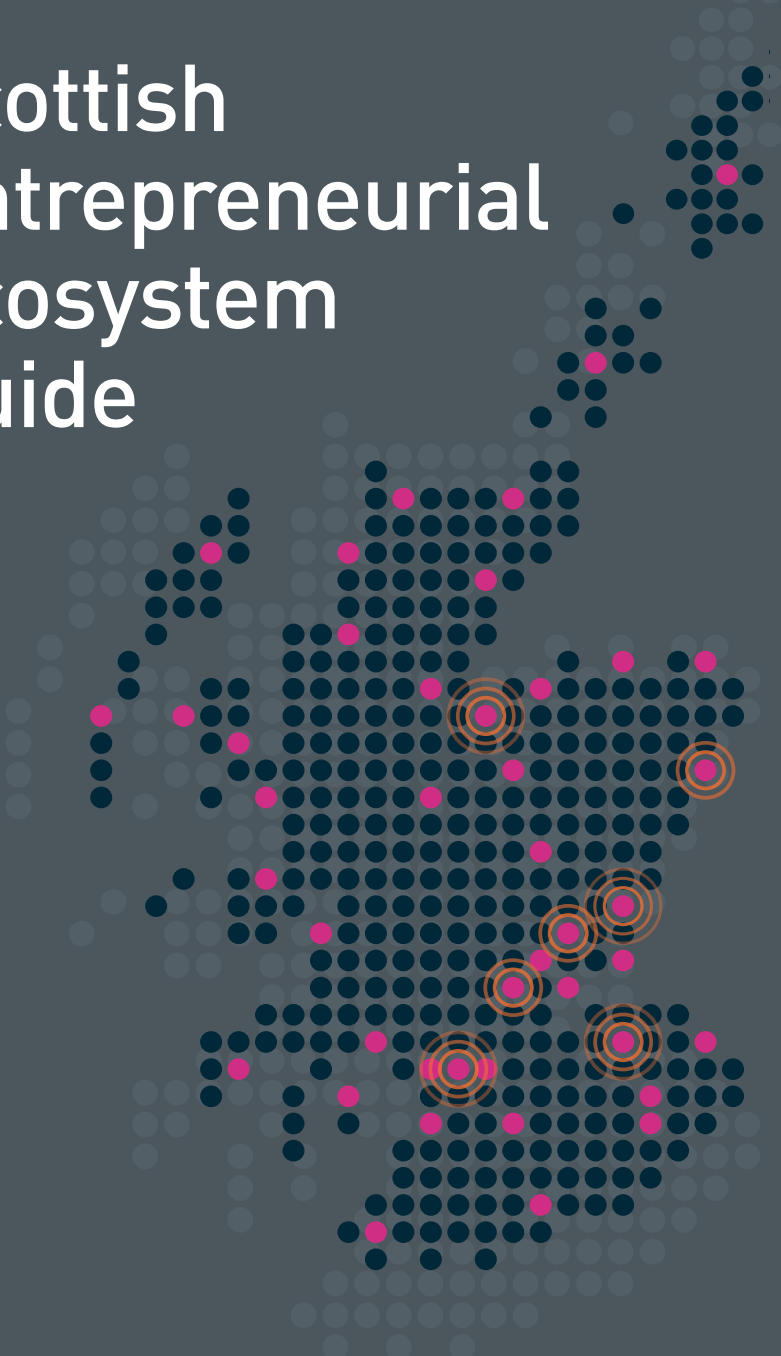


# Scottish Entrepreneurial Ecosystem Guide



## Scotland. A world class entrepreneurial hub.

5.295 million people in and around 7 dynamic cities surrounded by 10,250 miles of coastline and 790 offshore islands. Welcome to Scotland.

A breath taking place that is home of one of the most ambitious entrepreneurial ecosystems on the planet.

Scotland has an ambition of building a world-leading entrepreneurial nation, a place where sustainable growth and innovation deliver benefits to all of society. Scotland has a fantastically supportive ecosystem in which public, private and third sector organisations are united around this shared vision and collaborate to provide spin outs, start ups and scale ups with world class support.

Scotland supports both home grown talent and international talent attracted here by the opportunities and quality of life in this beautiful country and well connected ecosystem. We stimulate a culture of innovation and a growth mindset amongst the diverse mix of entrepreneurs in Scotland to be the best that they can be.

There are increasing numbers of **Incubators, Accelerators** and **Co-working Spaces** across the country which provide dynamic and inspiring environments for entrepreneurs to spark ideas, find co-founders and talented team members.

There is a network of eight **Innovation Centres** across Scotland that have been designed by industry for industry-led collaborations. The Innovation Centres blend academic creativity and invention with industrial insights and each centre offers specialist knowledge in a particular sector to help companies address specific market and sub-sector opportunities.

There is a range of **Entrepreneurial Support Organisations** supporting entrepreneurs from Shetland to The Borders that offer advice, competitions, funding, mentors and much more to help make your entrepreneurial vision a reality.

There is a number of **Entrepreneurial Networking Organisations** that offer a lively calendar of events, conferences and programmes throughout the year to spark inspiration, new learning and connections.

Scotland is co-creating a movement to gather the people who can help us accelerate system change towards a virtuous economy that delivers improved economic, environmental and social value.

This guide is a snapshot of some of the organisations you will find here, and will be updated regularly as the ecosystem continues to grow and Scotland is ever evolving. There is also UK wide and sector specific support available.

**Scotland is now.**

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# CONTENTS

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**5/** The Scottish Entrepreneurial Ecosystem

**7/** Incubators

**19/** Accelerators

**31/** Co-working Spaces

**49/** Innovation Centres

**55/** Entrepreneurial Support Organisations

**79/** Networking Organisations

**94/** Sector Specific Support

**102/** Finance and Investment Support

**105/** Index

**108/** Scotland CAN DO

**108/** CAN DO Fest and VentureFest Scotland



Financial District, Glasgow

# THE SCOTTISH ENTREPRENEURIAL ECOSYSTEM

**24**



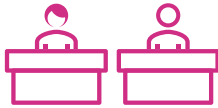
Incubators

**20**



Accelerators

**40**



Co-working spaces

**08**



Innovation Centres

**51**



Entrepreneurial  
Support Organisations

**42**



Networking  
Organisations



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# INCUBATORS

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An Incubator is a physical or virtual space that provides entrepreneurial training, mentoring and business support.

Admission to an incubator is usually selective and on a rolling basis.

Business Incubators typically support start-up or early stage companies by accelerating growth and success through an array of business support resources and services, including office space and technical facilities.

A company's stay within an incubator is normally fee based but with open ended duration.

Companies typically spend an average of two years in a business incubator being offered peer support, advice and expertise in developing business and marketing plans and often early financial support before moving on to an accelerator or to their own company premises.

- ABVenture Zone at the University of Aberdeen
- Abertay University Incubator
- Bayes Centre
- BioCity Glasgow
- Coca-Cola 5x20 Dundee
- CodeBase Edinburgh
- CodeBase Stirling
- Digital Incubator at RGU
- Edinburgh BioQuarter
- Edinburgh Business School Incubator, Heriot-Watt University
- European Centre for Marine Biotechnology Incubator
- Fraserburgh Enterprise Hub
- Good Ideas at The Melting Pot
- Higgs Centre for Innovation
- InCube Renfrewshire
- Launch IT Dundee
- LawScot Tech Incubator
- QMU Business Innovation Zone
- Roslin Innovation Centre
- Seed Haus
- The Sport Hive
- Strathclyde University Incubator
- UHatch at GCU
- What if...Girvan Incubator

## ABVenture Zone at the University of Aberdeen

The ABVenture Zone at the University of Aberdeen supports growing businesses and encourages entrepreneurs to develop new products and services. It is an inspiring place for entrepreneurs to plan and implement business ideas, and to connect and collaborate.

An incubation space for new start-up and spin-out companies is hosted at ABVenture Zone offering collaborative working space with state-of-the-art equipment.

This incubator is part of the Accelerate Aberdeen programme, funded through Aberdeen City Council under the UK Department of Culture, Media and Sport Superconnected Cities initiative.



MacRobert Building, University of Aberdeen, King Street,  
Aberdeen AB24 3FX



01224 272 123



[www.abventurezone.com](http://www.abventurezone.com)



@ABVentureZone



## Bayes Centre

The Bayes Centre hosts a community of academic and commercial expertise enabling the University of Edinburgh to build on globally recognised strengths in data management, artificial intelligence and systems architecture.

Located in the Bayes Centre, the Bayes Innovation Programme of activity, jointly funded by Scottish Enterprise and the University, is focused on:

- Industry Engagement - To identify and successfully build new collaborative partnerships with corporate R&D groups;
- Company Acceleration (in partnership with Wayra, the accelerator programme, funded by Telefónica) - To pilot a sustainable pipeline of high-growth ventures that leverage new enabling technologies, helping Edinburgh to strengthen its entrepreneurial ecosystem;
- Access to finance (delivered by Informatics Ventures) - To build on Informatics Ventures' track record of helping to sustain the operation of the Engage Invest Exploit investment programme to support high growth, data-driven companies.

Aimed at large tech corporates and their corporate venturing arms, high-growth potential, data-driven start-ups, spinouts and scale-ups, The Bayes Innovation Programme at the Bayes Centre is a unique programme of activity to help progress Edinburgh in its mission to become the 'Data Capital of Europe' as promoted through the Edinburgh City Region Deal.



Bayes Centre, 47 Potterrow, Edinburgh, EH8 9BT



0131 651 3100



[www.bayes.ed.ac.uk](http://www.bayes.ed.ac.uk)



@BayesCentre





## BioCity Glasgow

BioCity is a home to the curious, to the radicals and to the pioneers going toe-to-toe with the healthcare challenges that affect us all, globally. An ambitious business incubator, BioCity Glasgow supports the growth of life-science start-ups in Scotland.

They invest in creating the best environment so their companies can focus on the nitty gritty. BioCity put their companies centre stage with shared press opportunities, pitching, exhibiting and speaking engagements with industry partners. As well as flexible lab and office space, BioCity offers hot desking, network membership, accelerator support and access to finance.

In BioCity Glasgow, the flexible and modular chemistry and biology lab space is built to an exceptionally high specification, with tailored bench space, extra large laboratories and growth space for companies at all stages. The cluster effect of BioCity builds large communities of people, creating opportunities not typically available to start-ups and small businesses. Even the smallest firms can be part of, and do, something big.



BioCity Glasgow, Bo'Ness Road, Newhouse, ML1 5UH



01698 539607



[www.biocity.co.uk](http://www.biocity.co.uk)



@BioCity

BIOCITY

## CodeBase

CodeBase is the UK's largest start-up incubator, now with locations in Edinburgh and Stirling. CodeBase brings together ambitious entrepreneurs, world-class technological talent and top investors in a creative, collaborative environment designed for the new digital economy. With a focus on developing a vibrant, open community of experts in a diverse range of fields, CodeBase offers hands-on mentorship, networking and world-class business support. CodeBase Edinburgh is home to more than 100 of the country's best technology companies, with 660 people working under one dynamic roof and \$600 million investment raised by companies and alumni. CodeBase Stirling hosts 12 companies and over 80 people with similarly high ambition. The team champions businesses tackling big challenges with technology, has now partnered with Barclay's Eagle Labs and works tirelessly to develop a more diverse and competitive European digital industry.



38 Castle Terrace, Edinburgh, EH3 9DZ  
8-10 Corn Exchange Road, Stirling, FK8 2HU



0131 560 2003 or 01786 234 692



[www.thisiscodebase.com](http://www.thisiscodebase.com)



@CodebaseTech

CODEBASE

## Digital Incubator at RGU

The Digital Incubator at Robert Gordon University allows students the opportunity to develop their business ideas and introduce new products and services. With individual working space for our start up teams, the incubator allows entrepreneurs a Launchpad for their business as well as a space for collaborating and experimenting.

Aimed at students, staff and alumni of Robert Gordon University in Aberdeen, the Digital Incubator is supported by the Innovation@RGU team who are developing programmes to support entrepreneurs including skills workshops, masterclass sessions and our RGU Start Up Accelerator. As part of this in addition to the Digital Incubator, RGU is introducing new co-working facilities both on campus, at the Innovation Station, and in the city centre in partnership with ONE. Innovation@RGU offers students, staff and alumni of Robert Gordon University support, guidance and opportunities to develop an idea into a viable business through delivery of programmes such as our Start Up Accelerator, skills sessions and masterclass talks. We also work with commercial businesses to enhance their practice and develop entrepreneurial skills in their workforce.



Robert Gordon University, Garthdee Road, Aberdeen, AB10 7GJ



01224 262 921



[www.rgu.ac.uk/innovation](http://www.rgu.ac.uk/innovation)



@InnovationRGU



## Edinburgh BioQuarter

Edinburgh BioQuarter is a leading health and science campus which specialises in regenerative medicine, healthcare data and informatics and translational medicine.

The campus brings together young, growing, and established life sciences companies in its bio-incubator, the esteemed Royal Infirmary of Edinburgh run by NHS Lothian, the world-renowned University of Edinburgh's medical teaching school and many of its award-winning health and bioinformatics research institutes.

Its four public sector partners take a campus-wide approach, ensuring that the 7,000 people who work there have opportunities to collaborate and innovate, ultimately leading to improved patient care and revolutionary treatments.



Edinburgh BioQuarter, Little France Road, Edinburgh,  
EH16 4UX



0131 651 7898



[www.edinburghbioquarter.com](http://www.edinburghbioquarter.com)



@EdinburghBQ



## Edinburgh Business School Incubator, Heriot Watt University

Edinburgh Business School (EBS) is the Graduate School of Business of Heriot-Watt University, with campuses in the UK, Dubai and Malaysia and local presence in six continents. In 2017 the School extended its MBA offer and launched a full time MBA programme that offers a specialised entrepreneurial route. EBS launched its first Business Incubator in July 2018 which provides a free and safe harbour for early stage businesses to validate their ideas and identify suitable markets for their products. Access is available to fully equipped offices, training, workshops and mentors. The incubator is open to firms at a variety of stages of start up, from proof of concept through to early trading and in any industry sector, including social and charity based enterprises. EBS and Heriot-Watt alumni as well as businesses new to the University are eligible to apply to join. The incubator currently houses a range of firms, from marketing to construction to energy, reflecting EBS' multidisciplinary approach towards entrepreneurship education and support.



Heriot-Watt University Gait 11, The Avenue, Currie, EH14 4AS



0131 451 3090



[www.ebsglobal.net](http://www.ebsglobal.net)



@EBS\_Global



## European Centre for Marine Biotechnology Incubator

The European Centre for Marine Biotechnology (ECMB) was opened in 2005 as an incubator for marine biotechnology companies. It has since broadened its tenant base but maintains a strong marine science related focus.

ECMB is co-located with the Scottish Association for Marine Science and adjacent to the HIE operated European Marine Science Park. This setup provides tenant companies with access to the marine science research facilities and expertise available at SAMS and the business support given by the EMSP team.

A small marine-science related incubator, the ECMB Incubator is aimed at marine science and life science SMEs and provides great opportunities for working with academics and sharing resources. The incubator is nearly full but significant space is available at the European Marine Science Park.



ECMB, Scottish Marine Institute, Oban, Argyll, PA37 1QA



01631 559 000



[www.sams.ac.uk/ecmb](http://www.sams.ac.uk/ecmb)



## Fraserburgh Enterprise Hub

The Fraserburgh Enterprise Hub supports and contributes to the regeneration of the town and its rural communities by empowering individuals and businesses to stimulate economic growth. We are here to support any individual or business in Fraserburgh and its surrounding rural communities at any stage in the business cycle from pre-start to business growth. We provide access to high quality business advice and guidance, training, referrals and signposting. We offer help and advice to people in Fraserburgh and the surrounding area who may have an idea for a business or be thinking about setting up a company but are unsure where to start.

The Fraserburgh Enterprise Hub is powered by Elevator UK in partnership with Aberdeenshire Council, and made possible by the North Aberdeenshire LEADER programme.



Fraserburgh Enterprise Hub, Fraserburgh Harbour Business Centre, South Harbour Road, Fraserburgh AB43 9TN



07393 236 796



[www.elevatoruk.com/centres/feh/](http://www.elevatoruk.com/centres/feh/)



@ElevatorUK

## Good Ideas at The Melting Pot

Good Ideas start here. Good Ideas is a free incubator programme that provides a great place to start the journey of turning your idea to address social and environmental issues, into a social venture. We support new and emerging ventures, providing people with the opportunity to test out their ideas, turn them into action and make a real, long-term difference to society. Good Ideas provides practical help and support through a structured programme of workshops, learning tours, events and expert input along with motivation and support through 1:1 coaching and peer support.

Making an idea happen can be a daunting prospect and finding time to explore new ideas is difficult. Uniquely, we provide both the design tools and mental skills models needed to navigate the start-up process. We enable people to launch ventures while strengthening their mental health and adapting to life on the start-up journey. Our peer-to-peer learning approach is based on a belief that people already have the strengths they need to launch their social venture. Our workshops and events connect people with ideas to experienced entrepreneurs and experts in specialist fields. Do you want to turn your good idea into a new social venture? We're here to help you test your ideas and make change happen.



The Melting Pot, 5 Rose Street, Edinburgh, EH2 2PR



[www.good-ideas.org](http://www.good-ideas.org)



@GoodIdeasScot

**good ideas**  
make change

## Higgs Centre for Innovation

The Higgs Centre for Innovation is a new business-focused facility specifically for supporting start-ups and SMEs working in satellite, space and data-intensive sectors.

Run by the Science & Technology Facilities Council (STFC), The Higgs Centre has been set up in partnership with the University of Edinburgh, the European Space Agency (ESA), UK Space Agency, CERN and the University of Edinburgh.

The Centre facilities have been specially designed for collaborative use by industry, academia and research institutions.

The Higgs Centre Incubator can accommodate up to 12 start-ups at any one time, with companies having the option to stay for up to two years.



Royal Observatory Edinburgh, Blackford Hill, Edinburgh  
EH9 3HJ



0131 668 8100



[www.roe.ac.uk/higgscentre](http://www.roe.ac.uk/higgscentre)



@RoyalObs



Higgs Centre for Innovation  
Science & Technology Facilities Council

## InCube Renfrewshire

InCube is an innovative incubator hub run by Renfrewshire Council providing training, workshops and 1-1 support to anyone setting up a business in the Renfrewshire area. Business Gateway and Prince's Trust Enterprise Programme are both based in the hub and offer services including specialist advice, 1-1 advisor support and funding advice designed to encourage and support business start up and growth. Scotland's first specialist creative retail programme, the InCube Designer/Maker programme, is open to pre-start and early stage designer/makers of product based businesses – we offer specialist workshops, masterclasses, mentoring, office space, networking support, funding and 1-1 advice for an intensive 6 – 9 month period with on-going follow up support. Our clients include textile designers, jewellers, milliners & artists who benefit from our links and collaborations with a variety of business and creative network partners.



InCube, 27 High Street, Paisley PA1 2AF



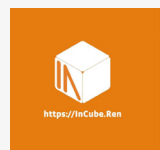
0141 618 4116



[www.incube.ren](http://www.incube.ren)



@InCube\_Ren



## Launch IT Dundee

Launch It Dundee offers tailored business support and affordable business premises to young entrepreneurs. We work primarily with 18-30 year olds, and prioritise those who are unemployed, underemployed or face particular challenges in accessing regular employment due to personal circumstances or additional needs. We work with people from the idea stage onwards, and work with our clients and local partners to ensure each person can access the right kind of support for their business. Office space in our centre is offered at a flat rate inclusive of utilities and wireless fibreoptic broadband. We also have hot-desking space. Our incubator combines entrepreneurial support with access to affordable space. Young entrepreneurs can rent space with us for up to 2 years, on a graduated scale, starting with paying 50% of the full rate and working up to paying 100% over the course of the 2 years. We are not sector-specific and our space is ideal for small businesses with 1-5 team members. Clients will be supported to develop a clear business plan before moving into the centre.



Dundee Enterprise Centre, Kandahar House, 71 Meadowside, Dundee, DD1 1EN



07395 791 146



[www.launchit.org.uk](http://www.launchit.org.uk)



@launchit\_dundee



## LawScot Tech Incubator

Established in 1949, The Law Society of Scotland is the professional body for over 11,000 Scottish solicitors. We have an overarching objective of leading legal excellence and strive to excel and to be a world-class professional body, understanding and serving the needs of our members and the public.

LawscotTech is an initiative by the Society to stimulate legal technology innovation in Scotland which will deliver practical benefits for those working in the justice and legal sectors and their clients. LawscotTech will provide support from concept stage through to taking a product or service to market. It brings together experts from the legal world and the technology world to work collaboratively. Through our connections, we are well placed to reach out to the legal profession, technology firms, the academic community and other business sectors with similar programmes such as the financial sector (FinTech Scotland).



Law Society of Scotland, Atria One, 144 Morrison Street, Edinburgh, EH3 8EX



0131 226 7411



[www.lawscot.org.uk](http://www.lawscot.org.uk)



@Lawscot



## QMU Business Innovation Zone

Queen Margaret University (QMU)'s vision is to be a university of ideas and influence. We support innovation and enterprise and offer a range of pathways to connect our staff, students and alumni to the community through enterprise start-up activities, business support and social innovation.

