



International Forum on Seafarers' **EDUCATION, TRAINING & CREWING**

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CATALOGUE

April, 20-21, 2017, Odessa, Ukraine



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Besides Anglo-Eastern Ukraine, Anglo-Eastern Company has long been represented in Odessa by crewing agencies such as ITS and Singh Marine Management. The number of Ukrainian seafarers joining the Anglo-Eastern has been increasing consistently over the past few years. It currently employs about 1,800 seafarers. There has always been a significant demand for top quality officers to be recruited and trained for vessels under Anglo-Eastern management. To meet this demand, in September 2009, the Company set up its own Crewing and Training Center – “Anglo-Eastern Ukraine”.

Since 1st September 2009, we started our work by providing Senior Officers for Anglo-Eastern Mumbai office.

2012 marked the rapid development of Anglo-Eastern Ukraine, with 10 bulk carriers coming into the management. In the same year, a new shipowner came to Anglo-Eastern – DAO Shipping, the owner of brand new Korean bulk carriers, manned by Ukrainian officers and Filipino ratings.

Presently, Anglo-Eastern Ukraine, arranges manning of 37 ships with about 700 Ukrainian seafarers (mainly officers). We enjoy a stable demand for qualified mariners of all ranks, who have very good prospects of future employment.

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2009

2010

2012

2016

Today

In 2010 Anglo-Eastern Ukraine launched its cadet programme. Since that time 125 of our ex-cadets have already achieved officer's position. And eight of them have grown up from the cadet's position to the position of Chief Officer or Second Engineer.

2016 brought about a new round of development at Anglo-Eastern Ukraine – 12 bulk carriers owned by Fednav, DAO Shipping, Cobelfret and Bocimar came into our management. More ships are expected in the near future.





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Также «В.Шипс (Украина)» является «Тренером No 1» для курсантов морских учебных заведений Украины и «Спонсором No1» морского образования Украины. В среднем 350 курсантов украинских морских учебных заведений ежегодно обеспечиваются плавательной практикой на судах под менеджментом «В.Шипс (Украина)», что гарантирует им дальнейшее трудоустройство на судах компании после окончания учебы.

«В.Шипс (Украина)» тесно сотрудничает с ведущими профильными учебными заведениями: Национальным университетом «Одесская Морская Академия», Мореходным училищем им. А. И. Маринеско и Мореходным Колледжем Технического Флота, а также с Одесским Морским университетом и Херсонской Государственной Морской Академией. Кроме того, компанией реализуется масштабная программа спонсорства морским учебным заведениям Украины – оснащение их компьютерным и тренажерным оборудованием, без которого практически невозможно подготовить будущего офицера согласно высоких стандартов, требуемых сегодня международными морскими конвенциями.

Все услуги по трудоустройству и обучению моряков компания «В.Шипс (Украина)» оказывает бесплатно, что особенно актуально на сегодняшний день для введения понятия цивилизованного крьюнга, работающего на уровне международных стандартов! Компания работает в строгом соответствии с The Quality Management System – Системой менеджмента для руководства и управления организацией, применительно к качеству в морской индустрии, а также в соответствии с Международной конвенцией 2006 года о труде в морском судоходстве (MLC 2006), применяемыми в трудоустройстве и рекрутинге моряков (SRPS).

По итогам Национального морского рейтинга Украины в 2016 году компания «В. Шипс (Украина)», трудоустроившая в 2016 году 6915 украинских моряков, стала победителем в номинации «Employer of the year».

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**Nikolaev Centre of
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Sailors' Society is an international Christian maritime charity that provides welfare support to seafarers and their families at home, in port and at sea.

Founded in 1818, Sailors' Society is present in more than 70 key ports around the globe where it maintains a staff of professional chaplains who are experienced in multi-faith and cross-cultural work.

Our chaplains and volunteers assist thousands

of merchant seafarers annually; extending a hand of friendship, hospitality and pastoral care to the seafarers they meet regardless of rank or circumstance.

As part of the charity's round-the-clock mission, Sailors' Society provides a wide spectrum of support services – chaplaincy, spiritual guidance and counsel, provision of welfare support to seafarers and their families, assistance with continuing maritime education and, when in dire need, financial help.



WELLNESS AT SEA

Wellness at Sea is a coaching programme aimed at improving seafarers' on board well-being. The vast majority of incidents occurring at sea are often attributed to 'human error', a term that disguises a variety of underlying problems.

Fatigue, poor mental health, stress and many other issues all affect seafarers going about their daily work. They can be the difference between safe transit and a major incident.

Wellness at Sea seeks to combat these issues by addressing 'wellness' as a holistic concept made up of five specific areas of well-being: Social, Emotional, Physical, Intellectual and Spiritual.

www.sailors-society.org

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Sailors' Society's Crisis Response Centre provides a free rapid response trauma care and counselling service for seafarers who have experienced disasters at sea including:

- abandonment
- migrant and refugee rescues
- piracy attacks
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Our comprehensive network of trained port chaplains are available throughout sub-Saharan Africa on our 24hr emergency response number +27 (0) 83 301 8022 or in Ukraine on +380503366790.

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Danica has headquarters in Hamburg and a network of own manning offices across Eastern Europe and in the Philippines offering you a single access point to the major crewing hubs in the world. All our offices are under north-west European management.

We always represent the interests of our clients and at the same time we act as a fair link to the seafarers.

Danica uses modern HR tools to screen all seafarers new to the company to map professional and personal competences and thereby reduce the crewing risks for the clients. This includes psychometric testing and a team of professional recruiters trained in screening and interviewing techniques. We reveal the candidates' true job ability to our clients.

Danica has a good reputation among seafarers as a fair manning agency offering employment with first-class shipowners. We always have a large number of available applicants in our database. Thanks to our online system the applications are kept up-to-date as candidates regularly log in to maintain and update their data.

Danica's in-house training centre with its team of experienced senior officers offers general and client-specific training and pre-joining briefings designed to meet each client's requirements.

Our success is evidence that our concepts are right: today Danica connects more than 1200 seafarers with first-class shipowners and managers around the world and is a leading, independent crewing service provider.

In addition to our high-quality manning agency services you can also benefit from our cost-effective value-added services such as:

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- Training and competence enhancement
- Payroll management
- Crew claims handling

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**Welcome address at 5th Jubilee International Forum on Seafarers' Education, Training & Crewing
(ETC-2017), from 19 to 21 April 2017, Odessa, Ukraine**

The IMO Secretariat is very pleased to deliver a welcome address at the 5th Jubilee International Forum on Seafarers' Education, Training & Crewing (ETC-2017), in this historic port town of Odessa, Ukraine.

The mission of the International Maritime Organization (IMO), as a United Nations specialized agency, is to promote safe, secure, environmentally sound, efficient and sustainable shipping through cooperation. This will be accomplished by adopting the highest practicable standards of maritime safety and security, efficiency of navigation and prevention and control of pollution from ships, as well as through consideration of the related legal matters and effective implementation of IMO instruments, with a view to their universal and uniform application.

According to the Strategic plan for the Organization (for the six-year period 2016 to 2021), IMO recognized that the shortcomings in human performance at all levels in the chain of responsibility are a major cause of incidents. IMO will continue its efforts to address this problem. As IMO strives for full compliance with its instruments, their effectiveness will come under scrutiny with each incident resulting from human error. On the other hand, advances in technology and training provisions will offer new opportunities, which IMO can harness in order to enhance the contribution of the human element to safety, security and environmental protection.

In this respect, the challenge for IMO is to continue to place increased emphasis on the contribution of the human element to safer, more secure and environmentally friendly shipping and continuously to improve measures aimed at enhancing human performance in the maritime industry. This IMO's shifting emphasis onto people is of relevance to your Forum.

This year's World Maritime Day theme of IMO is "Connecting Ships, Ports and People". It should be singled out the most important pillar, which is "the people". The people, or in other words, seafarers, who are the core element of this industry. Competent and appropriately trained and qualified manpower is what the maritime industry needs most both afloat and ashore for safe, secure, environment sensitive operations thereby developing and sustaining the blue economy.

It is important that shipping is portrayed as an industry that can provide a career path matching the aspirations of the ambitious and capable young people it urgently needs to attract and retain. Safety, security, shipping's environmental credentials and the entire future sustainability of the shipping industry are overwhelmingly dependent on the availability of a competent and capable workforce. Therefore, if the global pool of competent and efficient seafarers is to meet demand, then seafaring must be presented to young generations for their future careers at sea, or in the management of maritime industry on shore, based on their expertise and experience at sea.

Therefore, your Forum's objectives are very much relevant to the World Maritime Day theme of this year.

According to the Conference programme, most of the sessions are closely related to the work of IMO, e.g. global shipping and manpower, seafarer's rights and human factor, fatigue on board, maritime education, training and certification, STCW Manila Amendments, and so on. It is hoped the IMO's representative would contribute to your Forum.

Finally, best wishes to all of you for success in your deliberations and fruitful discussions.



Liliya Hrynevych
Minister

Ministry of Education and Science of Ukraine

To the participants of the Fifth International Forum on Seafarers'
Education, Training and Crewing

I sincerely congratulate the organizers, participants and guests on the beginning of the Fifth International Forum on Seafarers' Education, Training and Crewing which brings together representatives of the world's leading shipping companies, companies of maritime industry, manufacturers of simulation equipment, maritime administrations and international organizations, Ukrainian and foreign educational institutions.

Education is now considered not only as one of the key tools of innovation development of the country, but also as a mechanism of improvement of national competitiveness on the global arena. Current trends point to the fact that Ukraine is deeply integrated into the international maritime industry, has an internationally recognized system of specialists' training in this field and holds a leading position in the seafarers' global labor market.

I am sure that the results of the Forum will contribute to the further development of international cooperation in the maritime industry, the improvement of systems and standards of seafarers' training, the increase of navigation safety level in the world.

I wish the conference participants fruitful work, success in their professional activities and inspiration.





Mykhaylo Miyusov
Chairman of the Organizing Committee of the ETC Forum
Rector
National University "Odessa Maritime Academy"

Dear participants and guests of the 5th Jubilee International Forum on Seafarers' Education, Training and Crewing (ETC-2017).

We feel extremely honored that the Forum is attended by representatives of International Maritime Organization (IMO), European Maritime Safety Agency (EMSA), International Transport Workers' Federation (ITF), International Maritime Employers' Council (IMEC), BIMCO, InterManager, Sailors' Society, International Association of Maritime Universities (IAMU), the Nautical Institute (NI), the Institute of Maritime Engineering, Science and Technology (IMarEST), as well as the Ministry of Education and Science of Ukraine and the Ministry of Infrastructure of Ukraine.

More than 150 delegates, 70 organizations and companies from 20 countries, including maritime educational institutions, training centres, shipping and crewing companies, simulators and software developers, other representatives of the maritime industry and business participate in the conference and exhibition ETC-2017. Thousands of guests, seafarers and cadets visit the exhibition exposition every year. Round tables and master classes are organized specially for seafarers.

General Partner of the Forum is Anglo-Eastern Ship Management - a leading, independent provider of ship management services to ship owners around the world.

Exhibition General Partner is TRANSAS – a world leading provider of high tech equipment, software applications, integrated solutions and services for the maritime industry.

Conference General Partner is Kongsberg Gruppen – is an international, knowledge-based group that supplies high-technology systems and solutions to customers in the oil and gas industry, the merchant marine, and the defense and aerospace industries.

The Forum brings together all stakeholders related to education, training and employment of seafarers, provides excellent opportunities to discuss topical issues facing the maritime industry with the participation of active seafarers and cadets. The conference programme includes 9 speeches and presentations at 5 plenary sessions, 4 round tables (Crewing, MET, Simulators, Law), 5 panel discussions and workshop on critical issues.

The motto of the Forum is "Partnership for Progress". Due to partnership, joint efforts of all concerned parties, we will be able to solve the problem of experienced personnel shortage and provide effective and safety shipping.

We wish the participants of the Forum to have interesting meetings, new ideas and their successful implementation.

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Forum Organizing Committee
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INFORMATION ABOUT THE PARTICIPANTS

EDUCATION-TRAINING COMPLEX «ADMIRAL»

15 Bolshaya Arnautskaya str.
Odessa, 65012, Ukraine
Phone: +38 (048) 799-68-88
+38 (048) 794-18-88
Fax: +38 (048) 737-82-88
E-mail: info@admiral.od.ua
www.admiral.od.ua



There is only one guarantee of a successful and rapid career in the navigation - knowledge. Education Training Center "Admiral" is engaged in training of seafarers. The level of education our administration is ready to ensure by its own money or rather by the agreement on the financial responsibility for the quality training and fair testing of a sailor.

In October 28, 2016 ETC "Admiral" celebrated its first five- year anniversary. There are more than 60 directions of preparation in the company. Education training complex "Admiral" has all the necessary licenses, certificates and highly qualified teaching staff. Nowadays the center occupies more than 1,700 square meter- areas for training. The center is equipped with modern electronic simulators and a base for practical studies that was built in accordance with the IMO model courses.

This year thanks to the opening of a new complex in Burlacha Balka it became possible to introduce a number of new directions of study. And to focus attention on training of the service staff on the ships: stewards, ships' cooks, waiters, bartenders. The students acquire the necessary theoretical and practical training in the cozy offices equipped with projectors and screens. Each speciality has its own offices in accordance with the international and Ukrainian national requirements. The courses on evacuation from the sinking helicopter, on actions to extinguish the fire, on lowering the lifeboat and leaving the smoky enclosed space are also studied on the new base. During the summer time training courses are conducted at sea and in winter - in the swimming-pool.

Also the construction of the hotel has been completed in the new complex, where all the willing can stay at the time of the courses to attend. In addition education training complex offers the online courses in more than 20 directions.

In the ETC "Admiral" great importance is given to the studying of the English language as one of the most important conditions for the employment to the foreign companies. Material and methodological basis of this course is approved by the Marlins company, that allows sailors to be tested for the knowledge of the English language.

The quality of its services ETC "Admiral" is ready to ensure by the agreement on the financial responsibility for the quality of seafarers training. This includes assistance in the selection of candidates, training courses, an instruction before the voyage, knowledge assessment (testing).

The required set of documents are prepared in two languages - Russian and English. This proposal will be interesting to all recruitment agencies: crewing will be sure that 100% of sailors are trained. When an employer hires a sailor, he can often judge about the quality of his training only on the documents. For a more thorough check of candidates crewing companies send sailors to us for testing. After training and

testing they receive a comprehensive assessment of knowledge and professional training in the areas in which the company is interested.

В судоходстве есть только одна гарантия успешной и быстрой карьеры — знания. Тренажерный центр «Адмирал» занимается профессиональной подготовкой моряков. Уровень обучения руководство готово подтвердить собственными деньгами — а точнее, договором о финансовой ответственности за качественную подготовку и объективное тестирование моряка.

Мы ввели новый вид услуги — финансовую ответственность за качество подготовки моряков. Сюда относится помощь в подборе кандидатов, проведение учебных курсов, предрейсового инструктажа, оценка знаний (тестирование). Необходимый комплект документов у нас уже готов на двух языках — русском и английском и будет разослан судовладельцам и крьюинговым компаниям.

Это предложение будет интересно всем крьюинговым компаниям: крупный крьюинг будет уверен, что моряки 100% прошли необходимую подготовку. Меньшие крьюинги получают сервис отбора качественных специалистов. Когда работодатель нанимает моряка, часто он может судить о качестве подготовки только по документам. Для более тщательной проверки небольшие крьюинги отправляют кандидатов к нам на тестирование. За качество последнего мы как раз и ручаемся с помощью нового договора.

Для тех компаний, которые по различным причинам не имеют возможности заключить договор финответственности, мы предлагаем сотрудничество и обязуемся, при наличии заявок со стороны работодателя (крьюинга), выполнить углубленную подготовку их персонала в соответствии с программами курсов, а также требованиями работодателя.

То есть, когда моряк пройдет наших инструкторов и тесты (ориентировочно такая проверка может длиться от одного до семи дней), мы сможем предоставить крьюингу всестороннюю оценку знаний и профессиональной подготовки кандидата по тем направлениям, которые интересуют компанию.

Если мы качественно подготовили кандидата по ряду направлений, или он показал хорошие знания на тестировании, то этот моряк не потеряет полученных навыков ни через два месяца, ни через полгода.

Но здесь также есть свои моменты. К примеру, крьюинг направляет к нам моряка для прохождения тренингов (или тестирования) по безопасности, которые не относятся к базовому образованию. Если этот человек учился в вузе на тройки, но прошел у нас НБЖС на отлично, то мы будем в ответе только за те навыки, которые мы у него проверяли. В данном случае — как раскладывать и одевать гидрокостюм, как скинуть плот, запустить спасательную шлюпку, как бороться с пожаром. Именно за эти знания (заказанные курсы) мы готовы нести финответственность.

Мы вводим эту услугу вовсе не для того, чтобы как-то монополизировать рынок — напротив, мы даже готовы



поделиться текстом договора с конкурирующими компаниями. Уровень украинского моряка на международном рынке нужно поднимать — это пойдет на пользу и отрасли, и всем игрокам на рынке. Некоторые тренажерные центры не до конца выполняют свои обязанности, и моряки приходят на борт неподготовленными, особенно те, кто впервые проходят подготовку.

Если человек уже выучился в других центрах, мы не будем заставлять его переучиваться. Подготовленных моряков мы тестируем по заказу работодателя. В рамках этого и включается финансовая ответственность. Если по результатам тестирования мы найдем пробелы в знаниях и работодатель захочет — то доучим. Тренажерная база у нас достаточная, инструкторы опытные. У центра есть ресурсы, чтобы понять, насколько человек владеет заявленными навыками. Вариантов заключения таких договоров с финансовой ответственностью множество — практически по любому направлению. Если же круингу нужен какой-то специфический курс, то мы готовы разработать для него индивидуальную программу. Можем и английский проверить. У нас есть официально одобренные тесты от компании Marlines. Плюс обычно перед тестированием наши инструктора проводят устное собеседование, чтобы оценить разговорный уровень и рекомендовать или не рекомендовать моряка для прохождения Marlines.

