

LEATHERHEAD & DISTRICT

~ CHAMBER OF COMMERCE ~

NEWSLETTER

SEPTEMBER 2011

PRESIDENTS PEN



According to the Office for National Statistics, unemployment in Mole Valley has dropped to its lowest level for two and a half years, which is good news for the region during an ongoing difficult period for everyone.

Throughout the long recession, Mole Valley businesses have largely coped well in comparison with other areas. Being in an affluent area is obviously a big factor in this but I would also like to think that the strong business networks and organisations such as ours play an equally important part. The local press has recently been offering its support in a much more pro-active way and generally working more closely with the community than in previous years. It is worth acknowledging this - as newspapers are often the first port of call for people looking to move or relocate their business to a new area and they so often do not recognise their responsibility to their readers and businesses supplying them with revenue via advertising in favour of tabloid style stories, but the balance has been good of late

and I am sure it helps to build confidence in difficult times too. As a local resident and businessman, I am very proud of our town and surrounding areas - when you look at the recent problems in London and other cities, it makes you feel glad that you live in a safer and more rural location. I often think that we live in the best position there is in the south of England - easy access to the motorway network and airports, direct rail link into central London, easy reach to the coast and yet surrounded by beautiful countryside. Having myself lived in Glasgow, Manchester and Stoke-on-Trent, I know all too well the value of a pleasant and green environment and it often frustrates me when people so readily criticise the town. Thankfully they are in the minority!

I would also like to acknowledge the organisers of the London-Surrey Cycle Classic - the test event for next years Olympic event. I was out covering the event for the local council, along with a small team of snappers, to capture the atmosphere and excitement as the cyclists passed through. Yes there was disruption and inconvenience but it was minimal when you consider the enormity of the event, and I for one am looking forward to next year - what a brilliant way for the world to see our beautiful environment and we will be working on ways to maximise opportunities that the Olympics bring, helping local traders to benefit as much as possible.



Surrey-London Cycle Classic passing over Box Hill

Please do let us know if you have stories or news that we can include in these pages. This is a very effective way of reaching out to other local businesses and keeping business local is a sure-fire way in helping to ensure that our unemployment rates stay down and companies survive. Email your stories and events to our Chamber Co-ordinator Louise Fowkes on louise.fowkes@virgin.net

Andy Newbold
President

EVENTS LIST

AGM

Venue: Fetcham Park House

Date: Wednesday 28 September

Time: 7.00pm

Please Note: Chamber Members Only

NETWORKING BREAKFAST

Venue: Halcyon, Leatherhead

Date: Tuesday 11 October

Time: 7.30pm

ANNUAL CHAMBER QUIZ

Venue: Police Federation

Date: Friday 14 October

Time: 7.00pm for 7.30pm start

Fish & Chip Supper Included

CHRISTMAS BREAKFAST

Venue: Holiday Inn

Date: Tuesday 13 December

Time: TBC

To find out more about these events, and to book your place, please fill out the online booking form, located on our 'Chamber Events' page, on the website.



SPOTLIGHT ON.....



Fine fettle Multi-healthcare was set up by an experienced local Osteopath and qualified lecturer, Helen Bullen, to provide and integrate a wide variety of complementary treatments all on one site.

The aim is to provide a one-stop centre where clients can choose or seek advice on a particular therapy for any condition or need. The practitioners at the centre work together, with the permission of the client, to integrate the clients care and if necessary refer to other practitioners within the centre to give treatment and advice. Paramount to fine fettle's ethos is safety and all clients attending the clinic are assessed and if treatment is not appropriate are referred to the appropriate medical expert.

Fine fettle offers a wide range of therapies including:
Osteopathy, Acupuncture, Hypnotherapy, Nutrition, Sports Therapy, Sports Massage, Therapeutic Massage, Rehabilitation, Homeopathy, Pilates, Personal Training, Counselling and Reflexology.

We are very happy to discuss all the therapies in detail if required as we know they can all sound a little confusing. All therapists are qualified in their disciplines and belong to the appropriate governing body and are all covered by public indemnity insurance.

