

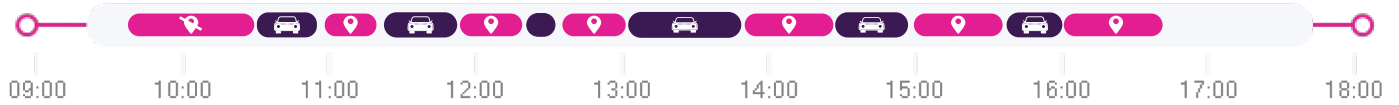
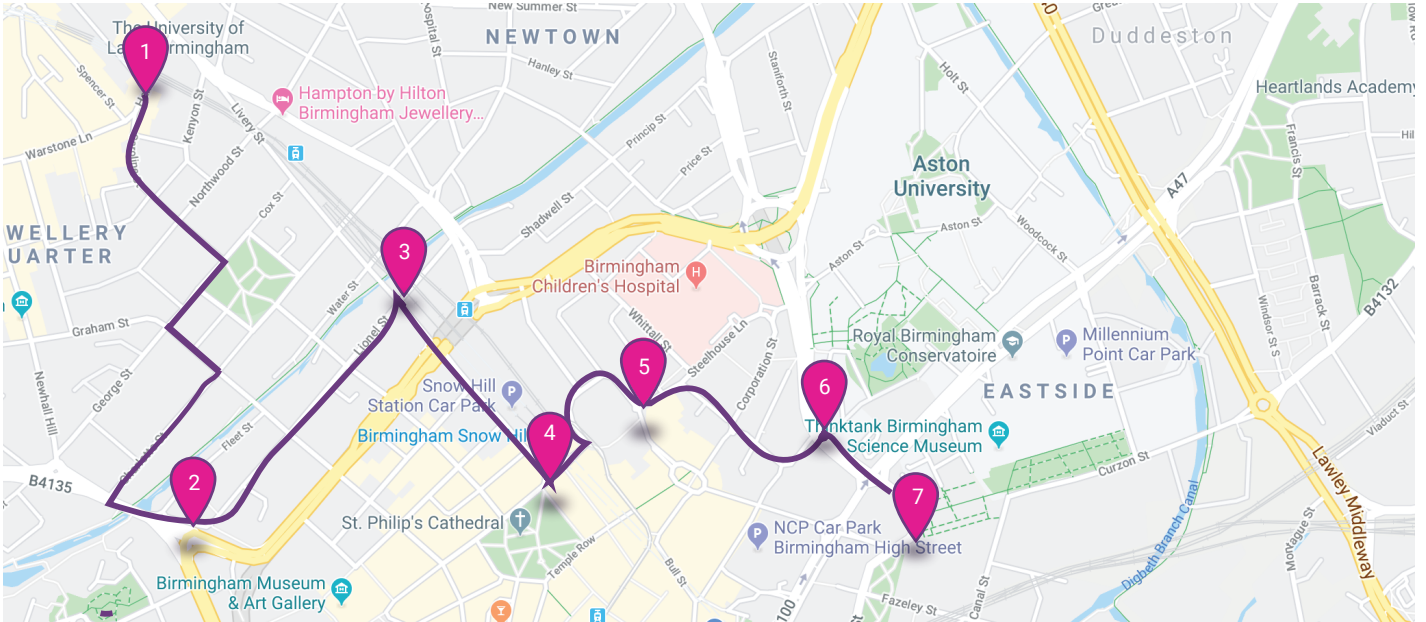
# Call Report

07 January 2020

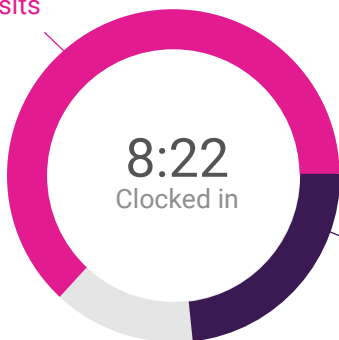


**Elana**

Last complete sync: Wednesday, 07 January 2020 18:27 PM - Activities logged after this may be stuck on the device



5:25 in Visits



1:35 Driving

7 Visits logged

6 of 6 Tasks completed

1 Competitor Survey

2 Retail Visit Form

56.60 mi Distance travelled

£4 480.00 Order value




**Elana**

Last complete sync: Wednesday, 07 January 2020 18:27 PM - Activities logged after this may be stuck on the device

07 January 2020

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 09:21 Clocked in

 09:31 Visited **Hampton Lifestyle Centre** (15:01 - Off site) #404

 09:59 Quote #770 at **Hampton Lifestyle Centre** for £1 620.

**Comment:** They have a lot of stock but sales are better after we replaced the competitor material with our promotional material

 11:04 Visited **CNA Cornwall View** (15:01 - Off site) #404

**Comment:** Client ordered more notebooks. Ran out of red notebooks on last visit. All good now

 11:08 Survey #46 completed at **CNA Cornwall View**

 12:01 Visited **Top Arts Newtown Park** (24:00 - On site) #406

**Comment:** Still not agreed and signed a shelve contrac

 12:07 Order #54 at **Top Arts Newtown Park** for £430.00

 12:41 Visited **STA Newtown** (21:13 - On site) #409

**Comment:** Stock still standing as it was when it came in. We had to get going. Booked a promotion here on Saturday

 12:47 Survey #47 completed at **STA Newtown**

 11:28 Visited **Parkview Lane** (45:23 - On site) #411

**Comment:** Now under new management. Need to meet up with new owners and see if i can continue with agreement I had with previous owners with regards to listing.

