and shut down the site. The properties have now been bought by Patron Capital Plc and we are back there working for their care home division, Badby Care Homes, to re-commission the building back to full working order. We have still got some legacy issues with regard to the mechanical equipment that we aim to have resolved in January. My thanks go to Site Managers Nick Hewitt and Harry Turner, with painters Colin Seagrove and Tom Card, who have stayed away in Stoke for the last few months to manage the work. I know we will all be relieved to see this job finally finished.

It was also very pleasing to see us negotiate with the Yarlington Housing Group to finish the 59 units at Lufton village that were being built by Brookvale Homes before they went in to administration in May. The first 9 properties were handed over on the 16th July with the few remaining being complete in January .

The demise of local building contractor, Brookvale Homes, is a further reminder that the market is still in a challenging place and margins remain very thin for the new construction work. This is very evident from some of the 2014 and 2015 half year figures being reported by the national Plc builders, where many are declaring low profits based on the challenges of dealing with live projects that were priced at a time when the materials

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Jones expands to Bridgwater



“Welcome to our new Bridgwater office”

The office has been set up on the back of winning two major framework contract for Homes In Sedgemoor (5* Star and Great Estates).

After going through an extensive evaluation process we have secured the above frameworks for the North

region of HIS housing stock, this contract is worth an average £1.2million per year for each contract. We have managed to secure work for Plymouth (M&E), Yeovil (Decorations), Davey Roofing and D Glass on these contracts as well as being in the process of building up a local team to carry out much of these works.

These contracts will be managed by Jamie King as the main Contracts Manager, supported by Gary Lee as Contract Supervisor and Faye Hacking as Receptionist, with Nichola Robins as the main Contract Administrator, who will be working between Bridgwater and Portishead. Each Group department working on these contracts will assist with supervising their elements alongside Jamie and Gary.

5* Star is a 3 + 2 year contract covering decent homes works such as replacing kitchens, bathrooms replacements, re-wires, boilers, full gas and electrical heating systems combined with renewables heating. All under an agreed schedule of rates framework.

Alongside the 5* Star contract we have secured the Great Estates contract, again a 3 + 2 year contract worth in the region of £1.2million per year for the same North region. This framework involves replacement of roofing, new windows, doors, fascia, soffits, guttering's and main estate improvement projects. Again all carried out under agreed schedule of rates framework.

We have worked with Homes in Sedgemoor for many years and I believe the service JBG have delivered by separate divisions went a long way in helping us securing these frameworks. Thank you to those who have worked with these contracts over the years.

Reported by Darren Robins, Director (Plymouth & Portishead)



Above: Jamie King, Faye Hacking & Gary Lee



Above: Bob Maguire, Gary Lee & Bryn Miller

Jones recently went through the annual assessment to remain a part of the **Dulux Trade Contract Partnership**. This process involves assessing various sites (including Haze End Manor for Cognatum) showing our knowledge and competency using various painting mediums and skills. As quoted by DTCP *‘the assessment process is extremely stringent, and therefore it is rare that a contractor scores in excess of 85% on an assessment. With this in mind, Jones score of 86% is classed as outstanding’*.

Congratulations to **Nigel Gillett** and all those working on the sites that have been assessed, being able to show the standard of work Jones always strives to achieve.



... twitters from inside



Personnel Updates

Due to the company's growth this year, Jones has **successfully taken on a further 64 employees** since January this year. We are unable to name everyone, but welcome to you all.

Training

- Unvented Hot Water** — Chris James and Elzo Leeuwerke
- Emergency First Aid** — Cliff Haysom, Paul Edgar, Jane Firth (Property Services), Rachael Douglas (Portishead)
- SMSTS** — Mark Sheffield
- Scaffold Inspection** — 12 managers
- Asbestos** — 83 operatives
- Ecodan Installation and Commission** — Jim Howard
- NICEIC 3rd Amendment Workshop** — Chris Mahony
- Abrasive Wheels** — 25 employees
- Working at Height** — 28 employees
- Harness** — 8 employees
- First Aid** — 12 employees (Portishead teams)
- First Aid Refresher**—Darren Lyon and Phil Drew



A year ago **Debra Rusling** enrolled on the **NVQ Level 5 HR Management** course and although Debra found this slightly daunting at first and at times a mammoth challenge, she has now been rewarded for all her efforts and passed.