Центр имеет протоколы соответствия от Министерства инфраструктуры Украины, одобрение от Marlines на проведение тестирования по Marlines тестам, и конечно же, у нас есть лицензия Министерства образования Украины. Мы также разработали систему оценки качества, одобренную Бюро Веритас.

ADMIRAL MAKAROV NATIONAL UNIVERSITY OF SHIPBUILDING

Національний університет кораблебудування імені адмірала Макарова
9 Heroiv Ukraine Ave
Mykolajiv, 54025, Ukraine
пр. Героїв України, 9
Миколаїв, 54025, Україна
Phone: +38 (0512) 42-42-80, 37-05-80
Fax: +38 (0512) 42-46-52
E-mail: university@nuos.edu.ua
www.nuos.edu.ua



Admiral Makarov National University of Shipbuilding is a leading higher educational institution in Ukraine which trains specialists for shipbuilding and similar branches of industry, marine economy and other fields of national economy. During its 95-year history the University has trained almost 60 thousand specialists for national and foreign shipbuilding. The chief aim of the university scientific work is to develop fundamental and applied research activities which are intended to solve urgent problems of shipbuilding, mechanical and power engineering industries. Educational activities at NUS are carried out by 7 educational institutes (Shipbuilding Institute, Mechanical

Engineering Institute, Institute of Humanities, Institute of Automatic Control and Electrical Engineering, Institute of Computer, Engineering and Technological Sciences, Institute of Extramural and Distant Learning and Institute of Postgraduate Studies), 4 faculties (Marine Economy Faculty, Faculty of Ecological and Anthropogenic Safety, Marine Infrastructure Faculty and Preparatory Faculty), 3 separate units of NUS (Kherson branch, Pervomaisk Polytechnical Institute).

The scientific activities of the NUS are carried out by the Scientific and Research Department that consists of 5 scientific and research institutes, 3 scientific and technical centres, 5 applied research laboratories.

For 30 years of scientific activities of the NUS the scientists and specialists have developed more than 20 projects of new models of underwater vehicles and systems of different application for Ukraine, Russia, Germany, Vietnam and China.

The main consumers of the high technology products in Ukraine are the enterprises and organizations of the National Academy of Science of Ukraine, Emergencies Ministry of Ukraine, Ministry of Internal Affairs of Ukraine, Ministry of Energy of Ukraine, Ministry of Labour and Social Policy of Ukraine, etc.

Національний університет кораблебудування імені адмірала Макарова сьогодні – провідний вищий навчальний заклад в Україні, що готує фахівців для суднобудівної і суміжних галузей промисловості і народного господарства. За свою 95-річну історію підготував майже 60 тисяч фахівців для вітчизняного і закордонного кораблебудування. Стратегічним напрямком університету є розвиток фундаментальних та прикладних наукових досліджень, спрямованих на вирішення актуальних проблем суднобудування, морської галузі та інших галузей промисловості. Освітню діяльність у НУК проводять: 7 навчальних інститутів (кораблебудівний, машинобудівний та гуманітарний інститути, інститути автоматики і електротехніки, комп'ютерних та інженерно-технологічних наук, заочної та дистанційної освіти, післядипломної освіти), 4 факультети (економіки моря, екологічної та техногенної безпеки, морської інфраструктури, підготовчий), 3 відокремлені підрозділи НУК (Херсонська філія, Первомайській політехнічний інститут).

Наукову діяльність у НУК проводить науково-дослідна частина, до складу якої входять 5 науково-дослідних інститутів, 3 науково-технічні центри, 5 галузевих лабораторій.

За 30 років наукової роботи науковцями і фахівцями університету розроблено більше 20 проектів нових зразків підводних апаратів і систем різноманітного призначення для України, Росії, Німеччини, В'єтнаму та Китаю. Головними споживачами наукомісткої продукції в Україні є підприємства і організації Національної академії наук України, МНС України, МВС України, Мінпаливенерго України, Мінпраці та соціальної політики України та ін..

ALPHA NAVIGATION
Phone: +38 (0482) 32-92-04
Fax: +38 (0482) 32-92-04
E-mail: crew@alncc.com
www.AlphaNavigation.com



Alpha Navigation being the first and the only Ukrainian crew management company and a member of InterManager has been carrying out its services in a professional and efficient way since 1997. Our company provides qualified and competent Ukrainian, Russian and Georgian crews for all types of vessels. Our data base contains 20 000 screened seafarers. The main office is located in Odessa, Ukraine, the main concentration point of marine human resources, one of the biggest ports in the Mediterranean and Black Seas areas. Alpha Navigation has fully owned branch offices in Kerch, Kiev, Mariupol, Sevastopol, Izmail, Kherson, Novorossiysk, Russia, Batumi, Georgia, Hamburg, Germany and Baltimore, Maryland, USA. Alpha Navigation's crew management services are flexible and competitive and cover the complete spectrum of Modern Crewing for the Ship Owners and Ship Managers.

ANGLO-EASTERN UKRAINE

84 Balkovskaya str., off. 401
Odessa, 65005, Ukraine
Phone: +38 (048) 734-07-87
Fax: +38 (048) 734-07-86
E-mail: aesm.ua@angloeasterngroup.com
www.angloeasternukraine.com



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журнал с морской душой
ул. Пантелеймоновская, 15А
Одесса, Украина
Phone: +38 (048) 795-52-71
+38 (063) 167-09-82
+38 (0482) 42-99-71
+38 (067) 487-88-11
Facebook: aquamarine.magazine
Instagram: @aquamarine.magazine
www.aqua-marine.org



свидетельство о регистрации ОД№1842-713р
Информационно-развлекательное печатное издание для моряков и членов их семей.



AQUASERVICE
3-A Naberezhno-Kreshchatytskaya str., Office 3
Kyiv, 04070, Ukraine
Phone: +38 (044) 494-03-22
Fax: +38 (044) 462-51-49
E-mail: info@aqua.com.ua
www.aqua.com.ua



Aquaservice — it is Number one among the marine agencies in Ukraine since 1993. The company provides the whole range of services for seafarers and crewing companies. Aquaservice — it is experience, reliability, competency, prompt attention, partnership relations with leading marine agencies and embassies. Our core activities are:
— visa support for seafarers;
— air tickets booking based on marine air fares
— freight services across Ukraine and abroad by passenger cars, comfortable buses of different formats;
— Insurance services;
— Hotel reservation services;
— Railway and bus tickets
— information and consulting services
— information and legal support for crewing companies
— Services at Borispil and Odessa airports with 24/7 availability. Our offices are located in Kiev and Odessa, as well as Borispil and Odessa airports.

Аквасервис — лидер среди морских агентств в Украине с 1993 г, предоставляющий весь спектр услуг для моряков и круинговых компаний.

Аквасервис — это опыт, надёжность, компетентность, оперативность, партнёрские связи с ведущими морскими компаниями и посольствами.

Наши основные виды деятельности это:

- визовая поддержка для моряков;
 - бронирование авиабилетов по морским тарифам;
 - транспортные услуги: легковым транспортом и комфортабельными автобусами различных форматов по Украине и международные перевозки;
 - услуги по страхованию;
 - услуги по бронированию гостиниц;
 - организация ж/д и автобусных билетов;
 - информационно-консультационные услуги;
 - информационно-юридическая поддержка круинговых компаний
 - услуги в аэропортах Борисполь и Одесса.
- Аквасервис — это сервис 24/7.
Наши офисы расположены в Киеве и Одессе, а также в аэропортах Одессы и Борисполя.



AQUAVITA LUFTHANSA CITY CENTER

11 Gretska str., office 27
Odessa, 65026, Ukraine
Phone: +38 (048) 738-44-88
Fax: +38 (048) 738-47-29
E-mail: info@aqua.com.ua
www.aqua.com.ua



Aquavita Lufthansa City Center. Your Travel Agency. Aquavita Lufthansa City Center – travel agency that offers a full range of travel services for corporate clients. We will help you to organize business travel of any complexity, visit of congresses and exhibitions, and as well provide you with services for your individual trips. The main purpose of our activity is a personal approach to our clients' needs.

Our services

Air ticket sales:

Since 1999 Aquavita LCC is one of the largest travel agencies of Ukraine, with its own 6 offices accredited by IATA. Our offices are located in Kiev, Odessa and Simferopol. For your convenience there are offices at the Borispol and Odessa airports.

For our clients we offer 24/7 service, assistance in the registration and conducting of loyalty programs of various airline alliances in order to receive free tickets and other bonuses.

We combine variants of flight by different carriers. In total we choose from more than 300 airlines, which allows you to get the best flight option.

High purchasing power of Aquavita LCC helps to negotiate about special corporate rates with different airlines and contributes to find solution in non-standard situations.

Hotel booking:

Due to several booking systems and direct contracts with hotels, we offer you accommodation in more than 600 000 hotels worldwide.

We are ready to offer you the best prices due to agreements with major hotel consolidators, booking systems and direct contracts with hotels. You can choose from more than 600 000 hotels from 1* to 7* worldwide.

After booking our clients get voucher which is accepted by majority of embassies for visa obtainment. In most cases we offer prices lower than «rack rate» and even booking.com.

Additional services:

Visa support

Selling and delivery of railway tickets

Travel insurance

Charter flights, transfers and excursions organization

Advantages of cooperation with Aquavita LCC:

Belonging to a network Lufthansa City Center - German standards of service, the experience and support of colleagues from more than 600 offices worldwide.

Assistance in forming travel policy and cost optimization.

Personal manager's support throughout the service cycle.

Own vehicle fleet of buses and VIP minibuses.

Favorable conditions of bills settlement.

We will be happy to organize a trip of any complexity.

Aquavita Lufthansa City Center – тревел-агентство, которое специализируется на комплексном обслуживании деловых поездок. Мы поможем организовать поездки на конгрессы и выставки, корпоративный отдых и предоставим

специальные условия для Ваших индивидуальных путешествий.

Наши услуги

Продажа авиабилетов:

С 1999 года Aquavita LCC является одним из крупнейших тревел-агентств Украины, располагает 6-тью офисами, аккредитованными IATA. Для Вашего удобства работают офисы в аэропортах «Борисполь» и «Одесса».

Для получения наилучшего предложения мы комбинируем варианты перелета различными перевозчиками, выбирая из более чем 300 авиакомпаний. Своим клиентам мы предлагаем круглосуточную поддержку, оказываем помощь в регистрации и ведении программ лояльности различных авиа-альянсов.

Бронирование гостиниц:

Благодаря системам бронирования и прямым договорам с гостиницами, мы предлагаем варианты проживания в 600 000+ гостиницах во всем мире, стоимость которых, зачастую, ниже «стойки» гостиницы и даже booking.com.

Дополнительно:

Визовая поддержка

Ж/Д билеты

Организация чартерных перелетов

Страхование

Трансферы

Преимущества сотрудничества:

- Принадлежность к сети Lufthansa City Center – немецкие стандарты обслуживания, использование опыта и поддержки коллег из более чем 600 офисов по всему миру.
- Помощь в формировании тревел политики и оптимизации расходов.
- Персональное сопровождение менеджера на протяжении всего цикла обслуживания.
- Собственный автопарк автобусов и VIP микроавтобусов.
- Выгодные условия взаиморасчетов.

Мы будем рады помочь организовать путешествие любой сложности.

ATLANTIC SHIP MANAGEMENT

5/7 Sabaneev Most str.
Odessa, 65082, Ukraine
Phone: +38 (048) 718-22-77
Fax: +38 (048) 710-03-39
E-mail: info@atlanticsm.com



Who we are and what we do

SC “Atlantic Ship Management” Shipping was formed in 2011 in Odessa, Ukraine with the purpose of providing ship management services to Shipping division within the Group of liner companies, Atlantic Ro-Ro Carriers (ARRC) based in USA and Canada States Africa Line (CSAL) located in Canada. SC “Atlantic Ship Management” was established fully in compliance with Ukrainian Law with the main function of crew supply and rendering a technical management services based on requests of the owners of the management fleet. SC “ATLANTIC SHIP MANAGEMENT” currently maintains a staff of 11 employees between Owners/Clients and seagoing teams. Highly qualified and dedicated people with wealth experience of Captain and Chief Engineer working both onboard and in the foreign offices abroad are of vital importance to our ability to deliver quality.

Today “Atlantic Ship Management” is under second generation management. In addition to the technical management “Atlantic Ship Management” provides procurement and crewing services of highest standards for vessels under own management as well as for third party clients.

The group's head office is located in Malta and consists of ARRC and CSAL shipping liner companies with affiliated offices in USA, Canada and Russia.

The management team of “Atlantic Ship Management” is assisted by highly qualified and experienced employees. The “Atlantic Ship Management” team represents expertise and over 20 years' experience in the sea borne transportation of specialty cargo through the ice navigation in Baltics area, St.Lawrance river and winter North Atlantic navigation.

“Atlantic Ship Management” maintains the most adaptable vessel fleet in the industry consisting of LO-RO (lift-on/lift-off - roll-on/roll-off) specialty vessels enabling charterers to handle a wide range of freight, including:

- Traditional Containerized Cargo
- Breakbulk / Project Cargo
- HAZMAT - Hazardous Materials
- Refrigerated (Reefer) cargoes
- Vehicles and other Rolling Stock

Although the managed ships are eventually over 20 years old they were still able to trade to United States ports in particular Baltimore, Houston, New Orleans, Savannah as well as in European ports having a stellar records of USCG, Paris Memorandum and Right Ships inspections.

The very high quality standards “Atlantic Ship Management” commits to is represented by its slogan: “One spirit, one team, one win!”



AVANT

93 Pobeda str.
Aleksandrovka, Illichivsk, Ukraine
Phone: +38 (048) 718-37-92, 701-37-61
Fax: +38 (048) 718-37-92
12 Shevchenko Avenue
Odessa, Ukraine
Phone: +38 (048) 701-37-60
Burlacha Balka
Odessa, Ukraine
E-mail: Info@avant.od.ua
www.tcsavant.com

The “AVANT” Training Center of Seafarers was established in 2003. It has been licensed by the Ministry of Education and Science of Ukraine and the Ministry of Infrastructure of Ukraine.

The “AVANT” is a modern training and advanced training center, developing consistently and dynamically. The “AVANT” is the certified center for training and improvement of seafarer's skills in accordance with requirements of International Conventions, National Standards and standards of shipping companies. The present and future activity of the “AVANT” is connected with goals of the training improvement of highly-skilled professionals for national and foreign shipping companies, ports and other enterprises of maritime industry as well.

In a light of above, managers of the TCS “AVANT” are paying a great attention to a matter of quality. The TCS “AVANT” has passed certification in accordance with requirements of STCW-78, as amended, Regulation I/8 by the AMERICAN BUREAU OF SHIPPING (ABS) in 2013. Also, the “AVANT” Training Center implemented the Quality Management System in accordance with the ISO 9001:2008 standards, certified by the “BUREAU VERITAS”. It provides the carrying out of training activity in accordance with the International Quality Management System Standards.

All AVANT's instructors/examiners have successfully passed compulsory STCW Course TTT (Train the trainers), required by Regulation I/6 as far as all equipment and programs of the TCS “AVANT” have also been certified.

Our tasks and targets, business policy are focused on carrying out a high quality training of seafarers, so slogan “Knowledge, Understanding and Proficiency” is a goal of TCS “AVANT”



AZAMARA GROUP

11 Polsky Spusk, Suite 3, 7th Floor
Business Centre "Morskoy-2"
Odessa, 65026, Ukraine
Phone: +38 (048) 705-59-69
E-mail: info@azamaragroup.com
www.azamaragroup.com



Crewing company Azamara Group offers services in professional selection of crews for ships. We perfectly understand that the responsible selection of highly qualified seafarers represents an urgent need for financially profitable and safe navigation.

As a stable and actively developing crewing company, Azamara Group Ltd has earned a good reputation in the marine sector. We are open to mutually beneficial cooperation with all shipowners, as well as their managers from different countries.

Azamara Group offers the following services to the clients:

- A full range of services in the field of crew selection for all vessels types
- Human resources support
- Documents arrangements required by the administration of the flag state of the vessel
- Training and career growth
- Visas, Tickets and other travelling arrangements using sea fares
- Full crew management
- costs estimation and minimum level of costs providing/guarantee.

COLUMBIA SHIPMANAGEMENT UKRAINE

3 Sabansky lane, Office 11n
Odessa, 65014, Ukraine
Phone: +38 (048) 728-24-51
Fax: +38 (048) 721-53-77
E-mail: forcvc@csm-ua.com
www.csm-ua.com



Columbia Shipmanagement Ukraine (CSM UA) - is a crewing agency which was established in July 2008 as representative office for Columbia Shipmanagement in Ukraine. It serves the company's interests and arranges full service for all Ukrainian seafarers employed by Columbia Shipmanagement, Tsakos Columbia Shipmanagement (TCM) S.A and Peter Döhle. COLUMBIA Shipmanagement was established in Limassol, Cyprus, in 1978. With over three decades of experience, CSM has risen to become a leading force in its field by adhering to quality and efficiency. At the moment it consists of 350 vessels under the CSM management of which approximately 50% are tankers of different types and sizes while the remaining 50% consists of container ships, bulk carriers and passenger ships. Peter Döhle was founded in Hamburg by Mr. Peret Döhle as an Agent to Owners. Today Döhle Group controls the world's largest tramp-owned fleet of containerships, comprising a total of around 400 highly modern vessels. Bulk Division exclusively manages and operates a fleet of about 40 bulk carriers. The vessels range in size from 38000 DWT up to 118000 DWT. The Multi-Purpose Chartering Division deals with a modern fleet of more than 35 heavy-lift vessels.

