



SUCCESS STORY

CLIENT PROFILE:

- North America Division of International Carrier
- Program Business Segment
 - 36 programs
 - 54 external partners
 - 72 systems integrations
- DWP 2017
 - America \$4.7B
 - Program business \$1.2B
- LOBs = 20+ (Commercial & Personal)

CLIENT NEEDS:

- Establish platform and process to support growth more efficiently
- Eliminate manual processes (reduce errors and costs)
- Aggregate data across all programs for reporting, analytics and GL feed
- Create consistent experience for partners

INSURITY SOLUTION: DATAHOUSE

- Integration using either ACORD XML or our Structured Data Integration (SDI) capability
- Offers multiple repositories to deliver data required by an insurance entity
- Data delivered via comprehensive data marts and cubes
- Ad hoc reporting and analytics capabilities allows for real-time response to opportunities
- Browser-based UI provides a clear audit trail of changes
- Out of the box reporting for ISO, NCCI and NAIC

BUSINESS IMPACT

- Restored credibility with partners after 3 prior project failures with other vendors
- Established platform to support efficient business expansion
- Expanded data received from partners to improve business insight
- Consolidated data for division level operational & financial reporting and detailed analytics
- Improved external partner experience