



Tax Incentive Assistance

Our economic development consultants have extensive experience in securing funding, developing and managing projects as well as monitoring compliance for clients in both the public and private sectors. We develop strategies to maximize untapped funds available through grants, incentives and tax credits. Our experience and assistance has helped companies achieve millions of dollars in savings that enabled them to cost effectively expand their operations, purchase new equipment and retain and grow their workforces.

Identifying and applying for grants and tax incentives can be daunting. Business owners and executives across New York state turn to HB Solutions for assistance in identifying optimum incentives, creating unique public funding packages and guiding the application process.

Through our complimentary company assessment, we gain an understanding of your business and your project in order to determine your eligibility for various grants and incentives. We provide a customized strategy to apply for grant and tax incentive programs and oversee your entire application process to ensure you can maximize all opportunities that are available.

SUCCESS STORIES

Software Development Firm

A software design company with custom products for professional sports teams and human resource professionals received several incentives for its corporate relocation from Syosset to Melville, enabling it to remain in New York and bypass consideration of out of state options.

- \$400,000 in Industrial Development Agency (IDA) tax abatements offered
- Up to a \$300,000 New York State Empire State Development (NYS ESD) Excelsior Award offered
- New York Power Authority's Recharge NY program entry accepted

Plastics Manufacturer

A multi-generational manufacturer of plastic components received assistance to relocate its facility to Suffolk County and launch a new product line.

- \$300,000 NYS ESD Excelsior Award offered

Continued on back

Visual Display and Custom Interiors Manufacturer

A manufacturer of display products for commercial and retail interiors received a funding package to support its corporate relocation from Queens to Suffolk County.

- \$250,000 in IDA tax abatements offered
- Up to a \$320,000 NYS ESD Excelsior Award offered
- New York Power Authority's Recharge NY program entry accepted

Disposable Paper Goods Manufacturer

A manufacturer of disposable goods including paper plates, facial tissue, napkins, paper towels and bath tissue received incentives to maintain its operations in Suffolk County, expand within its footprint, purchase equipment and hire additional positions.

- \$500,000 in IDA tax abatements offered
- Up to a \$200,000 NYS ESD Excelsior Award offered

Asian Cuisine Manufacturer

A manufacturer of fine Asian cuisine shipped throughout the United States was awarded funding to support its corporate relocation from Queens to Suffolk County, preventing the company from moving to another state.

- Up to a \$1,000,000 NYS ESD Excelsior Award offered

For more information, please contact:

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The HB Solutions Economic and Public Affairs team does not conduct any lobbying or procurement services on behalf of clients. If there is a desire to use a lobbying firm, HB Solutions consultants are able to refer a resource based on the client's specific needs.

HB SOLUTIONS LLC is a consulting subsidiary of the law firm of Harris Beach PLLC. It was established to provide non-legal consulting services to organizations and individuals in the private and public sectors across numerous industries. HB Solutions does not provide legal advice or legal services, and the protections of the client-lawyer relationship do not exist with respect to the services provided by HB Solutions. In addition to Economic Development and Public Affairs, its consulting services include:

- Collegiate Sports Compliance
- Data Privacy and Cybersecurity
- Educational Institution Assistance
- EMRG® (E-Discovery Management)
- Resources Group)
- Energy
- Health and Human Services
- Human Resources
- Information Technology
- Marketing and Communication Services
- Municipal and Local Agency Assistance