	edgescan [™]
· · ·	edgescan™ Case Study:
	Value Proposition Study for CISO's and C-Level executives
2	'Communicating Value to the C-Suite'
0	



FULLSTACK VULNERABILITY MANAGEMENT™

• 2018. BCC Risk Advisory Ltd. | www.bccriskadvisory.com www.edgescan.com

'edgescan – The value proposition to CISO's'

CISO's understand the need for security across the enterprise.....edgescan's SaaS (Security as a Service) can truly help any organisation achieve greater cyber security and compliance....

Visibility and Measurement

What systems are under cyber security management? How frequent are they being tested? What are the gaps. Are all critical systems being protected? Do we have any open critical risks? Items such as these can be easily verified via the edgescan portal. Integration into generic GRC dashboards or wider ticketing systems is also easily done with the edgescan API.

Cybersecurity Risk Prioritization at scale

The ability to see the cyber security posture across an entire global enterprise, prioritize risk and hence use the vulnerability intelligence for actionable tasks is commonplace with edgescans validated vulnerability data. Anything published on your personal portal is validated as real and risk rated accordingly helping you prioritize quickly and efficiently.

Budget and Investment

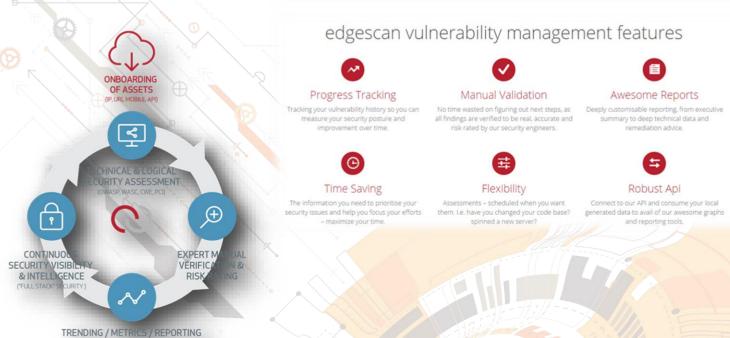
From retaining a strong information security team by letting edgescan deliver the "heavy lifting" aspects of cyber security, to significant financial savings coupled with increased coverage compared with traditional cybersecurity methods edgescan is used by both global leading organisations and SME's alike due to scale, accuracy and cost savings that can be attained using the edgescan SaaS model.

Situational Awareness

Being made aware of what you need to know when and where you need to know it can be easily achieved with edgescans "Events" functionality and API. Customisable alerts via any communication medium are available resulting in you being informed of issues important to you wherever you are.

Technical Security Awareness

Edgescan provides support, assistance to our client development and technical community such that your team can be upskilled over time and naturally improve secure systems development and deployment



(API/XML/JSON)

Gartner.

sales@edgescan.com

@edgescan

Sales and general enquiries:





IRL: +353 (0) 1 6815330 UK: +44 (0) 203 769 0963 US: +1 646 630 8832



FULLSTACK VULNERABILITY MANAGEMENT™

© 2018. BCC Risk Advisory Ltd. | www.bccriskadvisory.com www.edgescan.com

What client executives say about edgescan

Best of Breed Technology ...

"Best of breed product that allows my organization to scale to an enterprise level.... The expertise and delivery of this service has been outstanding. There is a lot of subject matter expertise. A very mature API to integrate other products into. This products allows me to scale at an enterprise level."

- Manager, Application Security, Firm Size:30B + USD

High-touch and Customer focused...

"Excellent Customer Focus And Consistent Delivery...Their customer focused approach acts as a significant differentiator. They have introduced a fresh perspective on our pen testing methodology and I would have no hesitation in recommending them."

- Security Architecture Manager, Firm Size: Gov't/PS/ED 5,000 - 50,000 Employees

Responsive and evolving

"A Key Asset To Our Info Sec Programme.... To date we have found the service to be extremely responsive to our needs allowing us to meet our software delivery priorities following our SSDLC. The Edgescan service, is continuing to evolve and deliver real value with WAF and JIRA integration for example; they are a company which seeks out and listens to their customers." -Information Security Officer, Firm Size:250M - 500M USD

edgescan vulnerability management features

Manual Validation

No time wasted on figuring out next steps, as

all findings are verified to be real, accurate and

risk rated by our security engineers.