Tsakos Group was founded by Capt. Panagiotis N. Tsakos in 1970. By focusing on high quality and safety oriented ship management and by building long-term relationships with oil majors, state-owned oil companies and first-class charterers, Tsakos Group has grown into one of the world's most successful shipping organizations. TCM was established in July 2010 with principal offices in Athens, Greece, as a joint venture between Tsakos and Schoeller Groups. In our days Tsakos Columbia Shipmanagement ("TCM") S.A. provides technical management, operation and crewing services for a diversified fleet of 70 vessels consisting of tanker, container and dry cargo ships with a capacity above 6 million tons deadweight (dwt).

Presently Columbia Shipmanagement Ukraine Limited employs seafarers in the largest shipping companies as Columbia Shipmanagemet, Tsakos Columbia Shipmanagement (TCM) S.A and Peter Döhle. Welcome to join our team

DANICA

Phone: +49 40 21-09-190-32
E-mail: management@danica-crewing.com
www.danica-crewing.com



Represented trade marks: Danica Crewing Services, Danica Maritime Services.

Danica is an independent, leading crewing service provider with headquarters in Hamburg, Germany and a network of owned manning offices in Eastern Europe and the Philippines, including the cities of: Odessa, Saint Petersburg, Vladivostok, Nakhodka, Klaipeda and Manila.

Danica uses modern HR-tools to screen all new seafarers to the company to map professional and personal competences and thereby reducing the crewing risks for the clients. This includes psychometric testing and a team of professional recruiters trained in screening and interview technics.

Danica is well-reputed among the seafarers as being a fair manning agency offering employment with first-class shipowners around the world. Danica always has a large number of available applicants in our database. Thanks Danica's modern and user friendly online system the applications are kept up-to-date as candidates continuously login to maintain and update their data.

In addition to the high-quality manning agency services Danica also offers crew planning, crew logistics and travel management, training and competence enhancement, payroll management and crew claims handling.

For further information please contact Captain Henrik Jensen who is here at the conference or by e-mail at: jensen@danica-maritime.com, by phone: +49 173 62 11 998 or skype: Jensen-hamburg.

INTERNATIONAL TRANSPORT WORKERS' FEDERATION

ITF House, 49-60 Borough Road
London SE1 1DR
Phone: +38 (044) 20-7403-273
E-mail: mail@itf.org.uk
www.itfglobal.org



The International Transport Workers' Federation (ITF) is an international trade union federation of transport workers' unions. 708 unions representing over 4.5 million transport workers in 154 countries are members of the ITF.

The ITF represents the interests of transport workers' unions in bodies which take decisions affecting jobs, employment conditions or safety in the transport industry, such as the International Labour Organisation (ILO), the International Maritime Organisation (IMO) and the International Civil Aviation Organisation (ICAO).

There are around 140 ITF inspectors and contacts in ports all around the world. This unique team of trade union officials working directly with ITF now covers 110 ports in a total of 43 countries. ITF inspectors monitor the payment of seafarers' wages and other social and employment conditions, to ensure compliance with ITF policy.

The ITF inspector for Ukraine comes from the Marine Transport Workers' Trade Union of Ukraine and is based here in Odessa.



KHERSON STATE MARITIME ACADEMY

Херсонська державна морська академія
проспект Ушакова, 20
Херсон, 73000, Україна
Приймальна комісія: тел. академії: (0552) 22-52-53,
коледжу: 26-50-92, 22-32-82, ліцею: 22-52-49, 26-37-88
E-mail: kmi@kmi.kherson.ua
www.kmi.kherson.ua



Рік заснування: 1834
Рівень акредитації: IV
Ліцензія: серія АД № 073435, від 12.02.2013
Ректор: Ходаковський Володимир Федорович
Кількість студентів: 5694
Професорсько-викладацький склад: 344

ХДМА співпрацює з відомою в світі німецькою компанією «Марлоу Навігейшн». З нею укладено довгостроковий, який не має аналогів у світі, договір.

Нині «Марлоу Навігейшн» є не тільки компанією-роботодавцем для багатьох випускників ХДМА, а й вагомим інвестором у розвиток його навчально-лабораторної та матеріальної бази. Навчання здійснюється за денною та заочною формами навчання за кошти державного бюджету та за кошти фізичних і юридичних осіб за освітньо-кваліфікаційними рівнями:

- Бакалавр – за напрямками:
Морський та річковий транспорт – за професійним спрямуванням:
Судноводіння, Експлуатація суднових енергетичних установок,
Експлуатація суднового електрообладнання і засобів автоматики.
- Спеціаліст, магістр – за спеціальностями:
Судноводіння
Експлуатація суднових енергетичних установок
Експлуатація суднового електрообладнання і засобів автоматики.
- Молодший спеціаліст:
Судноводіння на морських шляхах
Експлуатація суднових енергетичних установок
Експлуатація електрообладнання та автоматики суден
Монтаж і проектування суднових машин і механізмів
Монтаж електроустаткування суднового електрообладнання
Суднокорпусобудування
Зварювальне виробництво
Обслуговування верстатів з програмним управлінням та робототехнічних комплексів.
- За робітничими спеціальностями:
Моторист (машиніст), матрос;
Матрос, електрогазоварник;
Кухар, пекар;
Кухар-матрос;
Офіціант, бармен, буфетник;
Офіціант, адміністратор;
Художник розмалювання по дереву.
Соціальна структура для студентів: студентський та спортивний клуби, гуртожиток, екіпаж.



**KYIV STATE MARITIME ACADEMY AFTER HETMAN
PETRO KONASHEVICH-SAHAYDACHNIY**

9 Frunze str.
Kyiv, 04071, Ukraine
Phone: +38 (044) 417-17-57
Fax: +38 (044) 463-74-70
E-mail: academy@maritime.kiev.ua
www.maritime.kiev.ua



Kyiv State Maritime Academy after Hetman Petro Konashevich-Sahaydachniy provides training for Bachelor, Specialist, Master and PhD Degrees on the following specialties:

| Discipline | Specializations |
|--|--|
| Transport and Transport Infrastructure | Transport Technology |
| | Maritime and River Transport (Navigation. Ships' Power Plants Operation) |
| Law | Jurisprudence |
| Economics and Business | Economics and Business Accounting and Auditing |
| Management and Administration | Management |
| Computer Science and Engineering | Software Engineering |

KSMA maintains the highest standards of modern maritime education and maritime simulator training.

KSMA Departments:

Navigation Faculty

Transport Economics Faculty

Law Faculty

Danube Faculty

Mykolayiv Maritime and River Transport Faculty

Kyiv Simulator Center of Maritime Transport Specialists' Training

Applicants Training Center

Kyiv College of Sea and River Transport

Kyiv Transport Technological College

Kyliya Transport College

Academy includes the following departments:

Kyiv Higher Professional Maritime School

Izmail Higher Professional School

Mykolayiv Higher Professional School "Maritime School"

**MARINE TRANSPORT WORKERS' TRADE UNION OF
UKRAINE**

5B Gagarin plateau, Residential Complex "Sixth Pearl"
Odessa, 65009, Ukraine
Phone: +38 (0482) 42-99-01
E-mail: office@mtwtu.org.ua
www.mtwtu.org.ua



The Marine Transport Workers' Trade Union of Ukraine – the MTWTU – is the largest national trade union, embracing 70,000 of maritime industry workers of Ukraine, established in 1992.

As of 2016, the 88% of all the maritime workers of Ukraine are members of the MTWTU. 30,000 or 42% of the total MTWTU membership are seafarers.

Since 1993, the MTWTU is affiliated to the International Transport Workers' Federation (ITF) and today is the sole ITF maritime affiliate in Ukraine. The ITF Inspector in Ukraine is employed with the MTWTU and is always there to defend seafarers' rights.

Since 2012 the MTWTU is the first and only in Ukraine to conclude the Collective Bargaining Agreement (CBA) with the International Maritime Employers' Council (IMEC). The MTWTU is an active participant in the central negotiations of the International Bargaining Forum (IBF).

Nowadays each shipowner or shipmanager – IMEC member can use the MTWTU IBF CBA for the Ukrainian seafarers. Agreement of such a standard acts as the guarantor of the labour rights' protection, and provides the Ukrainian seafarers with social benefits, granted by the MTWTU. The major MTWTU goal is to protect seafarers' rights and interests. We prepare, sign and enforce the collective agreements with foreign shipowners in close collaboration with the International Transport Workers' Federation. The MTWTU provides its Union members with the numerous social benefits, such as medical protection, health care and recreation claim reimbursement, financial, legal, social, psychological assistance. We help seafarers experiencing difficult financial situation, employment problems, family and health concerns.

The MTWTU representatives took active participation in the elaboration of the ILO Maritime Labour Convention, 2006, and for many years the MTWTU actively promotes and lobbies the urgent need for Ukraine's signing and ratification of this milestone document. The MTWTU participated in various meetings concerning the MLC, 2006: these are the meetings of the Special Tripartite Committee on the Amendments to the Convention, Tripartite meeting on the MLC, 2006 Standard A1.4 "Recruitment and placement" of the State Inspectorate of Ukraine on Safety at Sea and River Transport, and so on. By conducting the range of international seminars with the participation of the ILO, the ITF and IMEC representatives, the MTWTU convinced the Ukraine's government in urgent need for the Ukraine's ratification of the MLC, 2006. Precisely because of the Marine Transport Workers' Trade Union of Ukraine it was managed to attract the government's attention to the problem of ratification of MLC, 2006 by Ukraine.

**MARITIME COLLEGE OF TECHNICAL FLEET
OF NATIONAL UNIVERSITY "ODESSA MARITIME
ACADEMY"**

40/42 Marazlievskaya str.
Odessa, 65014, Ukraine
Phone: +38 (048) 734-16-67
Fax: +38(048) 734-16-60
E-mail:omctf@ukr.net

The College was founded in 1944 as Maritime Hydrotechnical College for the purpose of training of navigators, engineers, dredgers and technicians to staff dredging vessels and to prepare specialists for hydrotechnical constructions. Since 1952 the college bears the name of Odessa School of Technical Fleet and in 1994, after licensing, certification and accreditation, the school obtained the status of Odessa Maritime College of Technical Fleet From 2003 our college has been carrying at its activities as maritime college of Odessa National Academy entering it as independent educational institution.

Over 10 000 specialists for the dredging fleet and hydrotechnical constructions have been graduated during the years of existence of our educational institution.

At present time the College students acquire following professional:

Faculty: «Navigation» «Navigation and dredging operations»

Faculty: «Maintenance of ship's power plant» «Operation of power plants on specialized ships»

Faculty: «Hydrotechnical constructions»

Faculty: «Electrical engineering»

From the «Navigation» Faculty the College graduates junior specialists/technicians with the qualification «junior specialist — navigator -dredge» .

From the «Maintenance of ship's power plant» Faculty the College graduates junior specialists/technicians with the qualification junior specialist -ship's assistant engineer».

From the «Hydrotechnical constructions» Faculty the College graduates junior specialists/technicians with the qualification junior specialist — technician for hydrotechnic engineering».

The college can be entered after 9th grade of secondary school.

The terms of training:

Junior specialist - 4 years

МКТФ ОНМА з 2000р. знаходиться в білому списку ІМО під номером 460.

— Спеціальність «Судноводіння на морських шляхах» (за освітньо-кваліфікаційним рівнем «молодший спеціаліст»).

— Спеціальність «Експлуатація суднових енергетичних установок» (за освітньо-кваліфікаційним рівнем «молодший спеціаліст»).

— Спеціальність «Експлуатація електрообладнання та автоматики суден» (за освітньо-кваліфікаційним рівнем «молодший спеціаліст»).

— Спеціальність «Будівництво гідротехнічних споруд» (за освітньо-кваліфікаційним рівнем «молодший спеціаліст»).

На перший курс МКТФ ОНМА приймаються громадяни України, які мають базову середню освіту (9 класів).

Громадяни України мають право на безоплатну середню освіту у МКТФ ОНМА незалежно від статі, расової та національної належності, соціально-майнового стану, роду та характеру занять, світоглядних переконань, місця проживання, віросповідання та інших обставин.



Громадянам України гарантується здобуття на конкурсній основі вищої освіти у МКТФ ОНМА за освітньо-кваліфікаційним рівнем «молодший спеціаліст» за кошти державного бюджету в межах вимог державних стандартів якщо вищу освіту за цим освітньо-кваліфікаційним рівнем громадянин здобуває вперше. Прийом до коледжу проводиться за напрямками підготовки фахівців за освітньо-кваліфікаційними рівнями молодший спеціаліст, бакалавр. Підготовка фахівців в коледжі ведеться з відривом і без відриву від виробництва (денна та заочна форми навчання).

MARITIME INTELLIGENT AGENCY (MIA)

1/1 Akademika Glushko avenue, office 94

Odessa, Ukraine

Phone: +38 (048) 789-17-93

E-mail: igormoroz@mia-crew.com

Skype: mia-crew

www.mia-crew.com



Welcome, we are glad to introduce you to our family Company, based in Odessa, Ukraine.

Is managed by Igor Moroz , Master Mariner with strong experience in Maritime and Offshore Oil & Gas Industry. Valeriy Moroz - Chief Engineer with strong technical experience in Maritime and Offshore Oil & Gas Industry. The Agency is certified by Ministry of Labour and Social Policy of Ukraine for manning activities, with license № 898 from 17.08.2016

The Agency is certified by Bureau Veritas, according to Standard of Quality Management System for Seafarer Manning Offices and MLC, regulation 1.4.

Our Philosophy- Do always the best you can, no matter for who and when!

You can trust us, as we always do our business in honest, professional way to satisfy all parties involved.

You can trust us, that we pay high attention to skill, qualification and high working standards of the professionals we recruit.

You can be sure with us, that we select qualified, professional candidates and evaluate their knowledge of duties and language skill according to your special requirements. We can afford it, as we are in Marine business from inside for more than 30 years.

We specialise in the recruitment of Marine Crew to all kind of Merchant and Offshore/Oil&Gas fleet.

We are always open for new business cooperation on the most interesting conditions for You.

You can set any objectives for us 24/7, we do the rest.



MARLOW NAVIGATION UKRAINE

45 Troitskaya str.
Rector's reception office, phone: +38 (048) 734-16-67
Odessa, 65045, Ukraine
Phone: +38 (048) 734-08-00
Fax: +38 (0482) 42-93-83
E-mail: marlow@marlow.od.ua
www.marlow-navigation.com



Crewing agency "Marlow Navigation Ukraine" has been working in the marine personnel recruitment market since 1996. Our partner - Ship Management Company "Marlow Navigation" is a renowned leader and well known competitive player in the contemporary maritime world. "Marlow Navigation" is the ship manager of more than 1000 modern vessels under German and other flags of Western-European ship-owners. The main type of vessels managed by "Marlow Navigation", under the Manning Agreement with "Marlow Navigation Ukraine" are as follows: containers, multi-purpose vessels, bulkers, heavy-lifts, tankers and Offshore fleet. All vessels managed by Marlow adhere to the highest maritime safety standards in accordance with MLC 2006. Additionally, all vessels are equipped with the latest shipboard technology. From the very beginning "Marlow Navigation Ukraine" together with "Marlow Navigation" adopted unique principles of work, which allowed "Marlow Navigation Ukraine" to distinguish itself from other crewing companies in Ukraine. In recognition of Marlow Navigation Ukraine's commitment to quality crewing the "Assembly of business affairs of Ukraine" awarded "Marlow Navigation Ukraine" in the nomination "Transport".

MEDICAL CENTRE «ACADEMMARINE» OF NU «OMA»

10 Malovskogo str.
Odessa, 65029, Ukraine
Phone: +38 (048) 728-06-92,
+38 (048) 732-44-88
E-mail: academmarine-stf@yandex.ua
www.xrymz.com

The Medical Centre "Academmarine" was established in 2004. The center specializes in seafarers' and drivers' medical examinations and carries out activities in the following specialties:

- dermatovenerology
- clinical pathology tests
- neurology
- psychiatry
- radiology
- reflexology
- therapeutic and prosthetic dentistry
- ultrasound and functional diagnostics
- therapy
- surgery
- ophthalmology
- otorhinolaryngology
- obstetrics and gynaecology

The center is equipped with modern medical facilities, providing fast and accurate diagnostics, that allows carrying out medical examinations of more than 15 thousand seafarers a year. A full medical examination is carried out in one day with certificate issuing under the standards of the flags of Italy, Norway, the Netherlands, the United Kingdom. The medical board includes Doctor of Medicine, Professors, Candidate of Medical Sciences, doctors of higher and the first categories.

Медицинский центр «Академмарин» НУ «ОМА» основан в 2004 году. Специализируется на медицинском освидетельствовании моряков, водителей и осуществляет деятельность по следующим направлениям:

- дерматовенерология;
- клиническая лабораторная диагностика;
- неврология;
- психиатрия;
- рентгенология;
- рефлексотерапия;
- терапевтическая и ортопедическая стоматология;
- ультразвуковая и функциональная диагностика;
- терапия
- хирургия;
- офтальмология;
- отоларингология;
- акушерство и гинекология;

Медицинский центр оснащен современным медицинским оборудованием, что обеспечивает быструю и точную диагностику, что позволяет проводить медицинское освидетельствование более 15 тысяч моряков в год. Полное медицинское освидетельствование проводится за один день с выдачей сертификатов по стандартам флагов Италии, Норвегии, Нидерландов, Великобритании. В составе медицинских комиссий работают д.м.н., профессор, к.м.н., врачи высшей и I категории.

