

MEMBERS' NEWSLETTER

OCTOBER 2016

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YOUR CHAMBER

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EVENTS DIARY

Your Member Benefits

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WELCOME TO OUR NEW MEMBERS

Eyeup Aerial Solutions
Aerial photography and videography, based in Ashtead
Website coming soon
Mr Graham Degg
Director
[Email Graham](#)

Duvide Ltd
Professional Services Consultancy, based in Bookham
Website coming soon
Mr Mark Hooper
Director
[Email Mark](#)

ZAFD Ltd
Business Coaching, based in Leatherhead
Mr Danayal Zia
Director
[Email Danayal](#)

Chamber Events

SURREY CHAMBERS BUSINESS FORUM

Wednesday 9 November
4.30pm to 7.30pm
Town Hall, Reigate

[CLICK HERE FOR MORE](#)

BUSINESS BREAKFAST

Wednesday 16 November
7.30am to 9.30am
Leatherhead Leisure Centre

Leatherhead

[CLICK HERE FOR MORE](#)

SURREY CHAMBERS SPEED NETWORKING

Thursday 17 November
2.30pm to 4.00pm

Reigate Manor Hotel

[CLICK HERE FOR MORE](#)

SURREY CHAMBERS CHRISTMAS LUNCH

Thursday 1 December
12.15pm to 2.30pm

Reigate Manor Hotel

[CLICK HERE FOR MORE](#)

BUSINESS COMMUNITY CAROL SERVICE

Thursday 8 December
from 6.00pm

St Mary's Church, Fetcham

Then Drinks & Mince Pies

Reception, Fetcham Park

[CLICK HERE FOR MORE](#)

Member Events

MyTeam Networking Lunch

Wednesday 9 November
12.30pm to 2.00pm

The Cock Inn

Headley

[CLICK HERE FOR MORE](#)

MyTeam Networking Lunch

Wednesday 23 November
12.30pm to 2.00pm

The Cock Inn

Headley

[CLICK HERE FOR MORE](#)

Surrey Hills Networking Breakfast

Thursday 24 November
8.00am to 10.00am

The Cock Inn

Headley

[CLICK HERE FOR MORE](#)

Challengers at Fetcham Park

Motorsport Icons Rev Up Fans and Raise £20,000

Photo credit: Rob Overy

Piston heads and F1 fans were treated to a once-in-a-lifetime experience when two motorsport icons - John Surtees CBE and Damon Hill OBE - were interviewed at a charity evening and dinner at Fetcham Park to raise money for Challengers, a charity that supports disabled children and young people.

Hosted by seasoned motorsport journalist and commentator Simon Taylor, Challengers Motorsport Icons raised an incredible £20,000 for the Guildford-based charity, of which Damon Hill is a patron.

During the animated and thrilling Q&A, the Formula One World Champions regaled guests with tales of trackside tactics and pit lane pressures, delving into their careers as two of the greatest motorsport icons of all time. Highlights included the circumstances behind John's achievement as the only person in history to be World Champion on two and four wheels, and Damon's days racing the greats like Ayrton Senna and Michael Schumacher.

The elegant and intimate surroundings of Surrey's Fetcham Park, a Grade II* listed building built in 1705, provided the perfect backdrop for the motorsport legends who also reside in the county. Surrey is considered the home of Britain's motor racing business with the birth of Brooklands Racetrack, the world's first purpose-built motor racing circuit, in 1907, and home to F1 team McLaren, based in Woking. Fetcham Park is a longstanding supporter of Challengers, who meet over 1,400 local disabled children and young people a year and support their families through critical times. Since 1999, use of the house and gardens have been made available to the charity for seminars, business presentations, fundraisers and strategic think-tanks.

Sandra Young of Fetcham Park was delighted with the money raised on the night, she says: "For hundreds of years Fetcham Park has played host to social gatherings of all kinds. The house is designed for entertaining guests at memorable events and Challengers Motorsport Icons was no exception. Creating this event was a great honour and it was a privilege to work with John, Damon and Simon".

Laura Sercombe, chief executive at Challengers comments: "Sandra and the team at Fetcham Park have been enormously supportive over the years, providing a venue for our charity events, meetings and fundraisers. The house was the ideal location for our VIPs, providing intimacy for the Q&A and enough space outside for John Surtees, Damon Hill and Simon Taylor and appreciated their generous support".