The QMU Business Innovation Zone (BIZ) provides a focus for our enterprise creation activities as we continue to champion entrepreneurship and enterprise. BIZ provides free start up advice (through the services of our on campus Business Gateway) and business support to students, staff and graduates of the University who have an idea and may be interested in starting a company.

Aimed at students, staff and graduates of QMU, our offering includes:

- One-to-one appointments with a business advisor, through the Business Gateway
- Workshops, bootcamps and entrepreneurial competitions
- Desk space and a QMU business address
- Meeting facilities and access to ad-hoc rehearsal and editing facilities
- Profile for your company on our website



Queen Margaret Drive, Musselburgh, Edinburgh EH21 6UU



0131 474 0000



[www.qmu.ac.uk](http://www.qmu.ac.uk)



@QMUniversity / @QMU\_KE



## Roslin Innovation Centre

Roslin Innovation Centre is a new multi-occupancy business gateway at the centre of the University of Edinburgh's Easter Bush campus, developed to help accelerate the commercialisation of research within and around Europe's largest concentration of animal health researchers and scientists based at The Roslin Institute and Royal (Dick) School of Veterinary Studies. On campus is a unique mix of academic talent, investment, enterprise and infrastructure, established within a highly concentrated cluster, providing an internationally significant and world leading location for scientific advancement. By working together with commercial partners, we are helping to make scientific research and discovery commercially available. Roslin Innovation Centre offers genuine prospects for leading innovation companies to be part of this integrated and collaborative community. We are ideally placed to encourage the natural development of business collaborations, providing laboratory and office space close to science and clinical livestock expertise. Our target audience is tenants from incubatees to established companies with an interest in animal health, life science, agritech, aquaculture or One Health sectors, who have an international outlook with innovation at their core.



The University of Edinburgh, Easter Bush Campus, Midlothian, EH25 9RG



0131 651 9000



[www.roslininnovationcentre.com](http://www.roslininnovationcentre.com)



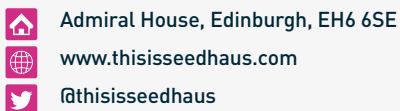
@roslinnovation



## Seed Haus

Seed Haus is a community of entrepreneurs and investors who collaborate with the very best and most ambitious tech founders.

Twice a year, Seed Haus invests £30,000 in five start-ups and takes each business through a six month intensive accelerator programme in Edinburgh where they have a chance to work with investors, mentors, and entrepreneurs-in-residence. After the accelerator programme, each start-up is then part of the Seed Haus network for life.

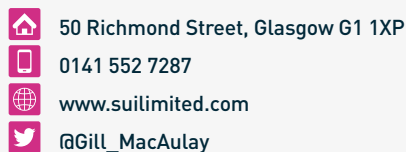


## Strathclyde University Incubator

The Strathclyde University Incubator (SUI) aims to help young businesses flourish by offering expert advice and help.

The Incubator seeks to create a supportive structure for new companies to lean on, accelerate the growth of new companies, encourage technology transfer from education to enterprise and to create opportunities for commercial investors.

Early stage, technology-led businesses are able to engage with the University's Enterprise Hub for market research and business planning assistance before moving into the SUI to develop expertise in areas including marketing, finance, product development, IP, sales and governance. While in the SUI, entrepreneurs are expected to establish a good business base, cash flow and market traction, with the continued support from the Incubator.





## UHatch at GCU

UHatch is Glasgow Caledonian University's new incubator space, designed to assist entrepreneurial students, graduates and staff.

The team at UHatch provides access to detailed knowledge and a network of contacts as well as support in a number of other areas.



Glasgow Caledonian University, Cowcaddens Road, Glasgow, G4 0BA



0141 331 3000



[www.gcu.ac.uk/uhatch](http://www.gcu.ac.uk/uhatch)



@GCUHatch



## What if...Girvan Incubator

The What if...Girvan co-working space is a place where emerging social enterprises can work together, hold events and host meetings. It's supported by Firstport, Scotland's development agency for start-up social entrepreneurs and social enterprises.

Aimed at people with good ideas in South Carrick, the What if...Girvan incubator programme is a place-based programme for people who want to make a difference in South Carrick, turning their ideas into businesses that transform their local area and benefit the wider community. It's delivered by Firstport, Scotland's development agency for start-up social entrepreneurs and social enterprises.



Firstport - What if...Girvan Co working Space, Town House  
25 Knockcushan Street, Girvan KA26 9AG



0131 558 2724



[www.firstport.org.uk/programmes/what-if-girvan](http://www.firstport.org.uk/programmes/what-if-girvan)



@Firstport





Elevator Accelerator, Aberdeen  
Photo credit: Renzo Mazzolini

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# ACCELERATORS

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An Accelerator is an entity that provides entrepreneurial training, mentoring and business support through a time bound, cohort based learning programme with an emphasis on rapid growth and successful seed funding.

Accelerators can be physical spaces or virtual.

Selection onto accelerator programmes are often highly competitive.

A business accelerator programme will be of fixed duration and typically lasts between 3-6 months.

Accelerator programmes can offer use of office space, initial investment, training, network access and experienced mentors and often exposure and introductions to angel investor networks or potential funders.

Typically, fees (if there are any) are growth based with payment via equity but this varies between individual accelerator programmes.

- Acorn Enterprise
- AI & Blockchain Accelerator
- The BioCity Accelerator Programme
- CivTech®
- Climate-KIC Greenhouse and Accelerator at ECCI
- Elevator Aberdeen Accelerator
- Elevator Dundee Accelerator
- Elevator Perth Creative Accelerator
- Firstport LaunchMe
- MediCity Glasgow
- Northern Innovation Hub
- Pathfinder Accelerator
- RGU Start Up Accelerator Programme
- Rising Stars Accelerator Programme
- Royal Bank of Scotland Entrepreneur Accelerator
- TechX at The Oil and Gas Technology Centre
- The Unlocking Ambition Challenge Programme
- UP Accelerator
- West Coast Accelerator
- 30 Under 30 Accelerator

## Acorn Enterprise

Acorn Enterprise is on a MISSION to grow the UK's entrepreneurial culture! We work with new business owners through our proven Business Accelerator Programmes to develop: confidence, clarity and practical skills to help them establish and grow sustainable businesses.

We offer support to early stage start-up businesses (0-3 years) and student entrepreneurs.

Acorn Enterprise is self-funded. We bring energy, passion and real experience, gained from running our own businesses.



Flour Mill, Exchange Square, Dundee, DD1 3DJ



01383 427 305



[www.acornenterprise.co.uk](http://www.acornenterprise.co.uk)



@acornenterprise



## AI & Blockchain Accelerator

Starting September 2018, Wayra, Telefonica's open innovation platform, and the University of Edinburgh will welcome 20 start-ups over 2 cohorts a year into a new artificial intelligence and blockchain focussed accelerator programme based at The Bayes Centre.

Wayra UK's 'best in class' accelerator programme currently supports around 50 companies a year in five other locations, providing advice and mentorship to take ideas through to investment. This new programme with the University of Edinburgh, supported by Scottish Enterprise, will provide Scottish spin-outs and start-ups utilising artificial intelligence and blockchain with unique access to the leading academic minds developing the technology and the potential to scale through entry to Telefonica in the UK – and globally.



Bayes Centre, 47 Potterrow, Edinburgh. EH8 9BT



0131 651 3100



[www.bayes.ed.ac.uk/get-involved/accelerator](http://www.bayes.ed.ac.uk/get-involved/accelerator)



@BayesCentre



## The BioCity Accelerator Programme

The BioCity Accelerator Programme offers £100K to accelerate start-ups, a direct route to raising investment, coaching in the most innovative tools to help you grow and connects you to an extensive network. Aimed at start-ups and SMEs, the Accelerator Programme is continually oversubscribed therefore, applicants are invited to first join their Pre-Accelerator Workshop where you'll explore the commercial viability of your idea with the BioCity coaches, mentors and investment team.

After being accepted onto their 8 week Accelerator Programme, you'll learn a set of highly effective tools and processes specifically tailored to the healthcare and life sciences industry. BioCity will introduce you to their network of key industry figures, senior executives, investors and entrepreneurial peers throughout the programme so you hit the ground running.



Bo'Ness Rd, Newhouse, Chapelhall, Motherwell ML1 5UH



01698 539 607



[www.biocity.co.uk/accelerator-programmes](http://www.biocity.co.uk/accelerator-programmes)



@BioCityAccel

BIOCITY

## CivTech®

CivTech® harnesses new technologies to drive innovation in the public sector. It brings together private sector innovation, public sector organisations and citizens to develop more efficient and effective products and services, which will translate to new, better, faster and easier experiences for everyone.

Run out of the Scottish Government's Digital Directorate, it provides an unprecedented route for entrepreneurs, start-ups, SMEs and other businesses to develop the benefits of digital transformation in the public sector. And crucially, it creates a swift, secure and practical pathway for those businesses to potentially win public sector contracts.



CivTech®, CodeBase, 38 Castle Terrace, Edinburgh, EH3 9DR



07468 351 526



<https://civtech.atlassian.net/wiki>







@CivTechScotland

CivTech® (2.0)

## Climate-KIC Greenhouse and Accelerator at ECCI

The Edinburgh Centre for Carbon Innovation (ECCI) offers funding and support to help start-ups develop a rock-solid business model and take their target markets by storm. Its business growth programmes are part of the centre's partnership with Climate-KIC, Europe's largest climate innovation initiative, which launched in 2017. The Climate-KIC Accelerator gets businesses investment-ready through a three-stage programme with access to up to 60,000 euros grant funding, business coaching, masterclasses and workspace at ECCI's vibrant Edinburgh hub. The Climate-KIC Greenhouse offers pre-incubation support and up to 2,500 euros in funding for starting entrepreneurs with a climate business idea. ECCI doesn't bar its Climate-KIC entrepreneurs from accessing other funding, or claim any IP rights. The ECCI team also runs the world's largest cleantech ideas competition – ClimateLaunchpad – in Scotland. The competition offers entrepreneurs the chance to launch a green business idea and win up to 10,000 euros.

-  ECCI, High School Yards, Infirmary Street, Edinburgh EH1 1LZ
-  0131 650 5326
-  [www.edinburghcentre.org](http://www.edinburghcentre.org)
-  @EdCentreCC







## Elevator Accelerator

Elevator supports the leaders of today and tomorrow by encouraging entrepreneurship, business start-up, growth and acceleration.

With locations in Aberdeen, Dundee and Perth, Elevator provides business owners with a wealth of advice, support, mentoring and free events to expand their skills and network.

For educators who want to inspire and motivate students, Team Elevator works within schools, colleges and universities to teach entrepreneurship, leadership and communication skills.

Elevator also offers Business Centres in 21 locations across Scotland for those looking for a home for their business, whether it be a co-working space, a professional meeting room or fully serviced office space.

-  Elevator HQ, Upstairs at The Hub, Aberdeen Energy Park, Exploration Drive, Bridge of Don, Aberdeen, AB23 8GX
-  01224 289 725
-  [www.elevatoruk.com](http://www.elevatoruk.com)
-  @elevatoruk







## Firstport LaunchMe

LaunchMe is an accelerator programme that supports ambitious, social enterprise start-ups in Scotland to scale up and increase their social impact.

Delivered by Firstport, the programme provides seed funding, intensive business and investment readiness support, investor matchmaking, a peer support network and access to grant funding as co-investment to any private investment secured through the programme. LaunchMe is the only accelerator programme of its kind in Scotland and aims to raise ambitions amongst social entrepreneurs, building a strong pipeline of social enterprises and facilitating scale up.

The next round of applications will open in 2019

-  Firstport, 7 Montgomery Street Lane, Edinburgh, EH7 5JT
-  0131 564 0331
-  [www.firstport.org.uk/launchme](http://www.firstport.org.uk/launchme)
-  @Firstport







## MediCity Glasgow

MediCity Glasgow is a home to the curious, to the radicals and to the pioneers going toe-to-toe with the healthcare challenges that affect us all, globally. Part of BioCity group, over £1m has been invested into MediCity Glasgow to make it Scotland's dedicated medtech incubator which sits on the same campus as the established BioCity; immediately off the M8.

The space is designed to provide a supportive and exciting environment for companies to commercialise opportunities in Medtech, Digital Health, Healthcare and Wellness. The building is nestled in amongst landscaped gardens surrounded by mature trees and companies based here enjoy a break from work in 'Nowhere', a stylish coffee house co-working space.

As well as flexible lab and office spaces, MediCity host regular networking events with industry leaders, accelerator bootcamps and industry events.

-  MediCity Glasgow, Bo'Ness Road, Newhouse, ML1 5UH
-  01698 622 837
-  [www.biocity.co.uk/locations/medicity-glasgow](http://www.biocity.co.uk/locations/medicity-glasgow)
-  @biocity



## Northern Innovation Hub

Highlands and Islands Enterprise has developed the Northern Innovation Hub to help SMEs in the Highland Council area to improve their businesses through innovation. The programme delivers innovative projects in four sectors - Life Sciences, Tourism, Food & Drink and Creative Industries. An additional strand focused on Young People and Technology provides support to businesses in all sectors.

From one-day workshops to intensive support lasting up to a year, there are a range of fantastic opportunities in the Northern Innovation Hub programme that have been designed around the needs and aspirations of local businesses. Projects will take place across the Highland Council area and digital delivery will be used to enable participation and reduce time and travel commitments. It is open to all SME's in the Highland Council area, including social enterprises. The projects will initially run for between five and seven years, with the first projects commencing early in 2018 and others becoming available throughout the year. The programme receives financial support from the European Regional Development Fund (ERDF).



01463 245 245



[www.hie.co.uk/nih](http://www.hie.co.uk/nih)



@HIEdigital



## Pathfinder Accelerator

Nurturing new growth in the Life Sciences and Technology sectors, the Pathfinder Accelerator is an accelerator programme based in the Highlands and Islands.

It is designed to help established businesses and start-ups develop and test ideas for commercial viability. Completing this intensive programme helps deliver products and services to market faster, with less risk, reduced cost and higher chance of success based on rigorous testing and proven models. Pathfinder offers coaching and mentoring support that help to develop networks, source funding and plan for future growth.

Pathfinder is part of the Northern Innovation Hub and the Inverness and Highland City-Region Deal and receives financial support from the European Regional Development Fund (ERDF).



An Lochran, 10 Inverness Campus, Inverness, IV2 5NA



01463 245 245



[www.nih.hie.co.uk/programmes/pathfinder-accelerator](http://www.nih.hie.co.uk/programmes/pathfinder-accelerator)







@HILifeSciences





## RGU Start Up Accelerator Programme

The RGU Start Up Accelerator Programme is a six-month, mentor-driven entrepreneur development opportunity where students, staff and alumni of Robert Gordon University and North East Scotland College can turn an idea into a viable business. Supported by the Wood Foundation, up to thirty teams a year will be selected and will receive £10,000 of seed funding, incubation space, access to mentors and training and development. During the period of the programme ambitious, high-growth entrepreneurial teams will undertake customer research, develop their business models, connect with support and mentors and take practical steps to launch their business. The programme is run by the Innovation@RGU team, and sessions will take place in evenings and weekends to allow the cohort to manage work and study commitments. The programme seeks passionate and skilled individuals with a drive for entrepreneurship and a creative mind to solve solutions to society's problems.

-  Robert Gordon University, Garthdee Road, Aberdeen, AB10 7GJ
-  01224 262 921
-  [www.rgu.ac.uk/accelerator](http://www.rgu.ac.uk/accelerator)
-  @InnovationRGU



## Rising Stars Accelerator Programme

The SEN Rising Stars Programme is a tailored accelerator programme for endorsed early-stage businesses emerging from the Strathclyde community. Accepted Rising Stars have access to the following benefits over a 6-month cohort period:

- Dedicated cohort co-working space
- Bespoke development plan with priority support from the Start-Up Manager
- Programme of entrepreneurial events including seminars, workshops, clinics, peer problem sharing / solving sessions and networking opportunities exclusive to Rising Stars
- Preferential access to all Enterprise Hub and SEN support services
- Opportunity for early stage funding

-  Enterprise Hub, University of Strathclyde, Level 6, Graham Hills Building, 50 Richmond Street, Glasgow G1 1XN
-  0141 548 2775
-  [www.strath.ac.uk/whysthathclyde/strathclydeentrepreneurialnetwork](http://www.strath.ac.uk/whysthathclyde/strathclydeentrepreneurialnetwork)
-  @SENStrathclyde



## Royal Bank of Scotland Entrepreneur Accelerator

The Royal Bank Entrepreneur Accelerator gives entrepreneurs the power to start, scale and succeed. With 12 hubs across the UK, offering 2 programmes, as well as a bespoke FinTech offering in 4 of our hubs, including Edinburgh, support is tailored to empower entrepreneurs at any stage. We provide entrepreneurs with coaching, a collaborative environment and networking opportunities, focusing on the key driver to success - the entrepreneur. Our coaches offer insight, support and challenge to help entrepreneurs grow their business, further and faster. Each hub has a local Entrepreneur Development Manager, who works with local stakeholders in the ecosystem. The Bank delivers the core elements of the programme and recognises the value of the ecosystem, leveraging their support and expertise to ensure entrepreneurs have the right support, at the right time. We have key partnerships with Dell Technologies, Pinsent Masons, FreeAgent, Deloitte, Hiscox and Equifax providing connectivity, knowledge and expertise. Our hubs are linked with an invaluable network of mentors, the majority of which are private sector and adopt a “pay it forward” approach to share their experiences. Customers and connections from the Bank lend their support to the hubs – through mentoring, round tables and inspirational speaking engagements.

 Kirkstane House, 139 St Vincent Street, Glasgow, G2 5JF  
Gogarburn, 175 Glasgow Road, Edinburgh, EH12 9SB

 [www.rbs.co.uk/accelerator](http://www.rbs.co.uk/accelerator)

 @RBSBusiness


**Royal Bank of Scotland**  
**Entrepreneur Accelerator**

## TechX at the Oil & Gas Technology Centre


TechX technology accelerator and incubator stimulates and drives new technology business anchored in the north east of Scotland.

Over the next decade, the company aims to invest in 100 start-ups and 500 scale-up tech companies, offering unparalleled funding of up to £100k for each start-up and £500k for each SME as well as mentoring, co-working, access to facilities and opportunities to field test through the Centre’s network.

Supporting the UK’s oil and gas sector, TechX seeks new technology and companies to unlock the full potential of the UK industry and bring a new supply chain to the north east of Scotland.

 20 Queens Road, Aberdeen, AB15 4ZT

 01224 063 200

 <https://theogtc.com/techX>

 @theogtc



## The Unlocking Ambition Challenge Programme

The prestigious Unlocking Ambition Challenge is a flagship entrepreneurial development fund created by the Scottish Government, initiated by the First Minister for Scotland, that supports highly ambitious entrepreneurs chosen for their individual potential, the quality of their ideas and the contribution they can make to the Scottish economy and wider society. Entrepreneurs selected to be part of the Unlocking Ambition cohort are provided with 1-2 years of world class executive education, are matched to an experience industry business mentor via Entrepreneurial Scotland and gain access to the GlobalScot network and the Scottish Investment Bank. They also benefit from significant grant funding investment and a dedicated account team of research, digital, innovation and financial specialists to support their business growth towards scale. Unlocking Ambition is the Scotland CAN DO partnership at its best; working together to support and celebrate our most promising entrepreneurs, demonstrating to the world our exceptional entrepreneurial support system and attracting international talent here to build their businesses in Scotland. The Programme amplifies the success of entrepreneurs who can demonstrate their ideas can be successful, inclusive, create jobs and benefit society.



Scottish Enterprise, Atrium Court, 50 Waterloo Street, Glasgow, G2 6HQ



[www.unlockingambition.scot](http://www.unlockingambition.scot)



@Unlock\_Ambition



## UP Accelerator

UP Accelerator is a next generation business transformation and accelerator firm. With a combination of business credibility and network strength, the UP Accelerator team get entrepreneurs through corporate doors, fast. The team help entrepreneurs realise their ambitions to grow bigger, better and faster companies through a series of programmes, bespoke services and events designed to increase access to talent, capital and markets. Unlike any other accelerator, UP apply a mix of a defined programme structures designed to fit with different business commitments.

From our innovation hubs in Edinburgh, Manchester and London we are connected to the leading centres of innovation and creativity in digital technology around the world to ensure we're thinking and working global at all times in order to deliver world class local solutions.



Creative Exchange, Edinburgh; MediaCityUK, Manchester;  
Hammersmith, London



[www.upventuresgroup.com](http://www.upventuresgroup.com)



@upaccelerator



## West Coast Accelerator

West Coast Accelerator brings together entrepreneurs, mentors, business experts in their field and schools to form partnerships and share knowledge within Ayrshire. Working together to help you enable, accelerate and succeed in your business. Aimed at entrepreneurs at concept, start up and growth stage based in Ayrshire, our free 6-month programme provides help and support to entrepreneurs who are in the start-up phase or who want to accelerate the growth of an existing business. Programmes are delivered by a team of seasoned entrepreneurs and advisors offering insights into every aspect of a growing business, from winning and keeping customers, employing and managing staff as well as business funding and protecting intellectual property. Entrepreneurs get access to a community of entrepreneurs going through the same process, and a network of professionals and mentors. We provide free office space, photocopying and printing and even free coffee.