NB: If you are new to the Chamber and would like your business featured in future Newsletters, please contact Chamber Co-ordinator Louise Fowkes by email at louise.fowkes@virgin.net

Fine Fettle Multi-healthcare

Rayleigh House, 32 High Street
BOOKHAM
Surrey KT23 4AG

Telephone: 01372 458984
Email: info@finefettle.org
Website: www.finefettle.org

Additional Info

Fine Fettle offer 10% off all treatments for Chamber Members

CHAMBER MEMBER DAVID DONNER BECOMES AN AMBASSADOR FOR THE OPTOMETRY PROFESSION!

Surrey based Donner Optometrists are pleased to announce that their owner David Donner is now an official ambassador for the optometry profession, with the aim of increasing the awareness of eye care and the role of optometrists and opticians.

As part of the national New Dimension Programme, targeted at students still in full-time education, David's primary role is to raise the profile of the eye care profession at a time when students are beginning to consider their career options with a view to attracting them to the optometry profession, crucially, to do so while they are still young enough to aim for the relevant qualifications needed to work in this detailed, demanding and highly varied field.

Through a series of hour-long interactive workshop sessions, David will give students a first-hand account of what the job entails by immersing them in the world of optometry and optics. There are no PowerPoint presentations or long lectures as it is all about the students getting involved to see for themselves the rewards of an optical career.

The workshop experience is mapped by Key Stage 4 Science PLTS curriculum, following a brief introduction, students complete hands-on tasks in 3 exciting zones: Testing, Illusion and Future. There is then a short 3-D film, followed by a Q&A session to close. The workshops will commence locally from this month.

David said of the appointment, *"This is a fabulous opportunity to not only educate local students about the importance of eye care and of regular eye examinations, but will also help in their understanding of how eye's work and their connection to the brain for their course work. Add to this that we can encourage these young people to consider a career in optometry at exactly the right time then I am delighted to take on the role of Ambassador in the local area."*

Chamber member Donner Optometrists have been based in Surrey as an independent optician for over 60 years and have built a solid reputation in the Leatherhead, Bookham and surrounding area for offering a personal eye care service and competitive pricing on eyewear and contact lenses.

Leatherhead & District Chamber of Commerce would like to wish David every success in his new role.

Donner Optometrists

Tel: 01372 373824 (Leatherhead) 01372 458318 (Bookham)

Website: www.donneroptometrists



Dorking BUSINESS

22 September 2011 Show

DORKING BUSINESS SHOW - FREE SEMINARS

Following the success of last year's event, the DORKING BUSINESS SHOW will return for a second year on Thursday 22 September at Dorking Halls.

Organised by the Dorking Chamber of Commerce, the show is already attracting businesses and entrepreneurs from all across Surrey.

The DORKING BUSINESS SHOW opens at 7.15am with an early bird Networking Business Breakfast, with a pre-booked hot breakfast available at £8.00 per person. Over 60 stands will display at the show with the main exhibition in the Grand Hall and 'Business Cares' hall, open to visitors from 9.30am - 4.30pm. Admission to the exhibition is free.

Throughout the day, a series of 7 free seminars will be presented by expert speakers covering a wide range of topics and challenges on how to use opportunities and resources to build a better business. The first seminar starts at 8.00am following the Network Business Breakfast. Ian Oakley, a member of the International Executives Association, will speak on **'Creating Business through Influence'** and how to become a lynchpin that draws and influences business.

Then from 10.00am until 3.00pm, on the hour every hour, free 30 minute talks are presented in the Seminar Cinema. For those who want to come early and stay all day, free tea, coffee and biscuits are provided.

Downs Solicitors will discuss and answer questions on **'The Trials and Tribulations of Employment Law for Small Business.'** Positive Perspectives consultant Keith Posner, member of the Institute of Leadership and Management, invites business leaders and team members to an entertaining interactive session on **'Preparing your Team for 2012.'** Wendy Saunders of Squiggle Design will present **'Practical Branding and Corporate Identity.'** Simon Matthews will talk about **'Creating Opportunities to Find Clients and Funding'** and Lindsey Colombell of Bojangle will keep everyone up to date with her talk on **'Business Blogging.'**

Businesses are recommended to book the 1.00pm seminar **'Post London-Surrey Cycle Race Update'**, presented by Surrey 2012. Almost one month after the London 2012 trial event, this seminar will focus on what has been learnt and how businesses can benefit from the Olympic Games next year.