From all of us at Jones Building Group, **'Congratulations Debs'** on your new role as HR Manager.

New Arrivals

- Congratulations to **Sam Balian** and **Danielle** on the birth of Charlie, weighing in at 6lb 15ozs.
- Best wishes to **Chris James** and partner **Sammie** on the birth of their daughter Sofia, weighing 6lb 10ozs.
- Richard** and **Shelley Broad** welcomed baby George into the world, weighing 7lb 3ozs.
- Congratulations also go to **Ben Wade-Davis** and **Amanda** on the birth of their son James, weighing 5lb 15ozs.
- Martyn Nicholls** and partner **Anita** welcomed Jasmyn on the 12th November, weighing 7lb 2oz.

We will close our doors on the 24th December and re-open on the 4th January.

Final pay before Christmas will be on the 18th December and will be 2 weeks pay of you have saved enough annual leave. The next pay run after this will be on the 31st December.

Merry Christmas to you all from Deb, Stacey and Barb

Our **Staff Questions and Answers** is back. We asked 2 of the Jones team the following 10 questions, please see their answers below.

Questions:

1. What music do you listen to in your car?
2. What's your favourite food?
3. What do you do for fun?
4. What motivates you?
5. If a genie gave you a wish, what would you wish for?
6. TV show you never miss?
7. Nickname? (don't be shy)
8. Describe yourself in three words?
9. Who would you most like to have dinner with?
10. What do you most like to do to unwind?



Darren Lyon —
Regional Supervisor
Plymouth

1. Paul Weller / Bruno Mars
2. There's only one and that's KFC
3. Spend a lot of time at the gym and wind up the girls in the Plymouth office
4. Going out for a run before coming into work
5. My children and granddaughter to be very happy, and a days silence in the office
6. Bear Grylls—born survivor
7. Simba—from when I was in the Navy
8. VERY VERY NAUGHTY
9. Got to be Dot Cotton
10. Spend time with my children and granddaughter although it costs me lots of money and going abroad



Nigel King —
Working Supervisor
Yeovil

1. Normally Radio 1
2. I enjoy most food but am a little partial to an Indian or Thai meal
3. Spend time with my grandchildren
4. Achievement
5. Long life and good health
6. For the love of cars
7. Big Nige amongst others :-)
8. Driven, Enthusiastic and Loyal
9. Apart from my wife Socrates
10. Shoot

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and labour were in greater supply and a lower cost. We have experienced this on a number of our jobs and the challenge to get sub-contractors is evident as the volume of work increases. That said our split of new build to maintenance works has allowed us to keep moving forward in this market.

On the people front I would like to say a belated welcome Adrian Davies, Construction Director, and Martin Higgins, Project Manager for New housing, to our team. Both of them have many years of experience in their respective roles and will help us develop our market. I am also pleased to announce that Debbie Rusling has passed her NVQ Level 5 HR Management course, which I know involved a lot of personal effort to complete. Well done Debs and as a reward for all that hard work we have formalised Debbie's role and title as Human Resources Manager for the Group.

I am also pleased to see my fellow director Adrian Mitchell back in the business full time now that he has completed his 7 weeks of treatment at Musgrove hospital. For those of you who know Adrian you will not be surprised that he came to work every morning before his afternoon session and went through the treatment with a smile on his face and the jokes kept on coming. I know the nurses at Musgrove were sad to see him complete the treatments as he kept them and all his fellow patients laughing throughout the process. It is good to see him back at work and cracking the jokes.

Thank you to all our staff for all that you do to make this business a success. Enjoy your seasonal break with your families and loved ones.