 10:48 Quote #752 at **Parkview Lane** for £810.00

**Comment:** Notebooks is the fastest line. Manager not in to speak to due to case of theft. Ask about the case next time.

 10:54 Order #55 at **Parkview Lane** for £3 240.00

 15:00 Visited **Highveld Office supplies** (31:04 - On site) #412

**Comment:** I have moved some of the chairs to the desks. Looks much better.



**Elana**

Last complete sync: Sunday, 12 January 2020 11:27 AM - Activities logged after this may be stuck on the device


 16:00 Visited **Artsour Aston Mall** (05:06 - On site) #414


**Are our products in stock on store shelves?:** No

 16:20 Order #56 at **Artsour Aston Mall** for £810.00

 17:38 Credit request #855 at **Birmingham East Station** for £0.00

**Comment:** Aqua notebooks and chairs not on system yet so they are not listed.

 17:43 Clocked out

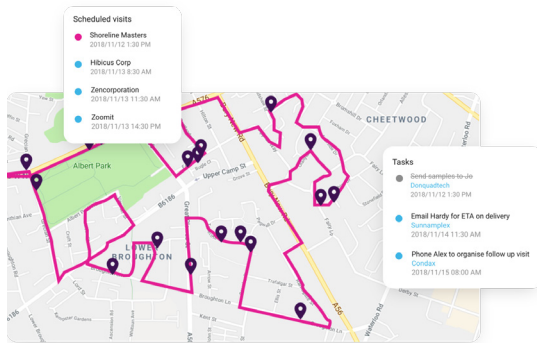
 17:43 Travel claim logged for 56.59 mi ( 56.60 mi recorded)



The Field Sales app

# Call Reports

## Product Feature Focus



For sales teams this means no more sitting for hours at the end of the day or week writing up details on customer visits or trying to remember the details of what was discussed or what was ordered.

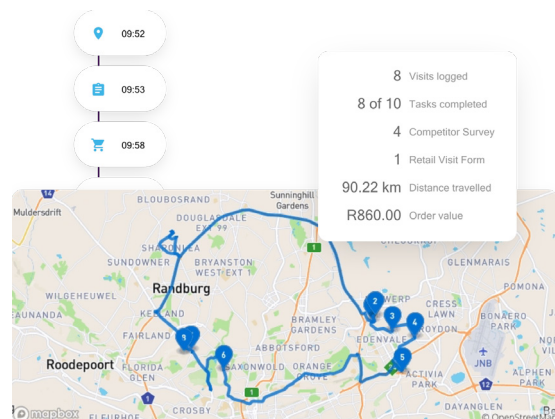
For sales managers this means sales team's daily or weekly report are delivered directly to their inbox with detailed information on every interaction their field reps have had with customers.

Sales managers no longer need to ask where their sales team are, where they've been, or whom they've seen, but instead can focus on providing them with tips and advice to help them sell more based on insights on field sales activity available via Skynamo.

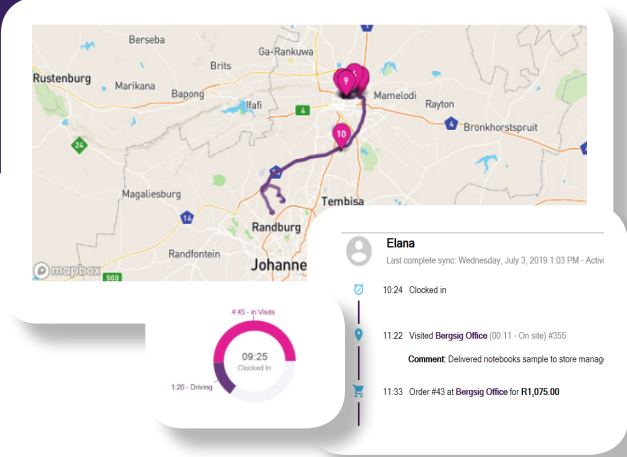
*Watch sales soar.*

## Cut admin time in half with automatically compiled call reports

All the activities performed in Skynamo are automatically captured and used to create a Daily or Weekly Call Report.



*Spend less time on admin and more time selling.*



## Daily Call Reports

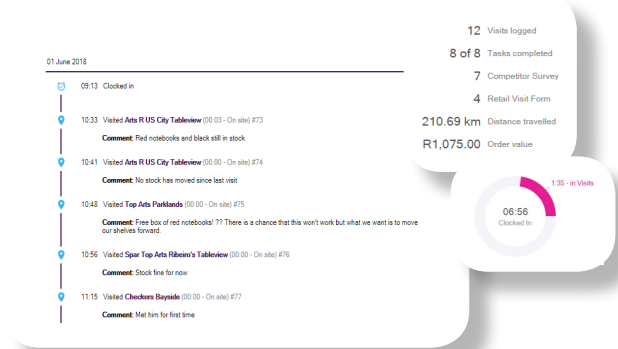
The Daily Call Report reflects a sales teams' daily activities including:

- Number of visits logged
- Amount of comments made
- Number of tasks completed
- Amount of forms completed
- The distance travelled
- The value of quotes, orders and credit notes placed
- Time spent on visits vs driving
- The map shows the route the sales person took that day - this feature can be used to help sales teams plan their route better

## Weekly Call Reports

The Weekly Call Report reflects a sales teams' daily activities including:

- Number of visits logged
- Amount of comments made
- Number of tasks completed
- Amount of forms completed
- Distance travelled
- Value of quotes, orders and credit notes placed
- Time spent on visits vs driving



*Daily and Weekly Call reports reflect sales teams' activities in detail including comments made at a customer, the details of tasks completed, which forms were completed at a customer, and so much more.*

## Get in touch

hello@skynamo.com | www.skynamo.com