



edgescan™ Case Study:

Value Proposition Study for CISO's and C-Level executives

'Communicating Value to the C-Suite'





FULLSTACK VULNERABILITY MANAGEMENT™

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'edgescan – The value proposition to CISO's'

CISO's understand the need for security across the enterprise.....edgescan's SaaS (Security as a Service) can truly help any organisation achieve greater cyber security and compliance....

Visibility and Measurement

What systems are under cyber security management? How frequent are they being tested? What are the gaps. Are all critical systems being protected? Do we have any open critical risks? Items such as these can be easily verified via the edgescan portal. Integration into generic GRC dashboards or wider ticketing systems is also easily done with the edgescan API.

Cybersecurity Risk Prioritization at scale

The ability to see the cyber security posture across an entire global enterprise, prioritize risk and hence use the vulnerability intelligence for actionable tasks is commonplace with edgescan's validated vulnerability data. Anything published on your personal portal is validated as real and risk rated accordingly helping you prioritize quickly and efficiently.

Budget and Investment

From retaining a strong information security team by letting edgescan deliver the "heavy lifting" aspects of cyber security, to significant financial savings coupled with increased coverage compared with traditional cybersecurity methods edgescan is used by both global leading organisations and SME's alike due to scale, accuracy and cost savings that can be attained using the edgescan SaaS model.

Situational Awareness

Being made aware of what you need to know when and where you need to know it can be easily achieved with edgescan's "Events" functionality and API. Customisable alerts via any communication medium are available resulting in you being informed of issues important to you wherever you are.

Technical Security Awareness

Edgescan provides support, assistance to our client development and technical community such that your team can be upskilled over time and naturally improve secure systems development and deployment



edgescan vulnerability management features

- Progress Tracking**
Tracking your vulnerability history so you can measure your security posture and improvement over time.
- Manual Validation**
No time wasted on figuring out next steps, as all findings are verified to be real, accurate and risk rated by our security engineers.
- Awesome Reports**
Deeply customisable reporting, from executive summary to deep technical data and remediation advice.
- Time Saving**
The information you need to prioritise your security issues and help you focus your efforts - maximize your time.
- Flexibility**
Assessments - scheduled when you want them. I.e. have you changed your code base? spinned a new server?
- Robust Api**
Connect to our API and consume your local generated data to avail of our awesome graphs and reporting tools.

What client executives say about edgescan

Best of Breed Technology...

“Best of breed product that allows my organization to scale to an enterprise level.... The expertise and delivery of this service has been outstanding. There is a lot of subject matter expertise. A very mature API to integrate other products into. This products allows me to scale at an enterprise level.”

- Manager, Application Security, Firm Size:30B + USD

High-touch and Customer focused...

“Excellent Customer Focus And Consistent Delivery...Their customer focused approach acts as a significant differentiator. They have introduced a fresh perspective on our pen testing methodology and I would have no hesitation in recommending them.”

- Security Architecture Manager, Firm Size: Gov't/PS/ED 5,000 - 50,000 Employees

Responsive and evolving...

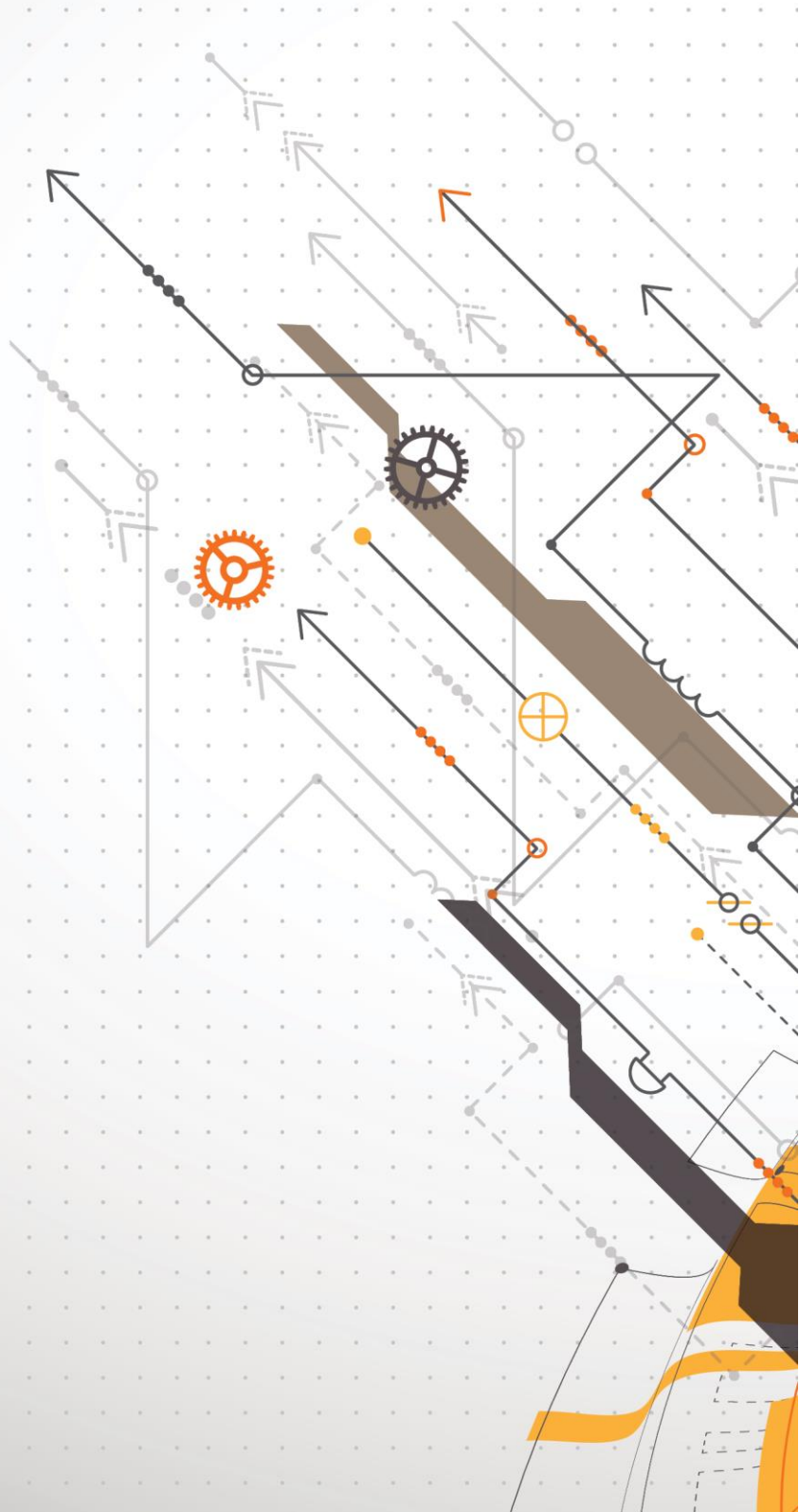
“A Key Asset To Our Info Sec Programme.... To date we have found the service to be extremely responsive to our needs allowing us to meet our software delivery priorities following our SSDLC. The Edgescan service, is continuing to evolve and deliver real value with WAF and JIRA integration for example; they are a company which seeks out and listens to their customers.”

-Information Security Officer, Firm Size:250M - 500M USD



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