Progress Tracking

Tracking your vulnerability history so you can measure your security posture and improvement over time.



The information you need to prioritise your security issues and help you focus your efforts Flexibility Assessments - scheduled when you want

푝

Assessments – scheduled when you want them. I.e. have you changed your code base? spinned a new server? 6

E

Awesome Reports

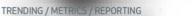
Deeply customisable reporting, from executive

summary to deep technical data and

remediation advice.

Robust Api

Connect to our API and consume your local generated data to avail of our awesome graphs and reporting tools.



 (\pm)

EXPERT M

VERIFIC

RISH

(API/XML/JSON)

ONBOARDING OF ASSETS

~

CHNICAL & LOGICAL

Ŷ

CONTINUC

SECURITY VISIBIL

& INTELLIGENCE

Sales and general enquiries: sales@edgescan.com @edgescan

IRL: +353 (0) 1 6815330 UK: +44 (0) 203 769 0963 US: +1 646 630 8832

20 MOST PROMISING ENTERPRISE SECURITY SOLUTION PROVIDERS - 2017





																														2	÷ - 4	
																								a								
																									•		. *		•			
															• •				• •	•		*	*	*	• •		. *	*		*		
													÷.	•	• •			•	• •				*		•	*			+	•	•	
																									• •							
													*										.* .									
					•				*				*	*	• •			*	• •		*	*	*.						*	•		*
			*	÷									•	•	• •					*				•								•
														*											•							
																													2	2		
																		2														
							Ċ.																		1							-
				*						*	1			*	• •			*	i i			1		•	1 A	1.	*		*	÷		•
		• •		•			•	•	*	*				*	• •				• •	1:-				ж. С		.)	1					
					• •					*			*	•					• •	11								<u>.</u>	*	*		*
	-												•								11						. `	°a				
		÷ 1		4												N					. 1								1			
																1.							/		1.				. `			
																						7		1						. \		
																		No.				1										
				•															٩.				. /	(1			· ·		7		Ċ/
		• •	•	•	• •				•	•	*		-		• _ •				. /	· ·				No.	. 1	1.		~	1	. `	< ·	65
		× +	•	۰.					*	*				*	.)				•	10					<u>h.</u> -	- 1				÷	\rightarrow	
		÷. +											*	*	•	200	*				2				. >					× .	/.`	
	4																1					1		1.22	W	6				X	~	
																						1	1	1	(F		· .		./	. /	ບ .	
																		9					>	X	X			. /	1.	<		1
																	Tr					/	-					/		1		
				·		Ľ.			1								.:1		3	5	-	Ś.	-			N	_` ∢	(1	
		1									1			*				10	1	9	E.	. \		1			N.	/		•	1	· ·
																	-			7775			100	· `	1					1.0		
																					7	7							1			
	(*) ()																				1	7		2	. \							. \
•		 	•	•			•	•	•	•				•		•	•			- pr = 4	1	7				<u> </u>				تر		
•	•	· ·	•	•			•	•	•	•		•	•	•	• •		•			- Denstra	1.	7				1		<u>)</u> .		زر	Ľ.	
•	•	· ·	•	•			•	•	•	• • • •			•	•	· ·		•			- 6 an 4 a		,					÷	2			Z	
•	•	· · ·	•	•	· ·	•	• • •	•		• • • •			•	•	· · ·		•			- Lorda							· (5	
• • • •	•	· · ·		•				•		• • • •	•		•	•		•				· Denvelo					•	1. 36	H				5	
	•	· · ·		• • • • •				•		• • • • •	• • • • •		•	•	· · ·											1. 36.			×		5	
•	•	· · ·		• • • • • •	· · ·			•				•	•	•	· · ·		• • • • •														S	
	•	· · · · · · · · · · · · · · · · · · ·		• • • • • •	· · ·			• • • • • •	• • • • • •		• • • • • •		•	•	· · ·																S. J. P.	