As a result of the event at Fetcham Park, Challengers is planning on launching further Motorsport Icons fundraising activities in the future.

To register your interest or to find out more, please click [HERE](#).

Please see our [website](#) for more information about hosting corporate and private events at Fetcham Park, or send us an [Email](#)

You are invited to attend the Annual Public Meeting of Citizens Advice Mole Valley.

Tuesday 15th November
7.30pm for 8.00pm

The Fairfield Centre

34 Swan Court

off Leret Way

Leatherhead KT22 8AH

The Invitation and the CAMV 2016 Annual Review are available on the Chamber website [HERE](#)

Did You Know?

That the Leatherhead Chamber runs the Leatherhead Street Market? Every Thursday and Saturday between 9.00am and 5.00pm, come rain or shine, Leatherhead High Street becomes alive with a wide variety of market stalls selling all sorts - from vegetables and plants to handbags and pet food, there is something for everyone! Please do pop along and see for yourself.

Visit the [Market](#) page on the Chamber website for more information

Welcome to your October Newsletter - we hope you'll enjoy reading it. Newsletters are circulated during the last week of each month - please do let us know if you have colleagues who would also like to receive a regular copy.

Would You Like to Contribute or Be Featured in Your NEWSLETTER?

Please do let us know if you have a special offer, an announcement or an article you'd like to share with your fellow Members.

Perhaps you have recently won an award or can offer some business advice - or maybe you'd like to put your business in the *Spotlight*.

WE'D LOVE TO HEAR FROM YOU!

PLEASE SEND YOUR CONTRIBUTIONS TO
info@leatherheadchamber.co.uk

The Ashtead & Leatherhead Local

11 years on and still going strong!

It's been a great 11 years, and thanks to loyal advertisers, charities, clubs and organisations, **The Ashtead & Leatherhead Local** remains one of the most well-received and well-loved community magazines focused in the area. It is the only truly local magazine produced by a local resident for our neighbourhood.



The Publisher, Zen George, is an ex-retailer with a wealth of business experience behind her - working for global brands such as Burberry, DAKS, Moss Bros, Valentino, Armani, Christian Dior and Guerlain - she believes she really understands the needs of businesses in today's challenging marketplace.

The magazine, which hovers around a staggering 96 pages each month, is testament to that. Each and every month of the year 10,000 copies are distributed by hand to homes in Ashtead, Leatherhead, Fetcham and Langley Vale, along with additional copies being dropped off at the libraries in Ashtead and Leatherhead and it is also available to pick up from its dispenser on the customer service desk of Sainsbury's Leatherhead.

The Ashtead & Leatherhead Local is also the only magazine that has been voted for a **Leatherhead & District Business Award** by local residents and businesses. The magazine continuously supports local charities, organisations and clubs by dedicating approximately 40% of its total page count to them.

Zen has been a Member of the Leatherhead & District Chamber of Commerce since 2005, and also served on the Board of Directors. Here are just a few comments about the magazine:

"Thank you for publishing the information about our trueCall Care initiative, Zen. We have already had enquiries from local people who have read about the project in The Ashtead & Leatherhead Local. Thanks and regards."

Katherine Preston, Senior Trading Standards Specialist, Buckinghamshire & Surrey Trading Standards

"I am delighted with the response to the adverts that Fire & Iron has placed in The Ashtead & Leatherhead Local; it has proved to be a terrific way for us to communicate with our local audience. Zen is incredibly helpful and friendly too, which makes the whole process of placing a single advert or planning a long-term campaign very easy."

Lucy Quinell, Fire & Iron Gallery

"The response to my ad has been fantastic. Most of the customers in the area say they use the book frequently, and even today I had a customer who not only found and used me, but also found a plumber, landscaper, electrician and decorator all from your book. You're not expensive compared with other advertising and you give amazing coverage with it. I would highly recommend you to anyone who wants to advertise in your area. Thank you."

Jim Garrard, Ovens'n'Stuff

"The Rotary Club of Leatherhead is very grateful to the Ashtead & Leatherhead Local for its ongoing support and promotion of the club's community and fundraising activities, which has generated a great response from across the area."

Simon Edmonds, Rotary Club of Leatherhead

To find out what the magazine can do for your business, please contact

Zen on 01372 376 420

or email: leatherheadlocal@btinternet.com

www.ashtead-leatherhead.com

TITAN ECO

Energy savings and renewables

2010 was the year that the iPhone 4 was released, the iPad was just being launched, LED light bulbs were just starting to be made commonly available, albeit mostly in specialist shops, and most importantly for the UK renewables market, the Solar Photovoltaic Feed-in Tariff was launched.