Marathon House Olympic Business Park Drybridge Road  
Dundonald KA2 9BE



01563 475 081



[www.westcoastaccelerator.com](http://www.westcoastaccelerator.com)



## 30 Under 30 Accelerator

The 30 Under 30 accelerator programme will provide long-term support to young entrepreneurs, to help them establish and grow successful businesses in the Highland Council area.

It will provide mentoring, specialist advice and access to a wide range of industry expertise to help start-ups with high growth potential to overcome the risks and challenges they face in the early stages of their business.

Participating entrepreneurs could already be involved with a start-up enterprise or be looking to create spin-outs or start-ups from academia or other institutions by commercialising a product or project. 30 Under 30 is part of the Northern Innovation Hub and the Inverness and Highland City-Region Deal. The programme also receives financial support from the European Regional Development Fund (ERDF).



An Lochran, 10 Inverness Campus, Inverness, IV2 5NA



01463 245 245



[www.hie.co.uk/nih](http://www.hie.co.uk/nih)



@HIEScotland





Elevator Accelerator, Aberdeen  
Photo credit: Renzo Mazzolini



Tontine Building, Glasgow

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# CO-WORKING SPACES

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A Co-working Space is a physical workspace that provides basic office services and highly flexible terms at a cost or on a membership basis.

Co-working is a style of work that involves people who are self-employed or working for different employers, sharing a working environment to share resources, equipment, ideas and knowledge and bring social and peer networking benefits.

Co-working spaces are sometimes reserved for individuals and young, growing companies to provide a social gathering of people who are working independently, but who share similar values, culture and ambition. There is normally no time limit for a company's stay within a co-working space where they can remain resident and access services.

- Barclays Eagle Labs
- The Biscuit Factory
- Clockwise Offices
- Collabor8te
- Creative Exchange Perth
- Desana
- The Distillery
- Enterprise Hub Fife
- Famous Grouse Ideas Centre (FGIC)
- Foxglove Offices
- The Garment Factory
- Glasgow Collective
- The Hub and Innovation Suite at ECCI
- Impact Hub Inverness
- Kingsford Business Club
- LibertySpace
- The Loft
- The Melting Pot
- Military CoWorking Hub Helensburgh
- Military CoWorking Hub Leuchars
- Montgomery Street Lane
- The Moorings
- The Nest
- NEXUS
- Ninja Unicorn
- ONE Tech Hub
- RookieOven
- Scotland House (London)
- Solasta House Coworking Space
- Spaces Edinburgh
- STEP Co-Working
- Strathclyde Enterprise Hub
- Techcube
- ThinkTank Glasgow
- Tontine High Tech Acceleration Space
- Tribe Porty
- Wasps Studios
- Water's Edge Dundee
- WeWork Edinburgh
- 37 City Quay

## Barclays Eagle Labs

Eagle Labs are Barclays spaces to help entrepreneurs and ambitious businesses collaborate, innovate and grow. The Eagle Labs are open to anyone who wants to make a prototype for a new product. With 19 Eagle Labs across the country and more in the pipeline, the focus is to help accelerate UK scale-ups, promote collaborative innovation across the entire ecosystem and enable access to, and training on, new and emerging technologies such as AI, blockchain, 3D-printing and the Internet of Things which make up Industry 4.0 – the fourth industrial revolution.

With Scotland focused on becoming a major digital player, it is vital our SMEs and entrepreneurs are equipped with the skills and tools they need to thrive in today's ever-changing and dynamic economy and it's our mission is to digitally empower Scottish businesses while supporting improved productivity and economic growth. Open in January 2018, our tech-infused Maker space is based in CodeBase Edinburgh. The Lab is packed full of cutting-edge equipment for digital fabrication, 3D printing and laser cutting, providing businesses with access to the tools they need to rapidly produce and test prototypes without having to import them from overseas. It also offers resources including expert mentoring and workshops for Scotland's start-up and scale-up businesses to complement CodeBase's existing incubator services.



Barclays Eagle Lab, CodeBase, 38 Castle Terrace, Edinburgh EH3 9DZ



07968 172 652



[www.labs.uk.barclays](http://www.labs.uk.barclays)



@Eagle\_Labs\_Edin



## Clockwise Offices Ltd

Clockwise offers growing businesses flexible memberships for fully serviced spaces, which include contemporary private offices, shared workspaces, hot desks and meeting rooms in city centre locations.

The flexibility that comes with a Clockwise space removes the stress of leases and each space has the ability to be tailored to each individual business' needs. Whichever way you work, there's a Clockwise space that allows you to work your way.



Savoy Tower, 77 Renfrew Street, Glasgow G2 3BZ



0141 406 1811



[www.workclockwise.co.uk](http://www.workclockwise.co.uk)



@workclockwise





## Collabor8te

Collabor8te brings flexible working space to the heart of Glasgow.

Designed for interaction, idea sharing and inspiration, members of Collabor8te can access a range of hotdesk choices, meeting and training rooms as well as lounges, café areas and kitchens.

With packages suited to all sizes of businesses and individual entrepreneurs, members can also tap into Collabor8te's professional business community and network to create new opportunities.

-  22 Montrose Street, Glasgow, G1 1RE
-  0141 212 6350
-  [www.collabor8te.co.uk](http://www.collabor8te.co.uk)
-  @Collabor8te\_G1



## The Distillery

The Distillery is a dedicated co-working space for freelancers, start-ups and creatives who need a flexible and professional workspace.

It houses a thriving network of artists, designers, photographers, cultural producers, software developers and other potential collaborators.

Membership to the space is all-inclusive and runs on a rolling monthly basis, allowing companies to turn up, switch on and start working.

-  2 Dawson Road, Glasgow, G4 9SS
-  0141 345 2140
-  [www.thewhiskybond.co.uk/the-distillery](http://www.thewhiskybond.co.uk/the-distillery)
-  @WhiskyBond

The logo for The Whisky Bond (TMB) consists of the letters 'TMB' in a large, bold, serif font, centered within a white square.

## Enterprise Hub Fife

Enterprise Hub Fife is designed to provide enterprising individuals, start-ups with growth aspirations and growing businesses access to a unique facility which encourages collaboration, networking and business growth.

This flexible workspace offers modern, professional and affordable offices, together with state of the art events space, easily accessible co-working areas and private meeting rooms.



Enterprise Hub Fife, First Floor, 1 Falkland Gate,  
Glenrothes, Fife, KY7 5NS



0800 254 5200



[www.enterprisehubfife.co.uk](http://www.enterprisehubfife.co.uk)



@hub\_fife

The logo for Enterprise Hub Fife features the words "enterprise", "hub", and "fife" in a lowercase, sans-serif font. The word "hub" is positioned between "enterprise" and "fife" and is rendered in a larger, bold font. The letter "u" in "hub" is highlighted in red, while the other letters are in a dark grey or black color.

## Foxglove Offices

Foxglove Offices provide amazing office space to all out of the box thinkers and those wanting to be a part of a new community.

Foxglove's premises are more than just serviced office spaces, they're business hubs, creative environments and networking centres. All locations are the vision of a professional interior designer – that means companies or organisations will enjoy a business space that offers the same attention to detail they bring to their own work.

Facilities include superfast fibre optic broadband, an on-site café, meeting and conference rooms, secure bike storage, 24 hour access, a concierge service and a dedicated full time centre team.



Foxglove Offices, Gf2, 14 Links Place, Edinburgh, EH6 7EZ



0131 322 8460



[www.foxgloveoffices.com](http://www.foxgloveoffices.com)



@Foxglove\_office

The Foxglove logo consists of a stylized green leaf icon above the word "FOXGLOVE" in a bold, uppercase, sans-serif font. The leaf icon is a simple outline of a leaf with a central vein.

## Glasgow Collective

Glasgow Collective is a co-working destination based in the iconic Barrowlands in Glasgow's east end.

Businesses can choose from a variety of flexible spaces optimised for creativity, including studios, a print studio, workshop, media room and meetings and event facilities. With a passion for supporting new businesses and products, the Glasgow Collective team wants to help position Scotland as an entrepreneurial frontrunner (and roast their own coffee on site to help fuel creative minds).



15 East Campbell Street, Glasgow G15DT



[www.coworkglasgow.co.uk](http://www.coworkglasgow.co.uk)



@coworkglasgow



## The Hub and Innovation Suite at ECCi

The Edinburgh Centre for Carbon Innovation (ECCI) – the leading low carbon hub for Scotland and beyond – offers office and workspace in its award-winning central Edinburgh base.

The centre offers two levels of membership – Innovator and Premium. Both come with desk space as well as a range of additional benefits, including access to the centre's networks, events, café and meeting rooms.

Innovator membership gives you access to hotdesking space in ECCi's vibrant and spacious Hub, with individual workstations, co-working booths and relaxation areas. Premium membership offers you a desk in ECCi's Deutsche Post DHL-sponsored Innovation Suite; a shared, open plan and high spec workspace.



Edinburgh Centre for Carbon Innovation, High School Yards,  
Edinburgh EH1 1LZ



0131 650 5326



[www.edinburghcentre.org](http://www.edinburghcentre.org)



@EdCentreCC



## Impact Hub Inverness

Scotland's first Impact Hub is part of a global network of people taking action towards a single purpose: Impact. From Amsterdam to Bergen, Singapore to Los Angeles, Impact Hub has evolved into a rapidly expanding, diverse global network of over 15,000+ members in 40+ locations. There are 100 Impact Hubs across the world, each with innovative programmes, events, and cutting-edge content. Globally connected, locally rooted.

Impact Hub Inverness is space for entrepreneurs to collaborate, share resources, attend events, and find new answers to old problems. A flexible working space, Impact Hub Inverness has been established to bring together lone workers, to combat social isolation and to encourage social entrepreneurship. A space to work and to connect with like minded individuals and organisations. Rent a desk for an hour, a day, a week, a month. Book a meeting room. Join us for coffee or a networking event. Become a member and share the benefits of becoming part of a team.

 67a Castle Street, Inverness, IV2 3DU

 01463 715 533

 <http://inverness.impacthub.net>

 @impacthubINV




## Kingsford Business Club

Kingsford Business Club, the co-working space in the Kingsford Office in Edinburgh's New Town allows freelancers, entrepreneurs, start-ups, and business leaders to work and network in a shared space. The club offers a flexible, modern alternative to the traditional office and co-working space, which are both becoming more and more popular every year.

We offer a range of flexible plans to choose from, along with private meeting rooms and event space in the heart of Edinburgh, meaning you can enjoy the freedom to scale as your business grows.

 Kingsford Business Club, 26 Dublin Street, Edinburgh, EH3 6NN

 0131 557 6722

 [www.kingsfordoffice.com](http://www.kingsfordoffice.com)

 @KingsfordClub



## LibertySpace

LibertySpace provides flexible and affordable working spaces in Fife and Kinross. Available for any business across any sector, Liberty spaces are conveniently located for the M90 corridor and Forth Bridges and can be configured to suit your needs.

We provide fixed desk, private office or coworking hubs, as well as meeting rooms and reception services at some locations. Our CCTV-monitored storage space is particularly useful for entrepreneurs, start-ups and SMEs without large office facilities, and is accessible 24/7.

LibertySpace is proud to champion growing businesses by providing the support and spaces that reflect their specific needs.



01383 427 330



[www.libertyspace.co.uk](http://www.libertyspace.co.uk)



@libertyoffices



## The Loft

OffSource provide co-working and office services facilities. Our flagship office: The Loft provides an easy going, relaxed environment with an abundance of natural light and the local area is well provisioned with cafes, parks and other amenities. We provide dedicated workspaces, 24/7 access, high speed internet as well as kitchen & meeting facilities. We offer a low-commitment membership for freelancers, small startups and remote workers which provide all-inclusive access to all of our facilities for a favourable monthly fee. An overview of your place within the ecosystem (50-100 words) The Loft is an ideal place for freelancers and small startups to develop and grow without the long-term commitment overheads that come with a traditional office rental. We are superbly located within easy reach of major innovation centres like Edinburgh University and entrepreneurial hubs like Codebase. This makes us an obvious choice for early stage start ups.



The Loft, 1-2 Sciennes Gardens, Edinburgh



0131 618 6787



[www.offsource.co.uk](http://www.offsource.co.uk)



@offsourceltd

## The Melting Pot

The Melting Pot is Scotland's Centre for Social Innovation and one of Europe's first coworking spaces. Since 2007 we have been providing practical support and resources for people to work, meet, learn and collaborate - all from our central Edinburgh location.

We offer flexible hot desk, fixed desk and virtual memberships for both individuals and organisations, as well as a vibrant programme of community building events, business incubation and acceleration. We have two locations offering low cost, accessible, ethical venues for hire and a range of virtual office services.

With our mission to stimulate and support social innovation we work to support people to realise their ideas for a better world.



5 Rose Street, Edinburgh, EH12 2PR



0131 243 2626



[www.themeltingpotedinburgh.org.uk](http://www.themeltingpotedinburgh.org.uk)



@TheMeltingPotEd



## Military CoWorking Hub Leuchars

The Leuchars Military Coworking Hub is a shared office space for non serving members of the armed forces community (military spouses, children of serving personnel, veterans and veterans spouses) a place to work, collaborate and share ideas.

We also offer employers and local business owners and way of connecting with and accessing the skills of non serving members of the armed forces community. If you are looking to employ military spouses or have a freelance vacancy within your business please get in touch.



Leuchars CoWorking Hub, Main Street, Leuchars, KY16 0NX



01334 834 434



[www.militarycoworking.co.uk/leuchars](http://www.militarycoworking.co.uk/leuchars)



@leuchars\_cowork

**MILITARY  
COWORKING  
LEUCHARS**

## Montgomery Street Lane

Montgomery Street Lane is a new hub bringing together like-minded people and organisations working towards and supporting social impact in Scotland and beyond. Tucked behind the top of Leith Walk in Edinburgh, Montgomery Street Lane comprises two rows of former storage areas that have been converted into work spaces.

The hub includes fixed desks, hot-desks, breakout and event spaces, plus an outdoor area between the two sides of the lane. Montgomery Street Lane is opening in summer 2019 to individuals and organisations looking for a flexible and exciting place to work, host events, network and collaborate.



5-7 Montgomery Street Lane, Edinburgh, EH75JT



@MontgomeryStLn



## The Moorings

The Moorings offers co-working desks and small private office spaces to marine-based businesses keen to join the thriving community at the European Marine Science Park. The Moorings Suite, within Malin House, has a bespoke fit out to meet a range of flexible working options, and shares a location with a well-established marine science research, teaching and business community at Dunstaffnage. It offers affordable, simple terms and one charge covering shared facilities and services.

The Moorings and the European Marine Science Park provides dedicated facilities to innovative entrepreneurs and businesses working in the marine environment. The Science Park enables access to extensive marine science research facilities and capability and easy access to the pristine waters of Scotland's West Coast. The Moorings is run by Highlands and Islands Enterprise.



The Moorings, Malin House, European Marine Science Park,  
Oban, PA37 6SZ



01546 602 281



[www.europeanmarinesciencepark.co.uk](http://www.europeanmarinesciencepark.co.uk)



## NEXUS

NEXUS is a co-working space that supports start-ups and small companies in the early stages of their growth on Inverness Campus.

NEXUS has been specifically developed for businesses in life sciences, health and technology to provide an innovative, flexible and collaborative environment to grow and develop.

The NEXUS workspace offers different levels of hotdesking and small office and laboratory space in Solasta House.

The collaborative spirit within NEXUS and the wider Inverness Campus enables for connections to be made quickly, be it with business, academia or NHS.



Solasta House, Inverness Campus, IV2 5NA



[www.hie.co.uk/growth-sectors/life-sciences/nexus.html](http://www.hie.co.uk/growth-sectors/life-sciences/nexus.html)



@HILifeSciences



## Ninja Unicorn

Ninja Unicorn is a freelance hub in Glasgow's vibrant west end, providing bright and flexible workspaces for creatives, the self-employed, freelancers and start-ups.

The hub is an ideal environment for businesses and people to connect and collaborate. Current tenants – or Ninjas – operate in diverse industries and sectors, ranging from journalism and charity workers to theatre-makers.

Be it one day, one week or one year worth of rental, the team at Unicorn Ninja do their utmost to accommodate any business or individual requirements.



Unit 1 & Attic, 55 Ruthven Lane, Glasgow G12 9BG



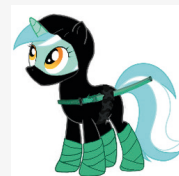
07884 052859 or 07525 085843



[www.ninjaunicorn.co.uk](http://www.ninjaunicorn.co.uk)



@ninjaunicornltd





## ONE Tech Hub

ONE Tech Hub is the home for digital tech entrepreneurship in the north east of Scotland. A welcoming, multi-functional space, it has been designed to help accelerate digital business growth and enhance the wider entrepreneurial ecosystem. The ONE Tech Hub is home to ONE Codebase, RGU Start-Up Accelerator, Barclay's Eagle Labs, the OGTC's TechX Plus and a wide range of other entrepreneurship and digital tech facilitators including AB15, ScotlandIS and The Data Lab. This unique support ecosystem brings together sector-leading digital business incubation and ONE CodeBase's expertise with a wide range of connections and investors focused on helping digital tech companies to develop and grow.

The Hub provides an inspirational space for everyone in the digital tech community. Its city centre location provides tenants with access to co-working spaces, individual offices, meeting rooms, up to 30 hot desks and social areas, and provides the wider community with a range of event spaces capable of welcoming up to 150 people or breakout or meeting spaces designed for eight to 80.

ONE CodeBase is a partnership between private sector economic development body Opportunity North East (ONE) and CodeBase, the largest technology incubator in the UK. CodeBase sits right at the heart of the digital community that is ONE Tech Hub and will provide a range of expert support for digital tech start-ups.



Schoolhill, Aberdeen AB10 1FQ



[www.thisiscodebase.com/aberdeen1](http://www.thisiscodebase.com/aberdeen1)



@ONECodeBase



## RookieOven

RookieOven is a home for the Glasgow tech community and focuses on helping more tech start-ups emerge from the city.

With a firm belief that Scotland has the potential to produce world-class technology companies, Rookie Oven wants to create a more cohesive start-up community to help Scottish companies prosper.

A founder-led, grassroots organisation, RookieOven runs a blog, meet-ups and co-working space in Glasgow to foster a culture of collaboration and co-operation for tech start-ups.



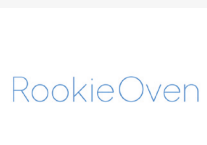
Fairfield Shipyard Offices, 1046-1048 Govan Road, Glasgow, G51 4XS



[www.rookieoven.com](http://www.rookieoven.com)



@RookieOven



## Scotland House (London)

Membership of Scotland House provides ambitious Scottish organisations with a low cost, high-end, flexible base to engage with global businesses in London.

Supporting the growth ambitions of Scottish businesses is at the heart of everything we do. From our award-winning workspace, unrivalled partner connections and exclusive event series, everything about your Scotland House membership package is designed to support you as an ambitious and innovative Scottish organisation looking to expand.

Members of Scotland House can meet the right people; receive bespoke support; be where the action happens; tap into international markets; and bring the best of Scotland to central London.

Situated on the banks of the River Thames, Scotland House has excellent access to all London has to offer. Blackfriars station is minutes away and provides onward connections to all London airports and Kings Cross and Euston stations. Please note that due to security procedures in place around Embankment, we are unable to receive visitors without an appointment. If you would like to visit Scotland House, please contact us 24 hours in advance.



Scotland House, 58 Victoria Embankment, London, EC4Y 0DR



0131 244 0404



[www.scotlandhouse.com](http://www.scotlandhouse.com)



@scothouseLON



## STEP Co-Working

Established in 1984, STEP have been providing business spaces to various industries for over 30 years. We offer different kinds of Shared Space:

- Co-Working - Our co-working space offers you your own dedicated desk with lockable drawers in a shared environment. 24/7 access will allow you to beat the traffic and work your own hours.
- Hot Desking - Our hot desking area has 6 spaces. You will be free to use any of them, and with 9am-5pm access, you won't have to worry about holding a key.

Whether you are co-working or hot desking you will also have access to a locker, WI-FI and free Tea and Coffee, so you can simply turn up and plug-in.



STEP, Stirling Enterprise Park, Stirling, FK7 7RP



01786 463 416



[www.stepscotland.co.uk](http://www.stepscotland.co.uk)



@STEPscotland



## Strathclyde Enterprise Hub

The Strathclyde Enterprise Hub is a dedicated space where members of the SEN community can develop their ideas, build their business, meet with external stakeholders and extend their peer network. Our services and facilities include:

- Advice and support from our Business Advisors and Commercial Managers
- Hot-desking space and paid office space
- Meeting room which accommodates eight people
- Social space and idea station for informal meetings
- Kitchen facilities
- Entrepreneurial peer network

We also invite external partners to take advantage of our facilities and have dedicated office space for visiting stakeholders. We also welcome visits from external support organisations, as this is a great opportunity to share more about our strategy for supporting emerging entrepreneurs.



