

## STRATEGIC CORPORATE PARTNER PROGRAM

#### **ABOUT**

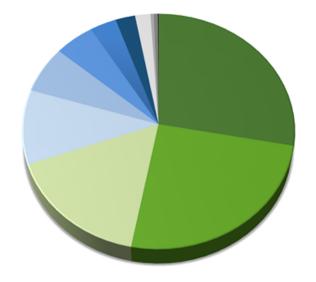
The Society for Clinical Data Management (SCDM) is a non-profit, international organization of 2,200+ members founded to advance the discipline of clinical data management. SCDM members are charged with promoting quality and excellence in data management and are dedicated to the development, support and advancement of clinical data management professionals.

SCDM is organized exclusively for educational purposes, and seeks to engage with companies and organizations that can assist in furthering its mission. Through collaborations and partnerships with other professional organizations, SCDM creates a network of professionals driving the industry forward on multiple fronts: technological, regulatory, procedural and personnel. Educational offerings, available both in-person and on-line, seek to provide the fundamental training for clinical data management skills.

#### MEMBERSHIP DEMOGRAPHICS

SCDM membership has grown at an average rate of **15 percent** per year since 2003, and stands currently at more than **2,200**. It represents mainly members in the United States (80%), India (4 %), Canada (4%), Japan (1%) and China (1%).

The Society draws members from a variety of industries.









#### **Be Our Partner!**

## **WHY?** Year-Round Exclusive Access | Prominent Positioning | Distinguish Your Company

SCDM has developed a corporate engagement program that provides your company year-round visibility with members and stakeholders. The Strategic Corporate Partnership program is a customized multi-platform annual agreement, in concert with SCDM, to meet mutually beneficial and strategic business goals.

- > SCDM provides your company access to a *qualified* market for your products and services.
- Corporate partnership allows your company the ability to interact with SCDM leadership and core supporters.
- > It provides your employees to become active participants and advocates for the SCDM mission.

#### STRATEGIC CORPORATE PARTNER

#### **Baseline BENEFITS for all levels**

- Recognition as Strategic Corporate Partner on the SCDM high calibre website and at the annual conference;
- One (1) SCDM Organizational Membership (includes up to five employees);
- One (1) dedicated email send to SCDM members (message to be pre-approved by SCDM);
- > Two (2) registrations to attend a webinar;
- Announcement of partnership in *Data Connections e-newsletter*; and
- Recognition via SCDM's **social media** outlets LinkedIn, Twitter and Facebook

The SCDM Sales Manager will assist in creating a customized marketing package beyond the basics, which may include increased presence at the Annual Conference via a sponsorship; webinar sponsorship(s); advertising; providing educational content; and the opportunity to send targeted emails to the membership. The total partnership fee is based on the complete level of involvement a company chooses to have with SCDM and our members.

#### PARTNERSHIP CATEGORIES

- ➤ Patron Partner Level \$15,000
- Leadership Partner Level \$25,000
- Visionary Partner Level \$50,000

"SCDM continues to be one of the best industry conferences in the Clinical Data Space.

Professionals on all levels and from different industry sectors do benefit by discussing industry trends and best practices."

- Michael Goedde, Vice President, PAREXEL

#### **Benefits for Partnership Categories**

	Visionary Partner	Leadership Partner	Patron Partner
ACCESS	rartici	rartiici	rarener
One (1) Organizational Membership -Sponsor Level	V	V	٧
Access to SCDM certification exams for up to 5 members employees	√ V	√ v	√ v
Ability to send dedicated email to SCDM members (once per year)	<b>√</b>	√ √	٧
Recognition via SCDM's social media outlets	√ √	√ √	√ √
Announcement of partnership in Data Connections e-newsletter	√ √	√ √	٧
Ability to submit up to two (2) approved surveys to SCDM members (must be technical in nature)	√ √	•	•
Ability to submit one (1) approved survey to SCDM members (must be technical in nature)	V	V	
Access to SCDM's Career Center to access unlimited number of resumes for six (6) months and ability to post jobs on the Job Board and Science Job Board for six (6) months.	٧	•	
Access to SCDM's Career Center to access unlimited number of resumes for six (6) months and ability to		٧	
post jobs on the Job Board for six (6) months.  Access to SCDM's Career Center to access unlimited number of resumes for two (2) months and ability to post jobs on the Job Board for two (2) months.			٧
VISIBILITY & MARKETING			
Use of SCDM Partner Logo in advertising and promotions	V	V	٧
Recognition as Strategic Corporate Partner on the SCDM website	<b>√</b>	√ v	<b>√</b>
Unique recognition on SCDM partner page	√	٠ ٧	٧
Logo recognition on Corporate Partner Signage, prominently displayed at the Annual Conference	√ V	v	٧
Verbal recognition by SCDM representative at all Plenary Sessions during SCDM events	√ V	v	√ √
Writing opportunity in Data Basics or Data Connections	√	•	•
Writing opportunity in Data Connections	•	٧	
Opportunity to submit one (1) Leaderboard Banner ad for 12 month run on SCDM website	V	•	
Opportunity to submit one (1) Square Banner ad for 12 month run on SCDM website	v	٧	
Opportunity to submit one (1) Square Banner ad for 6 month run on SCDM website		· · ·	٧
Opportunity to submit banner ad in six (6) issues of Data Connections	V		V
Opportunity to submit banner ad in three (3) issues of Data Connections	V	V	٧
Opportunity to submit Full page ad in four (4) issues of Data Basics	٧	· ·	V
Opportunity to submit half page ad in four (4) issues of Data Basics	V	V	
Opportunity to submit quarter page ad in four (4) issues of Data Basics		V	٧
Logo recognition in all SCDM event guides	V	V	V √
Logo on all SCDM event webpages	V √	V √	V
Opportunity to create a webinar to be hosted on the SCDM website	V √	V	V
Logo recognition during SCDM webinars		-1	
	٧	٧	
NETWORKING Four (4) full registrations to attend the Annual Conference	-1		
Two (2) full registrations to attend the Annual Conference	√	,	
One (1) full registration to attend the Annual Conference		٧	,
Two (2) registrations for senior level representatives to attend the Leadership Forum at the Annual Conference	٧		V
One (1) registration for a senior level representative to attend the Leadership Forum at the Annual Conference		٧	
Two (2) registrations to attend all SCDM webinars	٧		
Two (2) registrations to attend a SCDM webinar		٧	٧
One (1) Complimentary Silver Sponsorship during the SCDM Annual Conference	٧		
One (1) Complimentary 10x10 Booth during the SCDM Annual Conference		٧	٧
Complimentary upgraded listing in the SCDM Annual Conference printed program	٧	٧	٧
Complimentary listing in the SCDM Annual Conference bingo traffic builder	٧	٧	٧
Special pricing on SCDM conference sponsorship packages and individual sponsorship items	٧	٧	٧