NATIONAL UNIVERSITY «ODESSA MARITIME ACADEMY» (NU «OMA»)

8 Didrikhsona str.
Odessa, 65029, Ukraine
Rector's reception office, phone: +38 (048)777-57-74
Fax: +38 (0482) 34-52-67
Admission office, phone: +38 (048) 733-23-34
Foreign Students Department, phone: +38(048) 732-52-30
E-mail: info@onma.edu.ua
www.onma.edu.ua



Year of foundation – 1944. Accreditation level: IV. License: AE № 270757 dated 02.07.13. The specialties of NU «OMA» have been accredited by the Institute of Marine Engineering, Science and Technology (IMarEST) and Nautical Institute NI (Great Britain). Seafarers' training system is carried out in accordance with the requirements of the International Convention on Standards of Training, Certification and Watchkeeping for Seafarers taking into account the 2010 Manila amendments. The International Maritime Organization (IMO) and the European Maritime Safety Agency (EMSA) approved Training and Certification System for Seafarers in Ukraine, which allows the university's graduates to work in various foreign companies, as well as on ships under the flags of the European Union.

Faculties of NU «OMA»

Navigation Faculty

Speciality: River and Sea Transport.
Specialisation (educational programme): Navigation.

Maritime Transportation and Technologies Faculty

Speciality: River and Sea Transport.
Specialisation (educational programme): Navigation. Training is carried out on the full-time basis to the Specialist's / Master's degree on the basis of Bachelor's degree as well as on part-time basis at all educational levels.

Marine Engineering Faculty

Speciality: River and Sea Transport.
Specialisation (educational programme): Ships' Power Plants Operation.

Automation Faculty

Speciality: Automation and Computer Integrated Technologies.
Specialisation (educational programme): Automated Control of Technological Processes. (Automated Control of Ships' Power Plants.)

Electrical Engineering and Radio Electronics Faculty

Speciality: River and Sea Transport.
Specialisation (educational programme): Operation of Ships' Electrical Equipment and Automation Means. Training is carried out on the full-time basis as well as on part-time basis at all educational levels.
Speciality: Telecommunications and Radio Engineering.
Specialisation (educational programme): Radioelectronic Appliances, Systems and Complexes.

Maritime Law and Management Faculty

Speciality: Law.
Specialisation (educational programme): Jurisprudence. (Maritime law).



Speciality: Management.
Specialisation (educational programme): Management of Organisations and Administration (Maritime industry).

Naval Faculty

Speciality: Naval Weaponry.
Specialisations (educational programmes): Shipborne Rockets and Arty, Coastal Rockets and Arty, Mine and Torpedo Weaponry.
Speciality: Naval Radioelectronic Equipment.
Specialisations (educational programmes): Radiotechnical and Hydroacoustic Equipment, Communications Equipment.
Speciality: Navigation
Specialisations (educational programmes): Warships Navigation, Educational and Psychological Work.
Speciality: Ships' Power Plants Operations.
Specialisations (educational programmes): Warship Power Plants and Engineering, Search and Rescue Operations, Diving Operations at Sea.

Facilities of the University: 7 academic buildings with laboratory and training equipment, sailing training ship "Druzhba", a campus with 4 blocks: a sport complex, an Olympic standard swimming pool, mini football stadium, a medical centre, a canteen with 1200 places and modern equipment, a cafe, a club.

Subdivisions of NU «OMA»: Azov Maritime Institute in Mariupol; Danube Institute in Izmail; the Seafaring College of Technical Fleet, Maritime College named after O.I. Marinesko; Training and Certifying Centre of Seafarers, Training Centres, Publishing Centre.

There are Training and Methodical Centre of Pre-University Education with access courses and Military Training Department, which undertakes training of Reserve Officers.

Forms of Education: full-time, part-time; on the contract basis and free of charge.

Национальный университет «Одесская морская академия» (НУ «ОМА»)

Год основания - 1944. Учебное заведение IV уровня аккредитации.
Лицензия: AE № 270757 от 02.07.13 г.
Специальности НУ «ОМА» аккредитованы Институтом морской техники, науки и технологии (IMarEST), а также Морским институтом (Nautical Institute) (Великобритания). Система подготовки плавсостава приведена в полное соответствие с требованиями Международной конвенции по подготовке, дипломированию моряков и несению вахты, с учетом Манильских поправок 2010 г. Система подготовки и дипломирования моряков в Украине одобрена Международной морской организацией (IMO) и Европейским агентством по безопасности на море (EMSA), что позволяет выпускникам университета работать в различных иностранных компаниях, в том числе, на судах под флагами стран Европейского Союза.

Факультеты НУ «ОМА»:

Судоводительский факультет

Специальность - речной и морской транспорт.
Специализация (образовательная программа) - судовождение.



Факультет морских перевозок и технологий

Специальность - речной и морской транспорт.
Специализация (образовательная программа) - судовождение.
Подготовка осуществляется на дневной форме обучения до образовательной степени - специалист / магистр на основе образовательной степени - бакалавр, и на заочной форме обучения на всех образовательных уровнях.

Судомеханический факультет

Специальность - речной и морской транспорт.
Специализация (образовательная программа) - эксплуатация судовых энергетических установок.

Факультет автоматики

Специальность - автоматизация и компьютерно-интегрированные технологии.
Специализация (образовательная программа) - автоматизированное управление технологическими процессами (автоматизация судовых энергетических установок).

Факультет электромеханики и радиоэлектроники

Специальность - речной и морской транспорт.
Специализация (образовательная программа) - эксплуатация судового электрооборудования и средств автоматики.
Специальность - телекоммуникации и радиотехника.
Специализация (образовательная программа) - радиоэлектронные устройства, системы и комплексы.

Факультет морского права и менеджмента

Специальность - право.
Специализация (образовательная программа) - правоведение (морское право).
Специальность - менеджмент.
Специализация (образовательная программа) - менеджмент организаций и администрирование (морской отрасли).

Факультет военно-морских сил

Специальность - комплексы и системы вооружения военно-морских сил.
Специализации (образовательные программы) - корабельное ракетно-артиллерийское вооружение; береговое ракетно-артиллерийское вооружение; корабельное противолодочное, торпедное, минное и противоминное вооружения.
Специальность - радиоэлектронные комплексы и системы вооружения и техники военно-морских сил.
Специализации (образовательные программы) - радиотехническое и гидроакустическое вооружение надводных кораблей и подводных лодок; средства связи и автоматизации управления надводных кораблей и подводных лодок.
Специальность - судовождение.
Специализации (образовательные программы) - кораблевождение военных надводных кораблей и подводных лодок; воспитательная и социально-психологическая работа на кораблях военно-морских сил.
Специальность - эксплуатация судовых энергетических установок.
Специализации (образовательные программы) - корабельные энергетические системы и установки; поисково-спасательные, водолазные и аварийные работы на море.

Материально-техническая база: 7 учебных корпусов с современным лабораторным и тренажерным оборудованием, учебное парусное судно "Дружба", курсантский городок (экипаж) с 4 жилыми корпусами, где функционируют: спорткомплекс, стадион для мини-футбола, бассейн олимпийского класса, медико-санитарная часть, столовая на 1200 мест с современным оборудованием, кафе, клуб.

В состав университета входят: Азовский морской институт в Мариуполе, Дунайский институт в Измаиле, Мореходный колледж технического флота, Мореходное училище им. А.И. Маринеско, Центр подготовки и аттестации плавсостава, учебно-тренажерные центры, издательский центр.

В университете работает учебно-методический центр довузовской подготовки, в состав которого входят подготовительные курсы.

В университете функционирует кафедра военной подготовки, которая готовит офицеров запаса.

Формы обучения: дневная, заочная; по госзаказу и на контрактной основе.

NAVIS CREW MANAGEMENT

13 Didrikhsona str., ONMA Educational building №3
Odessa, 65029, Ukraine
Phone: +38 (048) 705-73-04
+38 (096) 222-777-8
E-mail: Karpenko@navis-odessa.com
www.navis-odessa.com

We presently supply crew for 128 vessels. Navis Crew Management (NCM) assigns well-qualified and certified officers and ratings for all types of vessels within offshore and merchant fleet in compliance with IMO STCW Code 2010, ILO MLC 2006 qualification requirements and according to the standards of ISO9001:2008 using extensive (25,000+ seafarers) database

We Navis are approved agents of Stanford Marine Group (UAE), Leighton Offshore Sdn Bhd, Bibby Ship Management (VGG), West African Ventures (WAV), Halul Offshore, Seaways Intl., InterMarine Intl, Mubarak Marine LLC (Full Crew Management for DP vessels), Bumi Armada Berhad (we are exclusive East Europe agent), ESNAAD (sole agent in Ukraine), NPCC, GLOBAL MARINE SERVICES (Full Crew Management for DP vessels), Myclin Express Offshore.
Please check our profile: <http://navis-odessa.com/presentation/index.html>

NAUTICAL INSTITUTE OF UKRAINE

8 Didrikhsona str., building 2, off. 240
Odessa, 65029, Ukraine
Phone/fax: +38 (048) 733-48-36
E-mail: torskij@farlep.net
www.nautinst.com.ua
www.nautinst.org

The Public Organization Nautical Institute of Ukraine (NIU) is a branch of the Nautical Institute (NI), a thriving international body for qualified mariners. NIU was opened on October 19, 2000 on the basis of the Odessa National Maritime Academy (ONMA), as the 39-th branch in the world, but the first in the CIS, Eastern Europe and Baltic States.

The main objectives of the NIU: distribution in the academic circles of Ukraine of information about the processes, taking place in the world shipping industry, priority tasks, researches and developments, latest achievements and unsolved problems in the marine sphere; development of cooperation and exchange of experience, broadening of scope of the Ukrainian marine specialists, and first and foremost - navigators.

The activity of NIU is focused on development and strengthening of communications of marine industry of Ukraine with the international marine society, provision of the proper security level not only on the vessels under Ukrainian, but also on the vessels under a foreign flag employing Ukrainian seamen.

Honorary Secretary of the "Nautical Institute of Ukraine" (NIU) and Chief Editor of the International maritime journal "Sea Review", the NIU printing body - Vladimir Torskij, PhD, the professor, FNI.

NIKOLAEV CENTRE OF TRAINING OF SEAFARERS

2 Morehidna str.
Mykolaiv, 54010, Ukraine
Phone: +38 (0512) 671-767, 586-865
Fax: +38 (0512) 671-767
E-mail: mcpp@wildpark.net
www.marineschool.com.ua



Nikolaev center of training of seafarers (NCTS) is modern educational - training center in Ukraine. It was founded in February, 2005.

Training and education of seafarers run in class-simulators, fully equipped with up-to-date means of teaching and on the training ship UTS-313. This training ship is equipped with fire-fighting polygons, a simulator for stopping leakage, training collective life-saving appliances, a swimming pool for training divers. The training ship has also an engine room and ship's equipment for training aims also. The ship is certified by the Shipping Register of Ukraine.

Training in Nikolaev center of training of seafarers corresponds all the requirements of International Convention of STCW 78, as amended and national demands. All training curriculums and programs are fully ratified by the State Inspection of Ukraine on safety at sea and river transport. Management System of Quality answers the International standard of ISO 9001: 2008 and certificated by the Shipping

Register of Ukraine.

All educational courses in training center are in one computer network only. Software of simulator complexes of the Center (a full-function navigation bridge - simulator, a simulator of GMSSB, a fully-function engine-room simulator, a tanker operations simulator, a ECDIS simulator and so on) are certified and have all necessary licenses.

Teaching staff and instructors of the Nikolaev center of training of seafarers have a great practical experience on the ships of world mercantile and tanker fleet and have additional training of instructors of marine educational - training centers. In the Centre attentively follow all changes and innovations in marine industry and implement them in the training process. The instructors of NCTS worked out and created 3 marine educational-training complexes and got copyrights on them.

In addition to the general views of training, in the Centre it is possible to pass the specialized training for tankers, gas carriers, chemical tankers, Ro-Ro and passenger ships. There are courses on the security of ship for the ratings and the officers, and also management of marine resources.

The main aim of the Nikolaev center of training of seafarers is training and educating of seamen up-to-date according to the requirements of international shipping companies.

ODESSA MARITIME TRAINING CENTRE

16 Pastera str.
Odessa, Ukraine
Phone: +38 (048) 723-27-70
Fax: +38 (048) 723-49-50
E-mail: omtc@omtc.com.ua
www.omtc.com.ua



Odessa Maritime Training Centre licensed by Ministry of Education and Science, series AE, License №285532. The main activity is training, retraining and improving of the qualifications of maritime transport experts. The Centre equipped with modern simulators, other exercise equipment and licensed programs for training and testing. Odessa Maritime Training Centre is the leading Training Centre in Ukraine.



Optimum Maritime Solutions (Ukraine)

Chernomorskogo Kazachestva str.115,
office 317, Odessa, Ukraine
Phone: +380487061008
E-Mail: info@oms-ukraine.com
http://oms-ukraine.com

Optimum Maritime Solutions (Ukraine) is a professional maritime software development company, based in Odessa, Ukraine. Our Quality Management System covers software development process and comply ISO 9001:2015. We're introducing AR/VR based training by developing our own environmental math model as new Tool in MET, which allows to simulate familiarisation and accident learn cases. These kind of training involves students to accident environments with all the adrenaline shocking, visual, sound, vibra and gravity feeling. We trust the new VR Maritime Trainer as teaching Tool leads to much more retention of learning outcomes.

PUBLIC JOINT STOCK COMPANY OTP BANK

Phone: +38 (048) 730-60-30
Fax: +38 (048) 730-60-20
E-mail: Alyona.SEREBRYAKOVA@otpbank.com.ua
www.otpbank.com.ua



Public Joint Stock Company OTP Bank belongs to the largest Hungarian financial group OTP Group and is one of the biggest domestic banks in Ukraine. Represented in the Ukrainian market since 1998, OTP Bank enjoys sound reputation for being socially responsible, reliable and sustainable financial institution providing its consumers with services of European quality standards. A hundred-percent owner of the bank – Hungarian OTP Bank Plc. – is the largest bank among financial institutions in Hungary and Eastern Europe. With its 68 years history, OTP Bank Plc. is a dominant banking player in Hungary and Central European region with a market share of almost 25%. Except Hungary, OTP Bank Plc. operates through its subsidiary banks in eight CEE countries (Ukraine, Slovakia, Bulgaria, Romania, Croatia, Serbia, Russia and Montenegro) providing high quality financial solutions that meet the needs of nearly 12 million customers through almost 1500 branches. According to Forbes Ukraine, OTP Bank is the tenth in the yearly "Ukrainian Banks viability rating". OTP Bank offers a wide range of services for corporate and individual customers and also special offers for shipping and crewing companies, including payroll. Specially for seafarers, OTP Bank offers a program called 'Online for Seafarers'. Open an account in any OTP Bank branch and you'll receive the following services:

- Issue and maintenance of MasterCard Gold debit card with PayPass technology
- Fee for cash withdrawal from your current account – just 0.35%*
- No fee for online payments and payments for goods and services at the merchants
- No fee for incoming payments
- Reduced rate for loans up to UAH 300,000

- Ability to open a credit line of up to UAH 200,000 on a debit card
- Online account management via Internet-banking OTP Smart
- Account management via SMS-banking
- Insurance Services

For more information please visit our website
www.otpbank.com.ua
The License of the NBU # 191 dated 05/10/2011

AT «ОТП Банк» – є дочірнім банком найбільшої угорської фінансової групи OTP Group і одним з найбільших банків України. На українському ринку він представлений з 1998 року, має стійку репутацію соціально відповідальної, надійної і стабільної структури, що пропонує споживачам сервіси європейської якості. Його стопроцентним власником є OTP Bank Plc., лідер фінансового ринку Центральної та Східної Європи – найбільший угорський Банк, який в 2009 році відмітив 60-річчя від дня свого заснування і чия ринкова частка в Угорщині становить 25%. Окрім Угорщини, OTP Bank Plc. присутній ще у восьми країнах ЦСЄ (в Україні, Словаччині, Болгарії, Румунії, Хорватії, Сербії, Росії та Чорногорії), забезпечуючи потреби майже 12 млн клієнтів, які обслуговуються у більш ніж 1500 банківських установах.

AT «ОТП Банк» має високий рейтинг надійності, входить в 10-ку найбільших банків України по ефективності (Forbes Україна).

AT ОТП БАНК в Україні пропонує повний спектр послуг як для юридичних осіб, так і для фізичних осіб, а також спеціальні пропозиції для судоплавних компаній і кріюнгових агенцій, сервіс по зарахуванню заробітної плати морякам.

Окремо для моряків Банк пропонує продукт «Картка моряка». Відкрийте «Картку моряка» в будь-якому відділенні ОТП Банка і Ви отримаєте наступні послуги:

- Випуск та обслуговування дебетної картки MasterCard Gold з технологією PayPass;
- Спеціальний тариф за зняття готівкових коштів з рахунку – усього 0,35%!
- Відсутність комісій при розрахунку картою в торговельно-роздрібно мережі та інтернеті;
- Відсутність комісій за зарахування валюти;
- Особливі умови кредитування моряків під пільгову відсоткову ставку до 300 000 грн.
- Можливість відкриття кредитної лінії до дебетної картки до 200 000 грн;
- Он-лайн керування рахунками за допомогою інтернет-банкінгу OTP Smart ;
- Контроль стану рахунку та поточних витрат за допомогою смс-банкінгу;
- Страхові послуги

Більш детальна інформація на www.otpbank.com.ua
Ліцензія НБУ №191 від 05.10.2011 р.

PUBLIC JOINT-STOCK COMPANY «MARFIN BANK»

Legal address: 
28 Miry Av.
Odessa Region, Chornomorsk, 68003, Ukraine
Head office:
11 Polskyi Uzviz
Odessa, 65026, Ukraine
MFO 328168, EDRPOU code: 21650966, SWIFT code: MTBAUA2D
Phone: +38 (0482) 301-300, 301-301
Fax: +38 (0482) 301-302
24-hour Information Service: 0-800-500-255 (for calls in Ukraine for free)
E-mail: office@marfinbank.ua
www.marfinbank.ua

Registration information: The bank was registered on 5 November 1993. PJSC "MARFIN BANK" executes, timely and in full, customer payment orders subject to their contractual obligations both in the national and foreign currencies. That is encouraged by a strong liquidity position of the Bank, with the liquidity ratios being well above the NBU requirements. As a result, the speed of payments processing is much higher comparing with average figures across the banking system. At the same time, a stable growth in the KPIs of the Bank is indicative of the Bank's financial health, stable development and wide prospects of a full range of banking services for legal entities and private individuals, as well as meeting all commitments undertaken.