Strathclyde Enterprise Hub, Level 6 Graham Hills Building,  
50 Richmond Street, Glasgow, G1 1XP



0141 548 2775



[www.strath.ac.uk/whystrathclyde/  
strathclydeentrepreneurialnetwork](http://www.strath.ac.uk/whystrathclyde/strathclydeentrepreneurialnetwork)



@SENStrathclyde



## Techcube

Techcube provides fully adaptable office space for start-ups and small businesses with market-leading comms and networking as well as bookable meeting rooms.

Situated directly adjacent to the Meadows, Techcube sits within the Summerhall Arts Complex striking a fine balance between technology and the arts that plays into the collaborative and creative nature of the project as a whole.

Amenities available include secure office space, fibreoptic internet, co-working, hot-desking, secure bike storage, 24 hour access and meeting rooms.



1 Summerhall, Edinburgh, EH9 1PL



0131 560 1566



[www.techcu.be](http://www.techcu.be)



@EdTechCube



## Think Tank Glasgow

Think Tank is a working space for the creatives, tech savvy or self-employed generation situated in the heart of Glasgow city centre near to easy transport routes for buses, trains and car parks.

Think Tank offers a range of facilities for its ever-expanding list of customers including meeting room access, business hours entry (8.30am-5.30pm), flexi desk/fixed desk, city centre business address, quiet room access, free coffee/tea and lockers.



4th Floor, 176 Bath St, Glasgow, G2 4HG



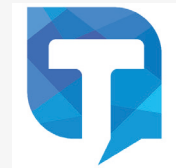
07787 593 955



[www.thinktankglasgow.com](http://www.thinktankglasgow.com)



@thinktankglas



## Tontine High Tech Acceleration and Growth Space

Tontine Glasgow, located in the heart of Glasgow's Merchant City, is a high-tech acceleration and growth space for young aspiring businesses.

A hive of activity focusing on businesses in the creative sectors, Tontine's aim is to support the growth and impact of businesses by providing workspace, support and a positive environment to thrive.

Tontine provides flexible access to workspace and fosters a supportive, collaborative environment for impact makers of trading businesses.

Businesses have access to a regular flow of events and programmes that provide a stream of learning and networking opportunities.



Tontine Building, 20 Trongate, Glasgow, G1 5ES



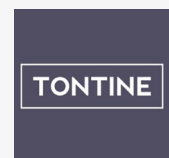
0141 465 7700



[www.tontineglasgow.co.uk](http://www.tontineglasgow.co.uk)



@tontineglasgow



## Tribe Porty

Tribe Porty is a community coworking and creative events space based in Portobello, Edinburgh. We are a community of over 95 freelancers, social enterprises, SMEs, as well as a space for providing more than 26 different classes a week and offering a variety of workshops and events. Tribe Porty fosters collaboration, creativity and community. Tribe Porty is also the home of TEDxPortobello, Wellness Tribe, Tribe Family and Tribe Women.

At Tribe Porty we attract freelancers, social enterprises and SMEs.

Tribe Porty provides flexible spaces to work, collaborate, meet and socialise. Coworking at Tribe Porty is more than just have a desk, it is a culture of creativity and attracts all kinds of professionals looking to design work around their lives.



19 Windsor Place, Edinburgh, EH15 2AJ



07753 304 006



[www.tribeporty.com](http://www.tribeporty.com)



@TribePorty



## Wasps Studios

Wasps (Workshop & Artists Studio Provision Scotland) is a charity that provides affordable studios to support artists, arts organisations, and creative businesses. Our mission is to provide space and support activities in which creators can prosper with the vision to be an inspirational home for creative practice. Through activities and advocacy we deliver affordable spaces in which the broad artistic community can realise and share its talent and skills. We have a 40 year track record of supporting the arts community and have grown to become one of the UK's largest studio providers. We currently house 800 visual artists and 25 arts charities at 18 sites from the Scottish Borders to the Shetland Islands. Their work in turn touches the lives of thousands of people across Scotland and beyond. Our activities support the regeneration of many deprived communities across Scotland and we redevelop redundant, historic buildings into beautiful facilities for artists and charities, attracting jobs and improving the physical appearance of local communities, creating spaces for visual artists and makers, arts charities and creative industries.



The Briggait, 141 Bridgeway, Glasgow, G1 5HZ



0141 553 5890



[www.waspsstudios.org.uk](http://www.waspsstudios.org.uk)



@waspsstudios

**wasps\_**

## Water's Edge Dundee

Tayforth Properties Ltd has developed a completely re-imagined approach to leased office space in Dundee's Maritime Quarter with its cutting-edge Water's Edge development in the historic Shed 25, one of the oldest buildings in the area. At Water's Edge, each flexible office space is self-contained but inter-connected with a communal hub area, where ideas can be bounced around. Aimed at companies looking for CoWork and meeting space, there is a choice of meeting rooms for tenants or other parties, and the planned restaurant and café will bring further networking opportunities. It is an environment in which good energy is contagious, enabling creative professionals to do more. Co-owned by entrepreneurs Chris van der Kuyl and Paddy Burns, Tayforth Properties Ltd is all about raising the bar for workspace for rent in Dundee to improve business productivity. With our inaugural Water's Edge development, we provide a unique location to bring people together that includes offices to rent, co-working space, a communal hub area and meeting rooms. Tenants are mix of start-ups and well-established businesses, all linked by their work commitment and ambition. Such a productive, cutting-edge environment is geared to development, creativity and imagination, giving Dundee talent the right workspace to spark inspiration and deliver progress.



Unit 1, Water's Edge, Camperdown Street, Dundee, DD1 3HY



07782 637 420



[www.watersedgedundee.co.uk](http://www.watersedgedundee.co.uk)



@watersedgeDD1



## WeWork Edinburgh

WeWork is more than just a coworking company; as well as hot desks and communal space, it offers private offices ranging from space for one person to entire buildings for thousands of employees.

It's the first global, physical platform designed to bring people together to live purpose-driven lives. WeWork is home to a community of over 466,000 members across 485 locations, 105 cities, and 28 countries. It provides its members around the world with space, community, and services through both physical and virtual offerings. From startups and freelancers to small businesses and Fortune 500 companies, WeWork's community is united by a desire for their members to create meaningful work and lead meaningful lives—to be a part of something greater than themselves.



80 George Street, Edinburgh, EH2 3BU



0203 695 7895



[www.wework.com/en-GB/l/edinburgh](http://www.wework.com/en-GB/l/edinburgh)



@WeWorkUK





European Marine Science Park, Dunstaffnage, near Oban  
Photo credit: Scotphoto / HIE



the data lab.com

@thedatalab

Industry to growing market a science

CLASS  
HERS

ING  
ATA

Unit with org sci



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# INNOVATION CENTRES

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Innovation Centres are collaborations between Scotland's universities and industry, addressing industry defined challenges in areas of transformational opportunity.

There are eight Innovation Centres across Scotland which deliver exemplar projects and offer specialist knowledge and support to businesses.

Blending academic creativity and invention with industrial insights of markets and customers, the Centres are designed by industry for industry-led collaboration and whilst supported by the enterprise agencies of Scotland, they are very much guided by industry.

Each centre has the specialist knowledge to support businesses to understand the underlying science and to design and develop the technology they require to deliver new products, processes and services to their customers.

Creativity of design, engineering and technology are combined to achieve results which bring tangible benefits and they can provide help at any point from raw idea through to market entry.

Further information can be found at [www.innovationcentres.scot](http://www.innovationcentres.scot).

- Construction Scotland Innovation Centre (CSIC)
- The Data Lab
- Digital Health & Care Institute (DHI)
- Industrial Biotech Innovation Centre (IBioIC)
- Innovation Centre for Sensor and Imaging Systems (CENSIS)
- Oil & Gas Innovation Centre (OGIC)
- Scottish Aquaculture Innovation Centre (SAIC)
- Stratified Medicine Scotland Innovation Centre (SMSIC)

## Construction Scotland Innovation Centre (CSIC)

Since launching in October 2014, the industry-led Construction Scotland Innovation Centre (CSIC) team has been linking together businesses, university experts and public sector providers, including Scottish Enterprise and Scottish Development International, to deliver transformational change in construction.

Supported by Scottish Funding Council, Scottish Enterprise, Highlands & Islands Enterprise and 13 Scottish university partners, CSIC provides businesses with a 'one-stop shop' for accessing a team of experts and public support.



Unit 3B, 3 Watt Place, Hamilton International Technology Park,  
G72 0AG



0141 212 5250



[www.cs-ic.org](http://www.cs-ic.org)



@CScotIC



## The Data Lab

The Data Lab facilitates and enables industry, public sector and academia to innovate and develop new data science capabilities in a collaborative environment. It provides resources and funding to kick-start projects, deliver skills through education programmes, and help to develop the local ecosystem by building a cohesive data science community. Its core mission is to generate significant economic, social and scientific value from data for Scotland.

With a Scotland-wide presence and hubs in Aberdeen, Edinburgh and Glasgow, it is in close proximity to leading industry and university institutions with world-class research in informatics and computer science. Hubs are focused on building relationships locally and delivering a range of activities spanning Collaborative Innovation, Skills & Talent and Community Building.



The Data Lab, University of Edinburgh, 15 South College  
Street, Edinburgh, EH8 9AA



0131 651 4905



[www.thedatalab.com](http://www.thedatalab.com)







@DataLabScotland



## Digital Health & Care Institute (DHI)

The DHI has emerged as a national centre of excellence, combining leading industry and academic expertise with technology, service and business innovation to uniquely co-design solutions. With engagement impact at every level from citizens to policy makers, DHI continues to be recognised as a world-class contributor to innovation. We work with Civic organisations (Health & Care Providers, Local Authorities, Ministers and funding bodies), Commercial organisations (Scottish SMEs through to global enterprise organisations), Academia (Colleges and Universities, Research Institutes/ Innovation Centres) and Citizens (end users of our solutions, schools and third sector). We play a pivotal role inspiring, enabling and combining world-leading industry and academic expertise with technology, service, and design innovation to create person-centred digital health and care solutions to positively impact society. Our vision is to help the Scottish population to live longer and healthier lives, whilst creating economic opportunities and jobs in the sector. All our solutions focus on Service, Technical and Business Innovation. We prioritise scalable solutions with replicable business models that can be exported, adopted and implemented globally.

-  Inovo Building, 121 George Street, Glasgow, G1 1RD
-  0141 444 7074
-  [www.dhi-scotland.com](http://www.dhi-scotland.com)
-  @dhisotland







## Industrial Biotech Innovation Centre (IBioIC)

IBioIC's role as a specialist in the Industrial Biotechnology (IB) sector is to stimulate the growth of the IB sector in Scotland.

With particular focus on industry and academic collaboration, de-risking scale-ups, developing competitive opportunities and providing a skilled workforce, the Centre aims to grow the sector to £900 million by 2025.

IBioIC offers support in opportunity identification and development, financial and technical support for projects, open-access equipment and scale-up centres as well as a comprehensive skills programme, offering opportunities from HN to PhD level.





-  Inovo Building, 121 George Street, Glasgow G1 1RD
-  0141 548 5946
-  [www.ibioic.com](http://www.ibioic.com)
-  @IBioIC



## Innovation Centre for Sensor & Imaging Systems (CENSIS)

CENSIS is the centre of excellence for sensing and imaging systems (SIS) and Internet of Things (IoT) technologies. We help organisations explore innovation and overcome technology barriers to achieve business transformation.

As one of Scotland's innovation centres, our focus is not only creating sustainable economic value in the Scottish economy, but also generating social benefit. To do this, our industry-experienced engineering and project management teams work directly with companies or in collaborative teams with specialist university research experts. Working with us allows organisations to implement quality, efficiency and performance improvements and fast-track the development of new products and services for global markets. CENSIS supports technology companies and organisations of any size involved in sensor systems or IoT development or design as well as non-technology companies or organisations that may need to use, or are interested in accessing, sensor system or IoT technologies to improve or grow their business.

-  Inovo Building, 121 George Street, Glasgow G1 1RD
-  0141 330 3876
-  [www.censis.org.uk](http://www.censis.org.uk)
-  @CENSIS121



## The Oil & Gas Innovation Centre (OGIC)

Backed by the Scottish Government, OGIC brings top quality research and development expertise to the oil and gas industry's innovation challenges, enabling a rapid route to problem solving and the acceleration of new technology development.

OGIC connects oil and gas companies to world-class research expertise within 14 of Scotland's universities.

Companies with innovation and technology challenges can approach OGIC for help to develop completely new technologies, improve existing equipment and services or to adapt proven innovations from other industries.

To qualify for funding, OGIC projects must be innovative, must involve university input and must be of benefit to the oil and gas industry.

-  Davidson House, Campus One, Balgownie Road, Bridge of Don, Aberdeen, AB22 8GT
-  01224 444 000
-  [www.ogic.co.uk](http://www.ogic.co.uk)
-  @OGICinnov8



## Scottish Aquaculture Innovation Centre (SAIC)

The Scottish Aquaculture Innovation Centre (SAIC) is financed by the Scottish Funding Council, in partnership with Highlands and Islands Enterprise and Scottish Enterprise, with the aim of helping Scotland's aquaculture sector to tackle challenges and accelerate growth on a daily basis.

Aquaculture – fish or shellfish that is commercially farmed as opposed to wild caught – contributes more than £1.8 billion to Scotland's economy every year and support as many as 12,000 livelihoods.

Already, SAIC's engagement with industry has helped stimulate millions of pounds of investment in innovative R&D, achieving a leverage rate of 1:6 for every pound of public money spent.

 Scottish Aquaculture Innovation Centre, Scion House,  
Stirling University Innovation Park, Stirling, FK9 4NF

 01786 278 322

 [www.scottishaquaculture.com](http://www.scottishaquaculture.com)

 @scottishaqua





## Stratified Medicine Scotland Innovation Centre (SMSIC)

Stratified Medicine Scotland Innovation Centre (SMS-IC) brings together industry innovators, clinicians and world-class researchers to collaborate on stratified medicine opportunities.

SMS-IC's focus is on linking Scotland's domain expertise, data assets and delivery capability to accelerate the adoption of new products and services for a global market with a focus on better diagnostics and earlier intervention, optimal treatment selection and more effective medicine development.

SMS-IC was formed by the Scottish Funding Council (SFC) in 2013 and is based at the Queen Elizabeth University Hospital (QEUH) in Glasgow.

 Innovation Centre, Level 3, Teaching and Learning Centre, Queen  
Elizabeth University Hospital, 1345 Govan Road, Glasgow, G51 4TF

 0141 451 1263

 [www.stratmed.co.uk](http://www.stratmed.co.uk)

 @stratmedscot





HIE An Lòchran at Inverness Campus  
Photo credit: Tim Winterburn / HIE

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# ENTREPRENEURIAL SUPPORT ORGANISATIONS

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Entrepreneurial Support Organisations have the core purpose of providing advice, funding, connections, training and development opportunities for individual entrepreneurs or companies.

Either publicly funded or private organisations, both provide opportunities for like-minded ambitious individuals to share information and tools for enhancing their skills and capability to grow their businesses and the economy.

- AAI EmployAbility
- Bridge2Business
- Bright Red Triangle
- Business Gateway
- CAN DO Places
- Centre of Entrepreneurship, Uni of Dundee
- Challenges Group
- CodeClan
- Community Enterprise in Scotland (CEIS)
- Converge Challenge
- CREATE
- Create
- Edinburgh Innovations
- Enterprise Europe Network
- Entrepreneurial Scotland
- EY Foundation
- FirstImpact
- Firstport
- FutureX
- GrowBiz
- Highlands and Islands Enterprise
- Hunter Centre for Entrepreneurship
- Informatics Ventures
- Innovate UK
- Innovation@RGU
- Institute of Directors
- Interface
- Just Enterprise
- Opportunity North East (ONE)
- Prince's Trust Scotland
- Product Forge
- The Royal Society of Edinburgh
- School for Social Entrepreneurs
- Scottish Business Resilience Centre
- Scottish Development International
- Scottish EDGE
- Scottish Enterprise
- Skills Development Scotland
- Social Firms Scotland
- Scottish Institute for Enterprise
- Scottish Manufacturing Advisory Service
- Social Enterprise Academy
- Social Enterprise Scotland
- STEP
- Strathclyde Entrepreneurial Network
- TalentScotland
- Tribe Women
- Womens Enterprise Scotland
- Working Families
- X-Forces Enterprise
- Young Enterprise Scotland

## AAI EmployAbility

AAI EmployAbility is an award-winning not-for-profit which supports the private, public and third sector to access graduate and returner talent of all ages, skillsets and backgrounds. With a highly respected name, the AAI team offer tried, tested and flexible recruitment solutions from ad hoc, short-term projects, including internships and maternity leave, to permanent positions for growing businesses of all sizes.

AAI supports both employers and graduates throughout placements and permanent employment, with any surplus used to support disadvantaged people struggling to enter the workforce.

As well as inclusive employment services, AAI offers tailored CSR offerings for private sector businesses around the themes of gender and racial diversity, disability and supporting the third/voluntary sector.



c/o Digby Brown, 160 Causewayside, Edinburgh, EH9 2AH



0131 677 0340



[www.aai-talent.co.uk](http://www.aai-talent.co.uk)



@adoptanintern



## Bridge2Business

Bridge2Business is an interactive and engaging programme to inspire, connect and support college students into business.

The Bridge2Business programme offers college students who have an interest in setting up their own business now or in the future or those who are looking to take enterprise skills to their workplace the chance to engage with entrepreneurial role models.

Alongside the opportunity to meet and engage with role models, the programme helps connect college students with the great networks that exist in Scotland to support much needed start-up businesses.



Rouken Glen Centre, Rouken Glen Park, Thornliebank,  
Glasgow, G46 7UG



0141 406 7722



[www.bridge2business.org.uk](http://www.bridge2business.org.uk)



@bridge2business





## Bright Red Triangle

Bright Red Triangle (BRT) is a hub for innovation and entrepreneurship practice at Edinburgh Napier University providing students, graduates and staff with a range of services and opportunities to develop themselves and their ideas, to the point where they can have a commercial or social impact. Hopefully both.

BRT offers free business incubator space, business advice and coaching for all students and graduates at Edinburgh Napier as well as a series of training programmes, workshops, masterclasses and events that are open to everyone. In addition, we offer a range of commercial student consultancy and business services to local customers.



Edinburgh Napier University, 219 Colinton Road, Edinburgh, EH14 1DJ



0131 455 4285



[www.brightredtriangle.co.uk](http://www.brightredtriangle.co.uk)



@BrightRTriangle



## Business Gateway

Business Gateway is Scotland's national business advice service. As well as offering free advice and support for anyone starting a new business in Scotland, we provide assistance to thousands of existing companies, including many businesses that have the ambition and potential to grow. Our comprehensive service offers advice for every stage of the business cycle and to every SME in Scotland. We also recognise the many and varied geographical challenges they all face and, through our network of 57 offices we provide resources and knowledge that respond to that demand.

Along with our local office and business adviser network, Business Gateway's extensive service includes comprehensive online guides through [www.bgateway.com](http://www.bgateway.com), the Business Information Enquiry Service, and free local workshops and events that provide training and skills development. In addition, DigitalBoost is a free and comprehensive digital programme offering up to 21hrs of 1:1 advice, online resources, a 5 min digital healthcheck and local workshops.



Find your nearest office at [www.bgateway.com/local-offices](http://www.bgateway.com/local-offices)



0300 013 4753



[www.bgateway.com](http://www.bgateway.com)



@bgateway



## Centre of Entrepreneurship, University of Dundee

The Centre of Entrepreneurship at the University of Dundee aims to improve the self-reliance and employability of students, staff and recent graduates through the development of business enterprise skills as well as supporting start-ups. Although focused on students, staff and alumni, many of the Centre's services are open to all.

The team provides expert support and advice to help entrepreneurs and start-ups test their ideas and, via a partnership with business accelerator Elevator, helps fast track businesses to success while supporting companies in the first stages of their entrepreneurial journey.



Centre of Entrepreneurship, University of Dundee, Unit A,  
75 Old Hawkhill, Dundee, DD1 5EN



01382 386 568



[www.dundee.ac.uk/entrepreneurship](http://www.dundee.ac.uk/entrepreneurship)



@UoDEnterprise



## Challenges Group

The Challenges Group is a family of social businesses committed to creating a more prosperous world. We specialise in working directly with small and medium enterprises. Since 1999, we've operated in 55 countries, supporting more than 3000 enterprises and tens of thousands of people. In the past four years alone, we've partnered with more than 600 companies in Sub-Saharan Africa, where we have established offices and full-time teams in Ghana, Malawi, Rwanda, Uganda and Zambia. Through our innovative Access Africa Programme, we partner with Scottish SMEs to enable them to find routes to market in Africa, often with a social purpose. Challenges offers clients a range of operational, implementation and advisory services, ranging from market assessments to business development, management training to operational set-up, commercial linkages to investment readiness. One of our major initiatives is the Challenges management training programme, where we run bespoke business training courses and qualifications from the Chartered Management Institute.

Another element of Challenges is our support of long-term commercial developments in both rural and urban communities, forging strategic linkages and growing SMEs. We also operate a unique digital platform that provides highly valuable data and analytics on businesses, and brings together investors and growth-hungry SMEs.