Now, just six years later, with over 900,000 solar PV installations covering everything from houses to fields, increases in all other forms of renewable energy, electric cars starting to take off and LED light bulbs now ubiquitous, the UK energy market today looks hugely different from the way it did just a few years ago. Solar PV has been far away the most successful, with installed capacity rising from 22MW to 10,000MW. But the heavy cuts to the Feed-in Tariff, from the initial 43p down to just over 4p, and confusion over government renewable policies has left many homeowners and businesses unsure of what measures they can take to produce or reduce their own power consumption.

So let's see if we at Titan Eco can clarify a few points. For the purposes of this article we will leave out many of the niche or large scale renewable options such as hydro, wind, carbon capture, ground source heat pumps, biomass, geo thermal and tidal, and focus on what options are readily available to people or businesses who want to cut their energy bills, save the planet and/or earn an income.

Solar Panels: For new Solar PV, the Feed-in Tariff has dropped to the current 4.18p per kWh for residential and 4.3p for commercial, payable for every unit (kWh) per kWp per year. The Return on Investment is now heavily weighted towards energy savings, with a typical house or business that has high energy costs still earning an investment return of 12% - 15% a year, a 7-year payback on an investment that will last at least 20-years. **Is it worth it?** Yes, if you use a lot of electricity, the payback is still better than most investments - or, if you want to couple it with battery storage, it works really well, but if you don't have high consumption then the numbers may not stack up.

Battery Storage: 2016 has been the year when battery storage has finally started to take off. The launch of a number of cost-competitive products finally means that consumers can now look to use 100% of their generated solar power when they need it most, slashing their electricity bills and helping many to become virtually off-grid. The launch of the Tesla Powerwall has also added some glamour to the market and rapidly established itself as the prestige product to have. A typical 5kWp battery system will cost around £2,500 + VAT with a 6.4kWp Tesla Powerwall, which has to be installed by a Tesla Authorised Installer, coming in at around £3,250 + VAT installed. **Is it worth it?** For those who want to go off-grid as much as possible and use all their generated electricity, then yes.

LED lighting: LED lighting is now everywhere as prices have dropped heavily, and when you see that consumers can save up to 80%-90% compared to a standard incandescent or halogen bulb, and 50% vs. fluorescent lighting, it's easy to see why. Coupled with greater choice, longer lifespans, better light quality and falling prices, then it makes sense to switch all of your light bulbs to LED. **Is it worth it?** Yes, but make sure you don't go for the cheapest ones as the drivers tend to be sub-standard and unreliable.

Air Source Heat Pumps: Air source heat pumps work like a refrigerator in reverse, absorbing the heat from the air to heat your building and hot water. They work so well they can take heat out of air down to -15 deg C, and are quick and easy to install. Installing a heat pump will mean lower fuel bills, no fuel deliveries, lower carbon emissions and an income from the Renewable Heat Incentive. The RHI tariff for domestic air source heat pumps is 7.42p per kWh and payback is typically 5 to 7 years. **Is it worth it?** Yes, although the house or building needs to be well-insulated to get the maximum benefit. Works well with solar power, which provides the electricity to run the pump, and also works well with underfloor heating where a steady heat is ideal.

Solar Thermal: Solar Thermal has been around for years and works well. Available as evacuated tubes or flat plates for hot water heating. The RHI is 19.51p per kWh - however there is talk that this may be removed in 2017, **so if you are still interested in this, then move fast.**

There are, of course, a number of other ways to cut your bills. Energy monitoring can pinpoint exactly where you are consuming the most power and where savings can be made, and smart thermostats can cut consumption by only heating up when you are home, and by making it easy to control it from an app.

One of the great areas where we are now increasingly seeing the benefits is in the various technologies all working together to complement each other. The ideal home would have integrated black solar panels which power an air source heat pump to heat up the house, with spare power going to recharge a Tesla 6.4kWp Powerwall, storing the unused power which can then be used at night, including connection to the Tesla car for an overnight charge, enabling the car to be driven during the day for free as well!!

All of this exciting technology is available now, and for a lot less than you might think. If you are interested in any of the above technologies, please do contact us for more information.

Sam Tilley
Managing Director

Titan Eco

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