For several years in a row, since 2009, PJSC "MARFIN BANK" has maintained its top rating positions demonstrating the status of a reliable business partner and wide development prospects for a financial institution.

The Bank has its Deposits Safety Rating confirmed at level "5". PJSC "MARFIN BANK" is among five banks of Ukraine enjoying the top rating in terms of Deposits Safety. Credit Rating of the Bank was re-affirmed as "uA" – Outlook Stable, which excludes any expectations for the rating to change during six months. Credit rating is awarded based on the National Rating Scale and reflects a high solvency of the Bank.

The Bank is compliant with all the requirement criteria of the NBU and at all times has been and is still meeting its commitments in a timely manner and to the full extent. PJSC "MARFIN BANK" does not borrow from other banks on the inter-bank market, nor does the Bank apply to the National Bank of Ukraine for refinancing or stabilization loans. The above altogether makes a positive impact on the ratings. The Rating Agency reviews the ratings on a regular basis. The information on all the ratings awarded by Rating Agency "Credit-Rating" is posted in the Information Systems REUTERS, BLOOMBERG, S&P CAPITAL IQ I TRData.



SAILORS' SOCIETY

Seafarer House, 74 St Annes Road, Woolston
Southampton, SO19 9FF
Phone: +38 050 3366790 Alexander Dimitrevich
E-mail: adimitrevich@sailors-society.org
www.sailors-society.org



Sailors' Society is a Christian maritime welfare charity that meets the practical, emotional and spiritual needs of seafarers and their families, irrespective of religion of ethnicity, in ports all around the world. Sailors' Society offers a robust programme of services to seafarers at home, in port and at sea, including the Wellness at Sea coaching programme and free Wellness at Sea app which aim to improve seafarers' on board well-being; and the Crisis Response Centre offers 24 hour rapid response, trauma care and counselling for survivors of disasters at sea.

SHIPMODELLING CENTRE ALBATROS

11 Tiraspol'skaya str., ap.2
Odessa, 65045, Ukraine
Phone /fax: +38 (048) 777-08-82
E-mail: albatros@eurocom.od.ua
www.shipmodel.com.ua



Shipmodelling Centre "Albatros" was founded in 1978. We produce scale models of:

- modern fleet (cargo vessels, container vessels, tankers, offshore vessels, tugs, dredgers etc.)
- sailing fleet;
- naval vessels etc.

We also produce exclusive nautical souvenirs. Any order will be performed high-qualitatively and in time.

Судомодельный центр «Альбатрос» основан в 1978 году. Мы производим модели-копии судов в масштабе:

- современного флота (балкера, контейнеровозы, танкера, оффшоры, буксиры, дноуглубительные суда и т.д.);
- парусного флота;
- военного флота,

а также изготавливаем эксклюзивные сувениры морской тематики. Мы выполним любой Ваш заказ качественно и в срок.



SKIPPER – THE MARITIME SHOP

13 Didrihsona str.
Odessa, Ukraine
Phone: +38 (095) 279-01-98
E-mail: info@skipper.od.ua
www.skipper.od.ua



The Maritime Shop «Skipper» sells wide range of specialized maritime goods such as: uniform, literature, souvenirs and other. We are opened for cooperation with crewing agencies and maritime institutes.

Морской магазин «Шкипер» реализует широкий ассортимент морских товаров.

Для офицерского состава:

- офицерские погоны;
- свитера и жилетки;
- рубашки;
- галстуки;
- брюки;
- кителя.

Для работы:

- папки для морских документов;
- канцтовары для работы с навигационными картами;
- защитные наушники для судомехаников;
- комбинезоны;
- safety shoes;
- теплые подшлемники и шапки.

Для курсантов:

- фланки;
- ремни;
- фуражки, пилотки, зимние шапки;
- нашивки;
- тельняшки;
- бушлаты;
- роба;
- специализированные книги и учебные пособия.

Морские подарки и сувениры:

- скретч-карта мира;
- брелоки;
- рынды;
- декоративные якоря, телеграфы, пепельницы и многое другое.

Мы открыты для сотрудничества с крюинговыми агентствами, морскими учебными заведениями и другими представителями морской отрасли.

SPEAK UP

14 Rishelyevskaya str., 5th floor
Odessa, Ukraine
Phone: +38 (048) 734-60-61
Fax: +38 (048) 734-60-61
E-mail: marketing@speak-up.com.ua
www: speak-up.com.ua

Speak Up is part of the largest language school network in east Europe, which belongs to the international capital group Empik Media & Fashion (<http://www.emf.pl>). EM&F Group is a leading distributor of products in categories such as media, entertainment, lifestyle, language training, cosmetics, clothing, footwear as well as children's products.

The language school division is represented by Learning Systems Group (LSG) which operates 115 schools with more than 100.000 students. LSG is the leader in the teaching of foreign languages in Central and Eastern Europe and continues to grow by implementing an ambitious expansion plan in Russia and Turkey. LSG operates 2 school networks: Empik School and Speak Up.

Speak Up specializes in teaching English to adults using a unique method that combines the most modern multimedia tools with classes conducted by highly qualified instructors.

Speak Up является частью крупнейшей языковой сети в восточной Европе, которая принадлежит международной финансовой группы Empik Media & Fashion (<http://www.emf.pl>). E.M.&F

Группа является ведущим дистрибьютором продукции в таких категориях, как средства массовой информации, развлечений, языковой подготовки, косметики, одежды, обуви, а также детских товаров.

Направление языковых курсов представлено компанией Learning Systems Group (LSG), в которую входит 115 школ с более чем 100,000 студентов. LSG является лидером в области преподавания иностранных языков в странах Центральной и Восточной Европы и продолжает расти за счет расширения в России и Турции. LSG состоит из двух сетей: Empik School и Speak Up.

Speak Up специализируется на преподавании английского языка для взрослых с помощью уникального метода, который сочетает самые современные мультимедийные средства с уроками, проводимыми высококвалифицированными педагогами.

STAFF CENTRE GROUP OF COMPANIES

6 Ekaterininskaya square, off. 16
Odessa, 65026, Ukraine
Phone: +38 (0482) 34-75 73
Fax: +38 (0482) 34-77-84
E-mail: crewing@staff.od.ua
www.staff-centre.com



Staff Centre crewing - the policy is to obtain the best possible standards of crew through selection, assessment and training in close cooperation with our Principals. Crew members are personally selected and prospective applicants carefully screened to verify their experience, competence, fitness and comprehension of English prior to employment enlistment. Staff Centre Shipmanagement LTD - specializes in providing of ships with technical, safety, security and operational support from shore-based management.

Staff Centre Shipmanagement LTD crew training - the main Training Centre's objective is to provide professional development for the company employed sea-staff. Chesva repair squads - Chesva Enterprises. Ltd. provides our clients with repair squads for the ship repair and shipbuilding industry around the world. Our relative companies manage these squads for own navigation repairs, dry-docking and any other repair conditions, as to place repair squads on vessels during the voyages.

Netbee recruitment - Our Netbee company specializes in recruitment of shore specialists and can supply best candidates of all professions: from General Laborers to Top Management Personnel.

TRANSAS UKRAINE LTD

3-A Leskovaya str.
Nikolaev, 54020, Ukraine
Phone: +38 (0512) 50-71-16
Fax: +38 (0512) 50-71-17
E-mail: BlackSea@transas.com
www.transas.com.ua



TRANSAS GROUP - is a world-leading developer and supplier of a wide range of onboard electronics, marine and aviation training simulators and other innovative, high-technology products for civil, military and dual-use. The company was founded in 1990. Today the number of Transas employees worldwide exceeds 2,000 people. Distribution network is deployed in 130 countries. The production is certified according to the international quality standard ISO 9001.

Regional representative of Transas Group – “Transas Ukraine LTD” has over 20 years’ experience in the market and provides the leading specialized companies and organizations of Ukraine with modern integrated navigation, simulation and shore-based solutions.

Группа «Транзас» - известный разработчик, производитель и поставщик широкого спектра бортовой электроники, морских и авиационных тренажеров



и иной инновационной, наукоемкой продукции гражданского, двойного и военного назначения. Предприятие начало свою деятельность в 1990 году. Общий штат сотрудников предприятий, входящих в Группу «Транзас» сегодня, превышает 2000 человек. Дистрибьюторская сеть компании развернута в 130 странах мира. Производство сертифицировано на соответствие международному стандарту качества ISO 9001.

Региональное предприятие Группы «Транзас» – ООО «Транзас Украина» - работает на рынке страны в течение более чем 20 лет и поставляет ведущим профильным компаниям и организациям Украины самые современные интегрированные навигационные, тренажерные и береговые системы.

UKRCREWING

Odessa, Ukraine
E-mail: support@ukrcrewing.com.ua
www.ukrcrewing.com.ua



Vestnik Crewing is a Ukrainian company having its goal to liaise among seafarers and crewing companies and shipowners from all over the world.

Our web portal www.ukrcrewing.com.ua helps you in your search of a true professional. Applications access rights differentiation ensures that you meet here only the experienced job seekers and guarantees the information will not be disclosed. Besides it has a very user-friendly interface for every visitor.

All applications and job vacancies appear on our website at ukrcrewing.com.ua only after they have been checked manually by our moderators.

The access to the Seafarer Application Database and job vacancies posting is provided on the paid basis. Seafarers can scroll the Job Vacancies Database for free. Different tools available at ukrcrewing.com.ua make it easier and more efficient for seafarers and companies to reach their targets.

The printed Vestnik Crewing takes a leading position in employment and recruitment market of the Ukrainian seafarers. Latest job vacancies, lists of training centers, language courses, medical centers, legal news and updates, various articles written by legal experts and other information can be found on its pages.

The seafarer's guide is published twice a year. We have a well-run distribution system.



UKRFERRY-SHIPMANAGEMENT, LLC

4a Sabansky lane, off.23
Odessa, 65014, Ukraine
Phone: +38 (048) 738-52-27
Fax: +38 (048) 34-81-08
E-mail: crew@ukrferry.com
www.ukf-shipmanagement.com



“UKRFERRY-SHIPMANAGEMENT” is a Ukrainian Ship Management Company with an excellent blend of traditions and experience has been carrying out its services since 2003. The primary function of our Management is to provide ship owners with safe ship operation and pollution prevention services, at the same time ensuring optimum cost effective performance. A great deal of emphasis is given to ship board maintenance by fully qualified and efficient crew. To achieve this we have a well trained crew on board, qualified under STCW Convention, backed up by very experienced and professional shore based staff.

We provide ship owners with skilled and well-qualified Ukrainian officers and ratings. All the seafarers are certified in compliance with STCW-95 qualification requirements. Our wide and updated database gives the possibility to have highly-educated candidates for any type of ships. Under our policies, only those officers/crew who fulfill IMO STCW criteria are employed. This is achieved by an appraisal system. All the candidates are interviewed by experienced superintendents.

Our technical management for vessels includes:

- monitoring the condition and maintenance of the vessels on an ongoing basis to ensure safe and the most economical performance;
- control and optimizing of ships fuel and lubricants consumption;
- arranging service and repair of vessels;
- arranging and supervising of dry-dockings and repairs;
- budget planning and cost control
- administration and maintenance of ships certificates and documents;
- authorizing and arranging purchase of spare parts, services and consumables;
- monitoring the crew performance and optimizing of the quality of services.

It allows us to keep the vessels under our management to the highest standards. Superintendents visit the vessels on regular basis or whenever required with necessary back-up.

Our Company's Quality System is assessed in conformity with the requirements of ISO 9001:2008 and MLC 2006 to offer and ensure the high level of Quality Standards in Crew Management Services. The safety management system of the company has been audited, complies with the requirements of ISM Code.

UKRSIBBANK

2/12 Andriivska str.
Kyiv, 04070, Ukraine,
Phone: + 38 (057) 738-80-01
Fax: + 38 (057) 703-26-20
E-mail: office@ukrsibbank.com
www.ukrsibbank.com



UkrSibbank was founded in 1990 in Kharkiv. Since 2006 the international bank BNP Paribas has been a principal shareholder of UkrSibbank. Today 59.99% of JSC “UkrSibbank” shares are held by BNP Paribas Group; 40% by EBRD.

BNP Paribas has a presence in 75 countries with more than 187,000 employees, serves nearly 27 m clients and 1 m entrepreneurs. It ranks highly in its two core activities: Retail Banking & Services (comprised of Domestic Markets and International Financial Services) and Corporate & Institutional Banking. BNP Paribas takes the lead among foreign banks present in Ukraine in terms of assets, net profits and market capitalization.

Due to its strategic partnership with BNP Paribas UkrSibbank is by all means the most robust and stable bank in Ukraine. The total number of our clients is about 2.4 m, the regional network numbers more than 400 branches throughout Ukraine; the ATM network – over 1,100. Today UkrSibbank has a classic business model of BNP Paribas, and it gives positive results. UkrSibbank BNP Paribas Group has finished the second quarter of 2015 with UAH 395 m of profit. Of course, we still have a lot of work to do, specifically to find a solution to the problem of foreign currency borrowers. We are fully committed to find a mutually acceptable solution on a case by case basis. Globally I am confident about the future and further development of our bank in Ukraine.

Our long-term strategy remains largely unchanged: on the corporate side we will continue to concentrate on multinational companies working with the Group in all countries of its presence. We will also actively work with solid Ukrainian exporters & importers and the agri segment, which shows the most promise in Ukraine along with IT. On the retail side we will work with all customers, including SMEs, providing top-quality services according to the best standards of BNP Paribas Group.

As to the ratings, UkrSibbank was named:

- #1 most viable bank in Ukraine by Minfin (leading financial web-portal of Ukraine)
- #1 bank for SMEs according to Bankir magazine
- #4 most reliable bank according to “Novoye Vremia” magazine
- #3 best investment bank in Ukraine according to Cbonds Awards CIS 2015
- #4 best foreign bank in Ukraine according to Forbes (#2 among universal banks)

V.SHIPS

37/2 Marshal Zhukov ave.
Odessa, 65114, Ukraine
Phone: +38 (048) 7-340-340
Fax: +38 (048) 7-340-341
E-mail: application@odessa.vships.comwww.vships.com.ua



Working for more than 20 years in Ukraine “V. Ships Ukraine” became one of the most authoritative company in the country specializing on ship management, preparation and selection of crew personnel in the world, and also “Trainer No. 1” for cadets of marine educational institutions of Ukraine.

More than 350 cadets of the Ukrainian marine educational institutions are annually provided with working practice on the vessels under a foreign flag that guarantees them further employment after graduation.

“V. Ships Ukraine” provides service and educational, training programs free of charge and this is the most important thing nowadays as it shows a high level of our work.

“V. Ships Ukraine” closely cooperates with the leading profile educational institutions: The Odessa National Marine Academy, A. I. Marinesko marine College and Odessa Maritime College of Technical Fleet, and also with the Odessa Marine University and Kherson State Maritime Academy. Besides this V.Ships (Ukraine) realizes the large program of sponsorship with sea educational institutions of Ukraine – equipment by their computer and training equipment without which it is almost impossible to prepare future officer according to the high standards demanded today by the international sea conventions.

The company works in strict accordance with The Quality Management System — System of management for the management and management of the organization, in relation to quality in the sea industry, and also according to the International convention of 2006 on work in sea navigation (MLC2006), applied in employment and recruiting of seamen (SRPS).



**АЗОВСЬКИЙ МОРСЬКИЙ ІНСТИТУТ
НАЦІОНАЛЬНОГО УНІВЕРСИТЕТУ «ОДЕСЬКА
МОРСЬКА АКАДЕМІЯ»**

AZOV MARITIME INSTITUTE NU «ОМА»

вул. Чорноморська, 19
Маріуполь, 87517, Україна
Phone/fax: +38 (0629) 37-00-42
E-mail: info@ami.edu.ua
www.ami.edu.ua



Азовський морський інститут Національного університету «ОМА» є найбільшим центром підготовки фахівців для морської галузі на південному сході України:

- бакалавр судноводіння;
 - бакалавр суднової енергетики;
 - бакалаврів і спеціалістів з менеджменту організацій і адміністрування (за видами економічної діяльності).
- Основна місія інституту - формування висококваліфікованого, підготовленого теоретично і практично фахівця, який може займати керівні посади на флоті, в берегових організаціях морського транспорту. Навчання спеціальним морським дисциплінам здійснюється за допомогою тренажерів, з використанням сучасної електронної техніки та інформаційних технологій. В інституті можна отримати робітничу професію «матрос» і «моторист», пройти курсову підготовку моряка відповідно до вимог Міжнародних Конвенцій.

Особливістю розвитку сучасної вищої освіти, що надається в стінах АМІ НУ «ОМА», є його інтеграція в європейські та світові стандарти, що забезпечить якісне поліпшення фундаментальної бази навчання і виховання майбутніх моряків.



АСОЦІАЦІЯ «ВСЕУКРАЇНСЬКЕ ОБ'ЄДНАННЯ КРЮІНГОВИХ КОМПАНІЙ»

Асоціація «Всеукраїнське Об'єднання Крюїнгових Компаній»

ASSOCIATION «THE ALL-UKRAINIAN UNION OF CREWING COMPANIES»

12 Petra Sagaydachnogo str., office 122
Kiev, Ukraine

Phone: +38 (044) 425-83-40

+38 (050) 386-78-77

Fax: +38 (044) 425-83-40

E-mail: secretary@vakk.org.ua; info@vakk.org.ua

www.vokk.org.ua



Асоціація «Всеукраїнське об'єднання крюїнгових компаній» (Асоціація ВОКК) створена за ініціативою представників провідних крюїнгових компаній України. Діяльність Асоціації ВОКК зосереджена на об'єднанні зусиль всіх зацікавлених організацій, підприємств, закладів задля забезпечення сприятливого середовища для розвитку крюїнгу в Україні, запровадженні кращих європейських та світових стандартів з надання послуг, лобюванні інтересів компаній на регіональному та національному рівнях, участі у формуванні регуляторної політики держави.