5-7 Montgomery Street Lane, Edinburgh, EH7 5JT



0131 564 1588



[www.thechallengesgroup.com](http://www.thechallengesgroup.com)





@Challengesgroup



## CodeClan

CodeClan is Scotland's digital skills academy. We provide a pipeline of new talent for employers through our unique, SQA accredited, Professional Software Development programme, which has produced over 500 graduates to date. We work closely with partners to help match students to employers, creating a tailor-made talent pool for companies from early-stage start-ups to multinationals. CodeClan also enables companies to gain the skills they need to compete in the rapidly evolving global marketplace. With short courses covering topics from management to development, data analytics and beyond, we offer every company a way to upskill, reskill and hire the talent it needs. We work with companies of all sizes at all stages of growth. Our partner programme welcomes organisations from employers to industry bodies, media channels, event organisers, public and third sector organisations and provides access to skills and training, as well as a pipeline of new talent. We produce 330 graduates per year and that number is growing. CodeClan is government-backed and industry-driven. We work closely with partners to ensure all of our graduates and courses are directly relevant to Scottish companies. We're located in Edinburgh and Glasgow, with further growth across the country planned for 2019.

 37 Castle Terrace, Edinburgh, EH1 2EL  
77 Renfrew Street, Glasgow G2 3BZ

 0131 290 2600 / 0141 212 2529

 [www.codeclan.com](http://www.codeclan.com)


 @codeclanscot



## Community Enterprise in Scotland (CEIS)

CEIS helps social enterprises, charities and community groups become more sustainable and have more impact. For over 30 years, third sector organisations have trusted us with their challenges and opportunities. Our team of experienced and expert advisers work with start-up and established organisations, regardless of size or turnover. Specialisms include feasibility studies, financial systems and reporting, income generation, community engagement, marketing and sales, business planning and more. As a social enterprise ourselves, CEIS understand the challenges of balancing income generation with social impact. We work with individual organisations and deliver popular programmes for the Scottish Government and Glasgow City Council among others. Working with charities engaging in, or looking to engage in enterprise activity; aspiring or established social enterprises; and Registered Social Landlords, we lead a consortium of social enterprises across the country delivering business support to the third sector under the Just Enterprise banner. We work with Glasgow City Council to provide support to charities, social enterprises and community groups where cost might be a barrier. We are actively engaged with local, national and international social enterprise development with Board representation on Social Enterprise Scotland and Social Enterprise UK, and as founders for the Social Enterprise World Forum.

 Moorpark Court, 5 Dava Street, Glasgow G51 2JA

 0141 425 2941

 [www.ceisenterprisesupport.org](http://www.ceisenterprisesupport.org)

 @CEIS\_Enterprise



## Converge Challenge

Converge Challenge is the leading company creation programme for staff, students, and graduates of all Scottish Universities and Research Institutes.

By providing high quality training, hands-on mentoring and practical support, including cash prizes, Converge Challenge helps to refine and accelerate the pipeline of spin-outs and start-ups by developing fledgling businesses into investor ready companies.

The long-term goal of Converge Challenge is to create sustainable profitable companies and help Scotland grow as a Can Do competitive economy by giving students and staff commercial skills to bring new products and services to market.



Research & Enterprise Services, Scott Russell Building, Gait 3,  
Heriot-Watt University, Edinburgh, EH14 4AS



0131 451 3703



[www.convergechallenge.com](http://www.convergechallenge.com)



@ConvergeC



## CREATE

CREATE is the Highlands and Islands Centre for Enterprise and Innovation at Inverness College UHI.

Its ambition is to inspire, encourage and support students, staff and the business community to develop the knowledge, skills and motivation they need to realise their potential through enterprise.

As well as offering workshops and courses, CREATE runs events throughout the year for the wider University of the Highlands and Islands academic and business community to give everyone the chance to develop enterprising and entrepreneurial skills, and prove that enterprise is everywhere.



1 Inverness Campus, Inverness, IV2 5NA



01463 273 374



[www.inverness.uhi.ac.uk/business-and-training/create](http://www.inverness.uhi.ac.uk/business-and-training/create)



@ic\_uhi



## Create

Established in 1990, Create is a successful Local Enterprise Agency that delivers services that help to regenerate local communities, from the provision of affordable commercial property and workspace to the delivery of tailored enterprise support services. Our project Create Digital Skills established in 2012, offers computer training to unemployed people who have little or no computer knowledge. We can enable people to get online and in contact with friends and family through a service that is local, accessible, tailored to their needs and responsive to what they want. We are a not-for-profit company and provide affordable business properties in south east Edinburgh, from incubator premises to units of 3,000 square feet. We also provide flexible business solutions to new and established businesses, help aspiring entrepreneurs to develop their ideas and skills, support business growth and develop employment skills and opportunities within local communities.



Units 1-3 Castlebrae Business Centre, Peffer Place, Edinburgh, EH16 4BB



0131 661 8888



[www.createbusinessproperties.com](http://www.createbusinessproperties.com)



@Cre8teLtd



## Edinburgh Innovations

Edinburgh Innovations manages industry engagement and commercialisation for the University of Edinburgh. We link the private, public and third sectors with world leading researchers to drive innovation and impact through collaboration. We provide a leading enterprise support service, working with staff, students and recent graduates to turn their innovations into more than 50 start-ups and spinouts a year, and we connect them with funding and investors. We provide enterprise space both to our new businesses and to external partners and connect them with the Edinburgh ecosystem. We offer a full calendar of events to inspire and support entrepreneurialism and collaboration between industry and academia. Our impact will be further enhanced as the University leads the Data-Driven Innovation programme of the Edinburgh and South East Scotland City Region Deal. This includes driving expansion of partnerships, delivering executive education and training programmes and accelerating company formation. As an example, EI hosts FinTech Scotland, jointly established by the Scottish Government, the University and the private sector to promote sustainable growth through innovation, collaboration and inclusion.



1-7 Roxburgh Street, Edinburgh, EH8 9TA



0131 650 9090



[www.edinburgh-innovations.ed.ac.uk](http://www.edinburgh-innovations.ed.ac.uk)



@edininnovations



EDINBURGH  
INNOVATIONS

## Enterprise Europe Network

The Enterprise Europe Network helps businesses innovate and grow on an international scale. It is the world's largest support network for small and medium-sized enterprises (SMEs) with international ambitions.

The Network is active in more than 60 countries worldwide. It brings together 3,000 experts from more than 600 member organisations – all renowned for their excellence in business support.

Member organisations include Innovation support organisations; Universities and research institutes; Regional development organisations; and Chambers of Commerce and industry.



[www.een.ec.europa.eu](http://www.een.ec.europa.eu)



@EEN\_EU



## Entrepreneurial Scotland

Powered by a global and local community, Entrepreneurial Scotland curates world-leading, hands on opportunities, peer learning and leadership development for those who have the ambition to shift the dial. Entrepreneurial Scotland runs a series of programmes and peer learning including:

- **The Saltire Scholar Internships** - matching high-potential undergraduates from Scottish universities with leading global and entrepreneurial companies, charities, social enterprises, of all sizes - from Glasgow to San Francisco to Singapore.
- **World leading Executive Education** - learning modules to equip current and future leaders with the skills and mindset to drive growth in partnership with Babson College, USA.
- **The Global Saltire Fellowship** - a bespoke programme for high potential leaders to learn from the world's best and develop global connections to deliver impact.
- **The ScaleUp Scotland Programme** (in partnership with The Hunter Foundation and Scotland CANDO) - an 18-month cohort-based programme aimed at ambitious entrepreneurs and firms with the potential and desire to grow sales beyond £20-£30 million.

Entrepreneurial Scotland also runs a peer learning network and provides the backbone to the Scotland CANDO Movement. Entrepreneurial Scotland is an independent "not for profit" organisation with a registered Scottish charity; The Entrepreneurial Scotland Foundation, which focuses on investing in the next generation. Entrepreneurial Scotland is further supported by two sister charitable organisations in the United States and Canada and an Advisory Board in Asia.



[www.entrepreneurialscotland.com/member-network](http://www.entrepreneurialscotland.com/member-network)



@EntrepScot



Entrepreneurial  
Scotland...

## EY Foundation


The EY Foundation is an independent registered charity, supporting young people facing barriers to employment and further education.

The Foundation also offers social enterprises support for sustainable scale-ups that generate employment for young people.

Young social entrepreneurs and enterprises are supported through the Foundation's flagship Accelerate Programme, benefitting from the expertise of the wider EY network to encourage both personal and commercial growth. This is delivered free of charge through coaching, workshops, webinars and networks.

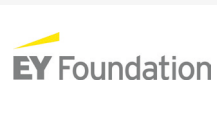
The Accelerate programme is offered to people aged 18-30 or those with a focus on providing opportunities for young people.

 G1 Building, 5 George Square, Glasgow, G2 1DY

 0141 226 7493

 [www.eyfoundation.com](http://www.eyfoundation.com)

 @EYFoundation




## FirstImpact

FirstImpact supports enterprises to embed social and environmental impact into the heart of their business. FirstImpact draws upon the wider knowledge and experience of the Firstport for Social Entrepreneurs Group, which supports entrepreneurs in Scotland to develop over 1100 ideas every year.

FirstImpact offers a consultancy service to early-stage and growing enterprises helping them to understand how to embed social and environmental impact whilst remaining a sustainable business. FirstImpact is open to working with enterprises and entrepreneurs across all sectors and start-ups who want to structure and grow their business in a way that is mission led and impact focused.

 7 Montgomery Street Lane, Edinburgh, EH7 5JT

 0131 564 0331

 [www.firstimpact.co](http://www.firstimpact.co)

 @FirstImpactScot



## Firstport

Firstport is Scotland's development agency for start-up social entrepreneurs and social enterprises.

The team provides a full package of support to help turn ideas into viable social businesses, including seed funding, free business support and practical resources.

The Firstport team manages the Scottish Government's Social Entrepreneurs Fund which provides grants for people looking to test out an idea and is the start-up delivery partner for the Just Enterprise consortium, providing free specialist business support. The Firstport team also runs the annual Social Innovation Competition, What if..., a place-based programme and LaunchMe – Scotland's only social enterprise accelerator.



7 Montgomery Street Lane, Edinburgh, EH7 5JT



0131 564 0331



[www.firstport.org.uk](http://www.firstport.org.uk)



@Firstport



## FutureX

FutureX is empowering the purposeful. We connect, educate and inspire values-led business leaders, offering a curated set of resources and providing a roadmap for success in the new age of business.

We host a series of large-scale summits including Startup Summit and Impact Summit, as well as a variety of international programmes including a Silicon Valley Accelerate. We have formed partnerships with governments, corporates, startups and entrepreneurial individuals, championing collaboration across industries and geographies.



40 Constitution Street, Edinburgh, EH6 6RS



[www.futurexinnovation.com](http://www.futurexinnovation.com)



@FutureXGlobal





## GrowBiz

GrowBiz provides enterprise support to self-employed people and small businesses across rural Perthshire, whether you are just starting up or looking for specific help with your existing business. All our services are free and confidential, and include:

- One-to-one sessions with experienced business advisors
- An award winning mentoring programme, where you are matched with a trained mentor or can train to become one
- Networking get-togethers where you can meet other self-employed people, including our popular monthly Women's Enterprise Network meetings
- Regular learning sessions covering practical subjects such as social media and book keeping

Please feel free to get in touch with our friendly team, or check out our upcoming events on our website, Facebook and Twitter.



9 Reform Street, Blairgowrie, PH10 6BD



07912 786 864



[www.growbiz.co.uk](http://www.growbiz.co.uk)



@GrowBizPerthshire



## Highlands and Islands Enterprise

Highlands and Islands Enterprise (HIE) is the Scottish Government's economic and community development agency for the north and west of Scotland with a purpose to generate sustainable economic growth across the Highlands and Islands. HIE is an ambitious organisation with a unique remit that integrates economic and community development, working across a diverse region which extends from Shetland to Argyll, and from the Outer Hebrides to Moray, covering over half of Scotland's land mass. HIE supports businesses and social enterprises to shape and realise their growth aspirations. HIE also invests in building community capacity and confidence by empowering communities to acquire, manage and exploit community assets for community benefit and enables sustainable growth in the social economy through strong social enterprises. HIE's vision is for the Highlands and Islands of Scotland to be a highly successful and competitive region in which increasing numbers of people choose to live, work, study and invest.



An Lochran, 10 Inverness Campus, Inverness, IV2 5NA



01463 245 245



[www.hie.co.uk](http://www.hie.co.uk)



@HIEScotland



## Hunter Centre for Entrepreneurship, University of Strathclyde

The Hunter Centre for Entrepreneurship (HCE) delivers an extensive portfolio of entrepreneurship and enterprise research, teaching and engagement activities.

The Centre's Growth Advantage Programme enables high growth entrepreneurs and businesses to accelerate ideas by accessing business insights, management skills and expertise.

The Centre is deeply embedded in local, regional and national networks that support the creativity, innovation and entrepreneurship needed for growth. The HCE is committed to encouraging collaboration and co-creation, influencing growth policy and drawing upon world-class research to deliver learning opportunities to the wider entrepreneurial ecosystem as well as students.



Strathclyde Business School, 199 Cathedral Street, Glasgow, G4 0GE



0141 548 3482



[www.strath.ac.uk/business/huntercentreforentrepreneurship](http://www.strath.ac.uk/business/huntercentreforentrepreneurship)



@StrathBusiness



## Informatics Ventures

Informatics Ventures is Scotland's longest running and only entrepreneur support organisation dedicated to connecting Scottish high growth tech ventures with investors.

Informatics Ventures runs EIE – Scotland's technology investor showcase as well as iV Tuesday events – a popular networking series of talks, workshops, pitching and investor events for early stage start ups and entrepreneurs.

Founded in 2008 to connect, educate and support Scotland's technology entrepreneurs, Informatics Ventures helps Scottish tech companies become investor-ready and equipped to achieve their global potential.

To date, Informatics Ventures has connected companies to more than £400million of capital investment.



Wilkie Building, 22-23 Teviot Row, Edinburgh, EH8 9AG



0131 650 9936



[www.informatics-ventures.com](http://www.informatics-ventures.com)



@Infventures



## Innovate UK

Innovate UK is the UK's innovation agency. We drive productivity and economic growth by supporting businesses to develop and realise the potential of new ideas, including those from the UK's world-class research base. With a strong business focus, we drive growth by working with companies to de-risk, enable and support innovation. We connect businesses to the partners, customers and investors that can help them turn ideas into commercially successful products and services and business growth. We fund business and research collaborations to accelerate innovation and drive business investment into research and development and are part of UK Research and Innovation, a non-departmental public body funded by a grant-in-aid from the UK government. Since 2007, we have invested around £2.5 billion in businesses across the country innovation, matched by £1.8 billion from industry. If you want to develop an innovative product, process or service, you may be able to get funding of between £25,000 and £10 million. Innovate UK runs grant funding competitions that can help you develop your idea and make it successful. Our support is available to UK registered businesses across all sectors, value chains and UK regions and nations. Research and technology organisations partnering with two or more UK registered companies can also apply.



Polaris House, North Star Avenue, Swindon, Wiltshire, SN2 1FL



0300 321 4357



[www.innovateuk.gov.uk](http://www.innovateuk.gov.uk)



@innovateuk

# Innovate UK

## Innovation@RGU

The Entrepreneurship and Innovation Group at Robert Gordon University is responsible for the delivery of a range of programmes known as Innovation@RGU. Our role is to be a catalyst to grow the pipeline of high quality, sustainable start up companies in the North East of Scotland. Our team works with staff, student and alumni entrepreneurs at any stage of their business journey to offer support, guidance and mentorship for ideas from a diverse range of industries.

In addition, we deliver a series of innovation skills workshops, host masterclass sessions, guide on intellectual property matters, deliver training for corporate partners and liaise with external bodies to offer exceptional support for entrepreneurs. Furthermore, within RGU we have academics and research activity in the field of entrepreneurship and strategic projects focused on preparing our communities for the future of work through innovative thinking. Innovation@RGU offers students, staff and alumni of Robert Gordon University support, guidance and opportunities to develop an idea into a viable business through delivery of programmes such as our Start Up Accelerator, skills sessions and masterclass talks. We also work with commercial businesses to enhance their practice and develop entrepreneurial skills in their workforce.



Robert Gordon University, Garthdee Road, Aberdeen, AB10 7GJ



01224 26 2921



[www.rgu.ac.uk/innovation](http://www.rgu.ac.uk/innovation)



@InnovationRGU



## Institute of Directors

The Institute of Directors (IoD) exists to help, support, advise and set standards for directors.

In Scotland the IoD operates from a base in Edinburgh and through a number of branches focusing on the Highlands & Islands, Tayside, Fife, Aberdeen, Edinburgh and Glasgow.

A small team of professional staff led by an Executive Director work with a team of volunteers to deliver a range of activities, events and development opportunities all across Scotland, including networking events, conferences and awards.



IOD Scotland, 10 Charlotte Square, Edinburgh, EH2 4DR



0131 557 5488



[www.iodscotland.com](http://www.iodscotland.com)



@IoD\_Scotland



## Interface

Based regionally throughout Scotland, Interface works with businesses of all sizes, in all sectors, matching them with Scotland's world-leading academic expertise to help them grow.

With connections into all Scottish universities, research institutes and colleges, Interface has an established and efficient process that saves time and money finding and accessing academic expertise, research, technologies, specialist facilities and funding.

The free and impartial service has helped hundreds of organisations to become more competitive, enabling them to increase their profits, maximise their export potential and ultimately become more sustainable.



20 Potterrow, Edinburgh, EH8 9BL



0845 013 0536



[www.interface-online.org.uk](http://www.interface-online.org.uk)



@InterfaceOnline



## Just Enterprise

Just Enterprise is a Scottish Government funded programme of business support for the third sector. It is expected to reopen late summer 2019 and more information will be available at [www.justenterprise.org](http://www.justenterprise.org).



[www.justenterprise.org](http://www.justenterprise.org)

@JustEnterprise



## Opportunity North East (ONE)

Opportunity North East (ONE) is the private sector's response to the long-term economic challenges facing North East Scotland. ONE has a unique role in accelerating growth and diversification activity in the region, to increase productivity and competitiveness.

ONE is industry-led, privately funded, region specific and focuses on action to achieve business growth and safeguard or create employment. With an investment commitment of £62 million over 10 years from The Wood Foundation, ONE catalyses partnership working and co-investment with the aim of leveraging match funding from the private and public sectors to deliver transformational programmes and projects at pace across five key sectors- life sciences; oil, gas and energy; food, drink and agriculture; tourism; digital and entrepreneurship.



11 Queens Gardens, Aberdeen, AB15 4YD

01224 061 100

[www.opportunitynortheast.com](http://www.opportunitynortheast.com)

@OpportunityNE\_1



## Prince's Trust Scotland

The Prince's Trust is Scotland's leading youth charity for supporting unemployed or underemployed young people into self-employment. It's where ambitious entrepreneurs go to turn their big ideas into a business reality.


The Enterprise Programme, offered to 18-30-year-olds, promotes fair access to enterprise to those from challenging backgrounds and helps ensure young people have access to opportunities.

The team offers support across all business functions, from training and mentoring to funding and resources as well as access to business experts in everything from business planning and budgeting to marketing and sales. Entrepreneurs and businesses are supported from concept to launch, with post-launch business mentors accessible for up to two years.

 The Prince's Trust Wolfson Centre, Cumbrae House,  
15 Carlton Court, Glasgow, G5 9JP

 0141 204 4409

 [www.princes-trust.org.uk](http://www.princes-trust.org.uk)

 @PrincesTrustSco



Prince's Trust

## Product Forge

Product Forge run competitive multidisciplinary hackathons with a product focus. We nurture talent in the creative and digital technologies sector.

Our core event brings together entrepreneurial designers, software engineers, data scientists, and subject matter experts to create innovative digital tools, products or services that could be incorporated as a new startup, or taken forward in collaboration with an existing organisation. We take participants through an intensive process of team formation, ideation, storyboarding, prototyping, and presentation practice over four days in a venue that remains open 24 hours. Teams are supported post-event by our alumni community and network of event partners. We support pre-seed startups and entrepreneurs until they are ready to take their project forward via an accelerator or as a collaboration with one of our partners.

 TechCube, 1 Summerhall, EDINBURGH, EH9 1PL

 0131 510 4755

 <https://productforge.io>

 @ProductForge

PRODUCT  
FORGE

## The Royal Society of Edinburgh

The Royal Society of Edinburgh (RSE) is an educational charity, registered in Scotland, operating on a wholly independent and non-party-political basis. Established in 1783 and with over 1600 Fellows from a variety of disciplines, the RSE is Scotland's National Academy, and contributes to the social, cultural and economic wellbeing of Scotland through the advancement of learning and useful knowledge. In addition to various events, policy work and outreach programmes, the RSE has a number of award schemes, including the Enterprise Fellowship Scheme. Fellows can focus solely on refining their business ideas whilst receiving one year's salary, expert training and mentoring. The RSE Fellowship includes people from a wide range of disciplines including science and technology, arts, humanities, social science, business and public service.



The Royal Society of Edinburgh, 22-26 George Street, Edinburgh, EH2 2PQ



0131 240 5000



[www.rse.org.uk](http://www.rse.org.uk)



@news\_RSE



## Scottish Development International

Scottish Development International (SDI) delivers the internationalisation ambition of the Scottish Government, Scottish Enterprise and Highlands and Islands Enterprise, building Scotland's international reputation and raising its profile on the international stage.

