



Disclaimer

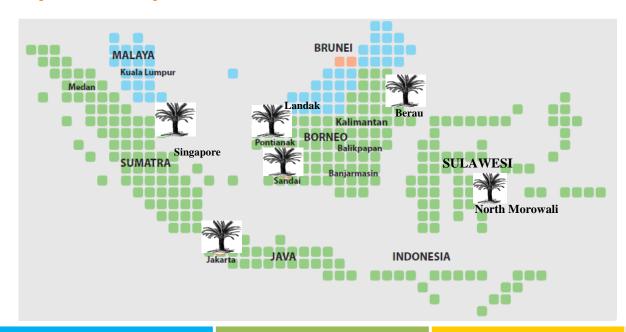


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A palm oil producer in Indonesia





Plantation (Cultivation)

In West Kalimantan, East Kalimantan and North Morowali, Indonesia

Total land bank: 37,743 ha

HGU: 16,079 haIUP license: 950 ha

- Location license: 20,714 ha

Cultivated land: 13,343 ha
Mature⁽¹⁾ area: 10,427 ha
Avg FFB yield: 6.3 tonnes/ha

(1) Mature: Oil palms > 3 years old

Mill (FFB Processing)

Process Fresh Fruit Bunches (FFB) harvested from Nucleus; purchased from Plasma farmers and from other nearby plantations

FFB processing capability:

-60 tonnes/hr

-360,000 tonnes/yr

-1H2019: 75,291 tonnes processed

Products

Crude Palm Oil (CPO)

Customers: Indonesian palm oil refineries and palm oil bulking facilities; commodity traders
1H2019: 16,459 tonnes

Palm Kernel (PK)

Customers: Indonesian palm kernel processing plants

1H2019: 3,216 tonnes

Expansion

The Group has successfully completed the acquisition of PT Bumi Raya Agro in 2Q2019, which holds a location permit to approximately 10,100 ha of oil palm plantation. The location is in North Morowali, Central Sulawesi.

The Company has the option to acquire PT Cemaru, an Indonesian-incorporated company which holds Hak Guna Usaha to approximately 6,429 ha of oil palm plantation land in the Landak Regency in West Kalimantan. The acquisition is subject to the fulfillment of conditions such as the conduct of legal and financial due diligence on PT Cemaru as well as approvals required by the Indonesian authorities.

Corporate Milestones



2016

- Successfully cleared approximately 1,009 ha of our matured plantation of over 24 years for replanting
- Replanted 821 ha

2017

- Successfully cleared approximately 619 ha of our matured plantation of over 23 years for replanting
- Replanted 674 ha

2018

- Successfully cleared approximately 840 ha of our matured plantation of over 22 years for replanting
- Replanted 751 ha
- Entered into conditional sale and purchase agreements with the shareholders of PT Bumi Raya Agro, to acquire 95% of its issued and paidup capital. PT Bumi Raya Agro is principally engaged in the business of oil palm plantation and holds a location permit of 10,100 ha of oil palm plantation, located in North Morowali. Central Sulawesi
- Obtained plantation permit ('Ijin Usaha Perkebunan'; IUP) for 7,170 ha of land in Muara Lesan Village and Lesan Dayak Village, both located in Berau Regency, East Kalimantan, Indonesia. The IUP grants the holder the right to establish an oil palm plantation within a defined area

2013

Obtained Environmental Impact Assessment (AMBAL) approval for 7,170 ha of land in Muara Lesan Village and Lesan Dayak Village, both located in Berau Regency, East Kalimantan, Indonesia

2019

- Successfully completed the acquisition of PT Bumi Raya Agro. Total land bank increased to 37,743 ha as at 30 June 2019

2014

Obtained a land location permit for land in sub-districts of Ngabang and Jelimpo, both located in Landak Regency, West Kalimantan, Indonesia

2012

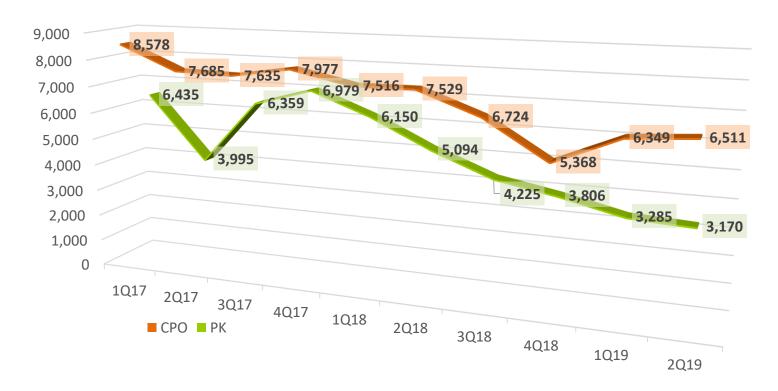
Obtained a land location permit for 7,170 ha of land in Muara Lesan Village and Lesan Dayak Village, both located in Berau Regency, East Kalimantan, Indonesia