#### **SELECT FROM THESE OPPORTUNITIES** for greater visibility & impact

#### **Conference Participation**

Increase your presence at SCDM's premiere event with sponsorship or an exhibit booth. Detailed exhibit and sponsorship opportunites can be found in the Conference Sponsorship Prospectus.

### Webinar Sponsorship – Exclusive ONLY to SCDM Corporate Partners

SCDM webinars are a leading source of professional development and continuing education for clinical data managers and related professionals. At each webinar, our expert presenters address industry trends and share best practices. Each webinar also consists of a question-and-answer session, ensuring that you leave with the information you need. Webinar Branding Sponsorship and Webinar Hosting Sponsorship



#### **Advertising Opportunities**

SCDM offers access to a unique audience of more than 2,200 clinical data professionals of all levels and industries through its two member publications, *Data Basics* and *Data Connections*.

# Data Basics Advertising Options 1x 2x 3x 4x Full Page Half Page Quarter Page



**Banner Ad** 



#### **Website Advertising**

Increase traffic activity on your company's website by placing a *banner advertisement* on our home page or an internal page of the SCDM website. With an *average of 3,500 unique visitors* each month, the SCDM website is the perfect place for your organization to reach our membership of **more than 2,200** professionals. Space can be purchased in six or 12 month increments.

Six months 12 Months

Square Ad Leaderboard Ad

#### **Career Center**

Partnering with SCDM to fulfill your recruitment needs simply makes sense. Why? Because we offer you access to an unparalleled pool of talent within the clinical data management community. We supply you with not only the talent, but also the tools to reach out and make quality connections, allowing you to meet your hiring objectives.

One month Two months Six Months

Job Posting
Job Posting + Science Job Board Network
Unlimited Resume Access (single resume \$35)
Banner Ad Career Center Page

#### Writing Opportunities – Exclusive ONLY to SCDM Corporate Partners

Position your company as a thought-leader in the industry by providing content for one of SCDM's electronic publications. <u>Data Basics</u> is SCDM's quarterly digital journal, featuring peer-reviewed articles on industry news and issues. <u>Data Connections</u> is SCDM's bi-monthly e-newsletter featuring important updates for SCDM members.

#### Market Surveys – Exclusive ONLY to SCDM Corporate Partners

Use your research capabilities and SCDM to distribute your approved surveys to assess competitive factors, cutomer perceptions of your product or service performance, and determine drivers of buying intentions of this unique market.

#### **Be Our Partner!**

#### Year – Round Exclusive Access | Prominent Positioning | Distinguish Your Company

"This SCDM conference was my first for Data Management. I couldn't have been more impressed and the speakers were interesting and knowledgeable in their respective fields. The learning opportunity was incredible! I took well over 20 pages of notes and was able to prepare a presentation to our corporate leadership that helped define both our short-term and long-term strategies. I can't wait until next year and we are planning on setting up a booth to demonstrate our new services as well. THANK YOU SCDM for all of your hard work and dedication to this evolving industry." Jim Carter, Data Specialist II, LabConnect LLC.



#### 2017 CORPORATE PARTNERSHIP RESPONSE FORM

Please complete and return to Society for Clinical Data Management via fax (703) 506-3266 or email <a href="mailto:ileach@scdm.org">ileach@scdm.org</a> Attn: Sales Department, 7918 Jones Branch Drive, Suite 300, McLean, VA 22102

#### YES! I would like to discuss the following partnership opportunity:

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- ☐ Leadership Partner Level— \$25,000
- ☐ Visionary Partner Level \$50,000

#### PRIMARY CONTACT INFORMATION

Name:	Email:
(Name of person filling out form and who will re	ceive email communications from SCDM)
Company Name:	
Address:	
City:	State:
Zip:	Country:
Phone:	Fax:
Website Address:	
Brief description about prodcut/service you wou	ıld like to highlight with SCDM members:

For more information about SCDM's **Corporate Partnership** program please contact Jeff Leach, Sales Manager at <u>jleach@scdm.org</u> or 703-651-8188.