A message from **Adrian Davies** Construction Director

My department is now responsible for all Construction projects throughout the South West and Wales, operating out of our Portishead office. This year has been one of growth and our Construction department will be turning over in excess of £10million for this financial year. In securing this work and the team we now have in place, this provides us with a strong foundation to continue to organically grow through the coming years. In 2016, Construction will continue to be selective in what it tenders, this is to ensure we continue to work for the right clients and in the right market sectors.

LIVE PROJECTS

325 Fishponds, Bristol

6 new build houses and conversion of existing primary school into 6 duplex properties for Bristol Community Land Trust

Adelaide Place, Bristol

New build development, 65 bed care home and 17 extra care apartments connected via a bridge for Bristol Care Home

Redbridge House, Bath

Office refurbishment over two storeys for Avon & Somerset Constabulary

Unit 11 Patchway, Bristol

Two storey window replacement scheme for Shearwater Consultancy

Boringdon Hall, Plymouth

New build Spa which will offer guests and day visitors access to the treatment facilities, gym, swimming pool and restaurant, for GAIA Spa Developments

Sureway Transport, Bristol

New build 14,000sqft warehouse and canopy, for Sureway Transport Ltd

Sparkwell All Saints Primary School, Plymouth

New build primary school



A message from **Martin Higgins**

I would like to take this opportunity to thank everyone over the last 6 months for welcoming me to the Jones Building Group and as you can see I am committed to making my appointment a success for the growth of the company.

Lufton Village

Since taking over the 59 dwellings at Lufton Village for Yarlington Housing Group, we have successfully handed over 37 houses and flats with the final 22 dwellings being completed by mid-January 2016.

Abbey Manor

Various projects including, road and cycle/footpath works at Wincanton, alterations to Enterprise and Venture 20 Yeovil.

South Cadbury

6 new build houses and flats for Yarlington Housing Group in January 2016.

Future Work

We are in contention for various projects that are starting in the new year such as 20 new build dwellings at Tone Vale, Taunton and 19 new build dwellings for Homes in Sedgemoor.



Above: Handover of the 1st House at Lufton



Above: Lufton Village, Yeovil



Above: Lufton Village, Yeovil

ENVIRONMENTAL

ISO 14001 Offset Policy

Again this year the Jones Group have offset the CO2 emissions for the electricity consumption at all of the branch offices in association with the Carbon trust.

Tree planting in the Kenya Rift Valley and the South West of England has been approved by the Directors.



A. Mitchell said it is good to know by planting native broad leaf trees we are offsetting carbon emissions and providing wildlife habitats for all to enjoy.



Vehicle Fleet Update

So far we have replaced 48 vans out of our planned 80, with a further 20/22 about to be ordered for early 2016 delivery.

In addition to the above, 4 new tippers have been purchased to replace older vehicles and one further tipper has also now been ordered.

As for our subsidiaries, Davey Roofing now has 100% new vehicles.

The aim of this multi million pound replacement programme is to ensure that the Jones Group has the most modern and efficient fleet in the sector, a strategy that will also provide a much reduced carbon footprint.

We are on track to complete our planned programme by March 2017 with vehicle then being replaced on a 4 year cycle. We are hoping to move to vans with Euor6 engines as they come on stream.

The environment is where we all meet. Where we all have a mutual interest. It is the one thing we all share.

A message from
Darren Robins

Director, Plymouth & Portishead



The Portishead office is growing rapidly, we now have Major Construction based in Portishead and we are looking to expand our team with a new Estimator and Contract Management to cope with the office growth.

Our current team are working well together, assisting each other when required. Well done to all of you from office and site based staff to the general operatives/decorators. Keep up the good work everyone, you're doing great.

Jones Building Group expanding into Bridgwater

Home in Sedgemoor has now started, slow at first but we are picking up momentum and are starting works from the South region. All works are run from the Bridgwater office, over seen by Jamie King and Gary Lee.

Other recent projects for HIS are replacement fascia and soffit with rainwater goods at Chichester Close and Burnham-on-Sea, and several kitchen and bathroom replacements.