2010

Successfully listed on the Main Board of the Singapore Exchange in April; and became a member of the Roundtable of Sustainable Palm Oil in May

Average Selling Prices (Rp/Kg)





We expect CPO prices to be volatile given the uncertainty of the global economy and abnormal weather's impact on market dynamics

Executive Summary – 2Q2019



Financial performance

- Revenue decreased 44% to Rp45.9 billion
- Incurred gross loss of Rp4.6 billion in 2Q2019, from gross profit of Rp10.3 billion in 2Q2018
- Gross profit margin decreased by 22.6% point to gross loss margin of 10.0% in 2Q2019

Production statistics

- FFB processed decreased 42% to 33,508 tonnes
- FFB yield decreased 33% to 2.6 tonnes/ha
- CPO production decreased 40% to 7,304 tonnes
- PK production decreased 26% to 1,468 tonnes
- CPO extraction rate improved 0.50% point to 21.80%
- PK extraction rate improved 0.91% point to 4.38%

Plantation

- 78.1% of our palm in mature production stage
- 24,400 ha available for future cultivation

To expand our operations via organic growth and acquisitions

Income Statement Highlights



Indonesian Rupiah (Billions)	2Q2019	2Q2018	Var %	1H2019	1H2018	Var %
Revenue	45.9	81.8	(44)	122.7	180.5	(32)
Gross (loss)/profit	(4.6)	10.3	n.m.	(5.9)	28.8	n.m.
(Loss)/profit before tax	(12.8)	3.5	n.m.	(22.0)	3.6	n.m.
Net (loss)/profit for the period	(14.2)	2.6	n.m.	(22.0)	3.6	n.m.
(Loss)/profit attributable to shareholders	(13.5)	2.5	n.m.	(20.9)	3.2	n.m.
EBITDA	(9.9)	6.0	n.m.	(15.7)	10.9	n.m.
Gross (loss)/profit margin (%)	(10.0)	12.6	n.m.	(4.8)	15.9	n.m.
Net (loss)/profit margin (%)	(31.0)	3.2	n.m.	(18.0)	2.0	n.m.
EBITDA margin (%)	(21.6)	7.4	n.m.	(12.8)	6.1	n.m.

Segment Review



	2Q2019	2Q2018	Var %	1H2019	1H2018	Var %
Sales volume (tonnes)						
CPO	6,003	9,507	(37)	17,012	21,012	(19)
Palm kernels	2,154	2,000	+8	4,254	4,000	+6
Ave. Selling Price (Rp/kg)						
СРО	6,511	7,529	(14)	6,406	7,522	(15)
Palm kernels	3,170	5,094	(38)	3,227	5,623	(43)
Revenue (Rp' billion)						
CPO	39.1	71.6	(45)	109.0	158.1	(31)
Palm kernels	6.8	10.2	(33)	13.7	22.5	(39)

Financial Position Highlights



Indonesian Rupiah (Billions)	30 June 19	31 Dec 18	Var (%)
Total assets	704.0	724.7	(3)
Total liabilities	(77.3)	(71.9)	+8
Current ratio (times)	9.2	12.9	(29)
Net Gearing (%)	0.11%	n.m.	n.m.

Cash Flow Statement Highlights



Indonesian Rupiah (Billions)	2Q2019	2Q2018	1H2019	1H2018
Net cash used in operating activities	(14.0)	(20.9)	(0.4)	(29.2)
Net cash used in investing activities	(10.3)	(8.0)	(18.5)	(14.0)
Net cash used in financing activities	(1.0)	(21.4)	(1.1)	(22.2)
Cash on hand and in banks at the beginning of the period	292.1	377.5	289.1	382.8
Effects of currency translation on cash and cash equivalents	(2.2)	3.2	(4.4)	13.0
Cash on hand and in banks at the end of the period	264.7	330.4	264.7	330.4
Net change in cash on hand and in banks	(25.2)	(50.3)	(20.0)	(65.5)



