

Strategic Capital for Manufacturing®

IGP was founded with a single vision: to invest in and build global, market-leading industrial businesses. We specialize exclusively in the industrial sector with a particular focus on engineered products businesses and niche industrial services companies.

20+
years



Who we are

IGP has over two decades of experience as a specialist in the industrial sector. We have raised more than \$2.2 billion in equity capital across five funds and have successfully invested alongside management in over thirty platform transactions. We are backed by a blue-chip list of Limited Partner investors, including highly-regarded endowments, foundations and the pension funds of several Fortune 500 industrial companies.

How we work

We work with each of our teams in customized ways to help them unlock the unique potential of their businesses. Our role is highly collaborative and strategic in nature —facilitating management’s efforts to build value in a business. We work with managers to pursue key initiatives that we believe are in the best interests of long-term company success.

Investment Characteristics

Revenue: Up to \$250 million
 EBITDA: Up to \$40 million
 Platforms headquartered in the U.S. or Canada (no geographic limits on add-ons)
 Manufacturing and industrial services businesses
 Prefer “intermediate” products sold in business-to-business setting
 Strong market positions
 Transaction types: entrepreneur/family-owned recapitalization, corporate divestiture, private equity-owned company

Our Team

Eric Heglie	Mattson Fernandez
Jeff Webb	Micah Wickersheim
Dan Delaney	John Malloy
Mike Beaumont	John Parent
Gottfried Tittiger	Paul Campbell
Dave DiFranco	Sam Adler
Ron Auletta	Jacobey Johnson
Matt Brennan	Joe DeCicco
Rob Austin	Dylan Petre
Matt Antaya	Tyler Reinecke

Preferred Industry Sectors

Aerospace and Defense Components
 Analytical Instruments and Measuring Devices
 Critical Industrial Services
 Electrical and Electronic Equipment
 Energy Equipment and Services
 Fluid Control, Filtration and Pumps
 Healthcare and Safety Equipment
 Industrial Components and Equipment
 Plastics and Synthetic Materials
 Process Instrumentation and Controls
 Specialty Chemicals, Adhesives and Coatings
 Testing and Inspection Services

Operating Specialists

Pat Forster
 Bob Tunno
 David Huberfield
 Dave Paborsky

Industrial Growth Partners Portfolio Companies

CURRENT



Brown Machine Group *Beaverton, MI*
Leading provider of turnkey thermoforming and packaging automation systems for the food & beverage market



Climax Portable Machine Tools *Newberg, OR*
The leading global manufacturer of portable machine tools and welding systems used in a diverse set of industrial end markets, including power generation, mining, construction and shipbuilding



Des-Case Corporation *Goodlettsville, TN*
Leading manufacturer of specialty filtration products that improve process equipment reliability and extend lubricant life for industrial plants worldwide



Electric Power Systems *St. Louis, MO*
A leading provider of outsourced electrical engineering, testing, repair and maintenance services



Integrated Global Services, Inc. *Richmond, VA*
Leading provider of on-site internal surface protection solutions for critical equipment in refineries, power plants and pulp and paper mills



North American Substation Services *Altamonte Springs, FL*
The leading independent provider of mission-critical installation, maintenance and repair services for substation equipment across the United States



Redco Group *Edmonton, AB*
Leading provider of wellhead and pressure control equipment and related services for oil and gas applications



Royal Power Solutions *Carol Stream, IL*
A leading designer and manufacturer of electrical connectivity components for global automotive and industrial applications



SPL *Houston, TX*
Leading independent provider of critical outsourced hydrocarbon measurement, analysis and reporting services for oil and gas production and transport in the United States

SELECTED FORMER

AmerCable Incorporated *El Dorado, AR*
Industrial electrical cable products and components

API Heat Transfer, Inc. *Buffalo, NY*
Heat exchangers and heat transfer equipment

Atlas Material Testing Solutions *Chicago, IL*
Weathering testing instruments and services

Cambridge International, Inc. *Cambridge, MD*
Manufacturer of metal conveyor belts

Consolidated Precision Products Corp. *Pomona, CA*
Cast metal aerospace and defense components

Controls Southeast, Inc. *Pineville, NC*
Thermal piping and components

FMH Aerospace Corp. *Irvine, CA*
Highly-engineered, flight-critical components and assemblies

Global Power Systems, LLC *Houma, LA*
Marine diesel engine maintenance and repair services

The Grakon Group *Seattle, WA*
Lighting systems and components

Group360, Inc. *St. Louis, MO*
Digital pre-press services

Ideal Clamp Products, Inc. *Smyrna, TN*
Industrial gear clamps and couplings

Integrated Polymer Systems *Long Beach, CA*
Polymer components for aerospace and defense

IOTA Engineering *Tucson, AZ*
Back-up power supply equipment

Jonathan Engineered Solutions *Irvine, CA*
Custom engineered steel and aluminum slide mechanism

Microporous Products, LP *Piney Flats, TN*
Rubber and polyethylene battery separators

O'Brien Corporation *St. Louis, MO*
Industrial tubing, instrument enclosures and testing loops

Q Holding Company *Twinsburg, OH*
Automotive and medical rubber components

Seaboard International, Inc. *Houston, TX*
Onshore and offshore surface wellhead equipment

The TASI Group *Cleves, OH*
Leak test, flow measurement and assembly automation systems

Xaloy, Inc. *New Castle, PA*
Plastic processing wear components and ancillary equipment