Contemporis Northside "Clifton"

Davey has recently secured this unique project in the centre of Clifton



Above: Contemporis Northside, Clifton

village after being tendered through **Stefan Gray Ltd** for **Hill Crest Estate Management Ltd**. Contemporis is a high end apartment block positioned in the centre of Clifton. The work entails replacing failed EWI, general cyclical decorations, railing and Brie Solei repairs and cleaning of bath stonework.

University of Bath

We completed a re-roofing project for BUI within a ten week programme, on target and in budget. Well done to both Mark Sheffield and Bill Inwood for completing such a delicate project within this time frame.

Queen Ann Road

This project has been delayed due to underpinning with the adjacent properties. We have agreed a 5 week extension with the client and all is looking well to complete within the new completion period. The project has had its complications but the management team have done an excellent job in completing this project.

1 Clifton Park, School Assembly Hall

We have completed our phase of this project with extensive earth removal and support works to the boundary wall, building a single and double storey section assembly hall with office space. The Client Mike Nicholls and Sam Packer are finishing the build themselves, with the render, plastering and electrical works.



Above: Clifton Park, Bristol (Retaining wall works)

BAM FM

We are still carrying out reactive works for **BAM FM** and have two framework tenders for cyclical decorations and plumbing works, each tender is due early next month.

English Rural

Reactive repairs have picked up, with ER requesting JBG do all their gas works in the region. Recently we have secured several cyclical and one window-door replacement project.

Bristol City Council

We are currently tendering pre-painting and repairs for BCC, that would be a nice project to add to our work schedule.



A message from
Adrian Mitchell
Director

Health and Safety

Health and Safety continues to be a priority and high on our agenda.

Regular H&S review meetings are held at the Head Office with the Jones Group managers and are proving a great benefit. At the meeting we keep all managers up to date with current regulations and site reports, they can also share their experiences, concerns and seek advice on many issues.

The **CDM 2015 regulations** are now in force and managers have received inductions on the changes. Mark Porter attended a seminar at The Building Safety Group offices in Bristol, where the new regulations were explained in great detail.

The regular BSG reports on the sites are very encouraging, with only a few minor issues, which are dealt with immediately. All reports are analysed at Head Office and all actions recorded.

You will note within this newsletter that we continue to give resources to

support our training programme, clients needs and regulation changes.

I would like to thank our staff and subcontractors for their commitment to Health and Safety.

Quality Assurance ISO 9001:2008

In June we completed the annual 9001 audit which involved a ½ day on a site in Exeter, ½ day in the Exeter office and a full day at Yeovil Head Office. This is the conclusion of a 5 day audit carried out throughout the year -

The audit was a total success and we passed with flying colours

I would like to thank our staff for their support and compliance with our quality manual and procedures.

The results of surveys returned from new and existing clients have

been very good over the years and this years average satisfaction score was 86.5%. The results are very pleasing and each clients return is reviewed and all scores of below 8 are addressed and improvement plans are put in place.

All managers take ownership of their clients surveys and results and share the results, the good the bad and the ugly with their teams.

(Reported by Adrian Mitchell)





A message from **Nigel Gillett** Painting Division

We are currently carrying out two external painting and repair contracts for **Magna Housing** in Dorchester and Bridport. We have started the external painting for **Homes in Sedgemoor** as part of the 5 year contract working alongside colleagues from our new Bridgwater office. We have now completed the internal redecoration of a residential block of flats in Seaton for **Millstream Management**.

Extensive external decoration works have been carried out at Clarks Village for **Realm** during the Summer months. The works took place in the evenings due to restriction and to minimize disruption to their clients. I would like to thank all those who gave up their time to be able to deliver this project for Realm, who were very pleased with the quality and the lack of disruption.

We recently completed external and internal painting and repairs to flats for **Tuffin Ferraby Taylor**, a new client to the painting division. These works involved internal and external painting and repairs to flats located above a shop in Wellington's busy high street. We have received good feedback from the Client, so thanks must go to **Nick Stone, Darren Charles** and **Roger Marsh** who carried out the works.