• • • • • •	• • • • •			• • • • • • •	· · ·			• • • • • • •						•	· · · · · · · · · · · · · · · · · · ·					· · · · · · · · · ·											S	
	• • • • • • • • •							-						* * * * * * * * * * * * * * * * * * * *	· · · · · · · · · · · · · · · · · · ·																J.	
• • • • • • •				ed	ge	25	ca																								5	
		2																												yes and the second	5	
	Ful									NT**					· · · · · · · · · · · · · · · · · · ·					· · · · · · · · · · · · · · ·					and the second second					and the second s		
			CK V	ULNE	RABI	LITY				NT					· · · · · · · · · · · · · · · · · · ·					· · · · · · · · · · · · · ·					and the second second	and the first for				Are have been a few of the second		
	IRL	: +35	ск v 53 (0)	ULNE	RABI	LITY 30	MAN			NT					· · · · · · · · · · · · · · · · · · ·					·										yes and the second second		
	IRL UK:	: +35 : +44	.CK V 53 (0) 4 (0) 2	ULNE 1 68 203 7	RABI 31533 769 0	LITY 30)963	MAN		mer	NT					· · · · · · · · · · · · · · · · · · ·											A Charles and a low of the				yes and the second second		
	IRL UK:	: +35	.CK V 53 (0) 4 (0) 2	ULNE 1 68 203 7	RABI 31533 769 0	LITY 30)963	MAN		mer	NT**								• • • • • • • • • • • • • • •		·										July and		
	IRL UK: US:	: +35 : +44 : +1 (.CK V 53 (0) 4 (0) 2 646 6	ULNE 1 68 203 7 530 8	RABI (153: 769 (0) (832)	LITY 30)963	MAN																			and the second sec				Le la	J. A.	
	IRL UK: US: Sale	: +35 : +44 : +1 (es an	ск V 53 (0) 4 (0) 2 646 (d ger	ULNE 1 68 203 7 530 8 neral	RABI 31533 769 (0 3832 enqu	LITY 30 9963 iries	MAN		mer	NT**																						
	IRL UK: US: Sale	: +35 : +44 : +1 (ск V 53 (0) 4 (0) 2 646 (d ger	ULNE 1 68 203 7 530 8 neral	RABI 31533 769 (0 3832 enqu	LITY 30 9963 iries	MAN																		and a set of the set o					and the second sec		
	IRL UK: US: Sale	: +35 : +44 : +1 (es an es@e	ск V 53 (0) 4 (0) 2 646 б d gen edges	ULNE 1 68 203 7 530 8 neral	RABI 31533 769 (0 3832 enqu	LITY 30 9963 iries	MAN			NT**																and the state of the state of the				the second se		
	IRL UK: US: Sale	: +35 : +44 : +1 (es an	ск V 53 (0) 4 (0) 2 646 б d gen edges	ULNE 1 68 203 7 530 8 neral	RABI 31533 769 (0 3832 enqu	LITY 30 9963 iries	MAN			NT.																and the second sec				Level and the second seco		
	IRL UK: US: Sale sale	: +35 : +44 : +1 (es an es@e	ск V 53 (0) 4 (0) 2 646 б d gen edges scan	01 68 203 7 530 8 neral scan	RABI 769 (0 8322 enqu .com	LITY 30 963 iries	MAN			NT.																						
	IRL UK: US: Sale sale	: +35 : +44 : +1 (es an es@e	ск V 53 (0) 4 (0) 2 646 б d gen edges scan	01 68 203 7 530 8 neral scan	RABI 769 (0 8322 enqu .com	LITY 30 963 iries	MAN		mer	NT.																						
	IRL UK: US: Sale sale	: +35 : +44 : +1 (es an es@e	ск V 53 (0) 4 (0) 2 646 б d gen edges scan	01 68 203 7 530 8 neral scan	RABI 769 (0 8322 enqu .com	LITY 30 963 iries	MAN			NT												V								The second		
	IRL UK: US: Sale sale	: +35 : +44 : +1 (es an es@e	ск V 53 (0) 4 (0) 2 646 б d gen edges scan	01 68 203 7 530 8 neral scan	RABI 769 (0 8322 enqu .com	LITY 30 963 iries	MAN			NT"												V				and the second sec				the second		