Членами Асоціації є компанії авторитетні в галузі мореплавства, які здійснюють свою діяльність в усіх регіонах України, та представляють основні світові судноплавні бренди, а також більшість європейських судноплавних компаній такі як Ві Шипс Україна, Атлантик Шип Менеджмент, Барк Марін, Ольвія Мерітайм, Марін Про Сервіс, Леміссолер Україна, Унівіс, Вівал Марін, Мінерва Менінг Едженсі, Морське бюро, Оазіс ШіппінгІнтернешенал, Нікі, ЧП Оралова, Оріон Шіппінг, Транзіт, Ем Ес Сі Крюінг Сервісес, Сіфактор. До складу Асоціації долучилися також утанови та організації, що надають додаткові послуги як для моряків так і для крюїнгових компаній: Одеська національна морська академія, Київська державна академія водного транспорту ім. Петра Конашевича Сагайдачного, «Аквасервіс», Страхова агенція «Дорада», ПАТ Акціонерний банк «Південний», «Акваліта», Асоціація менеджерів крюїнгових компаній, Видавництво «Зеркало мира», Видавництво газети «работник моря», ГО «Центр соціальних ініціатив та розвитку».

Демократичність роботи Асоціації ВОКК є передумовою запровадження в Україні засад самоорганізації бізнесу, зокрема компаній, що здійснюють свою діяльність у сфері посередництва з працевлаштування моряків за кордоном. Задля вирішення основних статутних завдань забезпечено представництво Асоціації ВОКК у складі експертних груп і комісій, профільних міністерств, забезпечено тісну співпрацю з відповідними департаментами органів виконавчої влади, налагоджуються комунікації з профільним комітетом Верховної Ради України, окремими депутатами та фракціями.

ДУНАЙСЬКИЙ ІНСТИТУТ НАЦІОНАЛЬНОГО УНІВЕРСИТЕТУ

«ОДЕСЬКА МОРСЬКА АКАДЕМІЯ» (ДІ НУ «ОМА»)
DANUBE INSTITUTE of NATIONAL UNIVERSITY
"ODESSA MARITIME ACADEMY" (DI NU "OMA")

9 Fanagoriyskaya str.

Izmail, Odessa Region, 68607, Ukraine

Phone/Fax: +38 (04841) 3-90-45

+38 (04841) 6-11-66

+38 (04841) 4-85-64

E-mail: ifonma@gmail.com

www.ifonma.com.ua

Дунайський інститут є відокремленим структурним підрозділом Національного університету «Одеська морська академія». Інститут здійснює підготовку бакалаврів за спеціальністю 271 – «Річковий та морський транспорт» за спеціалізаціями – «Судноводіння» та «Експлуатація суднових енергетичних установок». Форми навчання: денна, заочна.

У 1962 р. в місті Ізмаїл був створений заочний факультет Одеського вищого інженерного морського училища, який у 2002 р. був реорганізований в Ізмаїльський факультет Одеської національної морської академії з денною та заочною формами навчання. З 1 січня 2016 р. Ізмаїльський факультет реорганізований в Дунайський інститут Національного університету «Одеська морська академія» (ДІ НУ «ОМА»).

До складу ДІ НУ «ОМА» входять: чотири кафедри – судноводіння і енергетики суден, інженерних дисциплін, загальнонаукових дисциплін, гуманітарних дисциплін; курси підвищення кваліфікації керівного складу флоту та курси довузівської підготовки. В Дунайському інституті працюють 5 професорів, 3 доктори наук, 25 кандидатів наук, доцентів. До навчального процесу залучені кращі фахівці морегосподарського комплексу Придунайського регіону. Дунайський інститут має потужну навчально-лабораторну базу, яка постійно поповнюється сучасним обладнанням та комп'ютерно-тренажерними комплексами. Бібліотечний фонд Дунайського інституту постійно оновлюється. Курсанти протягом всього терміну навчання забезпечуються якісною виробничою практикою на базі Ізмаїльського морського торговельного порту та судноремонтних підприємств міста Ізмаїл, плавальною практикою на судах ПрАТ «Українське Дунайське пароплавання» і інших судноплавних компаній.

Для курсантів створені комфортні побутові умови в екіпажі, де вони проживають в дво- та трьох-місцевих кубриках, забезпечені трьохразовим харчуванням. Навчальні заняття проводяться в аудиторіях та лабораторіях, які забезпечені сучасним лабораторним та тренажерним обладнанням.

Випускники Дунайського інституту Національного університету «Одеська морська академія» працюють в сотнях судноплавних компаній світу.

Danube Institute is an autonomous structural subdivision of the National University "Odessa Maritime Academy". The Institute provides education for bachelor degree in speciality No. 271 "River and Maritime Transport" with specialization in "Navigation" and "Ship Propulsion Installations Operation" in full-time and extramural mode of study.

Extramural Department of Odessa Higher Marine Engineering School was established in Izmail in 1962 and reorganized into Izmail Department of Odessa National Maritime Academy with full-time and extramural mode of study in 2002. Since January 01, 2016 it was reorganized into Danube Institute of National University "Odessa Maritime Academy" (DI NU "OMA").

DI NU "OMA" comprises four Chairs, such as Navigation and Ship Propulsion, Engineering, General Sciences, Humanitarian Sciences, Refreshing & Update Courses for Shipboard Personnel and Pre-Entry Training. Five professors, three Doctors of Sciences, 25 Candidates of Sciences and Associate Professors are employed with the Danube Institute. The best available experts in maritime economic complex of the Danube Region are involved into the educational process. Danube Institute possesses a powerful scientific and laboratory basis, which is being supplemented continuously with modern equipment and computerized training installations. Library stock of the Danube Institute is updated continuously. Cadets are provided with high-quality working practice at Izmail Maritime Commercial Port and ship-repairing yards, sailing practice on PSC "Ukrainian Danube Shipping Company" and other shipping companies throughout entire term of study.

Cadets are provided comfortable habitation conditions with a hostel, where they live in two-berth and three-berth cabins. Three meals are provided daily. They study in classes and laboratories equipped with modern laboratory equipment and training facilities.

Danube Institute of the National University "Odessa Maritime Academy" graduates are employed with multiple shipping companies worldwide.



МОРЕХОДНОЕ УЧИЛИЩЕ ИМ. А.И. МАРИНЕСКО НАЦИОНАЛЬНОГО УНИВЕРСИТЕТА «ОДЕССКАЯ МОРСКАЯ АКАДЕМИЯ» MARITIME COLLEGE NAMED AFTER O.I. MARINESCO OF NU «OMA»

ул. Канатная, 8

Одесса, 65014, Украина

Phone: +38 (048) 725-15-74

Fax: +38 (048) 729-36-98

E-mail: omu.marinesko@gmail.com; omu@ukr.net

www.marinesko.org.ua

Начальник училища - Сабуров Александр Иванович, Заслуженный работник образования Украины, кандидат технических наук, доцент

Год образования училища - 1898 р. Учебное заведение I уровня аккредитации.

Образовательный - квалификационный уровень: младший специалист

Аккредитованные специальности:

- «Судовождение на морских путях»;
- «Эксплуатация судовых энергетических установок»;
- «Организация перевозок и перегрузок на водном транспорте»;
- «Эксплуатация средств механизации и автоматизации перегрузочных работ».

Мореходное училище им. А.И.Маринеско НУ «ОМА» - одно из старейших учебных заведений Украины, которому в июле 2015 года исполнилось 117 лет. За время своего существования училище подготовило более 70000 специалистов для морской отрасли.

В училище принимаются юноши и девушки на базе полного среднего образования по результатам ВНТ по украинскому языку и литературе (обязательно) и математике.

Формы обучения: дневная, заочная.

Рік заснування училища - 1898 р. Навчальний заклад I рівня акредитації.

Освітньо-кваліфікаційний рівень: молодший спеціаліст
Акредитовані спеціальності:

- «Судноводіння на морських шляхах»;
- «Експлуатація суднових енергетичних установок»;
- «Організація перевезень і перевантажень на водному транспорті»;
- «Експлуатація засобів механізації та автоматизації перевантажувальних робіт».

Морехідне училище ім. О.І. Маринеска НУ «ОМА» - один із найстаріших навчальних закладів України, якому у червні 2015 року виповнилось 117 років. За час існування училище підготувало понад 70000 фахівців для морської галузі.

До училища приймаються юнаки та дівчата на базі повної загальної середньої освіти за результатами ЗНО з української мови та літератури і математики.

Форми навчання: денна, заочна.



**МОРСКАЯ ПРАВДА
The Maritime Telegraph**

Адмиральский проспект, 38
Одесса, 65023, Украина
E-mail: editor@seatruth.com
www.seatruth.com



Газетное издание «Морская правда» активно работает на рынке с 2005 года. Целевая аудитория газеты - моряки, морские компании, студенты. Газета состоит из 16 полос формата А3 в глянцевой обложке. На сегодняшний день более 50 компаний сотрудничают с нами на постоянной основе из выпуска в выпуск.

В работе мы, прежде всего, ценим качество и профессионализм, что позволяет нам оставаться востребованными на рынке морской сферы деятельности. Мы приглашаем к сотрудничеству компании, которые заинтересованы в привлечении новых клиентов и развитии своего бизнеса.

“Sea Truth” newspaper is represented on market since 2005. We are targeting seafarers, shipping companies and students. The newspaper consists of 16 A3 format pages in a glossy cover. Nowadays more than 50 companies working with us each edition.

Our main values are quality and professionalism that helps us to remain popular in the shipping market scope.

We invite new customers to join us to develop our business together.

**ЦЕНТР ПОДГОТОВКИ ВЫЖИВАНИЯ В
ЭКСТРЕМАЛЬНЫХ УСЛОВИЯХ НА МОРЕ
ОДЕССКОЙ НАЦИОНАЛЬНОЙ МОРСКОЙ
АКАДЕМИИ
TRAINING CENTER
«SURVIVAL UNDER EXTREME
CONDITIONS AT SEA»**

ул. Маловского, 10
Одесса, Украина
Phone: +38 (048) 733-49-24
+38 (048) 732-63-58
E-mail: centerolife@onma.edu.ua



Центр подготовки выживания в экстремальных условиях на море ОНМА предназначен для отработки курсантами практических действий по технике личного выживания и борьбы за живучесть судна. Содержит комплекс тренажеров по борьбе с прибыванием воды, борьбе с пожаром, оказанию первой медицинской помощи. Проводится подготовка по использованию коллективных и индивидуальных спасательных средств. Центр оснащен современным оборудованием, которое соответствует требованиям мировых стандартов.

Центр подготовки выживания в экстремальных условиях на море ОНМА проводит обучение мужчин старше 18 лет профессии водолаз.

Обучение проводит опытный профессорско-преподавательский коллектив, на хорошо оснащенной учебно-материальной базе, где изучается современное водолазное оборудование - вентилируемое и автономное снаряжение, для силовых структур, снаряжение замкнутого цикла.

В центре имеется водолазная поточно-декомпрессионная барокамера ПДК-2, в которой проводятся исследования барофункции уха на пригодность к водолажным работам, тренировочные спуски водолазов и медицинского персонала до 100 метров, а также лечение специфических водолазных заболеваний. Проводится ежегодная Водолазно-квалификационная комиссия для подтверждения годности к водолазной работе.

В медицинском кабинете, оснащенном современными тренажерами и аппаратурой, проводятся практические и тренажерные занятия по оказанию медицинской помощи. После окончания курса обучения в центре курсанты получают соответствующие международные сертификаты и свидетельства государственного образца. Подготовка в центре проводится на основании лицензии Министерства образования Украины.

**ЦЕНТР ПОДГОТОВКИ И АТТЕСТАЦИИ
ПЛАВСОСТАВА ОДЕССКОЙ НАЦИОНАЛЬНОЙ
МОРСКОЙ АКАДЕМИИ
TRAINING & CERTIFYING CENTER
OF SEAFARERS OF NU «OMA»**

ул. Пастера, 16
Одесса, Украина
Phone: +38 (048) 777-06-24
E-mail: omtc@omtc.com.ua
www.omtc.com.ua



Центром подготовки и аттестации плавсостава Одесской национальной морской академии проводятся курсы повышения квалификации для лиц командного плавсостава морских судов. В соответствии с «Положением о порядке присвоения званий лицам командного состава морских судов» обучение на курсах повышения квалификации является обязательным при подтверждении или присвоении соответствующих званий.

Для работы на курсах повышения квалификации приглашаются ведущие специалисты морской отрасли, которые объединены в двух специальных кафедрах – «Безопасность морского судоходства» и «Техническая эксплуатация судов».

Обучение слушателей на курсах повышения квалификации проводится по учебным планам и программам, разрабатываемым кафедрами, утверждаемыми Учёным советом академии и согласовываемыми с Морской Администрацией Украины. Основной их целью является совершенствование технических знаний, навыков и профессионализма моряков согласно Резолюции 8 Международной Конвенции ПДНВ 78 с поправками. Повышение квалификации по программам для уровня управления проходят капитаны дальнего плавания и штурмана дальнего плавания, а для уровня эксплуатации – штурмана.

Разделы программы структурированы по следующим функциям:

- Судовождение;
 - Обработка и размещение груза;
 - Управление операциями судна и забота о людях на судне.
- Программы обучения включают ознакомление с современными техническими средствами судовождения, рассмотрение вопросов взаимодействия в экипаже судов, основных вопросов международного морского права и законодательства Украины в области морского судоходства, а также других аспектов, связанных с обеспечением безопасности морского судоходства, предотвращением загрязнения окружающей среды и заботой о людях на судне. Кроме того, изучаются изменения и дополнения Международных Конвенций, а также национальных требований, относящихся к морскому судоходству.

Процесс обучения на курсах повышения квалификации для судоводителей включает лекционные, практические занятия, тренажёрную подготовку, консультации по разделам изучаемых дисциплин, а также проверку компетентности на тренажёрах по программе CES-4.1. Кроме курсов повышения квалификации для судоводителей уровня управления введено обязательное прохождение специального курса «Организация управления судном» в соответствии с рекомендациями

Международной морской организации. Продолжительность обучения на курсах повышения квалификации составляет от 5 до 10 рабочих дней в зависимости от программы обучения и подготовленности слушателей.



Юридическая фирма «АНК»

Law firm «ANK»

9 Lanzheronovskaya str., 4-rd floor, office 17
Odessa, 65026, Ukraine
Phone/fax: +38 (0482) 348-716
E-mail: office@ank.odessa.ua
www.ank.odessa.ua



Юридическая фирма «АНК» была основана в 1996 году и благодаря интенсивной юридической практике стала одной из ведущих юридических фирм Украины. На протяжении 20 лет мы успешно консультируем клиентов в различных отраслях украинского законодательства. В результате динамичного развития нам удалось накопить уникальный опыт и собрать команду профессиональных юристов и аудиторов. Мы оказываем регулярную юридическую поддержку нашим клиентам по самым сложным проектам. Сегодня команда АНК включает более 25 опытных юристов, каждый из которых является специалистом в своей сфере. Адвокаты АНК регулярно привлекаются украинскими деловыми медиа как эксперты для комментариев законодательных изменений и инициатив.

Юридическая фирма «АНК» осуществляет комплексное юридическое сопровождение зерновых и контейнерных терминалов в морских портах. Мы консультируем клиентов в процессе привлечения внешнего финансирования от МФК, ЕБРР и других финансовых учреждений. Мы выступаем юридическими советниками в Украине судоходных линий, судовладельцев, шипменеджеров, крьюинговых компаний и P&I Клубов. Наша команда корпоративной практики и M&A помогает клиентам начать бизнес в Украине и оказывает правовую поддержку в вопросах лицензирования и реструктуризации бизнеса. Мы имеем сильную команду судебных адвокатов, которая готова защищать интересы клиентов в любом суде или арбитраже.

Благодаря сети корреспондентских офисов за рубежом, ЮФ «АНК» может предложить своим клиентам эффективную правовую защиту практически в любой точке мира. Мы сотрудничаем с морскими администрациями и классификационными обществами и оказываем правовую поддержку в процессе купли-продажи судов и яхт.

Юристы АНК свободно владеют английским, украинским и русским языком.

Сферы практики:

- Конкурентное право
- Судебные иски и арбитраж
- Корпоративное право и M&A
- Инфраструктура и недвижимость
- Судоходство и морское право
- Налоговый и юридический аудит

ANK Law Office was established in 1996 and through the years of extensive legal practice has become one of the leading law firms in Ukraine. During 20 years we are successfully advising our clients on the different matters of Ukrainian law. As a result of dynamic development we combined the unique experience and created the high-qualified professional team of lawyers and auditors. We provide regular legal support to our clients on the most difficult projects and deals. Today ANK team consists of more than 25 qualified lawyers

and attorneys-at-law and each of them is the experienced specialist in his field of legal practice. ANK lawyers are regularly involved as experts by leading Ukrainian business media for commenting latest legislative amendments and governmental initiatives.

ANK Law Office provides complex legal support to grain, oil and container terminals in Ukrainian ports. We advise clients in the process of attraction international financing from IFC, EBRD and other financial institutions. We act as Ukrainian legal counsel to the container shipping lines, shipowners and shipmanagers as well as P&I Clubs. Our Corporate and M&A practice advises clients on establishing business in Ukraine, licensing procedure and business restructuring. We have strong team of court lawyers and attorneys-at-law who are ready to protect clients' interests in the court.

Due to the large network of correspondent offices abroad, ANK Law Office can arrange effective legal assistance almost anywhere in the world. We cooperate with maritime administrations and classification societies and provide clients with professional legal assistance during sale and purchase of vessels and yachts.