SDI provides support to Scottish companies to increase international trade by accessing international markets, partners and opportunities to boost export sales.

With a key focus on attracting international investment, SDI also works to ensure Scotland has a competitive business environment, working closely with companies setting up in Scotland to ensure they are embedded and connected and have the information and support they need to develop supplier links to flourish and expand.



5 Atlantic Quay, 150 Broomielaw, Glasgow, G2 8LU



0300 013 2734



[www.sdi.co.uk](http://www.sdi.co.uk)



@scotdevint



## Scottish EDGE

Scottish EDGE is the UK's largest business funding competition and is aimed at identifying Scotland's innovative, high growth potential entrepreneurial talent. Pitch training events are available before entrepreneurs pitch live for grant and loan funding plus a wider package of business growth support. Categories include Young EDGE, Wild Card EDGE and the original Scottish EDGE. Alumni networking events take place throughout the year to support the community in delivering the EDGE Pledge to give back to other entrepreneurs. Funded by the Royal Bank of Scotland, the Scottish Government and the Hunter Foundation, Scottish EDGE has awarded over £10 million to 293 businesses to date, generating £79.78 million in additional turnover and creating 1204 new jobs in Scotland.



RBS Gogarburn, House G, Ground Floor, PO BOX 1000,  
Edinburgh, EH12 9BS



0131 317 0031



[www.scottishedge.com](http://www.scottishedge.com)



@ScottishEDGE



## Scottish Enterprise

Scottish Enterprise is Scotland's national economic development agency and a non-departmental public body of the Scottish Government. To deliver a significant, lasting effect on the Scottish economy, we work effectively with partners in the public and private sectors to identify and exploit the best opportunities. Our role is to help identify and exploit the best opportunities for economic growth. We support ambitious Scottish companies to compete within the global marketplace and help build Scotland's globally competitive sectors. In collaboration with other partners, Scottish Enterprise deliver a number of innovative entrepreneurial support programmes including Unlocking Ambition, Principally Women, Grey Matters and the CAN DO Scale Summer School. We want to make Scotland a world-class entrepreneurial hub and maximise the number of high growth entrepreneurs scaling up from Scotland.



Atrium Court, 50 Waterloo Street, Glasgow, G2 6HQ



0300 013 3385



[www.scottish-enterprise.com](http://www.scottish-enterprise.com)



@scotent









## Scottish Institute for Enterprise

Since 2000, the Scottish Institute for Enterprise (SIE) has championed entrepreneurship with a Scotland-wide programme of activities to complement and support student enterprise and innovation in Universities and Colleges.

SIE plays a vital role in the entrepreneurial ecosystem, identifying and supporting ideas at an early stage and ensuring students receive the assistance and encouragement they need to continue to develop and thrive.

-  Regent House, 113 West Regent Street, Glasgow, G2 2RU
-  0141 535 3190
-  [www.sie.ac.uk](http://www.sie.ac.uk)
-  @\_sie\_






## Scottish Manufacturing Advisory Service (SMAS)

The Scottish Manufacturing Advisory Service (SMAS) offered by Scottish Enterprise and Highlands and Islands Enterprise helps Scottish manufacturers, large and small, to grow sales, reduce costs, maximise efficiency and become more successful.

Our tailored manufacturing improvement support can help you develop new products, services or processes and/or improve existing ones.

Our wide ranging support for companies of all sizes includes dedicated advice on exporting, innovation, organisation and leadership development and manufacturing, as well as providing investment and grants.

-  Atrium Court, 50 Waterloo Street, Glasgow, G2 6HQ
-  [www.scottish-enterprise.com/manufacturing](http://www.scottish-enterprise.com/manufacturing)
-  @SMASConference



## Social Enterprise Academy

The Social Enterprise Academy is Scotland's leading learning and development organisation, supporting social change. Our learning programmes are designed to be responsive to need and focus on leadership, enterprise, personal development and social impact measurement. We support people to develop themselves, their teams and their organisations to become more sustainable and have greater social impact.

As a strategic delivery partner of the Scottish Government, the Social Enterprise Academy was established to meet the learning and development needs of Scotland's Enterprising Third Sector. We work with entrepreneurial start-ups, young people in or out of education, as well as the staff, chief executives and board members of emerging and mature organisations. We collaborate with communities, organisations and individuals across Scotland to help them develop the mind-sets, behaviours and skills they need to thrive. Our Social Enterprise in Schools programme has a proven track record, supporting over 1000 schools in 11 years to start their own social enterprises. In partnership with the Scottish Government, we are now working to ensure that every school in Scotland has access to values-based social enterprise learning. To find out how we can support you and your organisation, get in touch with our Highlands & Islands or Southern Scotland teams.



Thorn House, 5 Rose Street, Edinburgh, EH2 2PR



0131 243 2670



[www.socialenterprise.academy](http://www.socialenterprise.academy)



@SocEntAcademy



## Social Enterprise Scotland

Social Enterprise Scotland is Scotland's national membership body and network for social enterprises. We exist to help social enterprises to thrive and do what they do best: business in a way that's great for the people of Scotland.

We work with social enterprises and other organisations looking to support, fund, work and collaborate with, or buy from social enterprises. We do this in a number of ways, including creating connections between social enterprise and other parts of the entrepreneurial ecosystem.

We also campaign and influence on policy matters and other issues that are important to social enterprise; share news, information, advice and insights to support and inspire our members; build connections within the social enterprise community and beyond; and raise the profile of social enterprises and their products and services to key audiences.



Thorn House, 5 Rose Street, Edinburgh, EH2 2PR



0131 243 2650



[www.socialenterprise.scot](http://www.socialenterprise.scot)



@SocEntScot



## STEP

Established in 1984, STEP are experts in business. At STEP our one-stop approach means you can access all the support and expertise your business may need to help you succeed. Ultimately we want to help you grow your business!

Our team of highly skilled and experienced business advisers offer a combination of business support, advice, training and specialist one to one business support to ensure that you and your business get the support you need.

STEP delivers Business Gateway services in Stirling and other public contracts and therefore some of the support we provide is fully funded.



STEP, Stirling Enterprise Park, Stirling, FK7 7RP



01786 463 416



[www.stepscotland.co.uk](http://www.stepscotland.co.uk)



@STEPscotland



## Strathclyde Entrepreneurial Network, University of Strathclyde

Strathclyde Entrepreneurial Network (SEN) supports Strathclyde innovation through enterprise, entrepreneurship, commercialisation and investment.

With a team of enterprise advisors, commercial managers and programme staff, SEN supports students, staff and alumni to launch new commercial ventures and develop entrepreneurial skills. Over 100 high-growth opportunities are identified and supported annually – with SEN connecting them to organisations, alumni and industry partners that offer specialised support.

Flagship programmes include the Enterprise Pathway skills development programme, the Rising Stars Accelerator programme and the Strathclyde Entrepreneurs Fund for early-stage investment.



Strathclyde Enterprise Hub, Level 6 Graham Hills Building,  
50 Richmond Street, Glasgow G1 1XP



0141 548 2775



[www.strath.ac.uk/whystrathclyde/  
strathclydeentrepreneurialnetwork](http://www.strath.ac.uk/whystrathclyde/strathclydeentrepreneurialnetwork)



@SENstrathclyde



## TalentScotland

TalentScotland are part of Scottish Enterprise and deliver a remit to promote Scotland as an outstanding place to live and work.

Leading on collaborative projects for talent attraction and retention in Scotland, TalentScotland services extend across the whole of the country, including the Highlands and Islands.

TalentScotland offers information to individuals about moving to, working in and living in Scotland, provide information about visas and immigration to both individuals and employers and promote job opportunities for skilled professionals in science, financial services, engineering, software and games.



150 Broomielaw, 5 Atlantic Quay, Glasgow, G2 8LU



[www.talentscotland.com](http://www.talentscotland.com)



@TalentScotland



## Tribe Women

Tribe Women is for women looking for support to start or grow a business or take a more creative and entrepreneurial approach to life and work. Based at Tribe Porty, Tribe Women is an entrepreneurial support organisation that was started as a pilot in 2018, with support from RBS Skills and Opportunities Fund and the Scottish Government. Many of our co-workers are female business owners looking for something beyond the traditional business support networks. Tribe Women was founded to meet this growing demand. Tribe Women is for women who want support to take a creative approach to reimagining their lives and work. Some of our members are entrepreneurs, some work within existing businesses and others are developing a business idea. As well as our network and coaching circles, we run a series of workshops and events over 8 months, designed to develop the skills, tools and mindsets needed for personal and professional fulfilment and success.



Tribe Porty, 19 Windsor Place, Edinburgh, EH15 2AJ



07753 304 006



[www.tribeporty.com](http://www.tribeporty.com)



@TribePorty



## Womens Enterprise Scotland

Women's Enterprise Scotland (WES) works to create an entrepreneurial environment where women-led businesses can flourish. WES aims to grow the economy and close the gender gap by championing women to start and grow their own businesses. They advise and educate external partners, influence policy-makers and opinion formers to recognise the economic contribution women-led business make and champion women's enterprise in the media, Scottish society and across the world.

WES is creating a commercial culture where women-led business ownership is not an aspiration but an option for all. Activities include training courses for women on business creation, taking on business angel investment and leadership development. In addition to delivering training for business advisors on the provision of business support for women and training for women interested in becoming business angel investors.

-  120 Bothwell Street, Glasgow G2 7JL
-  [www.wescotland.co.uk](http://www.wescotland.co.uk)
-  @WEScotland







## Young Enterprise Scotland

For over 25 years, Young Enterprise Scotland has been working with educators and young people to help enhance employability skills, cultivate new businesses and teach enterprise and entrepreneurship.

Young Enterprise Scotland's vision is for Scotland to be a place where all young people should be given the opportunity to have a rewarding future in work and life – no matter where they start their journey.

This will be achieved through their mission to inspire & equip all young people to learn, develop and reach their full potential through enterprise.

Each year, Young Enterprise Scotland's team of staff and volunteers work with around 15,000 students to support entrepreneurship.

-  Rouken Glen Park, Thornliebank, Glasgow, G46 7UG
-  0141 406 7722
-  [www.yes.org.uk](http://www.yes.org.uk)
-  @YE\_Scotland





Entrepreneurial Scotland Annual Conference, Gleneagles  
Photo credit: Robert Perry/Entrepreneurial Scotland

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# NETWORKING ORGANISATIONS

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Networking Organisations are organisations with the core purpose of providing events and opportunities for entrepreneurs to meet face to face or virtually to make connections and build their networks.

A networking organisation will provide opportunities for entrepreneurs to meet to be inspired, learn, share knowledge, provide peer support, form business relationships and recognise, create or act upon business opportunities.

- Association of Scottish Business Women
- Ayrshire Business Women
- British Association of Women Entrepreneurs (BAWE) Scotland
- Creative Edinburgh
- Creative Mornings
- Dundee Social Enterprise Network
- Edinburgh Businesswomen's Club
- EIT Digital
- Enterprise Nation
- Entrepreneurial Scotland Peer Network
- The Entrepreneurship Club (E-Club)
- Federation of Small Businesses
- Fife Women in Business
- Founders4Schools
- F\*\*\*Up Nights
- Girl Geek Scotland
- Glasgow Social Enterprise Network
- GlobalScot
- Highland Business Women
- Innovation and Technology Network
- LINC Scotland
- Meetup Groups
- Metta Network
- Military CoWorking Network
- Moray Business Women
- Perthshire Businesswomen's Network
- Scottish Business Network
- Scottish Chambers of Commerce
- Shell Livewire
- StartEDIN
- Startup Grind Edinburgh
- Startup Grind Glasgow
- Startup Grind Glasgow Caledonian University
- Startup Grind Glasgow University
- Startup Grind Strathclyde University
- Student Connect Aberdeen
- Tech Nation
- Vistage Scotland
- WeDO Scotland
- WEvolution
- Women Ahead
- Women Connect

## BAWE Scotland

The British Association of Women Entrepreneurs in Scotland (BAWE Scotland) is part of [www.BAWEUK.org](http://www.BAWEUK.org) and [www.FCEM.org](http://www.FCEM.org) internationally. BAWE Scotland is network of female business owners who have put their own money at risk to run a business, who employ staff directly or indirectly and who have a minimum of £100,000 turnover and have traded 3+ years. For those looking to scale or to network with business directors, 10% of members are start-up and 10% Corporate Directors/Charity Directors. We are committed to helping ensure you have the skills, knowledge and global contacts to make your vision happen. In existence since 1954 in the UK, BAWE Scotland encourages women to support each other with automatic membership to FCEM in 120 countries and has over 100,000 members.

We are a women's network focussed on optimising your business opportunities including international trade opportunities, and a peer group to challenge and support you. We have members who advise the G20 and both Scottish and UK Governments on entrepreneurship, digital, ecommerce and small business and we work to help each other with business issues and business ideas and growth and bring in inspirational speakers over small dinners bi monthly. BAWE Scotland welcomes the opportunity to work with all Scottish Entrepreneurship groups and organisations and welcomes links so we all work together to stop women business owners having to reinvent the wheel and be taken seriously in scaling their businesses.



[www.bawe-scotland.org](http://www.bawe-scotland.org)



@BAWE\_Scotland



## Creative Edinburgh

Creative Edinburgh is a membership organisation with over 4000 members, made up of practitioners from sectors across the Creative Industries. We aim to help creative individuals and businesses thrive by: building community through year-round events; offering mentoring and skills development support; and advocating on behalf of the creative industries locally, nationally and internationally. Independent membership costs £50 a year (£25 for students); Team Player membership (for small but established businesses) costs £150 a year; and Leader membership (for market-leading businesses) costs £300 a year.

Creative Edinburgh is open to creative practitioners, businesses from across the creative industries, individuals and businesses working in the creative industries in Edinburgh and the wider area. We welcome all creative individuals but especially those that work in advertising, architecture, business, video games, crafts, cultural heritage, dance, design, fashion & textiles, film & video, literature, music, performing arts, photography, PR, publishing, software & digital media, and visual art. We offer particular value to freelancers, sole traders and small businesses (1-5 people) who are looking for networking events and skills development opportunities. We also offer a unique forum for larger businesses to connect to up-and-coming creatives, and for students to gain insight into creative jobs.



Creative Edinburgh, c/o CodeBase, 38 Castle Terrace, Edinburgh, EH8 9SJ



[www.creative-edinburgh.com](http://www.creative-edinburgh.com)



@CreativeEdin



## Dundee Social Enterprise Network (DSEN)

Dundee Social Enterprise Network (DSEN) is a membership organisation that supports social enterprises and aspiring social entrepreneurs that are based or working in Dundee. Aimed at individuals and organisations looking to become involved in working with a social enterprise approach, DSEN provides information, training and events to support aspiring and established social enterprise organisations to plan, manage and develop their business. DSEN also promotes intra trading between social enterprise businesses to help grow the sector and looks to highlight external trading opportunities. DSEN is a partner in the local Third Sector Interface, which collectively provides representation for the sector and promotes volunteering, voluntary organisations and enterprising third sector organisations in the City. In addition, DSEN is also part of a national network of similar organisations (facilitated by Senscot) that offer social enterprises access to peer support, joint working opportunities and a collective voice locally and nationally. The network also works with or signposts to a wide range of local and national organisations, to provide members access and support with business development, legal matters, funding and investment, training, procurement and tendering.



c/o The Fun Factory, 15 Balunie Drive, Dundee, DD4 8PS



01382 504 848



[www.dundeesen.org](http://www.dundeesen.org)



@DundeeSEN



## Edinburgh Businesswomen's Club

Established in 1992, the EBC is Edinburgh's longest running businesswomen's networking club. The Club connects inspirational women entrepreneurs and employees from all industry sectors. Providing opportunities to network, connect and support each other as you grow your businesses.

The EBC hosts a regular monthly meet up First Friday, lunches and training events. Individual Membership is £60 and Corporate Membership £100. Non-members can join the Events, but may be charged a booking fee.

Aimed at businesswomen in Edinburgh and the Lothians, including Directors, self-employed, start-ups, or employed. The EBC provides networking opportunities, offering start-ups and growing businesses the chance to connect with other businesses and individuals working for larger corporate organisations. The monthly trainings have covered a wide range of topics from basic Finance, Marketing to Personal Development and Growth.



[www.edinburghbusinesswomensclub.co.uk](http://www.edinburghbusinesswomensclub.co.uk)



@EBClub1



## EIT Digital

EIT Digital is an EU network of companies, universities and intermediaries focused on collaboration to drive Europe's digital transformation and has significant Horizon 2020 funding available for collaborative innovation projects which accelerate the market uptake of research-based digital technologies focusing on Europe's strategic, societal challenges: Digital Industry, Digital Cities, Digital Wellbeing, Digital Infrastructure and Digital Finance. With an office located in the Bayes Centre, the University of Edinburgh work through the network with the Scottish digital ecosystem of intermediaries, companies and universities to develop consortia and bids which result in leverage of R&D investment into Scotland. EIT Digital will establish an industrial PhD programme, with an initial fintech and digital health focus, seeing 40 PhD students sponsored by industry over 3 years, attracting talent to Scottish companies. EIT Digital also has a growth accelerator programme in which technology SMEs may participate to open up international growth opportunities. The EIT Digital network and events in Scotland and Europe will enable Scottish companies to connect and share knowledge with international partners.



[www.eitdigital.eu](http://www.eitdigital.eu)



@EIT\_Digital



## Enterprise Nation

Enterprise Nation is a nationwide small business network and business support provider. Its aim is to help people turn their good ideas into great businesses – through expert advice, events, acceleration, diagnostics and networking. Enterprise Nation was founded in 2005 by Emma Jones MBE , also co-founder of national enterprise campaign StartUp Britain. She is author of best-selling business books including Spare Room Startup, Working 5 to 9, Go Global, Start a Business for £99, the StartUp Kit, and Going for Growth.

Aimed at pre-start, self-employed, start-ups, early stage and growing businesses, we are a friendly membership organisation that offers affordable business support to entrepreneurs on an individual basis or through partnerships. That includes an online start-up course that members can sign up to, but also free consultations with relevant advisers and online diagnostics.



0203 871 2922



[www.enterprisenation.com](http://www.enterprisenation.com)



@e\_nation



## Entrepreneurial Scotland Peer Network

Entrepreneurial Scotland is a member network and leadership development organisation providing opportunities for like-minded ambitious individuals to share experiences and develop their leadership skills. The team aims to inspire, develop and connect Scotland's current and future leaders to build the most entrepreneurial society in the world. The network helps its members thrive via tiered membership options:

- Emerging: for ambitious individuals with an entrepreneurial mindset who share an appetite for career and leadership development.
- Growing: for owners of early stage, growth companies and senior and director-level organisation leaders.
- Leading: for founders, owners and CEOs or MDs of leading and scale-up organisations.
- Business: for organisations looking for different skills and an emerging way to develop their top talent.

Members have access to a year-round programme of events delivered all around Scotland, mentoring support, global development opportunities through our Saltire and Scale-Up Programmes, unique job opportunities and access to a unique talent pipeline.

 0141 444 7159

 [www.entrepreneurialscotland.com/member-network](http://www.entrepreneurialscotland.com/member-network)

 @EntrepScot



Entrepreneurial  
Scotland...

## The Entrepreneurship Club (E-Club)

Part of Edinburgh University Business School, the E Club is a consortium of students, alumni, researchers, faculty and staff as well as the wider community who share a common goal: to foster an entrepreneurial spirit.

The E Club is open to anyone with an interest, idea, business, or simple curiosity – from novices to established businesses and funders.

Members of the E Club can expect to benefit from talks, pitching and business competitions, workshops and access to entrepreneurs in residence as well as invaluable networking opportunities.

 University of Edinburgh Business School, 29 Buccleuch Place,  
Edinburgh, EH8 9JS

 [www.business-school.ed.ac.uk/eclub](http://www.business-school.ed.ac.uk/eclub)

 @eclubedi



## Girl Geek Scotland

Girl Geek Scotland (GGS) has been developing world-class educational and networking experiences for women in Digital Technologies since 2008.

We see the engagement of women in technology as being critical to the competitiveness of this sector, and to the development of our economy. We have worked specifically in the area of “Creativity, Computing and Enterprise” since 2009, attracting global thought leaders to our events as panel guests.

GGS’s events encourage the sharing of knowledge across a broad spectrum of interests within the digital technology sector. We hold a range of events including hack days, short courses, panel discussions and mentoring workshops.

Alongside our public events, we hold private round table discussions for partners and sponsors.



[www.girlgeekscotland.com](http://www.girlgeekscotland.com)

[@girlgeekscot](https://twitter.com/girlgeekscot)



## Glasgow Social Enterprise Network (GSEN)

GSEN is a membership organisation with a remit to support, promote and develop social enterprises within the Greater Glasgow area. We aim to create an environment in Glasgow in which social enterprise is able to flourish.

We work with aspiring and established social enterprises to facilitate a safe space to share resources, ideas, experience and offer a platform to create partnerships and collaborations. We act as a conduit to information, host events and training and signpost to specialist services.

GSEN engages with social enterprises to ensure their views are reflected at the appropriate levels, locally, nationally and internationally and undertake research to influence strategic and policy development. We enable opportunities for trading between members, the community, public sector and private sector and are an outlet for awareness and profile raising of social enterprises.