(Fore Street, Wellington)

We have been busy with **Homes in Sedgemoor** since the beginning of the new year. We are also currently carrying out works for **Honeywell, Screwfix, Integral** with local Co-op shop fronts. We have also restarted the external works for **Hastoe Housing** and internal decorations for **Millfield School**. Earlier this year we carried out works on the **Marwick Centre**, working alongside our Property Services division. External works are also complete at Haze Manor in South Petherton for **Cognatum**.

We are continuing to tender for future works, with good success rates, adding work to our already busy diary.

I would like to welcome John Cottle to our painting team who joined us back in the Summer.



A message from **Steve Hay** Contracts Manager

Property Services continues to work closely with **Hastoe Housing**, completing a recent kitchen replacement contract as well as a day to day response repairs. Further major works contracts are expected so watch this space.

We continue to help **Honeywell** and **GKN Aerospace** with their small works requested are always looking for opportunities to expand to cover any larger projects they might have.

Recently we have had several requests to tender for school work for **Somerset County Council**, so with a keen eye to the future, lets hope this is the sign of things to come.

A **big thank you** to the team, **Paul, Neville, Shirley and Lynn** for their efforts and lets look forward to continued success.

ISO 14001 = Commitment

All staff and subcontractors continue to give their support with our Environmental Policy and goals. Sites are producing environmental plans to suit the sites specific conditions and requirements of our Clients.



A message from **Geoff Dymond** Senior Quantity Surveyor

Construction Skills Centre, Yeovil College

We are pleased to announce that following the lengthy negotiation process and intense contract programme, the new Construction Skills Centre was successfully handed over to **Yeovil College** on the 19th January 2015.

Due to a partially completed design the project team worked hard to achieve the completion date as well as exceeding the expectation of the client at handover.

The Directors have personally thanked the key subcontractors for their continued commitment and support to enable the College to take



(Pictured left to right—Mark Porter, John Evans—Principal at Yeovil College, Iain Martin—Principal Architect and Geoff Dymond, Senior QS)

provision in time for the new students. A very successful project for the Yeovil Division and off the back of this project there is hope that a future similar sized scheme on the campus will be negotiated.

Marwick Centre Refurbishment, Dampier Street Yeovil

A successful handover was achieved on the 15th September 2015, following major refurbishment works of existing School buildings in Yeovil for **Somerset County Council**.

The works were completed in 20 weeks and involved a complete strip out of all ceilings, partitions, floor coverings and the removal of the existing electrical and mechanical services and the new works involved a major refit to create new teaching classrooms and administration offices.

Within the programme period we successfully negotiated and carried out works to the Yeovil Centre which involved replacing the heating system and decorating works to various rooms as instructed.

In summary it was a complex refurbishment project which was completed on programme and within budget.

Internal Office Alterations at Vespasian House, Dorchester

Handover was successfully achieved on programme on this office alteration and canteen refurbishment project for **NHS Dorset Clinical Commissioning Group**. The 6 week programme included specialist mechanical and ventilation works which involved working mostly out of hours within a busy office environment.

On the completion of the M&E works there was new flooring applied as well as a complete re-decoration to various offices and the canteen area which included bespoke wall coverings to feature walls.

*SAFETY IS AN INVESTMENT
NOT A COST
SAFETY DOES NOT HAVE A DAY OFF*



A message from **Dave Smith** Plymouth Manager

I would firstly like to thank all my team in Cornwall, Plymouth and Exeter for all the hard work they have put in.

I have started to expand my operation in Devon and Cornwall which has given me the opportunity to welcome aboard some new members to our team and I would like to wish them all the best in there new roles -

- 3 x New Electricians—**Andrew Hill** (working out of Plymouth), **Sam Hammett** (working out of Exeter), **Chris Mee** (working out of Exeter)
- 1 x Estimator / Quantity Surveyor - **Steve Davy** (working out of Plymouth)
- 1 x Administrative Apprentice (working out of Plymouth), **Jessica Lewin** (Thank you to **Diane Bowden** for your continued training support)

New roles / positions

Dave Collins has come across from the Exeter team to work on my Sovereign contract as Area Supervisor to cover the Exeter, North & East Devon areas. I have already seen good improvements in this department, well done Dave and his team.