ANK lawyers are fluent speakers in English, Ukrainian and Russian.

Areas of practice:

- Antitrust Law
- Arbitration and Litigation
- Corporate Law and M&A
- Infrastructure and Real Estate Projects
- Shipping and Maritime Law
- Tax and Legal Due Diligence



**INTERNATIONAL CONFERENCE
ON SEAFARERS' EDUCATION, TRAINING & CREWING**

CONFERENCE MATERIALS



19th of April 2017



Venue: National University «Odessa Maritime Academy», 8 Didrikhsona Street

14:00 — 15:30 Pre-Conference round table “Practical Training Efficiency“ moderated by Mykhaylo Miyusov, Rector, NU “OMA”.

1. Mentoring on-board and ashore
2. Training ships
3. TRB and Assessment of OBT results
4. Simulation and Laboratory Training

15:30 — 16:30 Demonstration of Simulators, Laboratories, Facilities and Equipment of National University «Odessa Maritime Academy», among them:

- TRANSAS Navigation Simulator NTPro5000;
- Simulator for Electro-Technical Officers Training;
- Kongsberg Engine Room Simulator Wartsila 12RT-FLEX 82;
- Laboratory of turning machines for ship engineers.



Venue: Bristol Hotel Restaurant, 15 Pushkins'ka Street

19:00 — 22:00 Pre-Conference reception sponsored by Marine Transport Workers Trade Union of Ukraine.

20th of April 2017



Venue: Concert-Exhibition Complex of Odessa Sea Port, 6 Prymors'ka Street

08:30 — 09:30 Conference participants' registration. Coffee and snacks

09:30 — 10:00 Conference opening ceremony. Official greetings from the International Maritime Organization, the Ministry of Infrastructure of Ukraine and the Ministry of Education and Science of Ukraine.

Session 1. Industry Overview

Moderated by Pradeep Chawla, Managing Director, Anglo-Eastern Ship Management

10:00 — 10:30 Keynote speech “Development and implementation of EU legislation on maritime safety, security, prevention of pollution by ships”



Markku Mylly
Executive Director
EMSA

Abstract

Shipping is extremely important to the European Union. The EU is the world's largest trading bloc and therefore very dependent on shipping. For Europe, maritime transport has been a catalyst for economic development and prosperity throughout its history. Maritime Transport enables trade and contacts between all European nations. It ensures the security of supply of energy, food and commodities and provides the main vehicle for European imports and exports to the rest of the world. Almost 90 % of the EU's external freight trade is seaborne. Short sea shipping represents 40 % of intra-EU exchanges in terms of ton-kilometers. Ensuring a good quality of life on Europe's islands and in peripheral maritime regions depends on good maritime transport services. Each year, more than 400 million passengers embark and disembark at European ports. Overall, maritime industries are an important source of employment and income for the European economy.

At the beginning of the 90's the EU Commission elaborated a common policy for safe seas. This has resulted in many new EU regulations adopted by the EU Parliament and the Council from 1993 onwards until today. The accidents of MT Erika in 1999 and MT Prestige in 2002 have had a profound effect upon the way how the shipping industry is viewed by the public, especially in Europe.

As a result the EU Commission has developed a new strategy on maritime safety, which is at the origin of Erika I and II packages and III maritime safety package. The European Commission's objective is to protect Europe with very strict safety rules preventing sub-standard shipping, reducing the risk of serious maritime accidents and minimizing the environmental impact of maritime transport. The Commission also works actively against piracy and terrorism threats. Another important activity concerns the social dimension: looking after working conditions, health and safety issues and regulating the professional qualifications of seafarers. Finally, the Commission works for the protection of citizens as users of maritime transport services, ensuring safe and secure conditions, looking after their rights as passengers and examining the quality of public service connections proposed by Member States.

The aim of my presentation is to describe explain the developments and challenges in the EU maritime safety policy and the role of EMSA in implementing the EU maritime safety strategy and policy in practice within the EU member states.

10:30 – 11:00 Networking break

11:00 – 11:45 Panel discussion “Global Shipping and Manpower Market Situation”
Moderated by Pradeep Chawla, Managing Director, Anglo-Eastern Ship Management.

Moderator
Pradeep
Chawla



Managing Director
Anglo-Eastern
Ship Management

Markku
Mylly



Executive Director
EMSA

Aron Frank
Sorensen



Head of Maritime
Technology &
Regulation
BIMCO

Rajesh
Tandon



Chairman
IMEC

John
Lloyd



Chief Operating
Officer
The Nautical
Institute

Discussion points:

1. Shipping industry critical points and figures
2. Manpower demand and supply
3. Energy transportation trends
4. Manpower cost and quality influencing the industry
5. Offshore sector situation

12:00 – 12:15 Exhibition Opening Ceremony

12:15 – 12:45 Press Conference

12:45 – 14:00 Lunch

Session 2. Seafarer's Rights and Human Factor

Moderated by Bogdan Zelenski, President, Alpha Navigation

14:00 – 14:20 Presentation “IMO and Human Element”



Hiroyuki Yamada
Senior Deputy Director
Maritime Safety Division
IMO

1. About IMO

- A UN specialized agency
- IMO Convention: adopted in 1948, entered into force in 1958
- Member States: 171, Associate Member: 3
- Inter-Governmental Organizations (IGOs): 65
- Non-Governmental Organization (NGOs): 77
- Less than 300 Secretariat staff
- Budget: the 2016-2017 biennium of £65.8 million

2. IMO's Objectives

- Primarily a technical organization, to develop international regulations, concerning maritime safety and security; pollution prevention; and facilitation of maritime traffic
- About 50 mandatory instruments

- Mission statement:

“to promote safe, secure, environmentally sound, efficient and sustainable shipping through cooperation”

IMO is a small organization but very efficient.

3. World Maritime Day theme

4. Budget - Assembly approved about £30 million for 2016

| Top ten contributors | £ (million) | % |
|----------------------|-------------|-------|
| 1. Panama | 4.95 | 16.42 |
| 2. Liberia | 2.93 | 9.72 |
| 3. Marshall Islands | 2.64 | 8.76 |
| 4. Singapore | 1.83 | 6.08 |
| 5. Malta | 1.31 | 4.37 |
| 6. Bahamas | 1.29 | 4.27 |
| 7. United Kingdom | 1.23 | 4.07 |
| 8. China | 1.16 | 3.87 |
| 9. Japan | 1.02 | 3.40 |
| 10. Greece | 0.98 | 3.25 |
| 11. US | 0.79 | 2.62 |
| Hong Kong | 1.10 | 3.65 |

5. IMO structure

Assembly (biennial) and Council (40 States) govern Organization.

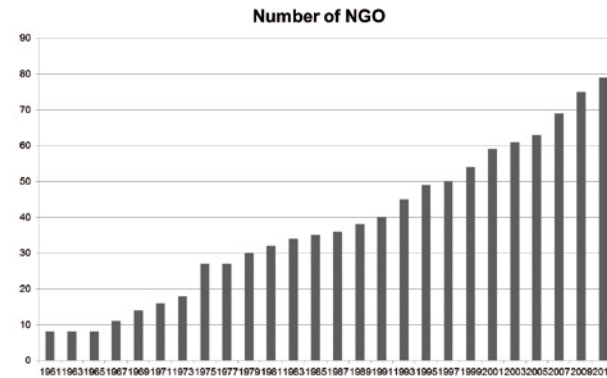
Five Committees are:

1. Maritime Safety Committee (MSC) – [MSD]
2. Marine Environment Protection Committee (MEPC) – [MED]
3. Legal Committee (LEG) – [LED]
4. Technical Co-operation Committee (TC) – [TCD]
5. Facilitation Committee (FAL) – [MSD]

6. Sub-Committees

1. Sub-Committee on Carriage of Cargoes and Containers (CCC)
2. Sub-Committee on Human Element, Training and Watchkeeping (HTW)
3. Sub-Committee on Implementation of IMO Instruments (III)
4. Sub-Committee on Navigation, Communications and Search and Rescue (NCSR)
5. Sub-Committee on Pollution Prevention and Response (PPR)
6. Sub-Committee on Ship Design and Construction (SDC)
7. Sub-Committee on Ship Systems and Equipment (SSE)

7. NGOs



8. Summary of Status of Convention 14/3/2017

| Instrument | Date of entry into force | No. of Contracting States / Parties | % world tonnage |
|---------------------------|--------------------------|-------------------------------------|-----------------|
| IMO Convention | 17-Mar-58 | 172 | 97.28 |
| SOLAS 1974 | 25-May-80 | 163 | 99.14 |
| LL 1966 | 21-Jul-68 | 161 | 99.13 |
| TONNAGE 1969 | 18-Jul-82 | 153 | 99.01 |
| COLREG 1972 | 15-Jul-77 | 156 | 99.12 |
| SAR 1979 | 22-Jul-85 | 109 | 80.75 |
| STCW 1978 | 28-Apr-84 | 162 | 99.18 |
| FAL 1965 | 05-Mar-67 | 118 | 93.79 |
| CSC 1972 | 06-Sep-77 | 83 | 64.63 |
| MARPOL 73/78 (Annex I/II) | 02-Oct-83 | 155 | 99.14 |
| MARPOL 73/78 (Annex III) | 01-Jul-92 | 147 | 98.54 |
| MARPOL 73/78 (Annex IV) | 27-Sep-03 | 140 | 91.54 |
| MARPOL 73/78 (Annex V) | 31-Dec-88 | 152 | 98.72 |
| MARPOL (Annex VI) | 19-May-05 | 88 | 96.16 |
| OPRC 1990 | 13-Mar-95 | 111 | 74.93 |
| CLC Protocol 1992 | 30-May-96 | 136 | 97.42 |
| BWM Convention 2004 | 8-Sep-17 | 54 | 53.41 |

9. Human element

- Human element vision, principles and goals for the Organization
- International Management Code for the Safe Operation of Ships and for Pollution Prevention (the ISM Code)
- Principles of Minimum Safe Manning
- Guidance on fatigue mitigation and management
- STCW Convention and Code
- Model training courses

10. Human element vision, principles and goals for the Organization

adopted in 1997 and revised as A.947(23) in 2003 -

PRINCIPLES

- a) The human element is a complex multi-dimensional issue, ...involves the entire spectrum of human activities performed by ships' crews,...
- b) The Organization, when developing regulations, should honour the seafarer by seeking and respecting the opinions of those that do the work at sea.
- d) In the process of developing regulations, ...ensure that a single human or organizational error will not cause an accident
- e) Rules and regulations which address seafarers directly should be simple, clear and comprehensive

GOALS

- a) To have in place a structured approach for the proper consideration of human element issues for use in the development of regulations and guidelines by all Committees and sub-committees.
- b) To conduct a comprehensive review of selected existing IMO instruments from the human element perspective ?
- c) To promote and communicate, through human element principles, a maritime safety culture, security consciousness and heightened marine environment awareness ??
- d) To provide a framework to encourage the development of non-regulatory solutions and their assessment, on the basis of human element principles ???

11. ISM Code

- A number of very serious accidents during the late 1980's, including Herald of Free Enterprise, were caused by human errors, with management faults
- In 1989, IMO adopted Guidelines on Management for the Safe Operation of Ships and for Pollution Prevention
- The purpose of these Guidelines was to provide those responsible for the operation of ships with a framework for the proper development, implementation and assessment of safety and pollution prevention management in accordance with good practice
- In 1993, International Management Code for the Safe Operation of Ships and for Pollution Prevention (ISM Code) was adopted (A.741(18))
- In 1998, SOLAS Chapter IX "Management for the safe operation of ships", making the ISM Code mandatory, became effective

The purpose of this Code is to provide an international standard for the safe management and operation of ships and for pollution prevention.

The Code establishes safety-management objectives and requires a safety management system (SMS) to be established by «the Company», which is defined as the shipowner or the management company, who has assumed responsibility for operating the ship.

Every company is expected «to designate a person or persons ashore having direct access to the highest level of management».

The procedures required by the Code should be documented and compiled in a Safety Management Manual, a copy of which should be kept on board.

12. Minimum Safe Manning

- SOLAS Chapter V (Safety of navigation) regulation 14 on Ships' manning requires:
 - Contracting Governments undertake, .. all ships shall be sufficiently and efficiently manned
 - Administration shall establish appropriate minimum safe manning following a transparent procedure, taking into account the relevant guidance adopted by the Organization
 - and issue an appropriate minimum safe manning document
- Principles of Minimum Safe Manning (latest version: resolution A.1047(27) in 2011)

13. Guidance on fatigue

In 2001, MSC approved the Guidelines on fatigue (MSC/Circ.1014), with 9 modules:

Module 1 Fatigue

Module 2 Fatigue and the Rating

Module 3 Fatigue and the Ship's Officer

Module 4 Fatigue and the Master

Module 5 Fatigue and the Training Institution and Management Personnel in charge of Training

Module 6 Shipboard Fatigue and the Owner/Operator/Manager

Module 7 Shipboard Fatigue and the Naval Architect

Module 8 Fatigue and the Maritime Pilot

Module 9 Fatigue and Tugboat Personnel

HTW has worked on comprehensive revision of the fatigue guidelines, based on recent research results and aiming at user-friendliness for all stakeholders.

14. STCW Convention and Code

Implementation of the STCW Convention and Code is the most important matter, in relation to human element

- The 2010 Manila Amendments, which revised comprehensively the STCW Convention and Code, became full effective from this year
 - In spite of 5 years of transitional period of the Manila Amendments, concerns were expressed, as some Administrations might not be in a position to issue STCW certificates by 1 January 2017
 - MSC 97 in 2016 approved MSC.1/Circ.1560 on Advice for Parties, Administrations, port State control authorities and recognized organizations on action to be taken in cases where not all seafarers carry certificates and endorsements meeting the 2010 Manila Amendments ... ,
“.. port State control authorities, until 1 July 2017, were recommended to take a pragmatic and practical approach during inspections..”
 - HTW 4 in February 2017 considered further concerns on the difficulties experienced with implementation of the 2010 Manila Amendments, namely timing issues, capacity issues, interpretation issues and practical matters
 - HTW 4 approved STCW.7/Circ.24 on Interim Guidance for Parties, Administrations, port State control authorities, recognized organizations and other relevant parties on the requirements under the STCW Convention, 1978, as amended, for endorsement by MSC 98 in June
 - HTW has decided to develop and update all the model training courses in every 5 years to implement STCW in cooperation with Member States, international organizations and all other stakeholders, e.g. about 10 model courses have been updated/developed every year, for publication

14:20 – 14:40 Presentation “The Health and Wellbeing of Seafarers”



Kimberly Karlshoej
Head
ITF Seafarers' Trust

Abstract

Few in the maritime industry know WHO's definition of health, which is a state of complete physical, mental and social well-being, and not merely the absence of disease or infirmity». Physical, mental and social wellbeing are all included, so why does our industry focus solely on hearing, vision, physical capability and fitness? Health includes mental health, which is essential to wellbeing, but is often overlooked. We know for example that seafaring is a dangerous occupation with a high percentage of suicides and suspected suicides - deaths aboard merchant ships resulting from depression are being widely reported. Several studies have shown that mental wellbeing can be improved by connecting with others, by being active, by being generous towards others, by exercising the mind, and by making time to have fun. We can promote a plethora of options that will give the working seafarer the means themselves to be better connected, to be more active, to gain skills and knowledge, to give of themselves and to have more fun. The focus of the presentation will be on actual strategies for physical and mental health promotion in seafarers that shipowners, and others within the maritime industry, can implement.

14:40 – 15:20 Panel discussion “MLC Implementation”

Moderated by Bogdan Zelenski, President, Alpha Navigation



Discussion points:

1. Implementation experience of different countries
2. Challenges for flag state implementation
3. Difficulties for shipping companies and officers on board
4. Implementation results - What's changed?
5. MLC-2014 Amendments

15:20 – 15:50 Networking break

15:50 – 16:30 Workshop of Critical Questions “Fatigue on Board - Voice of Seafarers” moderated by



Kuba Szymanski
Secretary General
InterManager

Acting Crew Members Participating: Captain, Chief Engineer, Deck Officer, Engine Officer, Cadets
Workshop points:

1. Uneven distribution of responsibilities – Who is doing all the work?
2. Long term contracts – How to maintain efficiency through 6-8 months at sea?
3. Failure to comply with regulations of hours of work and rest:
 - Frequent port calls – Is it normal for cargo ship to call a new port every day?
 - Emergency repairs – How to realize the right to rest during «all hands on deck»?
 - Vessel bad technical condition – How to cope with everyday emergencies?
 - Abridged crew – What is the most efficient number of crew members?
 - Documentation overload – How much time do we spend on paperwork?
4. What can be done to provide required hours of rest?

16:30 – 16:50 Presentation “Developing a standardized education and training regime in western European IWT”



Arjen Mintjes
Director
Maritime Academy Holland

1. European IWT

- European IWT (Rhine – Danube Corridor) is not organised within the IMO regulations
- Rules and regulations are historically set by the river commissions (i.e CCNR/ Danube commission) and the respective riparian states and differ between eastern and western Europe
- Although stronger harmonisation was needed after the opening of the Main Danube channel in 1992 which allowed direct traffic from Rotterdam to Izmail, this didn't happen until 2009
- As of now, the European commissions DG MOVE and the CCNR have agreed to cooperate in IWT matters (UNECE and CESNI as trans European platforms)

2. CESNI

- CESNI= European Committee for the implementation of standards in IWT- the new working platform for the European IWT administration
- Lead by the CCNR – in close cooperation with the EC DG MOVE
- CESNI contains two thematic blocks:

1: technical regulations 2: professional qualifications

- EDINNA is participating on the standards for professional qualifications, but also on the standards for IWT Simulators

3. The Maritieme Academie

4. What we do

- Consecutive study-lines lower, medium and higher education and training for professionals
- Broad education, aimed at the total maritime and IWT logistic chain:
 - Inland, coastal navigation and world-wide merchant shipping
 - Maritime related 'on-shore' occupations
 - Specific contract based courses (~2000 participants yearly)
- Being a 'knowledge-centre' for students, companies and government

5. Our Training Vessels and IWT Simulator

- EDINNA is a educational network of European inland waterway navigation schools and training institutes
- The EDINNA association recognizes that all members use the same European waterway system and have a different background in various educational systems
 - Aim of EDINNA: coming to a more structured cooperation and establish a harmonized and comparable system of education, training and certification
 - Exchange of students and knowledge between the several members
 - Participation as much valued Expert in several European and International programs aiming on IWT education and training

6. EDINNA's aim until 2020

One Europe = One boatmasters license!