Most seminar speakers also have stands at the show, so visitors can speak to the experts about specific needs at no charge whilst the show is open. Says Rick Parish, Chairman of the Dorking Chamber of Commerce; *'With sponsors like the Atrium Business Centre in Dorking and Waitrose, you would expect the free-to-attend seminars organised by the Dorking Chamber to be of high quality. You will not be disappointed. Just a few stands remain available at the Business Show, so entrepreneurs, business managers, freelance consultants and those wanting to set up or promote their business need to snap up the remaining space.'*

For more information on the seminars and a booking form visit

www.dorkingbusinessshow.com

or contact Caroline Salmon on tel: 07591 487337.





Starting a Business -

Is it for me?

Level 1 (FREE)

Every year nearly half a million people in the UK start their own business or become self-employed and each one decides to start up on their own for a variety of reasons. However, they all have one thing in common – they started with just an idea.

Maybe you've already decided you want to start your own business but are unsure whether your idea is viable or if you really have what it takes. Maybe you want to explore what it is all about and need help in developing your idea.

A FREE workshop to help you

This workshop is the first stage of your journey to starting your own business - everything you need to know about working for yourself and whether starting a business is right for you.

As well as looking at the day-to-day realities of starting your business, it will give you an insight into the commitment involved and the skills and qualities you will need.

The session will last for 3 hours and will be guided by someone who has a wealth of experience you can draw on.

The Business Link service is available locally and provides the information, advice and support you need to start, maintain and to grow a business.

For more information call 0845 600 9 006 or visit www.businesslink.gov.uk/southeast

What does the workshop cover?

This workshop will help you to:

- gain an overview of what is involved in starting and running a business
- understand the challenges and benefits of starting a business
- decide what you want your business to give you
- make an informed decision whether going into business is right for you
- take your idea to the next stage using helpful tools
- understand how Business Link can help

By the end of the session you will be able to:

- understand what is involved in starting up on your own
- gain support and ideas from fellow participants
- complete an individual workshop action plan detailing your next steps
- understand the Business Link package of support

For further details or to book call Business Link on 0845 600 9 006 or book online at www.businesslink.gov.uk/southeast/startingupevents

Please note: All Starting a Business workshops (South East) will cease on 31 October 2011, so take advantage while you can!



ADDING VALUE TO YOUR MEMBERSHIP

As you are aware, the Chamber are very keen for local businesses to work together to create a stronger and more successful business community. So, if you haven't already done so, please get in touch and tell us if you and/or your business are able to offer a special discount or promotion exclusively to our other Chamber members. Please email us the following details:

**Name of Business, Type of Business, Offer/Promotion Description Terms & Conditions
Contact Name, Contact Telephone Number, Contact Email & Website Address**

Please also confirm that you have the authority to make the offer/promotion and that you are happy for it to be publicised. If you have any queries, please contact Membership Directors Jackie Quinn and Helen Bullen at info@leatherheadchamber.co.uk

OFFERS CURRENTLY AVAILABLE

Please Note: There may be Terms & Conditions associated with the offers below - please check at the time of booking.

Goodness To Go Juice & Coffee Bar

(based within Nuffield Health &
Fitness Centre, Leatherhead)
10% off all purchases

**Contact Name: Karen Rogers
Tel: 07939 440966**



**Email:
hello@goodnesstogo.co.uk**

'HOW TO MAKE A STRONGER IMPACT WHEN SELLING AND PRESENTING'

**...is a powerful three-hour seminar from two experts:
Angela Marshall and Mike Clayton.**

The right professional image and understanding how to influence colleagues and clients can give a huge boost to your business and personal effectiveness. Mike will speak on business influence and how to present a persuasive argument, and Angela will explain how having the right professional image and business etiquette will give a great boost to your profile. Mike and Angela will then share their thoughts on effective business networking. You will come away with practical strategies and techniques that: make prospects more likely to buy from you, make clients and customers look to you for advice, make you more promotable, enhance your chances at interview, help you get a yes when you ask for help or favour. You will receive a complimentary copy of Mike's book, *"Brilliant Influence"*, and Angela's book, *"Being Truly You"* ("*for Men*" or "*for Women*" version), together worth £26.98. So why not join them at Fetcham Park House on Tuesday 4 October, 9am for 9:30 until 1pm.