The Briggait, 141 Bridgegate, Glasgow G1 5HZ



07584 422 775



[www.gsen.org.uk](http://www.gsen.org.uk)



[@glasgowksen](https://twitter.com/glasgowksen)



## GlobalScot

GlobalScot is a worldwide network of entrepreneurial and inspirational business leaders who are experts in their field and keen to help Scottish companies expand and thrive in a competitive international market.

Whether it's identifying new business leads, securing local market information or accessing key contacts in major organisations, GlobalScot's network of experts and business leaders can help Scottish businesses develop their potential.

GlobalScots provide support to established Scottish companies with serious ambitions to grow and take a personal interest in helping shape Scotland's future economic prosperity.



Apex House, 99 Haymarket Terrace, Edinburgh, EH12 5HD



0141 468 6113



[www.globalscot.com](http://www.globalscot.com)



GlobalScot

## Highland Business Women

Highland Business Women (HBW) is a networking organisation that supports female entrepreneurs and women in business. We hold monthly meetings with informative speakers and opportunities to make new connections, share information and inspire each other. Our annual business awards celebrate the achievements and successes of businesswomen in the Highlands and help to raise the profile of our enterprising women. We are a membership organisation but we openly welcome non-members (and men) along to our activities. Our members/subscribers represent all business sectors, self-employed and corporate employees aged from their 20s to 60s. Everyone receives a warm welcome from HBW.

HBW is one of nine business women organisations affiliated to the Association of Scottish Business Women. We work closely with our near neighbours Moray Business Women. We are an independent non-profit-distributing organisation self-funded through membership subscriptions and sponsorship.

We have positive working relationships with Business Gateway and Highlands and Islands Enterprise and our role is to provide structured but informal networking opportunities



c/o Ledinghalm Chalmers, Kintail House, Beechwood Business Park, Inverness, IV2 3BW



[www.hbw.scot](http://www.hbw.scot)



@HBWC

hbw  
Highland Business Women

## Meetup Groups

Meetup.com is an international network which allows people to set up local interest groups that anyone can join. Meetup brings people together in thousands of cities across the world to meet, connect, share and do more of what interests them. Entrepreneurially focused Meetup groups across Scotland include:

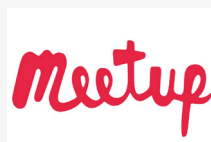
- Dundee-Angus Entrepreneurs Club
- Entrepreneurs Perthshire
- GlasgowBizSocial Network
- Glasgow Internet of Things
- Hackers Nest Glasgow Tech
- Heroic Entrepreneurs
- Highland Web Group
- Scotland data science Technology
- Tech Meetups



[www.meetup.com](http://www.meetup.com)



@Meetup



## Metta Network

Metta means a benevolence toward all beings, without discrimination, that is free of selfish attachment. It is a strong, sincere wish for the happiness of all beings. It also means a close mental union or a shared wavelength.

The Metta Network is a community of amazing individuals who share this vision and who want to change the world through doing business for good.

Our community events, alumni events and programmes see us working with a diverse network of incredible humans around the world. We are all connected by a mission to make purpose driven entrepreneurship the principle force behind the transformation of the global economy.



[www.metta.network](http://www.metta.network)



@mettanetwork



## Military CoWorking Network

The military coworking network is a coworking and professional support network for non-serving members of the armed forces community.

We provide coworking hubs in military bases where military spouses and the children of serving personnel can go to work, study and collaborate. The hubs offer a professional support network for military spouses to help them to work no matter where they are posted. They also offer employers and members of the local community located near to military bases with a way of directly accessing and engaging with the military community in their location.

The network was established by military spouses and is a non commercial, grassroots, volunteer organisation.



07779 111 176



[www.militarycoworking.co.uk](http://www.militarycoworking.co.uk)

## Scottish Business Network

Scottish Business Network (SBN) is an independent international organisation for Scottish entrepreneurs and business leaders. SBN was created to facilitate greater communication, connectivity and support within the Scottish business ecosystem.

Our aim is to create the largest network of Scottish business leaders in the world today and we would love you to be part of this.

In addition to hosting regular events to promote Scottish business, we proactively assist and support Scottish companies to secure new international opportunities.

Companies based in Scotland looking to grow their network in London should contact [russell@sbn.scot](mailto:russell@sbn.scot) for assistance.



020 3290 7635



[www.sbn.scot](http://www.sbn.scot)



@sbnscot



## Scottish Chambers of Commerce

As the umbrella organisation for 26 local Chambers, the Scottish Chambers of Commerce (SCC) collectively form the country's most powerful business network, giving a voice to over 11,000 members at national and international level.

The SCC promotes and protects the interests of members, helping them rise to challenges, embrace opportunities and succeed in the marketplace.

Members are given access to a range of services, support and advice to help grow their business, including networking, business training and mentoring plus a range of specialist services, including legal, employment and healthcare.



Strathclyde Business School, 199 Cathedral Street, Glasgow  
G4 0QU



0141 444 7500



[www.scottishchambers.org.uk](http://www.scottishchambers.org.uk)



@ScotChambers



## StartEDIN

With a thriving and dynamic tech ecosystem, StartEDIN promotes Edinburgh's creative, technical and entrepreneurial start-ups.

StartEDIN hopes to attract great talent while promoting Edinburgh's tech scene globally by CHAMPIONING start-ups, PROMOTING the city, ESTABLISHING a strong brand, BUILDING an engaged membership, CULTIVATING opportunities and DEVELOPING a connected ecosystem through collaboration.

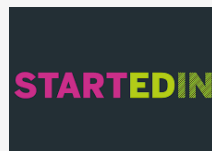
By bringing together, supporting and boosting the tech community, Edinburgh-based companies can develop commercial opportunities outside Scotland.



[www.startedin.com](http://www.startedin.com)



@StartedinHQ





## Startup Grind Edinburgh

Startup Grind connects early stage entrepreneurs with investors and the wider entrepreneurial support ecosystem.

Active in over 300 cities in 150 countries worldwide, Startup Grind is focused on educating, inspiring and connecting entrepreneurs with a “Make Friends not Contacts” ethos.

In Scotland, Startup Grind’s monthly networking events in Edinburgh and Glasgow are attended by like-minded entrepreneurs looking for local support and access to a far-reaching global network.

 CodeBase, 38 Castle Terrace, Edinburgh, EH3 9DZ

 [www.startupgrind.com/edinburgh](http://www.startupgrind.com/edinburgh)


 @StartupGrindSCO




## Startup Grind Glasgow

Startup Grind is a global startup community designed to educate, inspire, and connect entrepreneurs. It is powered by Google for Entrepreneurs. We host monthly events in 350 cities and 150 countries featuring successful local founders, innovators, educators and investors who share personal stories and lessons learned on the road to building great companies.

Startup Grind is a connected online and offline network of vibrant startup communities to help fuel innovation, economic growth and prosperity at the local level. We believe in making friends, not contacts. We believe in giving, not taking. We believe in helping others before helping yourself. We are truly passionate about helping founders, entrepreneurs and startups succeed. We intend to make their startup journey less lonely, more connected and more memorable.

 Clockwise Offices, Savoy Tower, 77 Renfrew Street, Glasgow, G2 3BZ

 07769 583 983

 <https://www.startupgrind.com/glasgow/>

 @startupgrindgla



## Startup Grind Glasgow University

Startup Grind University of Glasgow aims to nurture the entrepreneurial community of students, staff, alumni, and the broader business community, and help them succeed in their entrepreneurial journey by educating, inspiring, and connecting them with like-minded individuals. We organise monthly networking events and fireside chat interviews with accomplished entrepreneurs in order to nurture the entrepreneurially-minded community around the University of Glasgow and beyond. We are part of a global community of 500+ Startup Grind chapters.

Startup Grind University of Glasgow aims to better connect the University to the wider Scottish ecosystem by hosting monthly networking events with inspirational speakers. We predominantly cater for students and staff at the University of Glasgow, but we are keen to attract the wider business community too in order to better connect the ecosystem players in Glasgow



University of Glasgow, Glasgow



[www.startupgrind.com/university-of-glasgow](http://www.startupgrind.com/university-of-glasgow)



@StartupGrindUoG



## Student Connect Aberdeen

Student Connect Aberdeen is a collaborative networking group which develops the entrepreneurial culture and connections between students in different institutions in Aberdeen.

We bring together students, alumni and businesses to create a strong entrepreneurial network. Through networking events, opportunities and resources, we seek to help students from Robert Gordon University, University of Aberdeen and North East Scotland College work together to develop business ideas.

Through attending and participating in our events students may be able to connect with like-minded individuals, find a business partner or develop their skills which allow them to create stronger businesses. We provide a link for students to access events and support from other institutions as well as working with partners such as Elevator UK and Business Gateway to offer support.



[www.studentconnectaberdeen.co.uk](http://www.studentconnectaberdeen.co.uk)



## Tech Nation

Tech Nation empowers ambitious tech entrepreneurs to grow faster through growth programmes, digital entrepreneurship skills, a visa scheme for exceptional talent, and by championing the UK's digital sector through data, stories and media campaigns.

Our priority is to build a national network, connecting and catalysing growth in 11 regional tech clusters, through programmes aimed at every stage in the lifecycle of a digital business.



[www.technation.io](http://www.technation.io)



@TechNation



## Vistage Scotland

Vistage is the world's leading business performance and leadership advancement organisation. Our purpose is to help high-integrity leaders make great decisions that benefit their companies, families and communities. Running a business is hard work, but what if you could use the lessons of others to make your decisions easier? With Vistage, you'll meet with your peers - other experienced leaders - to discuss your obstacles and opportunities confidentially. They'll challenge, question, inspire and hold you accountable. You'll do the same for them. Today, more than 22,000 executives rely on Vistage. Vistage is proven to support existing businesses to scale up. Our members grow their businesses 2.2x faster than comparable businesses. We have also been endorsed by the ScaleUp Institute's evidence committee as a high-impact and effective programme that builds leadership capacity to help scale-up businesses grow. Our target audience is typically the senior decision-maker in a business, i.e. the CEO, MD, owner/founder of an established SME with a turnover typically of £3M-£50M.



Vistage International (UK) Ltd, Vanbrugh House, Grange Drive,  
Hedge End, Hampshire, SO30 2AF



01489 770 200



[www.vistage.co.uk](http://www.vistage.co.uk)



@VistageUK

## WeDO Scotland

WeDO Scotland is Scotland's most exclusive leadership organisation for transformational business owners and leaders of dynamic companies.

Members join by invitation or referral, and share collective knowledge, ideas and experiences to build relationships and support growth and improvement.

A wide variety of industry sectors are represented, ranging from new start businesses with high growth potential to corporate organisations.



[www.wedoscotland.com](http://www.wedoscotland.com)



[@WeDOScotland](https://twitter.com/@WeDOScotland)



WeDO™

## WEvolution

WEvolution is for people in local communities who are interested in exploring their entrepreneurial capacity.

It is a movement of people from disadvantaged backgrounds, which builds on people's aspirations for a better life for themselves, their families and communities. Bringing people together in its Self-Reliant Groups (SRGs), WEvolution promotes a way of working alongside communities that is based on trust, self-governance and collective endeavour towards entrepreneurship.

WEvolution offers a starting point for people traditionally neglected by mainstream enterprise organisations and offers the support required to explore entrepreneurial capacity in a collective environment with support from peers.



417- 419 London Road, Glasgow G40 1AG



0141 550 3755



[www.wevolution.org.uk](http://www.wevolution.org.uk)



[@WEvolutionUK](https://twitter.com/@WEvolutionUK)





TEDxGlasgow  
x = independently  
organized TED event

TEDx Glasgow, The SEC, Glasgow

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# SECTOR SPECIFIC SUPPORT

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There are a number of organisations that operate across Scotland and internationally that are dedicated to supporting companies in specific sectors.

Scotland's key sectors include Food & Drink, Tourism, Creative Industries, Energy, Life Sciences, Finance & Business Services and Technology & Advanced Engineering.

- Arts and Business Scotland
- Community Energy Scotland
- Creative Carbon Scotland
- Creative Scotland
- Cultural Enterprise Office
- Decom North Sea (DNS)
- Digital Tourism Scotland
- Edinburgh Centre for Carbon Innovation (ECCI)
- Edinburgh Tourism Action Group (ETAG)
- FinTech Scotland
- Glasgow City of Science & Innovation
- Hydro Nation Water Innovation Service
- Life Sciences Scotland Industry Leadership Group
- Mountain Bike Centre of Scotland
- Offshore Renewable Energy (ORE) Catapult
- Offshore Contractors Association
- The Oil and Gas Technology Centre
- Oil & Gas UK
- Scotland Food & Drink
- ScotlandIS
- Scottish Association for Marine Science (SAMS)
- Scottish Centre for Food Development & Innovation
- Scottish Council for Voluntary Organisations (SCVO)
- Scottish Energy Association
- Scottish Food & Drink Federation
- Scottish Funding Council
- Scottish Health Technologies Group
- Scottish Renewables
- Scottish Tourism Alliance
- Society for Underwater Technology
- Sporting Chance Initiative
- Subsea UK
- Technology Scotland
- Universities Scotland
- Visit Scotland
- Wave Energy Scotland

## Cultural Enterprise Office

Cultural Enterprise Office (CEO) is Scotland's only dedicated business support organisation for the Creative Industries and the only organisation with this focus in Europe.

This not only presents a great opportunity, but highlights the importance Scotland places on the development and nourishment of the Creative Industries.

CEO focuses on enabling the Creative Industries to maximise their impact economically, socially, creatively, environmentally and culturally, and on creating the conditions for future leaders, businesses and ideas to flourish.

The team offers free, sector-specific advice and support to those starting, running and growing their creative business or practice.



Cultural Enterprise Office, First Floor, BAaD 2, 58 Moncur Street, Glasgow, G40 2SL



0333 999 7989



[www.culturalenterpriseoffice.co.uk](http://www.culturalenterpriseoffice.co.uk)



@CEOScotland



## Edinburgh Centre for Carbon Innovation (ECCI)

ECCI accelerates our move to a zero carbon society by bringing people together and creating a hub of knowledge and expertise to kick-start new ideas and deliver groundbreaking projects.

ECCI joins forces with leading national and international organisations to deliver ambitious projects and grow low carbon businesses. It's the official Scottish partner of Climate-KIC, providing start-up support and funding and running projects to scale and deliver low carbon solutions.

ECCI works at the cutting edge of public policy, business and research to turn talk into action, across Scotland and beyond. This includes co-leading ClimateXChange – Scotland's centre of expertise on climate change – and delivering the Sustainable Scotland Network of sustainability professionals. The centre worked in partnership with Shanghai Jiao Tong University and the University of Edinburgh to establish the China-UK Low Carbon College in Shanghai, the first of its kind in China.

ECCI also provides award-winning, low carbon events and work space in its central Edinburgh base.



ECCI, High School Yards, Infirmary Street, Edinburgh, EH1 1LZ



0131 650 5326



[www.edinburghcentre.org](http://www.edinburghcentre.org)



@EdCentreCC



## FinTech Scotland

FinTech Scotland is the strategic enabler for the fintech sector in Scotland. Our mission is to create an integrated fintech ecosystem through provision of funding, support, infrastructure and talent that recognises and responds to the needs of all stakeholders. We provide an opportunity for business creation and growth, as well as attract diverse entrepreneurs and talent, securing Scotland's place as a significant player in the global FinTech movement and funding circles. We work towards bringing economic growth and develop a global presence by accelerating and asserting Scotland's capability as a leading and thriving FinTech ecosystem environment through financial innovation, collaboration, inclusion.

We bring together all the actors of the ecosystem such as the ideas and creativity of entrepreneurs and innovators, the resources and experience of the established financial sector, the economic and social objectives of the public sector, the innovation environment of accelerators and incubators, the capital of investors, the people development by skills agencies and the research and development from the universities to build a thriving FinTech ecosystem to benefit all.



1-7 Roxburgh Street, Edinburgh, EH8 9TA



[www.fintechscotland.com](http://www.fintechscotland.com)



@FinTechScotland



## Glasgow City of Science & Innovation

Glasgow City of Science & Innovation (GCOSI) is a regional hub that supports multi-sector collaboration in science and innovation to address societal challenges and drive inclusive growth. GCOSI identifies and promotes the West of Scotland's world-class offer in research excellence and emerging innovation strengths to attract talent, investment and collaboration opportunities. A support organisation that works with partners to communicate Glasgow and Scotland's world-class offer and opportunities in innovation locally, nationally and internationally, GCOSI connects people and places (at home and overseas) through a range of pioneering platforms such as iKEN. [www.iKEN.global](http://www.iKEN.global) is an enabling platform that connects innovation actors across 20+ European Cities to promote knowledge exchange and collaborat. GCOSI also supports SMEs to grow through innovation and leads on major national and international programmes including the VentureFest–Scotland's festival of discovery and innovation [www.venturefest.scot](http://www.venturefest.scot) and the CAN DO Innovation Summit to connect SMEs to the academics, entrepreneurs and investors to help them grow, scale and succeed.



Glasgow Science Centre, 50 Pacific Quay, Glasgow, G51 1EA



0141 420 5010 x 383



[www.glasgowcityofscienceandinnovation.com](http://www.glasgowcityofscienceandinnovation.com)



@cityofscience





## Hydro Nation Water Innovation Service

The Hydro Nation Water Innovation Service (HNWIS) is a partnership of the Scottish Government, Scottish Enterprise, Highlands and Islands Enterprise, SEPA and Scottish Water. Companies who are developing or testing new technology relating to the water sector and who have a base in Scotland are eligible to apply for support. Support may be offered to provide a market assessment of the new product and/or assistance to find, set up, manage and/or write an independent report on testing or demonstration of new technologies.

'Water' has a wide definition including water treatment, wastewater treatment, pipelines, swimming pools, aquaculture, hydroelectricity, flooding, etc. The company may come from any sector such as technology and engineering, energy, manufacturing, chemical and life sciences, oil and gas, construction, etc. Through the service, the Enterprise Agencies or Scottish Water Horizons may be able to provide support to eligible companies to access testing and demonstration facilities and/or may refer companies to other sources of support within the Enterprise Agencies or beyond, subject to eligibility and assessment.



0141 202 7679



[www.hnwis.scot](http://www.hnwis.scot)



@HNWIS\_Scot



## Mountain Bike Centre of Scotland

The Mountain Bike Centre of Scotland is Scotland's national centre for mountain biking innovation and excellence and is a joint initiative headed by Edinburgh Napier University and Developing Mountain Biking in Scotland, with project partner Scottish Enterprise.

From its base in the Scottish Borders, the team supports businesses of all sizes in developing world-class mountain bike products and services, from market research and product development to knowledge transfer, testing and product launches. The focus is on helping Scottish businesses to capitalise on one of the country's fastest growing sports and to bring Scottish mountain biking products and services to an international audience.



Mountain Bike Centre of Scotland, Peel Tower, Glentress Forest,  
near Peebles, Scottish Borders, EH45 8NB



01721 722 172



[www.mtbcos.co.uk](http://www.mtbcos.co.uk)

@MTBCoS




## The Oil & Gas Technology Centre (OGTC)

The Oil & Gas Technology Centre (OGTC)'s goal is to help maximise economic recovery from the UK continental shelf, anchor the supply chain in the North-East of Scotland, and create a culture of innovation in the region. The OGTC was established in October 2016 with £180 million funding as part of the Aberdeen City Region Deal. As an industry-led research and knowledge organisation, we are backed by both the UK and Scottish governments to fund and direct projects that help to unlock the full potential of the UK North Sea. We aim to be the go-to technology centre for the oil and gas industry in the UK and internationally. We provide an industry-led, focused and flexible approach to deliver, accelerate, stimulate and inspire innovation between industry, academia and government. This is delivered through:

- Solution Centres - that deliver innovation
- TechX - that accelerates innovation
- Centres of Excellence - that stimulate innovation
- Innovation Hub - that inspires innovation

We are here to inspire and accelerate innovation, co-investing in industry-led projects to take new technologies from concept through to deployment in the oil field.

 20 Queens Road, Aberdeen, Scotland AB15 4ZT

 01224 063 200

 [www.theogtc.com](http://www.theogtc.com)

 @theogtc




## Scotland Food & Drink

Scotland Food & Drink, established in 2007, is a not-for-profit organisation that was created to guide food and drink companies of all sizes towards increased profitability.

Its mission is to grow the industry to a value of £30 billion by 2030 and its vision is to build Scotland's international reputation as a Land of Food and Drink.

Scotland Food & Drink is a unique leadership organisation – supported by the Scottish Government – tasked with growing the value of Scotland's food and drink sector, making it more profitable and delivering greater global success in a challenging and competitive environment.

 Scotland Food & Drink, 3 The Royal Highland Centre, Ingliston, Edinburgh, EH28 8NB

 0131 335 0940

 [www.foodanddrink.scot](http://www.foodanddrink.scot)

 @scotfooddrink



## ScotlandIS

As the industry body for Scottish software, telecoms, digital and IT businesses, ScotlandIS is championing the country's technology-led growth.

From Scottish multinationals to ambitious start-ups, ScotlandIS connects larger companies to innovative start-ups and growing businesses to major operators – understanding that the advancement of digital technologies is critical to Scotland's economic success.

ScotlandIS publishes the annual Scottish Technology Industry Survey and organises industry networking events including ScotSoft and the Digital Technology Awards.