Leanne Bird has now taken on the responsibility in overseeing the administration and support to Dave Collins and his team in Exeter. Well done for all your hard work on the Sovereign gas boiler contract.

Hole Gate Street, Plymouth

Converting the old job centre into 30 flats for **Chapter One Housing** is now complete and it has given us the opportunity to carry out extra works from the original works. Well done to Kevin Dawe.



Above: Old Job Centre, Plymouth

Larkbears House, Exeter



Above: Larkbears House, Exeter

Working alongside **Integral** upgrading the old judges living quarters, which are now being used by E.C.C. for weddings and office space.

Our relationship with Integral has gone from strength to strength as we are now doing all their flooring works across Devon and Cornwall for all their Co-op food stores, also we have been given the opportunity to start working on their Great West Railways contract in regards to any electrical works, which Andrew Hill has now started to receive training to work in this type of environment.

Chichester House, Plymouth

We have finished renewing the two lifts in the building, and I'm pleased to report it all went well and finished on time, we are now



Above: Chichester House, Plymouth

working on putting the scaffold back up around outside of the building in readiness to work alongside with our in house glazing department D-Glass, in regards to renewing all the windows to the 72 flats which will be a 28 week project.

We still have other projects to come fruit which I hope to update you all in the next addition of In Spirit....!!

I would just like to say again, a big thank you to all my team in Cornwall (Shaun Johnson and team) Plymouth team in the office and out on the road, and my team in Exeter supporting the Sovereign and Hastoe contracts for all their hard work throughout the year.

**QUALITY BEGINS WITH THE LETTER 'Q'
BUT MUST BE FOLLOWED BY 'U'**



A message from **Chris Austin** Exeter Director

Works continue at pace with Exeter City Council, with new works being won through the tender process.

Exeter City Council— Kitchens and Bathrooms

Numbers have dropped for year 2015. We are down to 4 kitchens and 4 bathrooms per week, this is due to the Client's budget. We have managed to retain more than other contractors. The client was very happy with the works for 2014 and its this reason why they have given us more, because they know we are able to provide the high quality workmanship within the requested timescale.

Fire Doors

This is a five year contract and the works started in January. We are performing well and returning properties to a high standard.

Remedial, ECR and Rewire

We are now on our second year. Last year there were 4 contractors carrying out these works, this has been reduced to two contractors. These works were contracted to us due to the quality and capability of completing on time.

Voids

We are continuing to turn around voids to the new time scale of 15 days, last year it was 28 days. Again, these works have been contracted to us as they wanted a quicker turn around. We have received on average 2 to 3 voids per week.

Water Ingress works

This is a new contract we started in the Summer and involve, roofing, pointing, render repairs, internal plastering, cavity wall insulation removal and installation. Many of ECC properties have suffered water penetration with last years severe winter. The Council were getting far too many complaints from their tenants, so they decided to survey the properties and come up with a solution to prevent further water ingress.

Re-roofing

We carried out a 13 week programme to re-roof the Matford Cattle Market. Works were completed two weeks ahead of schedule.

Yarlington Housing Group (St Martins Close, Fivehead)

We have successfully won another contract for a new client to the Exeter team. The works involve external insulation to 21 bungalows, including new gutter, downpipes, window cills and associated works. To date, the works have continued well and at a good pace.



Above: Insulation works, Fivehead (Completed)

Guinness Trust

Another new client to the Exeter team. Works were carried out at Eaton House to upgrade all electrical heating throughout the building, to include the communal areas and flats. We also renewed the aluminium and uPVC windows.