SPECIAL OFFER

For Leatherhead Chamber Members: £75 (normal price £95 per person)

To book your place, visit the website at www.strongerimpact.wordpress.com/booking

NB: Angela Marshall of Appearance Management is offering an additional free 20 minute consultation and 20% off a subsequent session with her for Chamber Members.

finefettle
multi-healthcare

Telephone: 01372 458984
Email: info@finefettle.org
Website: www.finefettle.org

Fine Fettle Multi-healthcare are happy to offer 10% on all treatments/therapies for Chamber Members.

Members must notify Fine Fettle that they are members on making their initial booking.

Irwin Osteopathy 

26 Kingston Road, Leatherhead, Surrey, KT22 7BN
Clinic: 01372 362062 Emergency: 0797 078 0685

Simon Irwin, Osteopath, is offering a free Osteopathic Consultation and treatment to all Chamber Members.



ULTIMATE GOAL

Executive Personal Mastery Coaching

FREE 1 Hour Personal Mastery Coaching Session

Contact Name: Greg Suart

Tel: 07768 877512

Email: gregsuart@ultimategoal.co.uk

Website: www.ultimategoal.co.uk



"... your service has been a breath of fresh air!"

Jackie Quinn & Co, award winning Estate Agents are offering 20% off selling or letting fees to Chamber Members and their staff plus £100 cash for any referrals for a house sale or let once the transaction has completed.

QEF LEATHERHEAD BIKEATHON

This year's Queen Elizabeth Foundation LEATHERHEAD BIKEATHON will take place on Sunday 18 September.

Whatever your age or ability, there is still time to take part. Choose one of three routes (13, 26 or 45 miles) and make a real difference helping to raise vital funds for local disabled people.

To register, please visit The website at www.leatherheadbikeathon.co.uk

£10 Adults
£5 Child under 16 and Students).

Go on - challenge yourself!

FREE EVENT Your Games, your business



Opportunities to win new business

The London 2012 Games are just around the corner; discover how your business can benefit from opportunities to win new customers at 'Your Games, your business', a free event for businesses in the South East.

As well as a keynote address from an expert on opportunities arising from The Games and an inspirational session from a London 2012 Games hopeful, this FREE event will also offer breakout workshops focusing on:

- How to win business contracts associated with The Games
- Specific business opportunities for the retail, hospitality and tourism sectors
- Planning and maintaining productivity through The Games
- Opportunities to enter new markets and win customers overseas

Networking will follow.

- 6 September, Holiday Inn Oxford
 - 7 September, Holiday Inn Maidenhead
 - 8 September, Holiday Inn Guildford
 - 13 September, Holiday Inn Eastleigh
 - 14 September, Holiday Inn Gatwick
 - 15 September, Holiday Inn Chatham
- All events are 9am-1pm (8.30 registration)

Don't miss out - act now and reserve your place at this unique event.

For more information or to book your place, visit:

www.blseevents.co.uk or call 0845 600 9 006

This event is not an official London 2012 Games event and has been organised independently by Business Link South East.



MARKETS

The Leatherhead Chamber manages the Leatherhead High St Market. Markets take place on **THURSDAYS & SATURDAYS** each week and **CONTINENTAL MARKETS** are also held throughout the year.

For further information, please contact the Market Co-ordinator

Mr Tom Spoons on:
0208 393 9636



Please join us for
**The Happy Child
5th Annual Golf Day at
Effingham Golf Club**

on Wednesday
5th October 2011
for Golf, Dinner
and an Auction

For more information and to book your place, please telephone: 01372 375848, email us at: contact@happychild.org or visit our website at: www.happychild.org



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Helen Bullen

Finefettle Multi-healthcare

CO-OPTED MEMBER

Jackie Quinn

Jackie Quinn & Co Estate Agents

Leatherhead & District Chamber of Commerce

Annual Quiz Night

to raise funds for the Leatherhead Christmas Festival

**Friday 14th October, Police Federation
7:30pm prompt start**

Teams of 6

£10 per person Includes fish & chip supper

Pick up a form from the Help Shop or download one from www.leatherheadchamber.co.uk

Please Note: If you are able to provide Raffle Prizes for the event, please contact either Lucy Hanson or Andy Newbold.

CONTACT US at: Leatherhead & District Chamber of Commerce

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Telephone: 01372 371009

Fax: 01372 371001

Email: info@leatherheadchamber.co.uk

Website: www.leatherheadchamber.co.uk

Submit your news and events for the Newsletter and Website by email to louise.fowkes@virgin.net