Production Highlights

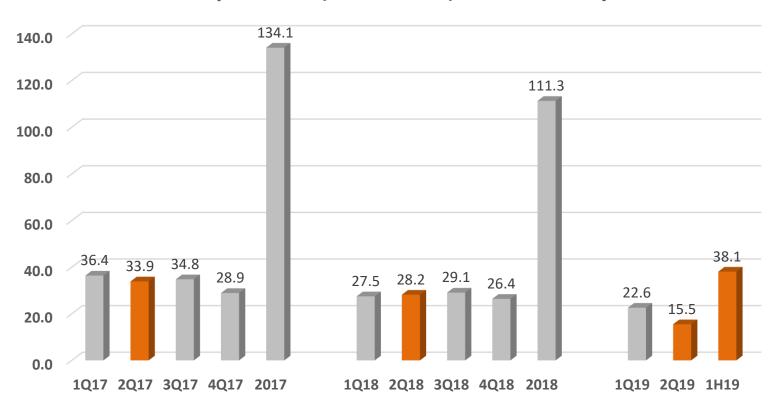




Production Output



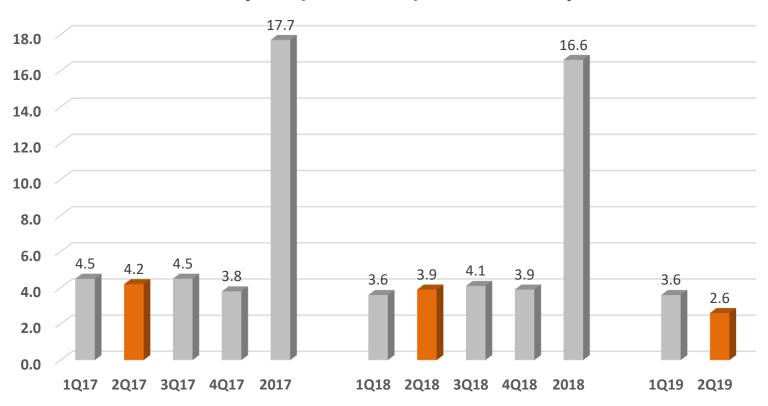
FFB produced ('000 tonnes) – Nucleus only



Production Output



FFB yield (tonnes/ha) – Nucleus only



Production Statistics

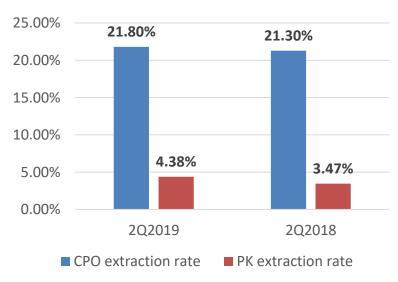


Production Output (Tonnes)	2Q2019	2Q2018	Var %	1H2019	1H2018	Var %
СРО	7,304	12,215	(40)	16,459	23,414	(30)
Palm kernels	1,468	1,991	(26)	3,216	4,049	(21)

FFB Output (Tonnes)

30,000 20,000 15,515 17,406 10,000 202019 202018 FFB produced (Nucleus) FFB purchased from Plasma FFB purchased from 3rd parties

Extraction rates









Plantation statistics



	1H2019	% of total	1H2018	% of total
Total Planted Area (ha)	13,343	100%	13,213	100%
Mature	10,427	78.1%	11,603	87.8 %
Immature	2,916	21.9%	1,610	12.2%

• Total land bank 37,743 ha

• HGU: 16,079 ha

• IUP license: 950 ha

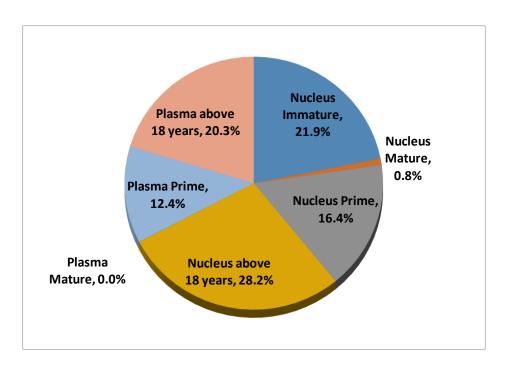
• Location license: 20,714 ha

• 24,400 ha available for future cultivation

Age Profile @ 30 June 2019



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Area cultivated	First 3 years (Immature)	4 - 6 years (Mature)	7 - 18 years (Prime)	Above 18 years	Total	
Nucleus (ha)	2,916	112	2,189	3,762	8,979	
Plasma (ha)	0	4	1,650	2,710	4,364	
Total (ha)	2,916	116	3,839	6,472	13,343	
% of cultivated area	21.9%	0.8%	28.8%	48.5%	100.0%	



Industry Outlook and Business Strategies





Strategies And Future Plans



Expansion

Develop uncultivated land bank

- Land location permit obtained for 3,460 ha of land in sub-districts of Ngabang and Jelimpo, both located in Landak Regency, West Kalimantan
- Land location permit obtained for 7,154 ha of land in Muara Lesan Village and Lesan Dayak Village, both located in Berau Regency, East Kalimantan
- Land location permit obtained for 10,100 ha of land in North Morowali, Central Sulawesi
- Projected to replant 1,000 ha per year in FY2019 and FY2020

Actively pursue potential acquisitions targets

• The Company has the option to acquire PT Cemaru, an Indonesian-incorporated company which holds Hak Guna Usaha to approximately 6,429 ha of oil palm plantation land in the Landak Regency in West Kalimantan. The acquisition is subject to the fulfillment of conditions such as the conduct of legal and financial due diligence on PT Cemaru as well as approvals required by the Indonesian authorities

Optimisation

Co-Composting plant

• Yielding cost savings from use of organic compost fertilisers from our plantation's EFB and POME

Increase yield

- From plantation
- From clearing of matured oil palm trees which are not optimized in producing fruit and replanting with newer seedlings
- From mill

Continue to exercise prudence in expenditures



Thank you **Q&A** session