A message from **Chris Snell** Yarlington Contracts Manager, Yeovil

In our Fifth year now of the 10 year Partnership with **Yarlington Housing Group**, installing new kitchens, bathrooms and wet rooms. We continue to receive high customer satisfaction results and many compliments regarding our completed works carried out by our operatives, commenting on the quality and manor in which we

produced it. This is very important with this contract as all works are completed in occupied homes, all with different needs and expectations **'Well done Team'**.

Communication is key to producing quality works with high install numbers. All involved are tasked to play their part to help the smooth running of the contract. We work really hard with this, communicating to residents, keeping all informed of progress, times and completion dates, dealing with

queries and questions as soon as possible. We have a large dedicated work force on the contract and plan to expand it in 2016. Within this team we have 5xApprentices. 2xCarpenters and 3xPlumbers. All learning their trade and skills needed to become experienced and qualified operatives for JBG in the future.

Keep up the good work team, your efforts are noticed and appreciated by both myself and our client YHG.



A message from **Mike Young** From the first of May we launched our new brand 'Jones Home Solutions', which will specifically deal with the retail sector.

Way, where we have new offices and workshops, including a trade counter and we are currently constructing an indoor showroom with an outdoor show site both to be opened early 2016.

D. Glass continues to run as the commercial side of the business and has been renamed D Glass Commercial Glazing Solutions and so far this year D Glass have carried out some large commercial contracts, which have gone very well. To date, our success rate with competitive tenders has proved rewarding, as the order book is filling fast.



Above: Akash Indian Restaurant

We have completed work at the **Marwick Centre**, Yeovil with a mix of uPVC and aluminium products and a stunning new aluminum shop front for the **Akash Indian restaurant**, Yeovil, both of which will be great for publicity in the town. We are in the final stages of completing a large contract of windows and curtain walling to **Westfield Academy** in Yeovil and have won a contract to replace their aluminium doors.

Retail sales have been steady this year but have started to really pick up in the 4th quarter of the year.

Our new website www.joneshomesolutions.co.uk launched early November and has been getting some good feedback. We will be pushing the brand across Somerset and beyond.

We are treating this year as the beginning of a new brand which we will grow and grow.

We would like to welcome Victoria Chamberlain and Bridie Medlin as our new office administrators and Daniel Strike, Rob Brennon and Tommy Holmes as new additions to our fitting teams.

Tendering and quoting have become very intense in the past few months and next year is looking very good already.

This year has been a year of rebuilding and rebranding and we now have a firm foundation to work from. ***I would like to thank my team for their efforts.***



Above: Westfield Academy



A message from **Tim Davey** We are continuing to expand our team and would like to welcome Dean Corden - *Contracts Manager*, Drew Cranie - *Site Operative*, Chris Pescod—*Site Operative* and Les Corden—*Site Labourer*.

We are continuing to win new projects, some of which are for **Strongvox Ltd**—Milborne Port, **Zero C Ltd**—refurbishment of Merriott's Tail Mill and 3 new build plots, **Homes in Sedgemoor**—re-roofing scheme (special mention to Mark Porter for his help), **Yarlington Homes**—re-roofing scheme (special mention to Keith Stone for his help).

Through reputation and price we are now the sole roofing contractor working for **C. G. Fry, Morrish and Zero C** at the Poundbury development, Dorchester, this includes the new iconic Strathmore House in Queen's Mother Square.

To help us assist with the various projects we currently have, we enrolled Dean Corden on his SSSTS training and he passed with flying colours. Well done Dean.

As you may have read in the last newsletter, we have been updating our fleet, which is now complete.

I would finally like to mention that we recently won the **'Young Business of the Year'** award. A huge thank you to my team for all their hard work and commitment, providing the quality and level of service expected, helping to ensure the smooth running of contracts, which has safeguarded future works and given us the recognition we so rightly deserve.



Above: Poundbury, Dorset

Wall of Praise

EXTERNAL DECORATING

'...very pleased with the external decorating, they have done a great job and cleared up after themselves, they were a lovely couple of chaps.