Oracle Campus, Blackness Road, Springfield, Linlithgow EH49 7LR



01506 472 200



[www.scotlandis.com](http://www.scotlandis.com)



@ScotlandIS

## Scottish Association for Marine Science (SAMS)

SAMS is Scotland's largest and oldest independent marine science organisation, delivering marine science for a productive and sustainably managed marine environment through innovative research, education and engagement with society. Based near Oban, our marine research and teaching portfolio is diverse, global in outlook, project locations and relevance, and delivered by a team with can-do attitude working in partnership with academic, business, government, regulatory, and voluntary colleagues.

Support is provided for marine related businesses, regulators, government, students and marine science academics.

SAMS is a charitable organisation with a membership that elects the Governing Council. It is also a Company Limited by Guarantee. It is an academic partner of the University of the Highlands and Islands.



SAMS, Scottish Marine Institute, Oban, Argyll PA37 1QA



01631 559 000



[www.sams.ac.uk](http://www.sams.ac.uk)




@ScotMarineInst

## Scottish Centre for Food Development and Innovation

The Scottish Centre for Food Development & Innovation (SCFDI) is helping to drive Scotland's position as a leader in food and drink innovation in Europe and supporting access to the global market for healthy and functional food.

Based at Queen Margaret University (QMU), SCFDI supports the commercial translation of knowledge exchange from Food Science, Dietetics, Nutrition and Biological Sciences and builds on QMU's growing reputation as a key provider of research and consultancy in food and drink. Supported by specialist academic staff, the Centre's facilities include fully-equipped sensory suite; analytical chemistry laboratory; technology/white room for industry to test new technology; specialist development kitchen; and a dedicated microbiology laboratory. These facilities combined with our academic knowledge and expertise in food, nutrition and biological sciences offer companies in the food and drink industry an unrivalled opportunity to innovate and develop new products which are underpinned by our scientific research.

 Queen Margaret Drive, Musselburgh, Edinburgh EH21 6UU

 0131 474 0000

 [www.qmu.ac.uk](http://www.qmu.ac.uk)

 @QMUUniversity



Queen Margaret University  
SCOTTISH CENTRE FOR FOOD  
DEVELOPMENT AND INNOVATION


## Sporting Chance Initiative

Sporting Chance Initiative is a non-profit organisation that creates and supports Scotland's next generation of sports entrepreneurs.

Its services are aimed at college or university students and recent graduates as well as anyone with an innovative idea in the sport, health & fitness and well-being sectors.

The team helps people develop new sports products, services and/or technologies through entrepreneurship competitions, an incubator programme and one-to-one mentoring.

Sporting Chance Initiative's incubator 'The Sport Hive' has international partnerships with similar organisations around the world allowing the team to pool resources and networks for the benefit of the start-ups they work with.

 Scion House, Stirling University Innovation Park, Stirling,  
FK9 4NF

 01786 458 005

 [www.sportingchanceinitiative.co.uk](http://www.sportingchanceinitiative.co.uk)

 @SCIScotland



## Wave Energy Scotland

Wave Energy Scotland (WES) sources innovative solutions to the specific challenges faced by the wave energy sector.

With a competitive procurement process, WES support a range of projects focused on the enhancement of Wave Energy Converters with the aim of producing technology that results in the cost-effective harnessing of wave energy.

WES are working to maintain Scotland's position at the forefront of marine energy development.



An Lòchran, 10 Inverness Campus, Inverness IV2 5NA



01463 245 245



[www.waveenergyscotland.co.uk](http://www.waveenergyscotland.co.uk)



@WaveEnergyScot



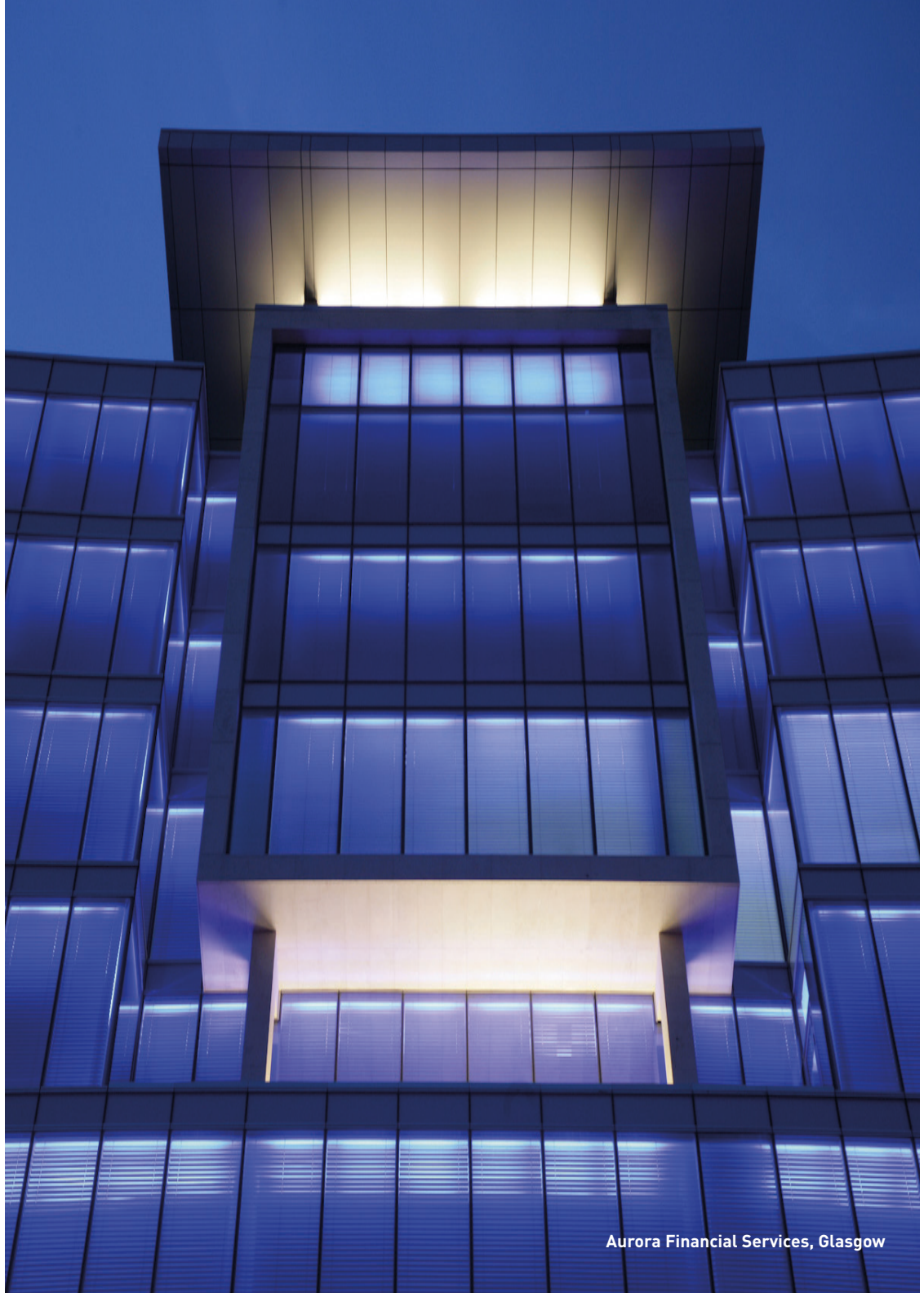
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# FINANCE AND INVESTMENT SUPPORT

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There are a number of organisations that provide financial support to companies across Scotland and a number of investors, syndicates and angel groups that provide direct growth investment. Many of these organisations and funds operate across Scotland but also nationally and internationally.

- Accelerated Digital Ventures
- Aero-Den
- Alida Capital Investments
- Angel Academe
- Archangel Investors
- Apollo Informal Investment
- Barwell PLC
- BE Group Debt Finance Scotland
- Better Business Finance.co.uk
- Big Issue Invest
- Big Society Capital
- Bradenham Partners
- British Business Bank
- Business Growth Fund
- CAN DO Innovation Challenge Fund
- Cazenove Capital
- Chimera Partners
- Community Shares Scotland
- Discovery Investment Fund
- Downing Ventures
- DSL Business Finance
- EOS Technology Investment Syndicate
- Epidarex Capital
- Equity Gap
- EV Private Equity
- ESM Investments
- Gabriel Investments
- Galvanise Capital
- Good Finance
- Grameen Foundation Scotland
- Grampian Biopartners Limited
- Green Angel Syndicate
- Green Investment Bank
- GT Healthcare Partners
- Highland Venture Capital
- Investing Women
- IP Group
- Kelvin Capital
- LINC Scotland
- London & Scottish Investment Partners
- Maven Capital Partners
- Mercia Fund Managers
- MMC Ventures
- Old College Capital
- Panoramic Growth Equity
- Par Equity
- Scottish Equity Partners
- Scottish Investment Bank (SIB)
- Seed Haus
- Shell Springboard
- Simmons Energy
- Social Investment Business
- Start Up Loans
- Transmit Start-Ups
- Tri Capital Ltd
- Triodos Bank
- Virgin StartUp
- Wallace Equity
- Young Company Finance



Aurora Financial Services, Glasgow



Aberdeen University Library



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# INDEX

---

AAI EmployAbility	56	The Data Lab	50
ABVenture Zone	08	Digital Health & Care Institute	51
Acorn Enterprise	20	Digital Incubator at RGU	10
AI & Blockchain Accelerator	20	The Distillery	33
Barclays Eagle Labs	32	Dundee Social Enterprise Network	81
BAWE Scotland	80	ECCI	95
Bayes Centre	08	Edinburgh BioQuarter	10
BioCity Accelerator Programme	21	Edinburgh Business School Incubator	11
BioCity Glasgow	09	Edinburgh Businesswomen's Club	81
Bridge2Business	56	Edinburgh Innovations	61
Bright Red Triangle	57	EIT Digital	82
Business Gateway	57	Elevator Accelerator	22
CAN DO Fest	111	Enterprise Europe Network	62
CENSIS	52	Enterprise Nation	82
Centre of Entrepreneurship, Dundee Uni	58	Enterprise Hub Fife	34
Challenges Group	58	Entrepreneurial Scotland	62
CivTech	21	Entrepreneurial Scotland Peer Network	83
Climate-KIC Greenhouse & Accelerator	22	The Entrepreneurship Club	83
Clockwise Offices	32	European Centre for Marine BioTech	11
CodeBase	09	EY Foundation	63
CodeClan	59	FinTech Scotland	96
Collabor8te	33	FirstImpact	63
Community Enterprise in Scotland	59	Firstport	64
Construction Scotland IC	50	Firstport LaunchMe	23
Converge Challenge	60	Foxglove Offices	34
CREATE	60	Fraserburgh Enterprise Hub	12
Create	61	FutureX	64
Creative Edinburgh	80	Girl Geek Scotland	84
Cultural Enterprise Office	95	Glasgow City of Science & Innovation	96

---

# INDEX

---

Glasgow Collective	35	Military CoWorking Hub Leuchars	38
Good Ideas at The Melting Pot	12	Military CoWorking Network	87
Glasgow Social Enterprise Network	84	Montgomery Street Lane	39
GlobalScot	85	The Moorings	39
GrowBiz	65	Mountain Bike Centre of Scotland	97
Higgs Centre for Innovation	13	NEXUS	40
Highlands and Islands Enterprise	65	Ninja Unicorn	40
Highland Business Women	85	Northern Innovation Hub	24
The Hub and Innovation Suite at ECCI	35	The Oil & Gas Innovation Centre	52
Hunter Centre for Entrepreneurship	66	The Oil & Gas Technology Centre	98
Hydro Nation Water Innovation Service	97	ONE Tech Hub	41
Impact Hub Inverness	36	Opportunity North East	69
InCube Renfrewshire	13	Pathfinder Accelerator	24
Industrial Biotech IC	51	Princes Trust Scotland	70
Informatics Ventures	66	Product Forge	70
Innovate UK	67	QMU Business Innovation Zone	15
Innovation@RGU	67	RGU Start Up Accelerator Programme	25
Institute of Directors	68	Rising Stars Accelerator Programme	25
Interface	68	RookieOven	41
Just Enterprise	69	Roslin Innovation Centre	15
Kingsford Business Club	36	Royal Bank Entrepreneur Accelerator	26
Launch IT Dundee	14	The Royal Society of Edinburgh	71
LawScot Tech Incubator	14	SAMS	99
LibertySpace	37	Scotland House	42
The Loft	37	Scotland CAN DO	108
MediCity Glasgow	23	Scotland Food & Drink	98
Meetup Groups	86	ScotlandIS	99
The Melting Pot	38	Scottish Aquaculture IC	53
The Metta Network	86	Scottish Business Network	87

---

# INDEX

---

Scottish Centre for Food Dev Innovation	100	Tribe Women	76
Scottish Chambers of Commerce	88	UHatch at GCU	17
Scottish Development International	71	Unlocking Ambition	27
Scottish EDGE	72	UP Accelerator	27
Scottish Enterprise	72	VentureFest Scotland	111
Scottish Institute for Enterprise	73	Vistage Scotland	91
Seed Haus	16	Wasps Studios	45
SMAS	73	Water's Edge Dundee	46
Social Enterprise Academy	74	Wave Energy Scotland	101
Social Enterprise Scotland	74	WeDO Scotland	92
Sporting Chance Initiative	100	West Coast Accelerator	28
StartEDIN	88	WEvolution	92
Startup Grind Edinburgh	89	WeWork Edinburgh	46
Startup Grind Glasgow	89	What if...Girvan Accelerator	17
Startup Grind Glasgow University	90	Womens Enterprise Scotland	77
STEP	75	Young Enterprise Scotland	77
STEP Co-Working	42	30 Under 30 Accelerator	28
Strathclyde Enterprise Hub	43		
Strathclyde Entrepreneurial Network	75		
Strathclyde University Incubator	16		
Stratified Medicine Scotland IC	53		
Student Connect Aberdeen	90		
TalentScotland	76		
Techcube	43		
Tech Nation	91		
TechX at The OGTC	26		
ThinkTank Glasgow	44		
Tontine High Tech Growth Space	44		
Tribe Porty	45		

## Scotland CAN DO

A big part of what makes Scotland special in our joined up approach to entrepreneurial support, is Scotland CAN DO.

Scotland CAN DO is a vision and national statement of intent towards becoming a world-leading entrepreneurial and innovative nation. The creation of the identity and its framework was led by the Scottish Government in 2014 and co-created with a broad range of members from Scotland's entrepreneurial support ecosystem. Entrepreneurial Scotland now acts as the movement's convener and have been the official custodians of CAN DO since 2018.

Scotland is unique as a nation in that the CAN DO Framework is a vision that the organisations – both public, private and third sector – who offer support for entrepreneurs and growing businesses across Scotland have all signed up to.

We are all working together in collaboration towards the same goal to provide the best, coordinated and amplified support that we can to entrepreneurially minded people who are ambitious to start, grow and scale up businesses from Scotland.

The Scotland CAN DO ambition is focused on:

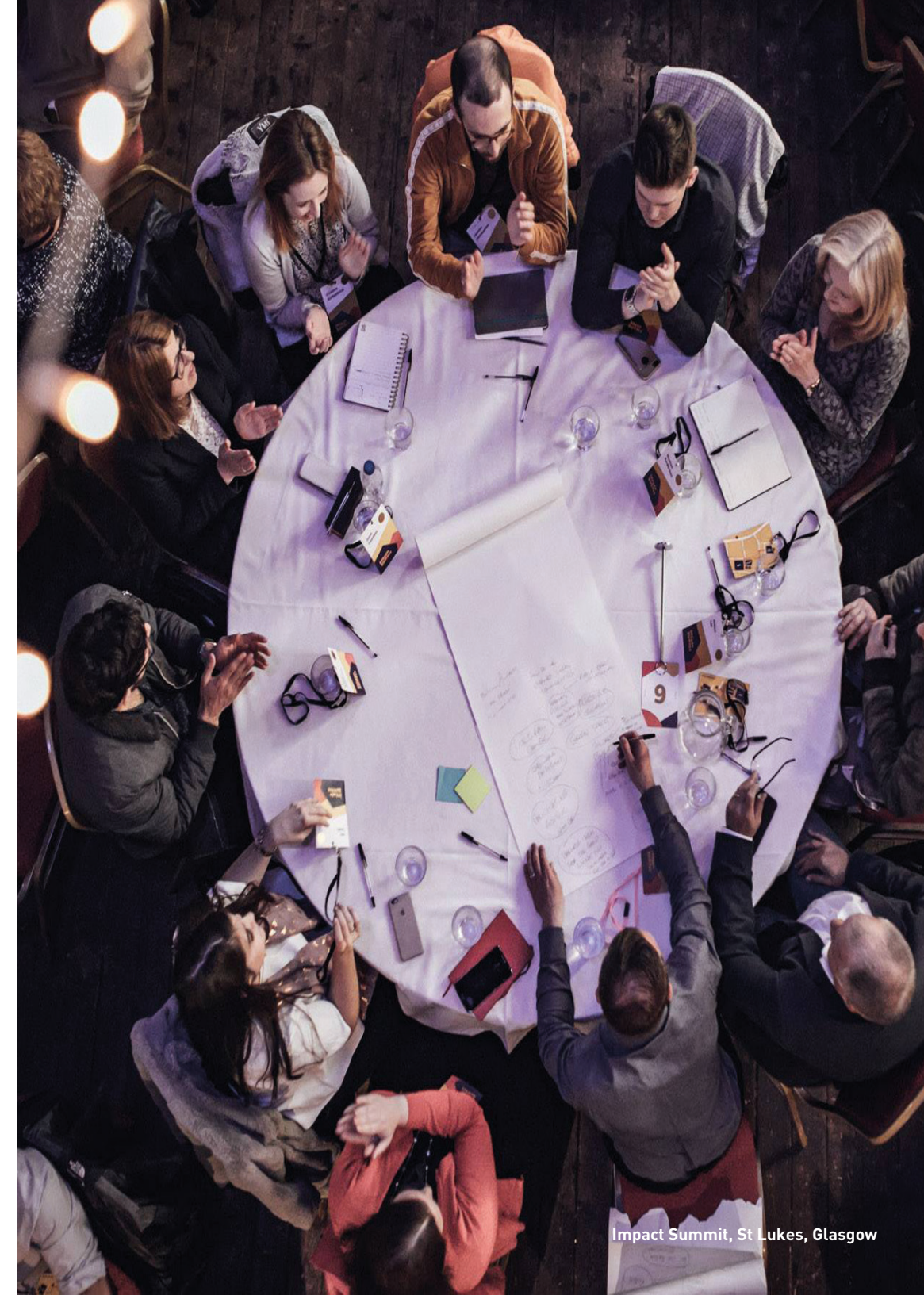
- Cultivating an increase in entrepreneurship and innovation in Scotland resulting in new businesses being formed and additional products and services being developed
- Supporting people from all walks of life with the ambition and skills to create, lead and grow successful businesses
- Harnessing the strength of an education system with entrepreneurship and innovation at its core, seizing the opportunities presented by Curriculum for Excellence, college reform and the world leading strength of our universities
- Commercialising Scotland's knowledge and intellectual capital, resulting in greatly increased collaboration between businesses and the academic sector
- Building Scotland's share of global markets as our business leaders grow in confidence and expand their horizons internationally



[www.cando.scot](http://www.cando.scot)

[@CanDoScotland](https://twitter.com/CanDoScotland)

[#ScotlandCAN DO](https://www.instagram.com/ScotlandCANDO)



# What makes you come alive?

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## CAN DO Fest and VentureFest

Together, CAN DO Fest and VentureFest Scotland are helping to deliver Scotland's 'CAN DO' ambition to be a world-leading entrepreneurial and innovative society.

Each festival brings a diverse and punchy programme of events that will continue to evolve. The ambition of this joint approach to the Scotland CAN DO events calendar is to celebrate and nurture a cycle of innovation and realisation for Scottish SME's.

**CAN DO Fest** is Scotland's spring festival of impactful entrepreneurship.

CAN DO Fest is a vibrant programme of events that takes place across Scotland every April and May to celebrate and supercharge entrepreneurship. This festival brings together leading enterprise and skills support organisations with bold citizens, entrepreneurs, investors and innovators to help them develop opportunities and ideas into sustained business growth and impact.

CAN DO Fest offers a unique opportunity to unlock the collective impact of cross-sector collaboration. We showcase the very best of Scotland's entrepreneurial scene – enabling connections, sharing knowledge, and by empowering and inspiring the entrepreneurial mindset - to the benefit of everyone.

[www.candofest.scot](http://www.candofest.scot)

[#CanDoFest](https://twitter.com/CanDoFest)

**VentureFest Scotland** is Scotland's annual celebration of discovery and innovation.

VentureFest Scotland aims to create more innovation-driven, visionary businesses that embrace the possibilities of tomorrow.

VentureFest offers a unique opportunity for SMEs across all stages of their lifecycles to connect to the right people, networks and resources to demystify and enable the innovation journey, helping businesses to ideate, collaborate and discover their potential.

The VentureFest celebration will showcase feeder events throughout the year with a cluster of headline events every Autumn, helping SME's connect to the investors, entrepreneurs, academics and support agencies that will spark disruptive new ideas to address business and societal needs.

[www.venturefest.scot](http://www.venturefest.scot)

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