One Europe = One standard for boatman training!

But: Standards have to assure a common competency level!

7. Members and Associated Members of EDINNA

- 27 IWT educational institutions from all over Europe and beyond
- (i.e.) Odessa Maritime Academy
- 11 associated Members (Public Administrations, Associations, Unions and Universities)
- (i.e.) the European Transport Workers' Federation (ETF)

8. Harmonization in IWT – Main challenges:

No European standards

- The IWT sector is not organized according to comparable patterns throughout Europe
- (Huge differences between eastern and western Europe)
- There is no overseeing organization like the IMO or binding safety regimes like SOLAS in western European IWT
- Right now, a mutual recognition of professional certificates throughout the western and central Europe is widely realized
- There are still no common standards and solemnly national control on the implementation of any IWT related regulation by the different European IWT countries.

| Column 1 | Column 2 | Column 3 | Column 4 |
|---|--|---|---|
| COMPETENCE | KNOWLEDGE, UNDERSTANDING AND PROFICIENCY | METHODS FOR DEMONSTRATING COMPETENCE | CRITERIA FOR EVALUATING COMPETENCE |
| Assist with mooring, unmooring and hauling (towage) operation | 1. Knowledge and ability to use general equipment on board different types of vessels, e.g. bollards and winches of mooring and unmooring manoeuvres. 2. Knowledge and ability to use materials available on board such as ropes and wires considering relevant safety measures such as use of Personal Safety Equipment (PSA). | Examination and assessment of evidence obtained of one or more of the following if appropriate: <ul style="list-style-type: none"> • In-service experience on a vessel • Approved simulator • Laboratory equipment | Spoken communication is relevant to mooring, unmooring (towage) according to Riverspeak. Operations are clear, correctly interpreted and understood. Mooring, unmooring and hauling (towage) operations are carried out in accordance with established safety practices, environmental circumstances and equipment operating instructions. |

- There is still no common language on the western and central European Waterways.

- 9. Development of STCIN tables, comparable to STCW tables, by the members of EDINNA for the European IWT
- 10. Development of Riverspeak, comparable to IMO Seaspeak tables, by the members of EDINNA for the European IWT
- 11. Revision of the directive 96/50/EC
 - Aim: Implementation of a mutually recognised Regime for IWT crews on the European interconnected waterways (current legislation aims solemnly on boatmasters)
 - Streamlining the legal framework in professional Qualifications in order to ensure workers mobility and a high level of safety in navigation
 - Defining the professional qualifications and competences in inland navigation according to defined Competence tables
 - Standards for competencies and qualifications on ML and OL incl. required experience and method of demonstration
- 12. Achievements
 - Revision of the 96/50/EC almost finished
 - The directive will be discussed and (hopefully) agreed on this year by the European Parliament
 - STCIN in a very developed state (realized within the PLATINA framework in 2011)
 - "Riverspeak" versions in French, Dutch, Romanian and German are realized and actually under review at the CCNR in Strasbourg
 - Ongoing exchange programs between the EDINNA member institutions
 - Participation as well respected experts in numerous projects within the CCNR, European Commission and UNECE

16:50 – 17:00 Day closing remarks
17:15 – 17:45 Bus transfer from Odessa Sea Port to Hotels
18:15 – 18:45 Bus transfer from Hotels to Restaurant



Venue: Banquet Hall «Renaissance», 172/1 Lyustdorfs'ka Road

19:00 – 22:00 Forum Official Dinner. Best opportunity to communicate with delegates and speakers in the informal setting

21st of April 2017

Session 3. Management of Human Resources On-board and Ashore
 Moderated by Rajesh Tandon, Chairman, IMEC

09:00 – 09:30 Presentation "Crew management in times of crisis"



Pradeep Chawla
 Managing Director
 Anglo-Eastern Ship Management

09:30 – 10:00 Presentation "Cyber security and the need for training"



Aron Frank Sorensen
 Head of Maritime Technology & Regulation
 BIMCO

Abstract

The safety, environmental and commercial consequences of not being prepared for a cyber incident may be significant. BIMCO has been leading the development of the Industry Guidelines on Cyber Security onboard Ships. The guidelines, which were issued in the beginning of 2016, raise awareness on cyber security and safety and are non-technical in nature. The guidelines are now under revision and the presentation will briefly discuss the content and background for the work.

The guidelines aim to develop understanding and awareness of key aspects of cyber security. Seafarers play an important role to avoid, detect and respond to cyber incidents, and the presentation will focus on how to achieve this.

10:00 – 10:45 Panel discussion "Crew Management as a Vital Process of Shipping"
 Moderated by Rajesh Tandon, Chairman, IMEC

| | | | | |
|------------------|--|-----------------------------------|--|--|
| Rajesh Tandon | Norman Schmiedl | Kuba Szymanski | Henrik Jensen | Nikolaos Kokkinos |
| | | | | |
| Chairman IMEC | Crewing Director Columbia Shipmanagement | Secretary General InterManager | Managing Director Danica Maritime Services | Crew Manager Goldenport Shipmanagement |

Discussion points:

1. Recruitment business processes and techniques
2. Effectiveness of in-house training and assessment
3. Officers growing inside the company, critical importance of cadet programs
4. Motivation of mentoring on-board
5. Retention activities, social programs

10:45 – 11:15 Networking break

Session 4. Maritime Education, Training and Certification

Moderated by Mykhaylo Miyusov, Rector, National University “Odessa Maritime Academy”

11:15 - 11:45 Presentation “The Implications for Training of Ice Navigators Following the Introduction of The Polar Code”



John Lloyd
Chief Operating Officer
The Nautical Institute

Abstract

The Polar Code is the latest in a series of codes, guidelines and regulations that have sought to enhance safety, protect the environment and ensure crews of ships are properly trained and prepared for operations in the remote and extreme locations of the Polar regions.

This presentation describes briefly the history of the development of the regulatory framework and the increased need for such regulations in the context of environment change and the opportunity to access previously navigationally inaccessible routes for sea-borne trade.

The presentation identifies key aspects of the Polar Code and describes further work being developed and implemented by The Nautical Institute in the establishment of a standard of training and experience for Ice Navigators.

The presentation explains the context of this work and its relevance for the navigational teams operating in ice both within the boundaries covered by The Polar Code and other regions where routine operations require this specialist knowledge and experience.

The discussion will identify the work that has taken place to establish a uniform professional standard that will be managed by The Nautical Institute. It will operate independently to complement national and international regulations to address the human resource skills gap in the sector.

In summary the presentation will address:

- The history of regulation in polar regions
- The increased opportunity for maritime trade brought about by global climate change
- The development of a world-wide standard for ice navigators by The Nautical Institute
- The management and operation of the Ice Navigator programme by The Nautical Institute

Keywords: Training; Polar, Navigation, Operations, The Nautical Institute

Acknowledgement: This abstract and presentation has been developed with the technical and professional support of Captain David (Duke) Snider, Ice Navigator and President of The Nautical Institute.

11:45 – 12:30 Panel discussion “STCW Manila Amendments have entered in force. Industry changes after 1st of January 2017”
Moderated by Mykhaylo Miyusov, Rector NU «OMA”

Mykhaylo
Miyusov



Rector
NU “OMA”

Hiroyuki
Yamada



Senior Deputy Director
Maritime Safety Division
IMO

Nino
Gorgoshadze



Head of Seafarers
Certification Division
Maritime Transport
Agency of Georgia

Stanislav
Nezavitin



Harbour Master
Chernomorsk Sea
Commercial Port

Discussion points:

1. Replacement of seafarers’ documents
2. Shipping company responsibility for the assignment of seafarers with relevant documents
3. Effectiveness of adjusted training programs
4. Flow of documents onboard and ashore after implementation – less or more?
5. ETO onboard - pro and con
6. Next Amendments, what have to be changed in 2020?

12:30 – 14:00 Lunch

Session 5. Simulation Training and Assessment

Moderated by Alexander Spiewok, Auditor, DNV-GL

14:00 – 14:30 Presentation “Digital Opportunities for the Maritime Industry”



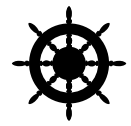
Soren Einar Veierland
Business Development Manager
Kongsberg Digital AS

1. Agenda

- Motivation for digitalization
- KONGSBERG position and strategy
- Digital opportunities for maritime training

2. Disruptive technologies

- Automation of knowledge work
- The Connectivity of Things
- Advanced robotics
- Autonomous and near-autonomous vehicles
- Energy storage
- Advanced materials
- Advanced O&G exploration and recovery
- Renewable energy



3. Digital disruption

- Value chain
- Speed
- Technology
- Consumers

4. 200 years of technology innovation - from 1814

From deep sea to outer space.

- Kongsberg business areas
- Kongsberg maritime

Global market leader within offshore, merchant marine and subsea applications

- Kongsberg defense systems

Modern product portfolio in growing defense and aerospace niches

- Kongsberg protech systems

Global market leader in remote weapon stations

- Kongsberg digital

Developing the next generation of digitalized products and services

6. Kongsberg is already a digital industrial company, executing critical outcomes for customers

- Remote tower - Augmented reality
- NATO alliance ground surveillance (AGS) - Big data
- F-35 production - Automation and robotics
- Marine robotics – Autonomous

7. Technology development

8. Innovation drives new opportunities

9. Kongsberg digital - key focus areas

10. Kongsberg digital approach

- Internet of things
 - Collecting data from sensors and systems into the KONGSBERG collaborative and secure information platform

- Using KONGSBERG simulation models as virtual measurement

- Big data - Smart data
 - Process data into accurate and actionable information delivered to the user where and when needed
 - Create an ecosystem of applications, from internal and external sources focused on client training, operations and decision making

- Artificial intelligence
 - Utilize new technology within data modeling, machine learning, predictive algorithms and big data cybernetics to capture the value of all data available

- Improve our client performance by “NO SURPRISES”, through optimal situation awareness, planning ahead and early warning on equipment and operations

11. Introducing Kognifai

12. Kognifai – for the maritime industry

- digital in maritime
- capturing data value
- data driven decisions
- cybersecurity
- enabling autonomous operations
- open secure ecosystem

13. The kognifai ecosystem

14. Applications

- Condition Monitoring
- Remote Services
- Vessel & Fleet Performance

15. Knowledge embedded operations

Decision Support, Operations planning, Dynamic risk assessment, Advisory Services

16. Engine Condition Monitoring

Support continuous classing of equipment through Condition Monitoring

17. Success Stories – Route/port optimization

18. Maritime Simulation

Knowledge through simulation

We believe that acquiring and sharing knowledge is fundamental for ensuring safety, improve operational cost-efficiency and innovation.

We do this by empowering people to acquire knowledge. Using technology we remove the limitations inherent in the familiar operational environment to allow people to experience, rehearse, explore, and innovate.

We make maritime simulators

- For training and education
- For prototyping, development and engineering
- For simple and advanced applications
- For individuals and for teams

Instructor

- Controls the time
- Controls the environment
- Insert models & objects

The World

- Laws of physics apply
- Measurable
- Visible
- Wind, waves and current

Models

- Exists in the environment
- Sensors to measure
- Ship systems operational

Student Environment

- Connects to the vessel
- Close to real environment
- Includes real systems (DP)

Students

- Skills training
- Certification training
- Pre-simulation
- Team training (CRM)

19. Kongsberg digital key focus areas

20. Maritime Simulation innovation focus

21. Taking advantage of VR/AR in Maritime Simulation

22. A complete Virtual Engine Room with:

- Realistic Pipe systems
- Realistic Control boxes
- Realistic Components and meters
- Animations (rotation) of shafts etc.

23. Models, objects and lightning...



14:30 – 15:00 Presentation “Use of Simulators in e-Navigation Training”



Johan Gustavsson
Vice President
Sales Operations
Transas

1. The Generation Alpha Challenge
2. Changing the way of learning
3. How to answer the challenges?
Future plans for improved training methods
4. How to prove crew competence?
The Assessment Challenge
5. Example of new VR training solutions. Survival craft simulator (SCS) – Training objectives
6. Survival craft simulation
Configurations
7. New competences needed in ship-to-shore interaction
The fleet resource management (training) challenge

15:00 – 15:45 Panel discussion “Advantages and disadvantages of full mission, part task and PC-based simulators depending on learning tasks”

Moderated by Alexander Spiewok, Auditor DNV-GL



Discussion points:

1. How to select the proper simulator type? Characteristics and restrictions of different types of simulators.
2. Can we train cadets without full mission simulators?
3. Why do you need and how to create a suitable in-house training center?
4. How to find and train the instructor for simulation training?

15:45 – 16:30 Round tables networking coffee time

Crewing Table

Promotion. How to explore experience and professionalism of a seafarer?
Moderated by Bogdan Zelenski, President, Alpha Navigation

1. What data is the reason for promotion?
2. How many years are needed to reach the top position on board?
3. Consideration of the subjectivity of evaluation on board
4. How to avoid mistakes in promotion of seafarers?
5. Can we trust the ship to the young officer of the watch?

MET Table

How to create and support an effective pool of maritime teachers and instructors?
Moderated by Pradeep Chawla, Managing Director, Anglo-Eastern Ship Management

1. Age, salary and experience of MET teachers. How does it affect the quality of cadet training?
2. MET and maritime industry are in the same boat. How to motivate officers to become teachers?
3. Combination of work onboard and ashore (as teacher or instructor).

Simulators Table

Suggestions and Requests to Simulators Developers from the Industry and MET Institutions
Moderated by Paul James, Chief Operating Officer, IMarEST

1. What necessary simulators are not represented on the market?
2. Cooperation of MET institutions and simulators' manufacturers for training programs development
3. Integration of simulators with real ship equipment
4. Training efficiency and equipment cost

Law Table

Personal Injury Claims and Loss of Life Compensations under the Employment Contracts
Moderated by Artem Volkov, Head of Maritime Law Practice, Attorney-at-law, Law Firm «ANK»

1. P&I Insurance Coverage and MLC Convention 2006
2. Foreign Law and Ukrainian Court
3. Loss of Life Compensations
4. Who is “next of kin”?
5. Missing at sea: evidence problems
6. Receipt & Release Statement: legal nature

16:30 – 16:45 Conference Official Closing

16:45 – 17:30 Networking buffet

17:30 – 18:00 Bus transfer to Opera House



Venue: Odessa National Academic Theater of Opera and Ballet, 1 Chaikovskoho Lane

18:30 – 22:00 Opera House visit. The unique opportunity to attend one of the classic performances with colleagues.



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Национального университета «Одесская морская академия» является сертифицированным центром компании Marlins

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1. Компьютерный тест (Computer test):
 - ✓ «ISF Marlins English Language Test for Seafarers»
 - ✓ «Marlins English Language Test for Cruise Ship Staff»
 - ✓ «Marlins English Language Test for Offshore Workers»
2. Разговорный тест (TOSE):
 - ✓ «ISF Marlins Test of Spoken English»

Marlins Test – международный тест на знание английского языка для моряков, рекомендованный UK MCA. Тестирование Marlins могут проводить центры, имеющие соответствующий сертификат. Прохождение Marlins Test является одним из главных требований при поступлении на работу или продвижении по службе в большинстве ведущих судовладельческих компаний.

Минимальный проходной балл для прохождения Marlins Test

| Position | TOSE | Computer test |
|---|--------------------|---------------|
| Master, Chief Officer, Chief Engineer | Intermediate | 80% |
| 2/3 Officers, Safety Officer, 2 Engineer, EI Engineer, AC/REF Engineers, ETO | Lower Intermediate | 70% |
| 3/4 Engineers, Cadets (deck, engine, electrical), Bosun, Pumpman | Lower Intermediate | 65% |
| A/B, Motorman | Lower Intermediate | 55% |
| O/S, Wiper, Messman, Steward, Doctor, Hairdresser, Barman | Elementary | 45% |
| Fitter, Welder, Oiler, Turner, Electrician, Tunnelman, Deck Mechanic, Plumber | Elementary | 55% |

Тест считается успешно пройденным, если Вы набрали не менее 26 баллов. Пробный тест доступен всем желающим на сайте www.marlins.co.uk. Однако пробный вариант Marlins Test лишь отражает картину Ваших знаний английского языка и предполагает ознакомление с вопросами теста, а не полноценную подготовку к тестированию.

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Odessa 65026, Ukraine
11, Gretska str., office 27
Tel: +380 (48) 738 44 88
Fax: +380 (48) 738 47 29
e-mail: info@ods.aqua.com.ua

Kyiv 04070, Ukraine
33/6 Letter A, Borychiv Tik str.
Tel.: +380 44 494 03 20
Fax: +380 44 462 51 49
e-mail: kiev@aqua.com.ua

Simferopol 95000, Ukraine
24-A Tolstogo St., office 1,
Tel: +380 (65) 279 00 25
Fax: +380 (65) 251 15 07
e-mail: simf@aqua.com.ua

International Airport Odessa
Tel: +380 (48) 700 42 21
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skype: [ukrcrewing.com.ua](https://www.skype.com/join/ukrcrewing.com.ua)
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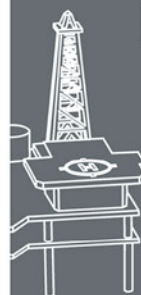
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ПРОФТЕХОБРАЗОВАНИЕ



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