Tenant, Claversham Alliance Property Care

NEW KITCHEN

'The new kitchen looks amazing, very professionally completed. Trevor the kitchen fitter was by far excellent in every avenue of his work. Trevor was so polite and at all times very respectful to us but especially Joan at the age of 81. The end result of Trevor's work just showed his true passion of loving his job.

Jones the company are very lucky to have a 1st class kitchen fitter working for them and I'd like to thank you for this. I would also like to thank Pete for always being so thoughtful and very organised in all the planning. Nothing was too much trouble.

Resident Exeter City Council

NEW HEATING SYSTEM

'Thank you for the advice and time that **Jim Howard** has just spent explaining the Nibe Hot Air System following a complaint I had received from a resident. His input and knowledge was fantastic'.

Lee Dorrington, Maintenance Manager Sovereign Housing Association

DECORATING

'Workmen were very polite and it was a pleasure to have them in my house'.

Resident, Martock Yarlington Housing Group

NEW WINDOWS AND HEATING

'very happy with my new windows and heating and the workmen were very tidy in their work'.

Team involved—Paul Rowland (JBG), Steve Gill (Mat Electrics) and Neil Davis (Ashford Commercial)
Resident, Eaton House Guinness Care & Support



JONES PEDAL FROM PARIS



Back in May, the Jones team (Dave Jones, Mark Porter, Darren Robins, Tom White, Nigel Gillett, Jerry Causer) amongst others, joined 100 plus cyclists for the Paris to Yeovil four day event, cycling 241 miles for 3 deserving charities—**Cystic Fibrosis**, **Cyclists Fighting Cancer** and **Yeovil Town Community Sports Trust**.

You may remember that in the Summer 2014 newsletter we featured the ride from Middleborough FC. This event raised a total of £63,000 and all cyclists involved in this event were hoping to raise far beyond the previous amount.

Congratulations must go to all the riders that took part in this amazing event and a huge thank you to everyone that has helped to support the riders and the 3 charities with the very kind donations.

**SAFETY PROTECTS PEOPLE—
QUALITY PROTECTS JOBS**

JONES GET JOGGING FOR CHARITY



Above: Stacey Black, Tracy Phinn and Carly Fry

Back in January a few Jones employees decided to sign up to the Yeovil Half Marathon. They formed the Jones Joggers and decided to raise money for - **Fiveways School—Space to Learn Appeal**.

With only 10 weeks to train and prepare for their first ever half marathon, they were all thrilled to complete the event in March. **Stacey, Tracy and Carly raised £4000.00** in total and they would like to thank everyone for their support and donations.



They have well and truly caught the running bug and are back in training for next years half marathon. If you're interested in joining in the fun, please contact Stacey or Tracy for further details.

Jones supports local teams

JONES MAIN SPONSOR FOR BRISTOL RUGBY CLUB



Above: Andrew Billingham (Bristol Sport CEO), Tom White, Mark Porter and Andy Robinson (Bath Manager)

We are pleased to announce that following a growing relationship with Bristol Sport and being a longstanding partner to Bristol City FC, Jones has been introduced as the main sponsor of Bristol Rugby Club for the first time, for the

2015/16 Greene King IPA Championship season, and will appear on the front of the home and alternative strips.

JONES ANNOUNCES CLUB SPONSORSHIP DEAL FOR GLOVERS

We are delighted to announce that we are the new main sponsors of Yeovil Town Football Club for the 2015-16 season, taking over from W&S Recycling Services. Jones Building Group have been heavily involved at Yeovil Town for more than a decade, namely being the main sponsor from 2009-2012. Previous to that we were youth team sponsor for a number of seasons, as well as occupying one of the executive suites throughout this period.

"On behalf of everyone at the club we would like to pass on our appreciation to everyone at Jones Building Group for the support and commitment to Yeovil Town Football Club and hope that both organisations can progress in the future."



From all at Jones Building Group, we would like to wish all of our Clients, Suppliers, and Subcontractors a

Merry Christmas and a Happy New Year!